

# NECA North Florida Chapter CONNECTION

In an effort to keep Members up to date with what is happening at the local and National levels, the North Florida Chapter of NECA will be periodically issuing a newsletter throughout the year.

## Membership Meetings

### Quarter 2: Capturing 1025

NECA President David Long joined the Membership to share his vision for the new direction of NECA National, "1025." Building on the work of the Vision 2020 Task Force, 1025 was created to encapsulate the ways in which NECA will assist members in gaining 10% market share by 2025. President Long's speech centered around delivering exceptional value to members, attracting, developing and retaining the best talent, collaborating with world class partners to advance our industry, and fostering relationships. Following Mr. Long's presentation, a panel discussion with Chapter President Henry Brown and IBEW representatives Alan Jones, Lanny Mathis, and Dan Hunt discussed how they would be working toward helping members capture the goal of 1025. We were also joined by representatives from our Associate Members: Graybar, Milwaukee Tools, PlanGrid, and World Electric.



1025 details the avenues through which contractors can grow 10% by 2025

The National Electrical Contractors Association legislative team is a widely recognized group on Capitol Hill. NECA is non-partisan and focuses on developing relationships with representatives on both sides of the aisle to help achieve the interests of the membership at large. Major areas of focus in 2018 have been supporting comprehensive tax reform, a \$1 Trillion infrastructure investment, pension reform, opening 529 Education plans to incorporate ancillary apprenticeship costs, and repealing the 40% excise tax on “Cadillac” health plans. Appeals to congressional leaders on apprenticeship issues were largely successful and the repeal of the Cadillac tax has strong bi-partisan support. Our Chapter reached our 2018 goal of 50% Chapter participation for NECAPAC and we have raised over \$25,000. Ed Witt Jr is the National PLC Representative for the Chapter. If you would like to know more about this or would like to contribute to NECA PAC contact the NECA Chapter office.

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## What's New From National

### Vision 2020

Under President Hardt, the Vision 2020 task force was established. The task force served to work with members to identify coming opportunities and challenges critical to the association’s success and established a roadmap to position NECA to best serve and support their members’ future success.

This quarter, NECA National released the white paper detailing the outcomes of the task force. This paper outlines the purpose of the committee, what was learned through the studies and what the next steps are for the Association. This paper is available via the necanet.org website or through contacting the North Florida, NECA office.



### 2019 Board of Directors

**President:** Henry Brown

**Vice President:** Byron Overstreet

**Governor:** Edward Witt Jr.

**Treasurer:** Kevin Flanigan

**Director:** Stan Brandies

**Director:** Brent Zimmerman

**Director:** Scott Sullivan

**Director:** Brad Giles

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## Annual Christmas Party

This year’s annual Christmas party was held at Top Golf Jacksonville. We had a great turnout. Over 40 members attended this event. A special thank you to our sponsors: Graybar, Milwaukee Tools, World Electric Supply, and 3M.

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## NECA App

The North Florida Chapter of NECA has an app available for members. This app includes current wage rate and contract information, as well as access to our educational schedule and other Chapter events.

Currently, each designated rep has access to the app. Each company may add as many users as desired. To do this, please send an email to the NECA office (nflneca@gmail.com) with the user

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## Education



**Alex Willis**



**Norb Slowikowski**

This year the North Florida Chapter held several classes for members. The membership identified "Leadership Growth" as an area where they felt classes could positively impact their employees.

Throughout the year opportunities for development of companies' Project Managers and Supervisors were offered. Our two-part series, taught by Norb Slowikowski, named "Are You a Project Manager or Witness" drew our largest crowd and very positive reviews. These courses focused on how to lead others and bring out the best in your team.

Alex Willis of Leadership Surge joined us two times over the course of the year to supplement the 1Huddle app. This app is available for all North Florida Chapter members and is a hand-held, 5 minute or less weekly learning tool for management level staff. The videos and interactive games allow individuals to participate on their time in fun ways. To get your company online with the app contact the Chapter office for more details.

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## North Florida Offering Continuing Education

The Board of Directors identified education as a primary goal for 2019. With that direction in mind, the following courses have been added to the 2019 docket:

- Transformational Leadership: Creating High Performance Work Teams
- Advanced Tools for Surviving in Today's Construction Environment
- How to Adopt and Survive the Industrialization of Construction
- Managing the Lifblood of Contracting: Cash Flow
- Creating an "MVP" Culture: The Productivity Improvement Process
- Cracking the "WIP": Driving Predictable Cost Projections

For more information on these courses contact the NECA office. More information on each course will also be provided via email.

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## National Meetings

## NECA Convention

This year's national convention was held in Philadelphia, PA. The educational platform changed this year. While the convention continued to offer fantastic sessions throughout the course of the week, ranging from Business and Leadership Development to Labor Relations to Safety, the change occurred with NECA National offering online streaming of education for members who were not able to attend the Convention at special pricing. For each registration, the member company received an additional streaming pass for free for an individual in their home location.

Each year, the convention hosts Apprentice Day. This year had the largest turn out of Apprentices in the history of the trade show. The various LMCC groups within the North Florida Chapter each sent 2-4 apprentices to take part in this event. There was a town hall meeting with IBEW President Lonnie Stephenson and NECA President David Long. The Apprentices were able to get a crash course in the importance of positive Labor Relations.

This year, the North Florida Chapter nominated Ed Witt Jr. for the Comstock Award. This award is one of the most prestigious offered by the Association. It recognizes one individual each year who has contributed most positively to the field of Labor Relations. Out of all the candidates nominated across the country, we are proud to say that Ed Witt Jr. was awarded this honor. The recipient of this award is inducted into the Academy of Electrical Contracting, a group for individuals who have made outstanding contributions to the electrical industry.

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## Labor Relations Update

**Jacksonville:** Negotiations in Jacksonville concluded in November. The committee consisted of Ed Witt Jr., Stan Brandies and Scott Sullivan. Year 1 will have a 3.5% increase, Year 2 will have a 3.4% increase, and Year 3 will have a 3.4% increase.

**Daytona:** Negotiations were held in Daytona. The negotiating committee consisted of Byron Overstreet, Jerry Masters, Brad Giles, and Kurt Durette. Base rates will see a 6.0% increase in Year 1, a 5.7% increase in Year 2, and a 5.4% increase in Year 3. For Zone 1, there will be a 5% increase in Year 1, a 4.2% increase in Year 2, and a 4.0% increase in Year 3. 756% increase.

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## Looking Forward

- March 20-21, 2019: **Future Leaders Conference** San Antonio, TX
- April 1-4, 2019: **NECA NOW** Phoenix, AZ
- May 1-3, 2019: **NECA Legislative Conference** Washington, DC
- May 15-17, 2019: **National Safety Professionals Conference** San Antonio, TX
- Sept 14-17, 2019: **NECA Convention and Trade Show** Las Vegas, NM

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