

MEMORANDUM OF UNDERSTANDING

Between

Haiti Business Accelerator (HBA)

And

The Federation of Haitian Chambers of Commerce and Industry (FCCIH)

Draft Date: October 13, 2025

1. Purpose

This Memorandum of Understanding (“MoU”), effective as of the date of final signature (“Effective Date”), sets forth the terms and understanding between the **Haiti Business Accelerator (“HBA”)** and **the Federation of Haitian Chambers of Commerce, Inc (“FHCCI”)**. This MoU establishes a collaborative framework for HBA to provide incubation and accelerator services to entrepreneurs and businesses within the FHCCI network to support job creation and the economic development of Haiti.

HBA and **FHCCI** are each referred to herein as a “Party,” and collectively as the “Parties.”

2. Scope of Collaboration

The collaboration will focus on providing comprehensive support to startup teams and existing enterprises within the **FHCCI** membership. The services provided by HBA will include:

- **Incubation and Accelerator Services:** Providing entrepreneurs with essential resources and tools, including business due diligence, business idea validation, business plan development, and strategic planning support.
- **Mentorship and Coaching:** Offering customized guidance, intensive business development support, and venture roadmaps to accelerate growth, leveraging HBA's programmatic frameworks.
- **Ecosystem and Network Linkage:** Connecting **FHCCI** members with HBA's broader network to foster mentorship, facilitate partnerships, and create access to new funding opportunities.
- **Program Development:** Collaboratively designing and structuring program content and delivery mechanisms (in-person and virtual) to meet the specific needs of the **FHCCI** community.

3. Roles and Responsibilities

Haiti Business Accelerator (HBA)

- **Service Delivery:** Provide the incubation, acceleration, and mentorship services as outlined in the Scope of Collaboration.
- **Confidentiality and Reporting:** Maintain the confidentiality of all participant information and provide regular progress reports and updates to the **FHCCI**.
- **Coordination:** Commit to regular meetings with the **FHCCI** team to ensure alignment on progress, challenges, and next steps. The primary point of contact will be **Vladimir Laborde, CEO/Founder**.

The Federation of Haitian Chambers of Commerce (FCCIH)

- **Community Access:** Identify and select entrepreneurs and businesses from its membership to participate in the programs and provide HBA with access to this community.
- **Promotion and Communication:** Facilitate communication between HBA and participating members and leverage **FHCCI** channels to promote program adoption and engagement.
- **Collaboration and Feedback:** Actively collaborate with HBA on program design and provide regular feedback on the effectiveness of the services to ensure relevance and impact.
- **Coordination:** Commit to regular meetings with the HBA team. The primary point of contact will be **Dr. Ronald Cetoute, President**.

4. Term and Termination

This MoU will commence on the Effective Date and continue for a period of **two (2) years**. Either Party may terminate this MoU upon **30 days' written notice** to the other Party. In the event of termination, the Parties agree to act in good faith to conclude any joint activities in a manner satisfactory to both Parties.

5. Confidentiality

The Parties agree to maintain the confidentiality of all non-public information exchanged under this MoU. Neither Party will use or disclose confidential Information except as necessary for the conduct of the Collaboration and will not disclose it to any third party without the prior written consent of the other Party, except as required by law.

6. Intellectual Property

The works and materials developed under the Collaboration shall be the intellectual property of their respective authors or originating Party. Any jointly created intellectual property will be subject to a separate written agreement.

7. Funding and Costs

Unless otherwise agreed upon in a separate written agreement, each Party will be responsible for its own costs and expenses incurred in connection with this Collaboration.


8. Use of Names and Publicity

Neither Party may use the name, trademark, or insignia of the other Party for promotional purposes or issue a press release about this MoU or the Collaboration without the prior written approval of the other Party.

9. Governing Law and Dispute Resolution

This MoU shall be governed by and interpreted in accordance with the laws of the State of Georgia, USA. Any disputes arising from this MoU will first be addressed through amicable negotiation. If a resolution cannot be reached, the dispute will be resolved through arbitration.

IN WITNESS WHEREOF, the Parties have executed this Memorandum of Understanding as of the date of the final signature below.

For Haiti Business Accelerator (HBA)	For The Federation of Haitian Chambers of Commerce and Industry FHCCI)
Signature: 	Signature: _____ Ronald Cetoute - Digital Signature 10/19/25
Name: Vladimir Laborde	Name: Dr. Ronald Cetoute
Title: CEO/Founder	Title: President
Date: October 12th, 2025	Date: <u>10/19/2025</u>