

The logo features the NECA logo on the left, which includes a stylized American flag with stars and stripes. To the right of the NECA logo, the text "North Florida Chapter" is written in a white serif font. Below this, the word "CONNECTION" is written in a large, bold, white sans-serif font. The background of the logo is a dark blue gradient with a complex network of glowing blue lines and dots, resembling a circuit board or a digital network.

# NECA North Florida Chapter CONNECTION

In an effort to keep Members up to date with what is happening at the local and National levels, the North Florida Chapter of NECA will be periodically issuing a newsletter throughout the year.

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## Membership Meetings

- April 21st
- August 18th

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## NECAPAC

The National Electrical Contractors Association legislative team is a widely recognized group on Capitol Hill. NECA is non-partisan and focuses on developing relationships with representatives on both sides of the aisle to help achieve the interests of the membership at large. Major areas of focus in 2019 have been supporting comprehensive tax reform, a \$1 Trillion infrastructure investment, pension reform, opening 529 Education plans to incorporate ancillary apprenticeship costs, and repealing the 40% excise tax on “Cadillac” health plans. Appeals to congressional leaders on apprenticeship issues were largely successful and the repeal of the Cadillac tax has strong bi-partisan support. Our Chapter reached our 2019 goal of 50% Chapter participation for NECA PAC and we have raised over \$15,000. Ed Witt Jr is the National PLC Representative for the Chapter. If you would like to know more about this or would like to contribute to NECA PAC contact the NECA Chapter office.

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## 2020 Board of Directors

**President:** Henry Brown

**Director:** Stan Brandies

**Vice President:** Byron Overstreet

**Director:** Brent Zimmerman

**Governor:** Edward Witt Jr.

**Director:** Scott Sullivan

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## Florida Senate Meeting

Tim Hinson and Mike Brannen visited with Representatives Alexander, Overdorf, Plasencia, Renner and Mariano as well as Senator Hutson on Apprenticeship. Governor DeSantis has been supportive of Apprenticeship and Technical Education Training. As such, we are seeing bills come through the House and Senate with these themes. We are thrilled to see the excitement in programs we know have been working for our workforce since the 1940s. Hinson and Brannen are working to ensure our model is understood and that the move toward career training opportunities is handled responsibly, without diluting the integrity of the model.




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## NECA App

The North Florida Chapter of NECA has an app available for members. This app includes current wage rate and contract information, as well as access to our educational schedule and other Chapter events.

Currently, each designated rep has access to the app. Each company may add as many users as desired. To do this, please send an email to the NECA office ([nflneca@gmail.com](mailto:nflneca@gmail.com)) with the user information to be added.

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## North Florida Offering Continuing Education 2020

\*available to be cast

The Board of Directors identified education as a primary goal for 2020. With that direction in mind, the following courses have been added to the 2020 docket:

- **\*March 26th-** *Effective Client Communication*
- **\*April 7th-** *Build the Ultimate Brand: How to Communicate and Sell*
- **April 15th-17th-** *Basic Estimating*
- **May 22nd-** *Look In The Mirror: An Executive's Role in Business Development*
- **\*June 2nd-** *The Art of Communication: Get What You Want When You Want It*
- **June 26th-27th:** *ECF Licensing Course*
- **July-** *See below*
- **August 13th -** *Mentorship, Quit Talking About It and Do It*

- **June 8th-9th-** *Advanced Estimating*

- **September 18th-** *Human Performance - Its Role in Electrical Operations and Safety Excellence*

- **October 15th-** *Hiring Talent*

For more information on these courses contact the NECA office. More information on each course will also be provided via email.

ECF Licensing Course: \$10 per credit hour to North Florida NECA members

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## July CEU Schedule

### July 16th:

- *NEC Article 100: 8 a.m. - 11 a.m.*
- *Major Changes Contained in the 6th Edition FBC Advanced: 11 a.m. - 12 p.m.*
- *Changes to NFPA 70 NEC: 12 p.m. - 4 p.m.*

### July 17th:

- *Grievance Handling: 8 a.m. - 11 a.m.*
- *Workers Compensation: 11 a.m. - 12 p.m.*
- *False Alarm Protection: 12 p.m. - 2 p.m.*

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## FMCP Increase

The Board of Trustees of the NECA/IBEW Family Medical Care Plan (FMCP) met to review the financial status of the FMCP. After reviewing the Plan's financial projections, the Board determined that a contribution increase of 3.18 percent is necessary but will not be implemented until January 1, 2021. We are communicating this increase well in advance so that any adjustments that need to be made to collective bargaining agreements can be made during calendar year 2020.

While plans have faced and continue to face double digit increases, many experts in health care continue to predict increasing costs into the future. The FMCP's average increase of 4.75 percent per year, since the inception of the Plan, has been significantly lower than the general health care increases nationwide. This is attributable to our size and continuing growth, as well as aggressive oversight of the Plan.

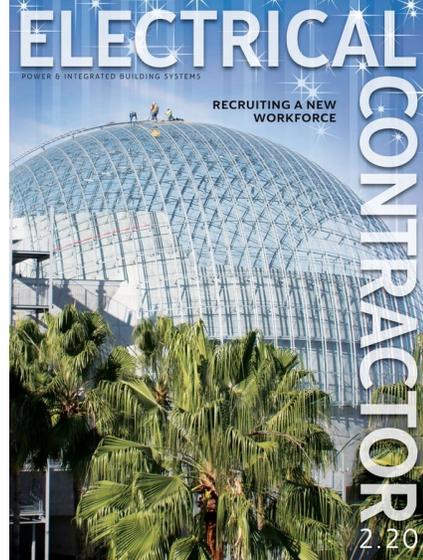
The FMCP Trustees have three main objectives: to provide meaningful and secure benefit programs for Plan participants, provide all participants with extraordinary service and at the same time containing costs. The Trustees will continue to work with Plan professionals to meet these goals by exploring all available options and developing innovative strategies and initiatives to mitigate costs, while continuing to provide valuable and meaningful benefit plans.

*Board of Trustees of the NECA/IBEW Family Medical Care Plan*

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## NECA Notes in the Electrical Contractor Magazine

Check out the *NECA Notes* segment in the February issue of **Electrical Contractor Magazine**. This month's issue covers segments like *Strengthening and Showcasing the Industry through NECA Member Involvement*, *Getting Involved with National Electrical Standards*, and talks about the new *U.S. Navy SEAL Museum*. You can also visit [their website here](#) to read the article online on page 92!



## District Council Report

Henry Brown, President North Florida Chapter, NECA, Ed Witt Jr., Governor North Florida Chapter, NECA, and Katie Enkiri, Chapter Executive, attended the Districts 3 and 5 Council Meeting in Phoenix, AZ. At this meeting, NECA Chapter Presidents, Governors, and Executives are updated on the state of the Association. They were given year-end reports of the Associations' financial standing and budget allocations. The Association has seen a growth in membership and currently represents 3,830 members across the United States and Canada. The four points that we will see continued focus on growth are labor relations, education and training, advocacy and representation, and events and networking. Tim Hinson and Raymond Smith were recognized for their work on the Codes and Standards Committee, David Stallings was recognized for his work on the Technology Systems Integrations Task Force, and Ed Witt Jr. was recognized for his work on the Government Affairs Committee.

## NECA 2020 Strategic Plan

### Mission Pillar 1

- Identify ROI for members
- NECA Education
- Chapter Best Practices Implementation

### Mission Pillar 2

- Attract the best talent
- Train NECA staff to be the best
- Retain talent for contractors

### Mission Pillar 3

- Research and explore the future through technology and innovation
- Foster more involvement with supplier partners
- Seek best practices, evaluate existing relationships and identify new relationships
- Position NECA and its members to be good partners

### Mission Pillar 4

- Ensure NECA is strong and brings consistent value
- Develop a staff engagement plan to improve staff
- Create a revolving open door at NECA National for members
- Support and expand peer groups



## Apprenticeship Director Reports

### Gainesville Electrical JATC

We are happy to report that our industry is strong right now and our contractors are taking full advantage of all the work that is available in our jurisdiction. Our apprenticeship is growing and we have more registered apprentices in our program now than we have had in the past several years. Because the industry is doing so well, we have been visiting a lot more high schools and career fairs all around our jurisdiction to help increase the exposure of the apprenticeship and the benefits to choosing a career path

## Codes and Standards Report

### 2020 NEC Update

Updates to the National Electric Code (NEC) are out, and many of these changes have far-reaching impacts, particularly for contractors. One of these changes is that a new definition has been added to the 2020 NEC:

#### Reconditioned equipment

Reconditioned equipment, a term often used to refer to equipment that is rebuilt, refurbished, or re-manufactured, is further defined in Article 100 (Definitions) in the 2020 NEC as any “electromechanical systems, equipment, apparatus, or components that are restored to operating conditions. This process differs from normal servicing of equipment that remains within a facility, or replacement of listed equipment on a one-to-one basis.” Using this definition, you can now look through the NEC and find reconditioned equipment-specific code requirements.

For example, if you’re curious how to handle the labeling of your equipment, 110.21 specifies that reconditioned equipment must be labeled “reconditioned,” and the original listing mark should be removed.

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## Electri Research Reports

### Organizational Change Adoption: Best Practices for Electrical Contractors

In today’s rapidly evolving construction market, the ability to adopt new practices is a core competency for contractors who wish to remain ahead of their competition. Electrical contractors are faced with many organizational change opportunities, including prefabrication, mobile and paperless technologies, payroll automation, new software packages (estimating, project management, accounting, etc.), alternate project delivery systems, expansion into new market segments, and management team realignments.

Electrical contractors must have a clear understanding of the change management practices that have been proven to result in successful organizational change implementation. This study, as commissioned by ELECTRI International, included a national survey to identify the top seven most effective change management practices recommended by NECA contractors. For the next step, interviews were conducted with 11 NECA contractors who had recently implemented a substantial organizational change.

For more information on this article, visit: [Electri International](#)

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## Looking Forward

- March 17-19th, 2020: **Future Leaders Conference** Tampa, FL
- April 21st, 2020: **NECA Membership Meeting** Jacksonville, FL
- April 27-29th, 2020: **NECA Legislative Conference** Washington, DC
- May 15-17, 2020: **National Safety Professionals Conference** Scottsdale, AZ
- June 26-29th, 2020: **Southern Region Convention** Alberta, Canada
- August 18th, 2020: **NECA Membership Meeting** Jacksonville, FL
- October 3-6, 2020: **NECA Convention and Trade Show** Chicago, IL

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