

**A & M Oil Company
Emergency & Disaster Services**

**Salt River Electric Company
Bardstown, KY**

Emergency and Disaster Fueling

- ▶ Definition of Services
 - fueling (gasoline and diesel)
 - miscellaneous fluids
 - Motor – hydraulic – 2 cycle oil, windshield washer fluid, antifreeze.
 - Servicing all units brought in by Client to assist in restoring energy services
- ▶ E & D service unit(s) deployed from Taylorsville, KY
 - Mobilized within four hours of our notice of an outage
- ▶ Mobile Fueling Unit set-up as designated by Client
 - Designated fueling area:
 - reasonably easy on/off road access
 - adequate staging area
 - provide enough area for fueling multiple units



Emergency and Disaster Fueling

- ▶ The number of units deployed by will be coordinated with Client based on:
 - size of the service outage
 - number of utility vehicles to be serviced.
- ▶ Emergency fueling hours of operation
 - around the clock
 - until the close of the operation as determined by Client.
- ▶ Each fueling station manned with Certified Operator, Operator Assistant and Supervisor



Reporting

- ▶ Detail reporting for all services
 - Daily
 - Fuel cost per gallon (gasoline and diesel fuel)
 - via facsimile or email
 - Fuel tickets detailing the total amount of gallons dispensed
 - by site and fuel type
 - Weekly
 - Activity Reports segregated by date, fuel ticket and fueling location.
 - type of fuel
 - number of gallons
 - Company name
 - Company assigned vehicle number
 - other products purchased

Set-Up Process

- ▶ Establish the Communication Protocol
 - Identify and contact names and phone numbers
- ▶ Complete Paperwork
 - Emergency Disaster Services Application
 - EFT Authorization
- ▶ Agree to exclusivity for emergency and disaster fueling services for a term of (3) years.
 - In a statewide crisis, A & M Oil will deploy emergency fueling resources on a 1st come basis
 - unless contract guaranteed by Client through pre-payment.



Pricing

- ▶ Based on market / out-of-market Command Center
 - fifty mile radius from our offices in Taylorsville, KY
- ▶ Daily rates
 - Include all non-fuel/fluid services
 - commence on deployment of the emergency service units
 - end on the date units return to our home office.
- ▶ Minimum emergency deployment is 72 hours
- ▶ Personnel charges assume a 24-hr work day
- ▶ All non-fuel rates do not include taxes
 - Will be charged as applicable

Pricing

- ▶ Fuel Charges:
 - Gasoline and diesel fuel prices based on average OPIS
 - Fuel charges to be remitted within 72 hours of invoicing
 - Non-fuel charges will be terms of Net20.
- ▶ Equipment, Personnel and Support Charges:
 - Daily Rate by Service Area
 - Mobile Fueling Unit
 - Local = \$5,600
 - Out of Town = \$6,200
 - Truck Unit
 - Local = \$4,800
 - Out of Town = \$5,400

