In an effort to keep Members up to date with what is happening at the local and National levels, the North Florida Chapter of NECA will be periodically issuing a newsletter throughout the year.

**Membership Meetings**

- **January 13th**: Please join us for our Membership Meeting January 13th, 2020. Joining us to share their perspectives on the National and local impacts will be Jessica Cardenas, Executive Director of Government Affairs and Jeff Sharkey, owner of Capitol Alliance Group. We are continuously looking to improve the value members receive from our Membership meetings. If there is a topic of interest to you and your company, please do not hesitate to let our office know.

- **April 21st**

- **August 18th**

**NECAPAC**

The National Electrical Contractors Association legislative team is a widely recognized group on Capitol Hill. NECA is non-partisan and focuses on developing relationships with representatives on both sides of the aisle to help achieve the interests of the membership at large. Major areas of focus in 2019 have been supporting comprehensive tax reform, a $1 Trillion infrastructure investment, pension reform, opening 529 Education plans to incorporate ancillary apprenticeship costs, and repealing the 40% excise tax on “Cadillac” health plans. Appeals to congressional leaders on apprenticeship issues were largely successful and the repeal of the Cadillac tax has strong bi-partisan support. Our Chapter reached our 2019 goal of 50% Chapter participation for NECA PAC and we have raised over $15,000. Ed Witt Jr is the National PLC Representative for the Chapter. If you would like to know more about this or would like to contribute to NECA PAC contract the NECA Chapter office.

2020 Board of Directors
Annual Christmas Party

We had over 40 members join us at this year’s holiday party at Top Golf. We enjoyed seeing contractors from each of our divisions. This is always a great opportunity for members to get together and network with one another. This year, our grand prize was again donated by Cogburn Bros. It was a 55” flat screen TV. The winner was Avery Brown, with Brown’s Electric Company out of Daytona, Florida. We appreciate the hard work and dedication of our members contractors. Happy holidays to all!

NECA App

The North Florida Chapter of NECA has an app available for members. This app includes current wage rate and contract information, as well as access to our educational schedule and other Chapter events. Currently, each designated rep has access to the app. Each company may add as many users as desired. To do this, please send an email to the NECA office (nflneca@gmail.com) with the user information to be added.

Apprenticeship

These are exciting times at the Electrical Training Alliance of Jacksonville. At the facility, we have made major improvements to the infrastructure and aesthetics. New signage has been installed to make the school look more up to date. We have
Electrical Training Alliance of Jacksonville located at 4951 Richard St. Jacksonville, FL 32207

The number of students we now have at the facility exceed what we had in the mid-2000. In addition to our “Inside” program, we also have 9 “Voice, data, video” apprentices whose primary job is to work on structured cabling systems. We also have a Pre-Apprenticeship class consisted of CW’s who are taking a 6 month course in electricity with another class scheduled to start in January.

As for work, all of our apprentices are currently working. Any available CW is also sent to work immediately.

Away from the school, we have 4 high schools and a community college that use our curriculum to teach students. These students will have the opportunity to advance place into our apprenticeship if they are accepted.

We look forward to finishing the school year on a high note while starting to interview for the 2020-2021 school year.

North Florida Offering Continuing Education

The Board of Directors identified education as a primary goal for 2020. With that direction in mind, the following courses have been added to the 2020 docket:

- **January 17th**- Leadership Dynamics
- **February**- Productivity Plus
- **March**- Effective Client Communication
- **April**- Build the Ultimate Brand: How to Communicate and Sell
- **May**- Look In The Mirror: An Executive’s Role in Business Development AND/OR Hiring Talent
- **June**- Project Planning
- **July**- TBA
- **August**- Mentorship, Quit Talking About It and Do It
- **September**- Human Performance - Its Role in Electrical Operations and Safety Excellence
- **October**- TBA
- **November**- TBA
- **December**- TBA

For more information on these courses contact the NECA office. More information on each course will also be provided via email.

**Leadership Dynamics: Friday,**
January 17th, 2020

**What?**
This course is a management platform to give participants the skills they need to develop leadership power, transform resistance into support, master best practices for influencing others and delegate effectively. Presented by Norb Slowikowski.

**Where?**
NECA North Florida Chapter 
4951 A Richard St. 
Jacksonville, FL 32207

**When?**
Friday, January 17th, 2020. 8:00AM - 12:00 PM

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**Looking Forward**

- January 17th, 2020: Leadership Dynamics Course Jacksonville, FL
- January 26-30th, 2020: NECA IBEW Employee Benefit Conference St. Pete Beach, FL
- February 10-12th, 2020: Business Development Conference Scottsdale, AZ
- March 17-19th, 2020: Future Leaders Conference Tampa, FL
- April 27-29th, 2020: NECA Legislative Conference Washington, DC
- May 12-17th, 2020: Electri International Innovation Summit Paris, France
- June 26-29th, 2020: Southern Region Convention Alberta, Canada