



**Gamma Xi Boulé Foundation, Inc.**

**2018 Annual Report**



**Gamma Xi Boulé Foundation, Inc.**  
[www.gammaxifoundation.org](http://www.gammaxifoundation.org)  
[gammaxifoundation@gmail.com](mailto:gammaxifoundation@gmail.com)

## 2018 Annual Report

### Chairman's Message

In accordance with our By Laws, this is the 2018 annual report of Gamma Xi Boulé Foundation. The report addresses governance, support of Gamma Xi public policy and social action programs, scholarships, fundraising and our financial statement for the year ending December 31, 2018.

I have been privileged to serve as Chair during 2018 and I am very pleased to report on the Foundation's successful accomplishments in 2018. With the support and commitment of the board of trustees, members of Gamma Xi Boulé and the Sarasota community, we exceeded many of our goals. The Foundation continues to expand its brand recognition in the Sarasota and Manatee business and philanthropic communities. During the year, we conveyed our mission and programs to the Sarasota community in print and television media which resulted in increased visibility and financial support for the Foundation.

Our signature fundraiser - A Valentine at the Ritz was held on Saturday, February 10, 2018 at the Ritz-Carlton Sarasota. Partnership agreements were negotiated with the Westcoast Black Theatre Troupe and the Soul Crooners to provide entertainment for the evening. The Foundation is extremely grateful to Sire Archon-Elect Donald Reaves for securing Amica Insurance Company as the "Presenting Sponsor" for the gala. The Herald-Tribune was the gala's "Media Sponsor".

Our partnership with Booker High School continues to flourish through the Boulé's 'Journey to Success' programs and initiatives, including our speaker's series and paid student internship program with local employers. We established a new partnership with Southeast High School in Manatee County and solidified our relationship with the University of South Florida that provides instructors who participate in our Booker speaker's series along with Gamma Xi Archons, and other local professionals including PNC Wealth Management, and the US Military, among others.

We continued to strengthen our relationships with the Ringling College of Art & Design, the City of Sarasota, The Community Foundation of Sarasota County, Herald-Tribune Media Group, the Westcoast Black Theatre Troupe, the Sarasota Collection Design Store and the Gulf Coast Community Foundation.

The Foundation finished the year in a very strong financial position, increasing net income by more than 40% over 2017.

The board and I truly appreciate the support of the Sarasota and Manatee communities and the Archons of Gamma Xi Boulé.

Sincerely,  
Gregory J. Matthews  
Chairman

## **Governance**

The trustees conducted three (3) full board meetings during the fiscal year, as well as additional committee meetings.

The following individuals serve on the board of the trustees. Archons Herman Bell, James Brown, Vincent Foderingham, Gregory McDaniel, George Miles, Donald Reaves, Willie Stanfield, William Watkins and Gregory Matthews.

The Foundation renewed its Solicitations Permit with the Florida Department of Agriculture and Consumer Services for calendar year 2019.

The Foundation filed its required 2018 annual report with the Florida Department of Division of Corporations.

The Foundation established a By-Laws committee, headed by Archons Reaves and Watkins to review and revise its By-Laws. The revised By-Laws were approved at the January 11, 2019 board meeting.

Sire Archon Elect Donald Reaves was voted Chairman of the Foundation, effective January 2019. The other officers and committee chairs are:

Archon M. Herman Bell, Vice Chair  
Archon Gregory E. McDaniel, Treasurer  
Archon Willie M. Stanfield, Secretary  
Archon M. Herman Bell, Chair – Scholarship  
Archon Gregory E. McDaniel, Chair - Social Action  
Archon Vincent Foderingham, Chair- Public Policy

## **Gamma Xi Boulé Public Policy**

Gamma Xi Boule Public Policy established our decision and direction to address youth development and helped our efforts in partnership development, resulting in our Journey to Success social action programs.

## **Gamma Xi Boulé Social Action Programs**

The “Journey to Success” (JTS), youth development program of Gamma Xi, was established as a year round readiness, leadership and career development program serving high school students and out of school youth. The program objective is to help prepare a skilled workforce ready to successfully obtain in-demand occupations or careers as well as prepare college bound students for their upcoming college experience.

The following link is an interview of Gamma Xi Archons on Manatee Education TV (METV) discussing the History of Sigma Pi Phi Fraternity and the Gamma Xi Boulé Journey to Success programs.

<https://youtu.be/-gALP4CZ3EA>

## **Speaker’s Series**

This program began in 2016 for all 9<sup>th</sup> grade freshmen at Booker high school who are required to take a one semester course designed to help them transition into the high school experience. The course is entitled “College, Careers and You”. Archon Carl Battle headed the program on behalf of the Gamma Xi Boulé. The program continued in 2018 where approximately 100 students participated and were divided into 6 separate classes.

It is anticipated that another 100 students will participate in the spring semester of 2019. The following topics were covered during the fall semester -- Making a Good Impression; Building Confidence, Leadership Skills, Communications Skills, as well as careers in Hospitality, Management, Art & Design, Education, Information Technology, Biology, English and Communications. The Speaker’s Series will

continue in the spring semester with speakers from Gamma Xi, University of South Florida, Manatee and other local professionals.

Archons Ed Swan, Edward Viltz and Vincent Foderingham expanded the Speaker's Series program to the Lincoln Memorial Academy in Manatee County in 2018. Three classes were conducted for 7<sup>th</sup>- 9th graders by Susie Bowie, Executive Director-Manatee Community Foundation, Archons Edward Viltz and Dennis Archer.

### **Archon Matthew Carter Scholarship Program**

Scholarship criteria, application and deadlines are on-line for students on the Foundation website -- [www.gammaxifoundation.org](http://www.gammaxifoundation.org). High school administrators and college counselors are advised of the on-line scholarship material and process.

In 2018, the Scholarship Committee received 33 applications from students in Sarasota, Manatee, and Charlotte Counties. Twenty-five of the applications were from females, and eight were from males. Twenty-three applications came from students in Manatee County, seven from students in Sarasota County, and three from students in Charlotte County.

The Scholarship Committee selected eight students for a personal interview: Tahj Mompremier-North Port High, Axed Soto-Bayshore High, Javier Amaya-North Port High, Jesse Danko-Lakewood Ranch High, Deqontez Lavender-Booker High, Joseph T. Falls-Braden River High, James Arias-Manatee High, and Kenneth Brown, Jr.-Southeast High. Following an extensive analysis, the committee selected Deqontez Lavender to receive a \$16,000.00 scholarship that will be paid over four (4) years. The scholarship was presented during a ceremony at the North Library in Sarasota. He planned on attending Morehouse College.

Marc Brunot who attends the Florida Gulf Coast University in Ft. Myers, FL majoring in Accounting was given his second payment of \$4,000.00. Please visit our website for photos of the recipient. [www.gammaxifoundation.org](http://www.gammaxifoundation.org). Sarasota, Charlotte, and Manatee County high school seniors graduating and planning to enter college in September 2019 may review the scholarship criteria, application and deadlines which are on-line at [www.gammaxifoundation.org](http://www.gammaxifoundation.org).

Please visit our website for photos of the recipient. [www.gammaxifoundation.org](http://www.gammaxifoundation.org).

Sarasota and Manatee County high school seniors graduating planning to enter college in September 2019 may review the scholarship criteria, application and deadlines which are on-line at [www.gammaxifoundation.org](http://www.gammaxifoundation.org).

Archons interested in joining the Scholarship Committee should contact Archon Bell at [Bobellrd@verizon.net](mailto:Bobellrd@verizon.net).

## **Student Internship Program**



Archons Washington Hill, Vincent Foderingham and Gregory Matthews lead the Internship Program which began in 2016 with students from Booker High School in Sarasota County. The program was expanded to Southeast High School in Manatee County, and provides students with hands- on work experience, employment readiness skills, team-building and socialization skills in professional business environments. The students participate in meetings, tour office facilities, work on projects under staff supervision, and interact with staff members and executives.

Archons John Gibbs, Booker Rice and Gregory Matthews conducted two workshops to teach students business etiquette skills to assist them in resume writing, interviewing and dressing for success.

During 2018, the Foundation sponsored seven (7) interns who were employed by the Sarasota Herald-Tribune Media Group, the Sarasota Collection Design Store, Sarasota Police Department, the Westcoast Black Theatre Troupe and Mullet Aluminum. You may visit this link to learn more about our internship program <http://www.heraldtribune.com/news/20180102/fraternity-steps-up-to-help-booker-high-school-students>

You may also listen to student interns describe their experience at <https://youtu.be/m2xJ6ksnO7g>

Student interns earn \$10 per hour and may work up to 10 hours per week during the school year. Fifty percent (50%) of the student's costs are paid by the Foundation.



## **Website & Facebook Page**

The Gamma Xi Boulé Foundation has expanded its website with information related to Gamma Xi Boulé social action programs and initiatives. The website is used as a vehicle to effectively communicate with Archons, potential donors, the business and philanthropic community, and other partners in the Sarasota / Manatee communities.

In addition, the Foundation established a Facebook Page to communicate its programs and initiatives to its constituents and supporters. Visit us at Facebook @gammximoule.

Please visit the Foundation's website at [www.gammaxifoundation.org](http://www.gammaxifoundation.org) to learn more about programs supported by the Foundation and to make a donation using Pay Pal.

The following links will take you to television interviews on ABC 'Suncoast, and METV for a discussion of the Boulé youth development programs. <https://youtu.be/f76xtJaxCSY>

## **Fundraising**

### **Giving Challenge**

The Foundation applied and was accepted to participate in the 2018 Giving Challenge Community Foundation of Sarasota County on May 1-2, 2018. The Giving Challenge is a 24 hour online giving opportunity to raise funds for qualified non-profit organizations. The Foundation board established a goal to raise \$10,000 during the 24 hours online campaign. The Foundation exceeded its goal and raised \$10,400. All funds raised from the Giving Challenge are allocated to provide paid student internships with local employers.

### **Valentine at the Ritz**

The Foundation's steering committee comprised of Archons Bell, Foderingham, McDaniel, Matthews, Morgan, Viltz, Wood, an event coordinator and graphics designer planned the second 'Valentine at the Ritz' fund raiser on February 10, 2018 at the Ritz-Carlton Sarasota. The committee negotiated contracts and held monthly planning meetings during 2017 & 2018 and kept the Boulé updated throughout the year.

Amica Insurance Company agreed to be the Gala's 'Presenting Sponsor', and the Herald-Tribune agreed to be the 'Media Sponsor'.

The Valentine at the Ritz Gala netted \$74,000. Gala proceeds helped fund the Boulé Journey to Success youth development, scholarship and student intern programs.

The 2020 Valentine at the Ritz will be held on Saturday, February 15, 2020 at the Ritz-Carlton Sarasota. Archons Reaves and Foderingham have agreed to serve as co-chairs for 2020. The steering committee began planning the 2020 gala in 2018 and invites all Archons to support the signature fundraiser for our Journey to Success programs. Amica Mutual Insurance Company has agreed to be the Lead Sponsor.

### **Donations**

PNC Bank hosted a Boule' reception in November 2018. Following the reception, the Foundation received approximately \$10,000 in donations from invited guests and Archons as end of year donations.

### **Amazon Smile**

In 2018, the Foundation became a registered charitable organization that Amazon customers can select as their organization. **AmazonSmile** is a website operated by **Amazon** with the same products, prices, and shopping features as **Amazon.com**. The difference is that when you shop on **AmazonSmile**, the **AmazonSmile** Foundation will donate 0.5% of the purchase price of eligible products to the charitable organization of your choice.

### **Grand Boulé Matching Grant Program**

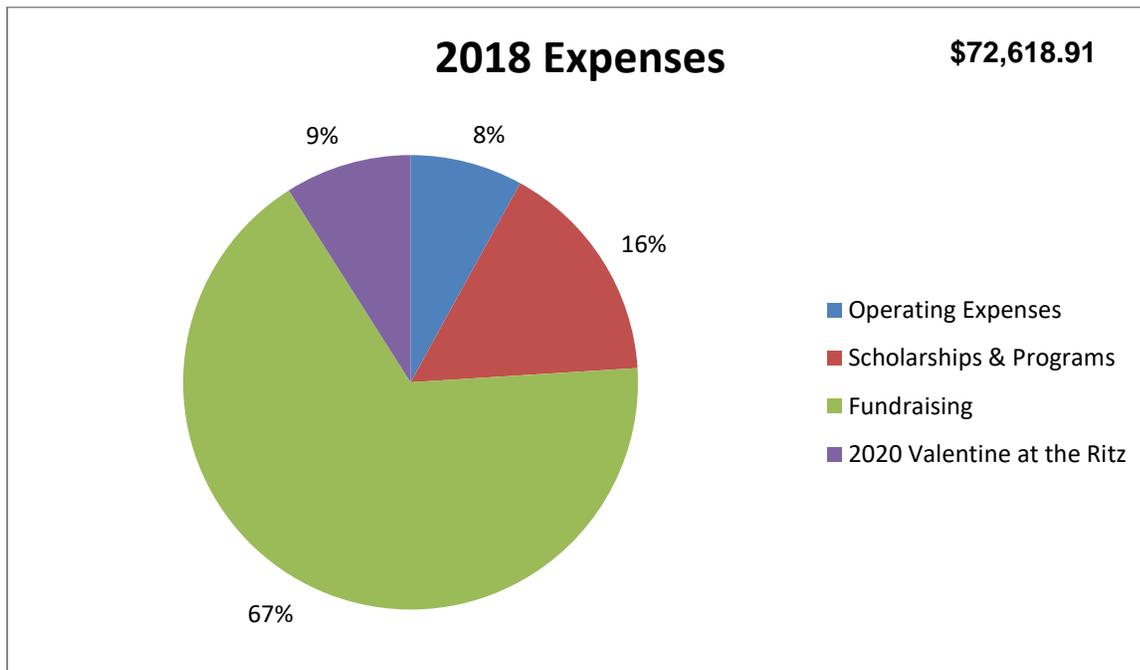
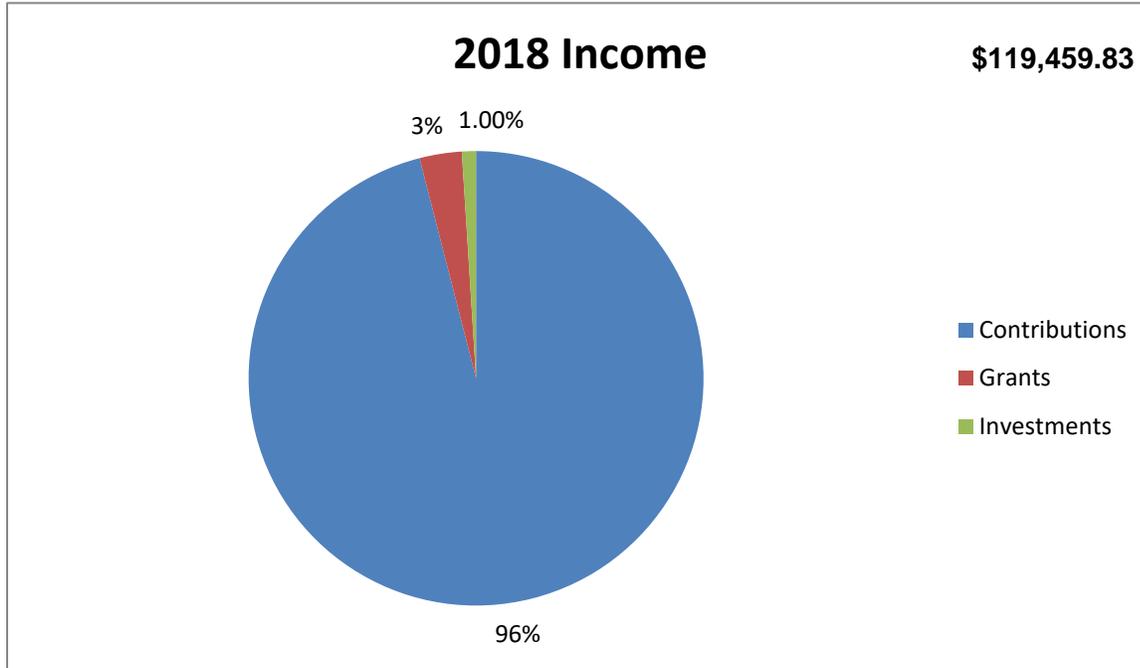
The Foundation applied to the Grand Boulé to participate in the Grand's Social Action Mentoring Program. During 2018, Gamma Xi received \$3,500.00 in awards from the Grand Boulé to help support our Social Action and scholarship programs. This is the 5<sup>th</sup> consecutive year the Foundation has applied for and received awards from the Grand Boulé.

# Financial Statement of Activities for Year Ending December 31, 2018

## Gamma Xi Boulé Foundation, Inc. Financial Statement

### December 31, 2017 Balance

Checking	\$55,615.71
Restricted Checking	\$10,363.04
Savings	\$49,296.29
<b>Total</b>	<b>\$115,275.04</b>



### Net Assets at End of Year / December 31, 2018

Checking	\$ 89,677.19
Restricted Checking	\$ 19,487.68
Savings	\$52,951.09
<b>Total</b>	<b>\$162,115.96</b>

**Prepared and respectively submitted.**

**Gamma Xi Boulé Foundation, Inc. Board of Trustees**

**Archon Donald J. Reaves, Chair  
Archon M. Herman Bell, Vice Chair  
Archon, Gregory E. McDaniel, Treasurer  
Archon Willie M. Stanfield, Secretary  
Archon George L. Miles, Jr  
Archon Vincent Foderingham  
Archon William Watkins  
Archon Gregory J. Matthews  
Archon James C. Brown**

**April 2019**

**End of Report**