## TIM CROWDEN INTERVIEW: SAMPLE QUESTIONS TO ASK AN INTERVIEWER

So, you have answered the interviewer's questions, and they turn and say "Thank you. That's the end of the questions. We have a few minutes left, do you have any questions for us?"

(But I spent all my time preparing my responses to questions, I don't know what to say!).

Tim says, "The last thing we want ask is "Should I take my glass of water and put it in the dishwasher on the way out?"

We also want to avoid questions about the process "When will I hear? Are you going to talk to my referees? What's the starting salary? Can you tell me about the additional benefits? What are your paid leave policies? So, do I have the job?"

In the latest Interview with Tim, he provides a list of questions for you to choose one or two to ask the interviewer.

"Here are some sample questions to get you thinking of the insightful question you could ask".

- Why are you hiring for this position?
- When are you looking to fill the role?
- What does a typical week look like for this role?
- What are the key outcomes that you want from the successful applicant in the first three to six months?
- How will my performance and success be measured?
- What would my upcoming goals be when commencing in the role?
- Does this job require a more independent or collaborative work style?
- What skills and experience does the preferred applicant need to be successful in this role?
- What are the usual challenges for someone in this position?
- What are the opportunities for growth in this role?
- What kind of person succeeds in your organisation?
- How would you describe your organisation's culture?
- What sets an excellent employee apart from a good employee?
- How does your organisation celebrate team wins and successes?
- Can you describe the culture of the team I'd be working with?
- · How would you describe the office environment?
- What's the onboarding process for new employees?
- Do some or all team members work remotely?
- Are there opportunities for training or professional development?
- Do you need any additional information from me?
- Would you like a couple of additional referees?

The aim of these question is to continue the conversation and for you to gain more knowledge about the organisation and its culture.

"Always remember, it is not just about the interviewer finding the right person, it is also about gaining enough information for you decide whether this is an organisation where I want to work and where I am going to enjoy being part of their team".

Tim encourages potential or current job applicants to reach out to him so he can help you better define your life and career objectives, assess skills and strengths, and identify opportunities.

If required, Tim can assist you to construct written applications, develop your LinkedIn profile and your resumé, help prepare you for interview for interview, select personal and professional referees, and prepare you to negotiate that contract.

"No matter whether this is your first job or your encore career, coaching packages are tailored to meet your needs and your budget".