

LIFT-OFF

Number 3

February/March 1982

Newspaper of the Otis Elevator Company Limited (UK)



Ian Reynolds responsible for Otis UK

Managing Director, will report to Mr. Reynolds.

Ian Reynolds, ETO Regional Vice-President based in Paris has assumed responsibility for Otis UK and subsidiaries in addition to his other duties. Alan Bryant, in his capacity as acting

Marketing Director of Otis UK and left to become MD of Otis South Africa. In 1977 he was appointed Vice-President for Africa and the Middle East and in 1979 gave up his African responsibility to assume authority for Spain and Italy.

IT'S 'GO' FOR SEB COE

Research at
Loughborough



Professor Harry Thomason, head of Department of Physical Education and Sports Science, Loughborough University: Harry Pettinger and Sebastian Coe, MBE.

Otis Olympic Sports Sponsorship is financing a research assistantship in the Department of Physical Education and Sports Science at Loughborough University of Technology. The first holder of the appointment will be Sebastian Coe, MBE.

On 28 January Otis Olympic Sports Sponsorship gave an informal dinner at Leicester.

Among the guests were Sebastian Coe, Professor Harry Thomason, head of Department of Physical Education and Sports Science, Harry Pettinger, chairman of the Otis Olympic Sports Sponsorship, Norman Cunningham and Alan Bryant.

In his new appointment Sebastian will stay at Loughborough until the 1984

Olympic Games.

He will teach on existing undergraduate and post-graduate courses, do research work in the Leisure and Recreation Unit, and be involved in the marketing of the department's skill abroad.

And he will, of course, be allowed adequate time to pursue his outstanding athletic career.

A MESSAGE FOR ALL FROM ACTING MD ALAN BRYANT

'Not just marking time'



In agreeing to be the acting Managing Director for the next few months, while steps are taken to appoint a permanent replacement for Norman Cunningham, I would emphasize that in no way shall we go through a period of just caretaking or marking time.

We shall be active in the UK with the new Elevonic, Europa, Atlantic and Sovereign product.

Liverpool has been set a challenge to design and price quickly custom-built passenger lifts to increase

our sales to Europe.

Evans and Wadsworth will soon be promoting the sale of their goods lifts in Europe and we shall put more of our resources behind the Export Department.

GROWTH

Maintenance of product quality will continue to receive top attention, so also will growth in the Service business.

To improve our internal efficiency, and thus offer the best service and value

for money to our customers, small working parties are examining the way we handle contracts, purchasing and control costs.

Biggest we are in the UK, but staying best needs continued vigilance and initiative.

Success in our endeavours means good news for employment levels in the Otis UK group of companies.

I thank the many people who have promised me their personal support. —

Alan Bryant

Many years in the lift industry

Alan Bryant, acting Managing Director during the interim period before a permanent appointment is made, has spent most of his working life in the lift industry, and has been Otis Commercial Director since December 1980.

A chartered accountant, he worked in North Wales and London, and then in 1959 joined Marryat and Scott, the west London lift and escalator manufacturers, as Company

Secretary.

In 1964 he was appointed Finance Director, in 1970 Managing Director, and from 1973 to 1977 was Divisional Chief Executive.

In 1977 the Marryat group was bought by Sime Darby, the Far Eastern trading group, and Mr Bryant joined the divisional head office in London.

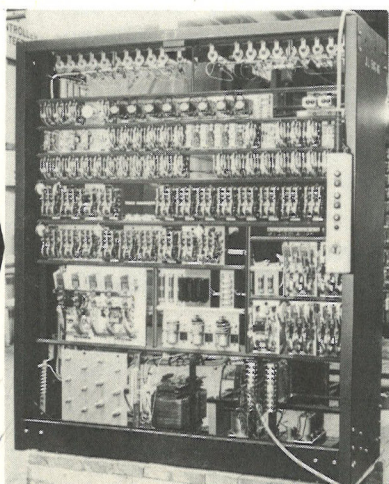
At that time the group had a policy of buying engineering-

based companies in Western Europe and using the technology and expertise to develop similar businesses in the East.

After a reversal of this policy Mr Bryant found himself selling businesses rather than buying them, and also involved in money and insurance

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LIVERPOOL CONTROLLER SENT TO DENVER



An Otis group in Denver, Colorado, has been testing a horizontal transportation device.

It is a passenger vehicle, floating on an air cushion, and towed by a rope via a gearless traction machine normally used for lift service.

Liverpool's Engineering Department acted as design consultants for the 269HT machine and 115GB motor generator.

Liverpool also designed

a control system and manufactured a controller for the project.

The motion control was basically that used for high-speed lifts (in this case 1600 feet per minute) but modified to suit the vehicle and horizontal travel with appropriate acceleration and deceleration parameters.

Circuits were also devised to respond to proximity detectors along the track to initiate slow-down

and stops at the terminals.

Included in the control system was a portable push-button station so that central control could be effected from an observation cabin.

With the active cooperation of all departments at Liverpool works the controller, pictured here, was built, wired, and tested in record time to meet the test programme in Denver.

Well done, Liverpool.

LONG SERVICE AWARDS

Below, in London Harry Pettinger made the presentations to Bob Gingell in London Service (picture on left) and to George Gathercole, also in London Service.



Above, at Liverpool works Fred Bradley, circuit applications engineer in the Contract Specifying Department, received his watch from John Crockford (on right), Contract Specifying Manager. Right, at Liverpool works George Sherwood (on left), quality control inspector, received his award from George Easton, Quality Control Manager and Julian Levy, Director of Manufacturing.

BELIEVE IT OR NOT

While Liverpool fitters Tim O'Brien and Ronnie McDonald were working on the lift in the maternity wing of Fazakerley Hospital, Liverpool, no less than three mothers gave the name Otis to their newborn babies. Tim and Ronnie say it was the safety barrier that provided the inspiration when the mothers walked by. Oh well, if they say so.



COMPANY APPOINTMENTS

As Jot Trundle wishes early retirement later in 1982 he will not, as previously announced, be assuming responsibility for quality and product administration. Instead, he will head a special inquiry into the company's purchasing administration with the object of achieving greater efficiency and control. In addition, he will act for Alan Bryant in controlling some aspects of overhead expenses.

In addition to his present responsibilities, Dr. Tony Williams, Director of Engineering, assumes additional responsibilities for quality assurance and product administration, consequent upon the partial retirement of Harry Pettinger.

Reporting to Tony Williams are Santosh Mathur, Design and Development Manager, Liverpool; John Crockford, Contract Engineering Manager, Liverpool; Alec Thoroughgood, Quality Assurance Manager, London; Len Pye, Product Administration Manager, London.

NEW POST

Philip Hunter has been appointed to the new post of Business Operations Planning Manager, reporting to Alan Bryant in his capacity as Commercial Director. Philip will be responsible for controlling the company Plan, moni-

toring company performance and the setting up of company programmes and projects. The creation of this post reflects the emphasis and importance attached to these matters. In addition, Philip will act as secretary to the Management Committee.

Josef Pollak has been seconded from ETO to be Otis UK Acting Financial Controller to assist Alan Bryant. He was previously Finance Manager of Freissler Otis, Austria, before joining ETO. His assignment with Otis UK will be for a limited period.

Josef's role does not extend to the subsidiary companies, where Michael Holt has financial responsibility as Director of Finance - Subsidiaries.

ADMIN

Valerie Keefe has been appointed Administrative Assistant to Tony Francis, Export Manager, to ensure the smooth running of admin and clerical functions. She will continue her responsibilities as Publication Plan Manager and in the Otis Long Service Association.

Tony Miles will continue his present responsibilities as Company Safety Officer but will report to Barry Williams, Director of Personnel. Tony will maintain a strong liaison on all technical aspects of safety with Harry Pettinger, who will continue as chairman of the Safety Committee.

Oldest escalator?

Diane Ryan, at Northern District Office, Stockport, makes a claim for the oldest escalator in the country.

She says the wooden-cleated escalator in Lewis's store, Manchester, was the

original escalator used in the Crystal Palace Exhibition and is claimed to be the first in UK.

The escalator is no longer working but is used by shoppers as a staircase from the food hall on the ground floor to the first floor.

Stamps and pistols

Colin Waldron writes from Clapham Road:

For 21 years I have been keenly involved with stamp collecting. It may seem a trivial hobby to a lot of people, but it is surprising what can be learnt from it, and it is a bug that once started is difficult to shake off (rather like anti-flu injections - the flu always returns!).

The reason I am writing this is to ascertain if any other people in Otis have this bug. If any of you out there are interested in a get-together, or even forming a club, why not let me know and we can get something organized one evening or

lunchtime.

While on the subject of hobbies, is there anyone who is a member of a rifle or pistol club? It is a sport in which I have a keen interest which has, unfortunately, lapsed over the last few years. Apart from the odd outing to Bisley recently, I have had very little practice and would like to recommence regular target shooting.

Is anyone a member of a local club which is looking for new members? I have been told that there used to be an Otis Rifle Club; does anyone know any of the past history of it? If the answer is yes to either question, please drop me a note.

It's up to standard

Following a recent reassessment by the Ministry of Defence, Liverpool works has again been registered as complying with the Ministry's standards for production and inspection and has received a certificate.

This approval is accepted by many other purchasing authorities.

For example, the Central Electricity Generating Board would take it as a standard up to their quality assurance requirements.

ANOTHER BIRDMAN

Another Otis man with a keen interest in birds is John Turner, a design draughtsman in the R & D department at Liverpool works.

John has written about his subject for Otis Magazine and devotes a lot of his spare time to bird watching at the Martin Mere sanctuary at Burscough.

He has now spread his wings, pardon the pun, by

having an article published in Tierwelt, a German magazine with an international circulation.

He describes how the Hawaiian goose has been saved from extinction in the continuing battle to preserve world wildlife.

GREAT MINDS

A new lift is going into the Greenhill/Bradway Youth Centre in Sheffield.

It will enable disabled children and young people to reach the centre's first-floor facilities.

Money for the install-

ation was raised by an appeal fund started in 1979, International Year of the Child.

The appeal fund was titled Lift Off.

Well, great minds....

In Memoriam

We regret to record the deaths of the following Otis men.

Derek Lannie, on 12 November. He had only recently been appointed Aberdeen branch manager.

Syd Challen, on 30 December, former Dublin and Midland manager.

Eddie Bowra, former construction supervisor at Bristol. Tom Walker, fitter at Edinburgh branch.

Our sincere condolences go to all members of their families.

Sorry, Jack

In our first issue we said that Jack Proctor, at Liverpool works, was a JP at Southport. He is, of course, a JP, but at Knowsley, not Southport. Sorry, Jack.

SAYING GOODBYE TO NORMAN

At a party in the staff restaurant at Clapham Road on 4 December Norman Cunningham was presented on behalf of all staff with a burgundy leather desk set before leaving the company to take up his appointment with Acrow engineering.



ALAN BRYANT

from page one

broking and commodity trading, as well as dealing with some remaining engineering companies.

In 1980 Norman Cunningham invited him to come back to the lift industry and he joined Otis UK as Commercial Director (an appointment he still holds) with responsibility for financial and information and systems matters.

COMMITTEES

He has served on various sub-committees of the National Association of Lift Makers; was Vice-Chairman from 1973 to 1975 and Chairman from 1975 to 1977, travelling extensively in Western

Europe to represent the UK lift industry. He was a member of the sector working party of the National Economic Development Committee for mechanical handling.

CHARITY

Alan Bryant has lived in Englefield Green, Surrey, for 20 years, was a member of Round Table, and is treasurer of a local charity which supplies sports facilities in his village.

He has two daughters. One is married to a quantity surveyor working in Tanzania and has two children. The other is also married and lives in Ascot.

Lifting six escalators into Fenwick's West End store

NEW BOND STREET WAS NEVER LIKE THIS!

We published this photograph in the New Year issue of Otis Magazine. Now, in Lift-Off, we tell the story behind the picture

Shoppers in London's exclusive New Bond Street found their Saturday outing a little more interesting than usual on 24 October.

Otis were installing six new escalators at Fenwick's store, part of Myton's rebuilding of the old warehouse area of this family concern.

The story started many months earlier, with numerous meetings between supervisor Paul Matthews and the client, the main contractor, police, London Transport, local authorities, borough surveyor, etc., etc.

TRAINING

The next stage was a two-day training course for the fitters, run by John James, Paul Matthews and Ken Jones. This course covered in detail the "modus operandi".

Site operations commenced at 11 pm on the Friday night with the arrival of the crane and crew from Cleveland. Part of Brook Street was closed to traffic and rigging of the 250-tonne capacity crane commenced.

By 6.00 am, when our supervisor, Paul Matthews and his crew of fitters arrived, the crane was almost ready.

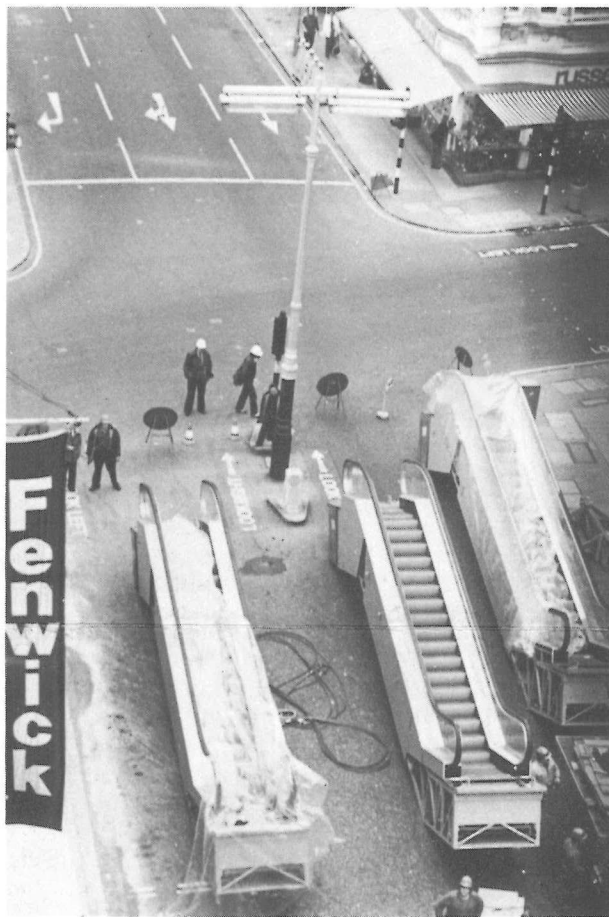
Dawn saw the arrival of three of the escalators from the Erith depot. By 8.00 am these were unloaded and placed side by side in Brook Street - an impressive sight!

ERITH

The lorries then dispersed back to Erith to swap trailers and collect the remaining three escalators, all of which had been loaded the previous day.

9.30 am saw the commencement of the first lift, with problems arising on reaching the top of the well - the well size was restricted by some pipes conveying hot water to the store, which incidentally, remained open throughout the whole proceedings.

However, in situ adjustments to the sling lengths raised the angle of the escalator, and slowly it disappeared into the building guided by numerous fitters on the ends of the steady-ropes (next year's winning tug-o-war team at the gala?).



Final resting place was achieved at 11.15 am to a cheer from the many on-lookers from Otis, Myton's and even Mr. Fenwick himself!

Meanwhile, Brook Street was one big Otis advertisement. Five escalators in various stages of undress were awaiting lifting, and quite a crowd gathered to watch the rather spectacular lift of the second escalator.

Concern had been caused by the late arrival of the final three escalators: someone had organized 150,000 CND marchers to try and disrupt our drivers - something Ted Braidwood hadn't bargained for in his meticulous programming -

but thankfully the loads arrived in plenty of time.

A quick recalculation of the new sling length was required for the next escalator, and up she went ready for installation.

The timetable had been set beforehand at 1 3/4 hours for the first escalator, with the period diminishing to 20 minutes for the last, which was put to bed at 7.30 pm.

REFRESHMENT

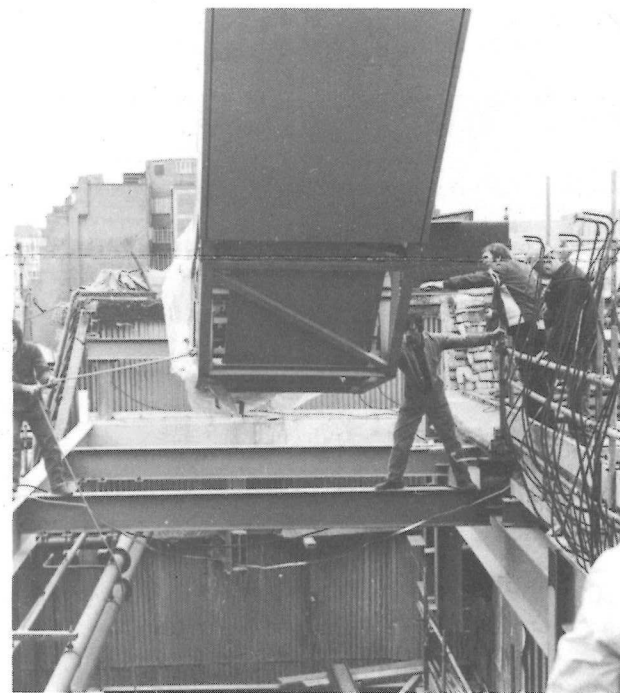
With their work completed for now, the Otis crew retired for a few minutes' refreshment. As the crane crew had been working all Friday night



and Saturday, the dismantling of the crane was left to Sunday morning, the road being finally reopened at 2.00 pm. on Sunday afternoon.

Thanks must be due to

Paul Matthews, Mick McGeehan and all concerned for a good day's work, especially where public relations with the bystanders were concerned. 'CROCS'





Left, the five-year-old Gilmour twins, Vicky and Carrol, with sister Lisa, aged seven. Mother works in the punch room. Below, six-year-old Melanie Cowan, daughter of crane driver John Cowan in Department 48.



FATHER CHRISTMAS MADE THIS PARTY A PRIORITY

No less than 110 children were in Liverpool works canteen for their annual Christmas party. Aged from five to nine years old, they enjoyed party fare, entertainment by the 'Mad Hatters', cartoons and games, all organised by the Sports & Social Club and friends. And Father Christmas did not forget. Looking suspiciously like Eric Quayle he arrived right on time with a present for every child. Elder brothers and sisters had a disco early in January. Pictures by Eddie Dodson.

-and the pensioners enjoyed themselves as well

Jimmy Edwards, attending his first dinner since retirement in 1981, receives a cash gift from John Marsden on behalf of the Works Committee.



The clubhouse was the venue for the pensioners Christmas dinner organised by the Works Committee at Liverpool. Standing at the back with their seated guests are Bill Poland, Stan Baldwin, Tony Hennigan, Reg Dunscombe, John Marsden, John Harris, Tom Woods and Wally McAdam.



Exhibition area at Liverpool works during the National Sales Conference

Lifts on show at the works



Jack Proctor and Harry Pettinger



Estimator Stan Chambers, Southern District Manager Bill Budden, Service Estimating Co-ordinator Mike Webb and Western District salesman Tim Bowman



Left, Danny Smith with his family: Mrs Kitty Smith and Teresa and Cathy.

Right, Cleaners Mrs Jean Lester, Mrs Ann Becket and Mrs Marie Wheeler with Peter Goodin.



Cyril Dunscombe, Production Supervisor Pre-Assembly Cars, Department 56, with Mrs Sylvia Dunscombe



In November Otis UK held a major product exhibition in the Liverpool factory.

The 'Complete Range' exhibition was primarily for the Otis sales force and the choice of venue enabled a direct dialogue to take place between staff involved in the design and manufacture of our equipment and the people who sell it.

Among the many items on show was the new Elevonic 401 system which Liverpool has played a large part in introducing into Europe.

This has already attracted much national press coverage because of its micro-processor control equipment and the famous 'talking lift' panel.

Eight lift cars were exhibited including examples from the Elevonic, Atlantic and Europa range.

Also exhibited were two cars from the successful Otis Vandal Resistant range and three from the new

Sovereign range. Both of these products were designed and are manufactured in Liverpool.

As well as the large new sales items, there was a stand covering the service package side of the Otis business.

The way in which standard packages can be quickly and easily fitted to existing lift equipment to give upgrades in safety, aesthetics or performance was stressed.

Standing like an oasis amidst the hustle and bustle of Europe's largest lift manufacturing plant, the 'Complete Range' exhibition represented the most comprehensive collection of Otis products ever assembled under one roof and, once again, emphasised the leadership of Otis in the lift market.

One evening, wives and families were invited to come and visit it, so that they could see what their

husbands, fathers and sons work at.

Many accepted the offer and spent an interesting and enjoyable evening which was rounded off with a drink in the club house with the compliments of the management.

Particularly welcome, also, were our cleaners. The ladies we depend on when all depart at the end of the day.

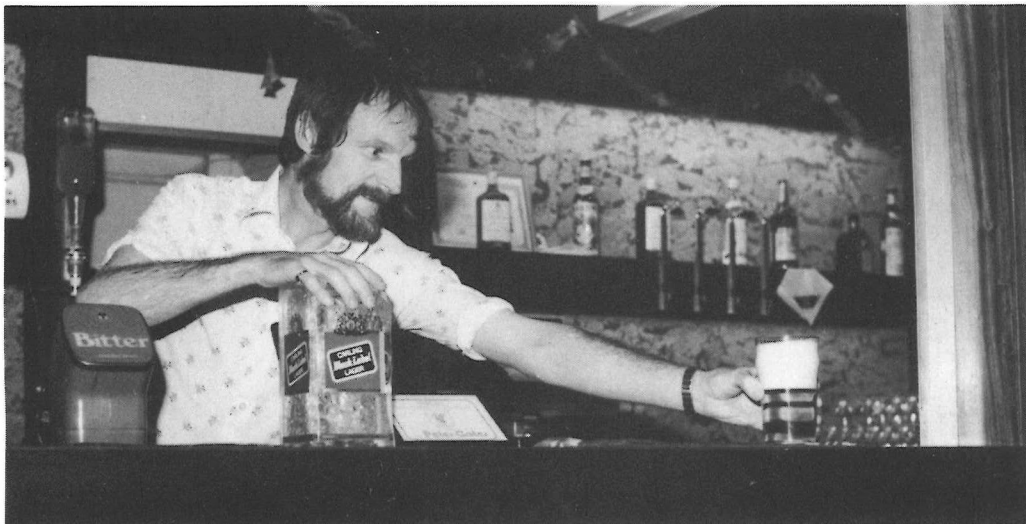
They took time out of their very busy schedule to view the exhibits and had a great evening.

Our photos are by Eddie Dodson.

GOING SPARE?

Got any spare wool? Or a woollen garment that is no longer used?

Please don't throw any wool away. Send it to Valerie Keefe at Clapham Road. She can find someone who will make good use of it.



Secretary Tom Woods takes his turn behind the bar

We visit the Sports & Social Club at Liverpool works

There are visitors who say the best pint of Higson's bitter to be found on Merseyside is in the bar of the Sports & Social Club at Liverpool works.

Secretary Tom Woods, who takes his turn behind the bar, puts it down to the small 9-gallon casks, which provide a quick turnover.

PUMPS

And also, of course, to the hard work of vice-chairman Ted Hughes, who looks after the pumps and pipes.

But the club is much more than a bar. The specially built clubhouse consists of a comfortable lounge with games facilities and is much used by over 600 members.

The main committee consists of chairman John Harris, vice-chairman Ted

Hughes, secretary Tom Woods and treasurer Ron Sorrell.

SECTIONS

But each section has its own committee. Table tennis, football, cricket, badminton, keep-fit, chess, angling, gardening, bowls, golf, darts.

The badminton section is probably the biggest, playing on Mondays and Wednesdays in the canteen, plus the juniors on Thursdays.

There is table tennis on Mondays, Tuesdays and Thursdays; keep-fit in the annexe next door on Wednesdays; chess early on Wednesdays; and the football team come in after training on Wednesdays too.

Most Saturdays there is a disco organised by one of

the sections and sometimes a live group.

The club was bursting with activity in the weeks leading up to Christmas and reflects the close community spirit which exists at the works.

Behind the bar, to get back to the bar, is a welded steel Portacabin to keep the stock, and thereby hangs a tale.

SANK

A crane was hired by the committee to lift the Portacabin into place. But the crane sank into the grass. Volunteers had to manhandle the Portacabin up a ramp and it took two days. The ramp is still there.

The Higson's in the bar is not only good. It is also cheap. A pint of bitter is 44p.

GOING OUT INTO THE FIELD



L to r, Alan Blackburn (Training Officer), Mike Duff, Harry Smith (Training Instructor) David Hughes, Graham Parfitt (Zone Personnel Manager), Colin Coast (Training Manager), Ian McAdam, Paul Ellis

After completing their first year of off-the-job training in the school at Liverpool works, six young men have joined the field operation.

In the field they will continue their module training and acquire further know-

ledge and skills. In our picture four of them are receiving the protective equipment vital to them in their new environment.

Handing over the equipment, Colin Coast, Train-

ing Manager, wished them every success in the continuation of their training.

He stressed that in future years they would be part of the skilled work force required to maintain the Otis reputation in the field.

RACING IS THEIR PASSION

Like Nottingham branch manager Keith Riley (Lift-Off, December/January) Jim Baynam, an adjuster with London Construction Department, is an MG enthusiast. He says:

"It began in 1974 when I found an MGC was the only sports car to fit my ample 6ft 3in frame.

"After returning from Nigeria I bought an MGB GT V8. It is a superb car offering all the long sporting tradition of the marque as well as being both powerful and practical.

"After the sad closure of the MG factory at Abingdon I realised that a good MG was also a worthwhile investment and my V8 is here to stay.

"But I get nightmares



Jim Baynam proudly shows his MG collection

every time the price of petrol goes up".

Jim owns a third MG in which he has completed a successful season of racing.

"I competed in 16 races as far apart as Brands Hatch, Aintree and Snetterton.

"It was a hectic season and culminated in my

finishing third in the BARC/MGOC championship".

The car is currently being restored and prepared for the start of the season in April.

"If anyone is interested, either in racing or in being a spectator, I hope they will call me on 01-940 7699".



Jim leads the pack at Brands Hatch in KAE 155 E. Photos by John Hassell

At Liverpool works, draughtsman Don Foy is into car rallying.

The car, owned by Alun Owen, is a 1600cc Talbot Sunbeam producing 150 bhp. It was built by Alun from a collection of parts.

They competed in several rallies last year with some success.

GOOD 4TH

Best performances were 4th on the MSS Stages Rally (MSS are a non-ferrous metal supplier to Otis), 6th on the Milestone Stages Rally, 7th on the Promenade Stages Rally and 9th on the Plaines Rally.

They also managed 27th on the Cestrian Stages National Rally after a puncture and getting through two fan belts.

As always, before the start of the new season, they are frantically looking for a sponsor to help keep up with costs.

Don Foy and Alun Owen in the Talbot Sunbeam. Photo by Speedsport (Ruthin).



FOOTBALL



BAKER'S BASHERS



ALLISON'S ALL-STARS

How Baker's Bashers won the day-with a bit of help

The giants clashed at Glasgow branch when the over-35s (Baker's Bashers) met the under-35s (Allison's All-Stars).

The over-35s needed some youthful help to make up their football team and then went on to inflict a

6-2 defeat on the All Stars, who claimed six break-aways.

Bashers. Rear, R. H. Baker, J. Leggat, I. Arnott, R. Henry, J. M. Fulton. Front, P. McGuire, T. Collins, C. Mullen, R. Tonner, E. Ryan, J. Whyte,

D. Shades (coach).

All-Stars. Rear, J. Keenan, J. Whyte Junior, C. Wright, L. Allison, K. Whyte, I McGuire. Front, G. Wallace, D. Orr, G. McMahon, J. McGuire, G. McKinnon.



London Service Sales, back row, Bill Whittaker, Alan Spencer, Roy Blackman, Paul Burton, Terry Jamieson, Steve Garner. Front row, Steve Ellis, Jimmy Hartwell, Tony Peace, Terry Viccars, Laurence Rose is not in picture.



London New Sales, back row, Steve Hart, Barry Lane, John Stopes, Ian Champion, Chris Mallet, Mike Hill. Front row, Mike Harris, Gerry Medcalf, Dave Small, Geoff Farge, Chris Hawley.

After the game they had ways of making them talk

A big game of the London football season was London New Sales v London Service Sales (Branch 24) at Southwark Park astro pitch.

Result was a win for Service Sales with a score of 3-1.

Our sports reporter, 'J.R.', who has obviously been watching too many Second World War movies on TV, tells it like this:

The POWs (Poor Otis Workers) lined up in Stalag SE16 at 18.15 hours and because of the risk of escapes the game was played under floodlights.

It was assumed that the 'gate' of four people were guards disguised in macs and wellies.

Roy Markham was certainly seen but was recalled to the local HQ under escort

(the other three) soon after kick-off.

Because of the appalling weather conditions Service Sales had been advised of possible tunnel collapse. They concentrated in the mid-field and won.

The victory was celebrated at the local HQ, from which screams of interrogation could be heard right up to closing time.

MAKING SOMEONE HAPPY

Appeals for help always get a quick response at Liverpool works.

Before Christmas the staff at Mill Farm Adventure Group asked for good-quality but unwanted toys and games to present at their Christmas party for children in the Tower Hill

district of Kirkby.

Following the appeal Fiona Williams and Carol Williams produced posters.

The response was overwhelming and soon the tea chests were overflowing.

In the true spirit of Christmas, people who had nothing suitable to give went out and bought toys

and books and donated them.

Thanks to many kind hearts in Kirkby a lot of children received a gift to brighten their Christmas.

Our photograph by Mo Jepson shows Fiona and Carol presenting one of the boxes of gifts to John Guy at Mill Farm.

