	Listed with a Local Agent	Sold to Legacy Home Buyer
Agent Commissions	Around 6%, taken from your sale	None – You keep the full amount
Closing Costs	Usually 2%, paid by the seller	We handle all of it for you
Contingencies (Financing/Inspection)	Yes – deals often fall apart	No – Cash deal, no surprises
Appraisal Needed?	Required by most lenders	Not needed – We don't rely on banks
How Long to Sell	Typically 90+ days	We make offers fast – often same day
Showings Required?	Multiple showings and open houses	Just one walkthrough – easy and quick
Closing Date	1–2 months after offer	You choose the date that works best
Who Handles Repairs?	You negotiate or pay out of pocket	We buy as-is, no repairs needed