



2025 Oklahoma Self Storage Conference and Expo

Tuesday, November 11th

- 1:00 pm - 1:30 pm **“Automate Your Storage Business With Management Software”**
Valerie Arbuco, U-Haul Self-Storage Affiliate Network
- 1:30 pm - 2:30 pm **“Maximizing Budget Planning: Pragmatic Smart Facility Automation Investment”**
Mark Cieri, StorageDefender - Darren Kelley, Right Move Storage - Rick Pixler, Attic Storage
- 2:30 pm - 3:00 pm - **“Do More with Less”**
*Sarah Beth DeFazio, Universal Storage Group – Ben Evans, Janus Intl. –
Valerie Arbuco, U-Haul Self-Storage Affiliate Network*
- 3:00 - 3:30 pm - **“From Dead Zones to Full Coverage: Unlocking Smart Wi-Fi”**
Jorge Becerra, OpenTech Alliance
- 3:30 - 4:30 pm - **“Partnering Tech, Risk Aversion, and Security options for your facility – What
are the pros, cons and how do you know what’s right for you”**
Scott Worden, StorSuite
- 4:30 pm - 5:30 pm - **“How Exceptional Managers Lead Sites to the Top”**
Sarah Beth DeFazio, Universal Storage Group
- 6:00 - 8:00 pm - **“Welcome Reception and Expo Kick Off” Vendor Hall**

Wednesday, November 12th

- 8:00 am - 9:00 am – **“Coffee & Pastries” Vendor Hall**
- 9:00 am - 10:00 am – **“National/Oklahoma Self Storage Market Trends”**
Ben Vestal, Argus Self Storage
- 10:00 am - 11:00 am – **Vendor Hall Open**
- 11:00 am - 12:00 - **“Legal Workshop: Mitigating Risk”**
Jeff Greenberger, Greenberger & Brewer, LLP
- 12:00 pm - 1:00 pm – **Lunch –**
- 1:00 pm – 1:30 pm - **Protecting What Matters: Insurance Strategies That Work in Tornado Alley”**
Cianna Anderson, Safestor Tenant Insurance / Ponderosa Insurance Agency
- 1:30 pm – 2:00 pm - **“Oklahoma Property Tax”**
Jared Jones, Argus Self Storage
- 2:00 pm - 3:00 pm - **Vendor Hall Open**
- 3:00 pm - 4:00 pm **“Show Me the Money! How to Leverage Smart Technology to Boost Profits”**
*Mark Cieri, StorageDefender - Jeremy Rollwitz, Right Move Storage – Paul Broaddus,
My Garage Self Storage – Gary Edmonds, The Storage Manager*

Subject to change

2025 OKSSA CONFERENCE SPEAKER LISTING

U-Haul Self-Storage Affiliate Network

Valerie Arbuco

27 N. Central Ave

Phoenix, AZ 85004

Phone: 405-409-7718

Email: valerie_arbuco@uhaul.com

StorageDefender

Mark Cieri

1512 Scripture St.

Denton, TX 76201

Phone: 817-298-8593

Email: mark@storage-defender.com

Universal Storage Group

Sarah Beth DeFazio

3350 Riverwood Pkwy STE 1690

Atlanta, GA 30339

Phone: 678-896-5049

Email: sarabeth@universalstoragegroup.com

Janus International

Ben Evans

135 Janus International Blvd

Temple, GA 30179

Phone: 903-601-0266

Email: ben.evans@janusintl.com

OpenTech Alliance

Jorge Becerra

2101 W Peoria Ave #100

Phoenix, AZ 85029

Phone: 917-701-5145

Email: marketing@opentechalliance.com

2025 OKSSA CONFERENCE SPEAKER LISTING

StorSuite

Scott Worden

Austin, TX

Phone: 717-870-9572

Email: damone@storsuite.org

Argus Self Storage

Ben Vestal

P.O. Box 701833

Tulsa, OK 74146

Phone: 918-948-3941

Greenberger & Brewer, LLP

Jeff Greenberger

7750 Montgomery Rd. STE 205

Cincinnati, OH 45236

Phone: 513-698-9350

Safestor Tenant Insurance / Ponderosa Insurance Agency

Cianna Anderson

2721 N Central Ave

Phoenix, AZ 85004

Phone: (480) 601-8210

Email: info@safestor.com

Argus Self Storage

Jared Jones

P.O. Box 701833

Tulsa, OK 74146

Phone: 918-948-3941

2025 OKSSA CONFERENCE SPONSOR LISTING



Universal Storage Group

Sarah Beth DeFazio

3350 Riverwood Pkwy STE 1690

Atlanta, GA 30339

Phone: 678-896-5049

Email: sarabeth@universalstorage.com

www.universalstoragegroup.com



Cannon Storage Systems

Vern & Starr Cannon

P.O. Box 984

Lawton, OK 73501

Phone: 580-248-6106

Email: star@cannonstorage.com

www.cannonstorage.com



Argus Self Storage Advisors

Ben Vestal / Jared Jones

P.O. Box 701833

Tulsa, OK 74136

Phone: 918-948-3941

Email: jjones@selfstorage.com

www.argus-selfstorage.com



U-Haul

Chris McMeans

3500 S Sheridan Rd.

Tulsa, OK 74145

Phone: 918-295-8770

Email: chris_mcmeans@uhaul.com

www.uhaul.com



Janus International

Ben Evans

135 Janus International Blvd.

Temple, GA 30179

Phone: 903-601-0266

Email: ben.evans@janusint.com

www.janusint.com

2025 OKSSA CONFERENCE SPONSOR LISTING



6Storage Software Solutions

Jim & Michelle Otto

P.O. Box 852

Festus, MO 63129

Phone: 314-799-1992

Email: events@6storage.com

www.6storage.com



Bid13.com Storage Auctions

Krishan Jacob

3600 Hurontario St, STE 501

Ontario, CA

Phone: 888-992-4313

www.bid13.com



The Storage Group

Steve Lucas / Jessica Johnson

P.O. Box 160846

Altamonte Springs, FL 32714

Phone: 970-818-1764

Email: slucas@storagegroupinc.com

www.storageinternetmarketing.com



MODERNIZING SELF-STORAGE MANAGEMENT

Anytime Storage

Zach Chitwood / Adam Wagner

P.O. Box 9127

Longview, TX 75608

Phone: 903-399-6597

Email: zach@anytimestorage.com

www.anytimestorage.com



NAI Martens

Drew Gannon

1330 E. Douglas

Wichita, KS 67214

Phone: 316-262-0000

Email: dgannon@naimartens.com

www.naimartens.com



Cowell Steel Structures

Brent Frazier / Mark Pruitt

7695 US-64

Atkins, AR 72823

Phone: 479-264-8320

Email: bfrazier@cowellsteel.com

www.cowellsteel.com

2025 OKSSA CONFERENCE SPONSOR LISTING



**Metal Panels Inc.
Christian Grill**

14921 E. Pine St.
Tulsa, OK 74116
Phone: 678-896-5049
Email: Christian.grill@metalpanelsinc.com
www.metalpanelsinc.com

**RFE Communications
Armand Ely**

6210 N Belt Line Rd. STE 180
Irving, TX 75063
Phone: 628-521-3883
Email: info@rfecommunications.com
www.rfecommunications.com

**U-Haul Self Storage Affiliate Network
Sara Murray / Valerie Arbuco**

27 N. Central Ave
Phoenix, AZ 85004
Phone: 405-409-7718
Email: sara_murray@uhaul.com.com
www.webselfstorage.com

**Avid Building Systems
Randy Lutz**

P.O. Box 5879
Pflugerville, TX 78660
Phone: 817-319-4755
Email: star@cannonstorage.com
www.avid-buildings.com

**Lyon Security
Edward Lyon / Sean Kennedy**

P.O. Box 6886
Moore, OK 73128
Phone: 405-605-8085
Email: elyon@lyonsecurity.com
www.lyonsecurity.com

**Steelpod**

Levent Aytemir
10679 Sandpiper Ln.
Dallas, TX 75230
Phone: 214-577-6070
Email: levent@practicalstorage.com

2025 OKSSA CONFERENCE SPONSOR LISTING



Storage Defender™

Storage Defender

Mark Cieri

1512 Scripture St.

Denton, TX 76201

Phone: 817-298-8593

Email: mark@storage-defender.com

www.storage-defender.com



CONSTRUCTION SERVICES

A-Lert Building Systems

Jared Buckler

2065 FM 1102

New Braunfels, TX 78132

Phone: 210-860-2772

Email: jbuckler@centurionind.com

www.alertbuildingsystems.com



WaterTight Roofing

Perry Lamson

13809 Research Blvd, STE 500

Austin, TX 78750

Phone: 512-767-5402

Email: melody@wtroofs.com

www.watertightroofinginc.com



Safestor Tenant Insurance

Cianna Anderson

2721 N Central Ave

Phoenix, AZ 85004

Phone: 480-601-8210

Email: info@safestor.com

www.safestor.com



OpenTech Alliance

Jorge Becerra

2101 W. Peoria Ave. Unit 100

Phoenix, AZ 85029

Phone: 678-896-5049

Email: marketing@opentechalliance.com

www.opentechalliance.com



StorSuite

Scott Worden

Austin, TX

Phone: 717-870-9572

Email: damone@storsuite.com

www.storsuite.com

2025 OKSSA CONFERENCE SPONSOR LISTING



Trachte Building Systems

Jeff Bouchard

314 Wilburn Rd.

Sun Prairie, WI 53590

Phone: 608-327-3129

Email: jbouchard@trachte.com

www.trachte.com



Trac-Rite

Jeff Lloyd

314 Wilburn Rd.

Sun Prairie, WI 53590

Phone: 608-327-3147

Email: jlloyd@tracrite.com

www.tracrite.com



Wilshar Storage Solutions

Corey Booth

124 Mount Hebron Rd. 5650

Lowell, AR 72745

Phone: 678-896-5049

Email: quinn.cannon@wilshar.com

www.wilsharsteel.com



MakoRabco

Shane Bunn

El Camino Real #160

Carlsbad, CA 92008

Phone: 580-248-6106

Email: spryor@macorabco.com

www.makorabco.com



Absolute Storage Management

Jasmin Allen

1630 Bonnie Ln. STE 106

Cordova, TN 38016

Phone: 678-779-1978

Email: jasmin.allen@absolutemgmt.com

www.aboutASM.com



GENERAL CONTRACTING

Capco Steel Inc

Nicholas Bergmann

15316 Huebner Rd. Bldg 3

San Antonio, TX 78248

Phone: 210-722-2534

Email: marchuleta@capcogc.com

www.CAPCOGC.com

OKLAHOMA SELF-STORAGE ASSOCIATION (OKSSA)

MEMBERSHIP APPLICATION

Owner/Associate Member (circle one):
Owner Associate*

Annual Dues: \$150 First Facility and \$50 each additional facility

First Facility \$ 150.00

Number of additional facilities _____ @ \$50.00 \$ _____

TOTAL ENCLOSED: \$ _____

FACILITY NAME: _____

FACILITY ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

MAILING ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

OWNER: _____

OWNER'S PHONE: _____ FAX: _____ CELL: _____

EMAIL ADDRESS: _____

DESIGNATED CONTACT: _____

CONTACT'S PHONE: _____ FAX: _____ CELL: _____

EMAIL ADDRESS: _____

SHOULD THIS FACILITY RECEIVE MAIL? ____ Yes ____ No

How many units are in this facility? _____ What's the total square footage: _____

How did you learn of our Association: _____

If you heard about us from an OKSSA member, please list their facility name: _____

Are you a member of the SSA? ____ Yes ____ No

If not, are you interested in joining the SSA? ____ Yes ____ No

If YES, please make sure either a fax number or email address is listed above so we can fax/email you an application. Also, visit www.okssa.org for more information concerning the national association.

MAIL APPLICATION AND CHECK TO:

**** OKSSA ****

P.O. BOX 471819 ** TULSA, OK 74147

Phone: 918-633-1572

Email: oklahomassa@gmail.com Website: www.OKSSA.org

LIST ADDITIONAL FACILITIES ON SEPARATE PAGES