## Introduction

Fawn Ridge Maintenance Association is seeking responses from qualified management companies to assume the management responsibilities for the community of 678 homes. The Fawn Ridge HOA is a very active Association with an energetic board of directors and architectural committee who take a hands-on approach to running the community. We are seeking a professional and flexible management company able to work with the Association team in maintaining the community and managing finances and violation processes as per our HOA policies. The Association is currently managed by NewGuage and the board is seeking information on other companies and other company offerings to see what would be the best fit for this community.

#### Instructions

Please fill out all attached forms and add additional information where necessary. Additional brochures or proposals are welcome, however any information in electronic format is preferred.

### Due Date:

The Association will require all submissions to be sent to the Board of Directors at <u>BoardofDirectors@fawnridge.org</u> or to be submitted by mail to Fawn Ridge HOA, 8945 Eastman Dr,, Tampa, Fl, 33626 no later than \_\_\_\_13 april\_\_\_\_\_, 2022.

#### **Decision Date:**

The Association will be reviewing all responses and then looking to discuss in the following board meeting to be conducted at or around \_\_April\_\_\_\_, 2022. The Board would expect to make a decision around this time.

#### **Vendor Information**

Company Name: New Gauge Property Management Address: 11928 Sheldon Rd. #101 Tampa, FL 33626. Contact: Mike Castro Telephone: 813.922.1339. Email: m.castro@ngpcam.com

1.0 Company Background		
1.1	Number of years in business	8 Years
1.2	Number of Employees & Local Employees	2 principals
1.3	List 3 other local communities being managed	Click here to enter text.
1.4	Company Website	http://newgaugeproperties.com
1.5		

2.0 Vio	lation Processing	
2.1	Does Company provide a deed restrictions violation review service of community properties?	X Yes □No
2.2	What is the frequency of Review?	4 / month
2.3	Are Pictures taken during the review process with time & date stamps?	X Yes □No □Sometimes
2.4	How are violations tracked?	<ul> <li>On Website</li> <li>X Internal Database</li> <li>Spreadsheet</li> <li>Other (Please explain)</li> <li>Click here to enter text.</li> </ul>
2.5	How are violations reported to the Association?	Monthly reports
2.6	Does the company maintain a violation history by property?	X Yes 🗆 No
2.7	Does the company allow association to customize violation letter content?	X Yes 🗆 No
2.8	What is the cost to the association for each violation notice?	\$1.00 /Letter M.O.L.
2.9	How are Attorney Escalations tracked? Do they have a unique case number? How is status maintained and updated to the association?	Counsel provides summary. No unique case # Board is informed at meeting.
2.10	Does property manager patrol neighborhood in marked or unmarked vehicle?	□ Marked X Unmarked
2.11	Association has a violation policy with respect to type of violation and timeframes for response and escalation. Does the Company allow for flexibility in processing of Violations?	X Yes □No □ Need to Review

3.0 Resident Services		
3.1	Does the company provide a 7/24 hotline for residents?	🗆 Yes X No
3.2		Emergency calls response – Yes
3.3	Is there a dedicated property manager assigned? (single point of contact for the HOA)	X Yes 🗆 No
3.4	What percentage of units would Fawn Ridge account for in their portfolio?	60 %
3.5	Does Company Provide a community website page for residents? If Yes; Does this provide secure login for residents to view their account information?	X Yes □No X Yes □No
3.6	Does the Company Provide a Secured Website for Board & Community business	X Yes 🗆 No
3.7	Can documents / information be posted to websites by Association?	X Yes 🗆 No
3.8	Does the company provide community meeting facilities? If Yes; How many people can they accommodate?	Yes X No Space limited
3.9	Access to Information: Fawn Ridge has an Access to Information Policy. Where are community documents stored?	X Local Office X Electronically X Third Party Storage Other (Please explain)
3.10	Is there a charge or restrictions for residents to view public access documents? Please specify	Photo copy charges.

# Please List any other services provided to residents:

Click here to enter text.

## Please List any other services provided to Board / Committees

Click here to enter text.

4.0 Architectural Applications		
4.1	How are architectural applications submitted by residents?	X Email X Mail X Web
4.2	What is the cost / submission to the Association	00.00 / Submission
4.3	How do residents submit payment for Architectural Applications?	□ Check □Credit Card □ PayPal or Other N/A
4.4	Is there a service fee for electronic payment and if so how much?	X Yes ACH \$ 2.95 CC/ Debit 3.5%
4.5	Is the architectural application customizable by association?	X Yes □No
4.6	How are applications conveyed to the Architectural committee?	Email / Virtual Meeting
4.7	What is the turnaround time to provide applications to the Architectural Committee once received by property management?	Typically, 1-3 Days
4.8	Fawn Ridge HOA has a color booklet for approved colors. Will the management company provide access to this booklet to residents? List access times and any restrictions such as call ahead that are required.	Electronic access.

Please List any other architectural services provided to residents or board:

Click here to enter text.

# Management Company Request for Proposal

5.0 Financial Handling		
5.1	Is there a specific financial institution that is used by the Management Company or is the Association free to use its own financial institution?	Subject to messenger charges for physical deposit or scanner fees from institution.
5.2	How can residents submit payments for association fees? (Check all that apply)	X Mail X Web X Drop Off <b>Payment Type</b> X Check X Credit Card □ PayPal or Other ACH
5.3	Is there a service fee for electronic payment and if so how much?	□ Yes \$ \$\$
5.4	What is the payment process for contracted vendors and recurring payments? Does the management company pay all invoices or is the treasurer required to authorize monthly payments?	Custom arrangement
5.5	What is the payment process for other non-recurring payments & Invoices? How are payments authorized?	Verbal/email
5.6	How are financial statements provided to the HOA?	X Monthly X Online Other Please Explain Click here to enter text.
5.7	Fawn Ridge HOA has a specific collection policy for assessments. Is the management company able to incorporate this policy?	X Yes □No

6.0 Management Costs		
6.1	Please provide Standard Annual Costs	\$ 46,800.00
6.2	Please Lists all ancillary Management Costs	
	Development of Addendums for Community Documents	Hourly Fee - Principal
	Newsletter Articles - First article free	\$75.00 per article.
	Audit Assistance - First 3 hours free	Hourly Fee - Principal
	Estoppel Fees	\$250.00 / Paid by Seller
	Finance Letters	\$35.00 / Paid by Owner
	Estoppel Updates	\$80.00 / Paid by Seller/Owner
	Attend meetings over 2 hours	Hourly Fee - Principal
	Attend Mediation or court	Hourly Fee - Principal
	Construction Management	5% of total project cost
	Onboarding Fee /	\$1800.00
	Special Reports / Projects	Hourly Fee- Principal
	Additional Meetings Beyond Specified in Agreement	\$75.00 per meeting
	*Note Principal Hourly Fee = \$85.00/ Hour	

6.0 Management Costs		
6.3	Pleases List Fees & Consumable Costs	
	Postage	Cost plus 10%
	Envelopes	Cost plus 10%
	Stationary	Cost plus 10%
	Insert Fee	Cost plus 10%
	Records Retention (off-site)	Cost plus 10%
	Statements (Emailed Free)	Cost plus 10%
	Special Mailers	Cost plus 10%
	Printer charges / page	Cost plus 10%
	Late Notices Assessments (pre-lien)	\$25.00/ Notice (Billed to owner)
	Website	Cost plus 25%
	Fuel Charge	\$50.00 / Month

We certify the information provided in this proposal to be true and accurate.

Signature: Mike Castro, LCAM

Name:

Date: 04/13/2022