



Gamma Xi Boulé Foundation, Inc.

2020 Annual Report



Gamma Xi Boulé Foundation, Inc.
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2020 Annual Report

Chairman's Message

In accordance with our Bylaws, this is the 2020 annual report of Gamma Xi Boulé Foundation, Inc. The report addresses governance, support of Gamma Xi public policy and social action programs, scholarships, fundraising and our financial statement for the year ending December 31, 2020.

As Chairman of the Foundation, I am pleased to report on the many accomplishments of the Foundation in 2020. Gamma Xi Boulé Foundation, Inc. continued to accomplish and exceeded our goals and objectives. This could not have happened without the support and commitment of the Board of Trustees, members of Gamma Xi Boulé and the Sarasota/Manatee community. Despite the Covid 19 pandemic, the Foundation was successful in broadening its involvement and recognition in the Sarasota-Manatee business and philanthropic communities. As in prior years, during 2020 we continued to convey our mission and programs to our communities in print and television media which resulted in increased visibility and financial support for the Foundation.

We held our major fundraising event for 2020 –Valentine at the Ritz - on Saturday, February 15, 2020, at the Ritz Carlton Sarasota with over 500 guests in attendance. The Foundation is extremely grateful to Amica Insurance Company for again being the “Presenting Sponsor” for the Gala, and to Sire Archon Donald Reaves and Sire Archon-Elect Vincent Foderingham for serving as Co-chairs of the event.

We continued to expand our partnership with Booker High School (Sarasota County) and Southeast High School (Manatee County) through the Gamma Xi Boulé “Journey to Success” programs and initiatives, including our speaker’s series, paid student internship program with local employers, college scholarships and the Kettering University Summer Pre-college AIM program. We strengthened our alliance with the University of South Florida – Sarasota/Manatee through ongoing collaboration with Corey Posey, who serves as the University’s Director of Diversity, Equity and Inclusion. Mr. Posey continued to coordinate the scheduling of Professors and Administrators from the University who participate in our Booker High School and Southeast High School Speakers Programs, along with Gamma Xi Boulé Archons and other local professionals.

We have maintained strong relationships with the Educational Foundation of Sarasota, Ringling College of Art & Design, the City and County of Sarasota, Community Foundation of Sarasota County, Herald-Tribune Media Group, the Westcoast Black Theatre Troupe, Bank of America and other community-focused organizations.

I am also pleased to report that the Foundation finished the year 2020 in a very sound financial position. The Foundation’s total cash balance increased to \$374,959. The Board of Trustees and I truly appreciate the support of the Sarasota and Manatee communities and the Archons of Gamma Xi Boulé.

Sincerely,

Carl W. Battle

Carl W. Battle, Chairman

Governance

1.The directors conducted 4 full board meetings during the fiscal year, as well as additional committee meetings.

2.The following individuals served as officers and members of the Board of Trustees of Gamma Xi Boule’ Foundation during year 2020.

Archon Carl W. Battle, Chairman
Archon M. Herman Bell, Vice Chairman
Archon Thomas Cunningham, Treasurer
Archon Willie M. Stanfield, Secretary
Sire Archon Donald J. Reaves
Sire Archon Elect Vincent P. Foderingham
Archon James C. Brown, Emeritus
Archon Francis M. Curd
Archon George L. Miles, Jr.
Archon Lawrence A. Miller
Archon Lacy Ray, Jr.
Archon Myron F. Robinson
Archon William O. Watkins, Jr.

3.The following individuals served as Chairmen of the various committees associated with Gamma Xi Boule’ Foundation.

Archon Carl W. Battle, Chairman-Social Action Committee
Archon M. Herman Bell, Chairman -Scholarship Committee
Archon Lawrence A. Miller, Chairman -Public Policy Committee

4.The Foundation renewed its Solicitations Permit with the Florida Department of Agriculture and Consumer Services for calendar year 2020.

5.The Foundation filed its required annual report with the Florida Department of Division of Corporations for calendar year 2020.

6. The Foundation filed its Federal Tax Form 990 for year 2020 with the U.S. Internal Revenue Service.

Gamma Xi Boulé Leads Students On “Journey To Success” With Social Action Programs

The goals of Gamma Xi Boulé “Journey To Success” Social Action programs are to provide year round initiatives that promote training, leadership, career development and scholarships for underserved Sarasota/Manatee-area students, prepare them to meet workforce needs, and to support college-bound students for their college education. Based on feedback from business, academic and philanthropic leaders who have participated in or supported the Journey To Success programs, Gamma Xi Boulé has delivered to the community high quality, sustainable programs which offer development skills that make a difference in the students’ lives and decision making processes. The Journey To Success programs are headed by Carl Battle who serves as Chairman of Gamma Xi Boulé Social Action Committee and Chairman of Gamma Xi Boulé Foundation-which provides the primary funding for the various initiatives. He works closely with Gamma Xi Sire Archon, Donald Reaves, and an 11-member Social Action Committee to plan, coordinate and finance Gamma Xi’s comprehensive set of social action programs.

1. SPEAKERS PROGRAM

For the past 6 years, Gamma Xi has implemented a Speakers Series Program for 9th-grade students at Booker High School in Sarasota, Florida. In collaboration with the University of South Florida, Sarasota Memorial Hospital, PNC Bank and the local business community, members of Gamma Xi Boulé have introduced students to a wide variety of career topics and skills. The Speakers Program was expanded in 2019 to include Southeast High School in Manatee County. To date, over 800 students total have participated in the Speakers Program, with approximately 250 students participating during year 2020.

The Gamma Xi Boule' Journey To Success Program was highlighted as a successful program of student development at the BLACK BROWN AND COLLEGE BOUND conference in Tampa, Florida on March 7, 2020. The conference included over 300 students (mostly black males) and college/university staff from Florida and around the country and focused on college and career preparedness.

All of the Gamma Xi social action programs have been successful and impactful. In particular, the Speakers Program, based on some metrics from Booker High School, which showed significant increases over the past years in:

- *number of Booker High students taking college classes (increased from 43 in year 2017 to 74 in year 2019).
- *number of Booker High students who received an industry certification while in high school (increased from 233 in year 2017 to 605 in year 2019).
- *number of Booker High students doing peer counselling (increased from 31 in year 2017 to 47 in year 2019).
- *and other promising metrics.

2. STUDENT INTERNSHIP PROGRAM

Since 2018, Gamma Xi has worked with local companies and organizations to provide high school students with paid internship opportunities. These include the Herald Tribune Media Group, Sarasota Police Department, Westcoast Black Theatre Troupe, Sarasota Collections Design Store, Mullet's Aluminum, Univ. of South Florida-S/M, New College of Florida, Sarasota Memorial Hospital and others. The student interns are employed by local firms in professional settings to gain real world work experience. They are assigned to work on projects under staff supervision, and they also participate in meetings and interact with staff members and executives within the respective businesses. Students work up to 10 hours per week and earn \$10.00 per hour. The Foundation and intern employers each pay 50% of the student's salary

Participating schools include Booker and Southeast High Schools. The administration of each school work closely with Gamma Xi Boulé to coordinate the internship program in their school. All interested students are required to attend a business etiquette workshop conducted by Gamma Xi members and other local professionals to prepare them for the internships. During 2020, workshops were conducted to teach students interviewing skills, how to dress on the job, how to comport themselves at work, resume writing and how to prepare letters of introduction with their resumes.

Employers schedule interviews with the students and select from the students applying for the positions. Once hired, students are required to complete and submit weekly journals outlining their job assignments. Employers are required to complete mid-term and final performance evaluations for each student and submit them to Gamma Xi the school career counselors. Gamma Xi reviews all weekly journals and employer performance evaluations to help measure the success of the Internship Program.

Gamma Xi Boulé Foundation sponsored 12 students in the Internship Program during year 2020 who were employed by the following: Herald-Tribune, Manatee Community Foundation, Mullet Aluminum, New College, Purmort & Martin Ins. Co., Schimberg Architectural Design, Sarasota Memorial Hospital, Westcoast Black Theatre Troupe & the University of South Florida-S/M.

You may visit this link to learn more about our internship program

<http://www.heraldtribune.com/news/20180102/fraternity-steps-up-to-help-booker-high-school-students>

Please visit this link to view a project researched and completed by one of our interns.

<https://www.manateecf.org/southeast-high-school-intern-jasmine-mcdaniel-talks-about-foster-care/>

You may also listen to student interns describe their experiences at <https://youtu.be/m2xJ6ksnO7g>

3. SCHOLARSHIP PROGRAM

The Gamma Xi Boulé Scholarship Program has provided financial assistance to talented and underserved students from the Sarasota/Manatee area in pursuit of a college education. Since 2018, the scholarship program has included several 4-year scholarships for college bound students. Each scholarship generally totals \$16,000 and has a disbursement of \$4,000 per year, which is renewable each year for up to 4 years based on academic performance. These scholarships include the Matthew Carter Scholarship, Donald J. and Deborah R. Reaves Scholarship, Robert L. & Angelia D. Wood Scholarship and Dick Plotkin Scholarship which all totaled \$16,000 in yearly scholarship award disbursements presented on June 12, 2020. These scholarships were awarded in 2020 to:

Marc Burnot
Maicy Powell
Zameera Fueller
Christopher Holmes

Overall, the Gamma Xi Boulé Foundation has awarded over \$80,000 in scholarships to outstanding high school graduates during the years 2001-2020. Please visit our website for photos of the scholarship recipients: www.gammaxifoundation.org.

4. SUMMER PRE-COLLEGE RESIDENCY PROGRAM

Gamma Xi Boulé has partnered with Kettering University to sponsor local high school students to participate in the Kettering University's Summer Pre-College Residency Program for students of color who have an interest in STEM or business. Gamma Xi would pay half the costs (~\$2500 per student) and Kettering will pay the other half for these students to spend 5 weeks studying at Kettering's campus in Flint, MI. and doing field trips to major corporate offices in the area. The program was virtual in year 2020 and 2 students from Booker High School were accepted for sponsorship by Gamma Xi Boulé, but they decided not to participate due to the Covid-19 pandemic and other factors.

Gamma Xi Boule is always looking at new programs and ways to serve the community. As evidence of the impact of the Gamma Xi Boule's social action programs, Gamma Xi was recognized as Sarasota County Schools District Outstanding Local Business Partner 2019-2020. Similar recognition as a collaboration partner was received from University of South Florida -Sarasota/Manatee. Gamma Xi has also received recognition and praise for its \$5,000 donation in 2020 and support during the coronavirus pandemic to All Faiths Food Bank in Sarasota and Manatee Counties.

Gamma Xi believes that its greatness is not measured by what it has, but by what it gives. This is why the members of Gamma Xi are seriously committed to devoting their 3 "Ws" (their Work, Wisdom and Wealth) to ensure that their social action programs are successful. Gamma Xi invites you to visit its website at www.gammaxifoundation.org for additional information on the "Journey To Success" programs.

This information should give you a comprehensive overview of the "Journey to Success" Social Action Programs of Gamma Xi were established as youth development programs focused on year-round readiness, leadership and career development initiatives serving high school students and out of school youths in Sarasota and Manatee counties. The program objective is to help prepare a skilled workforce ready to successfully obtain in-demand occupations or careers as well as prepare college bound students for their upcoming college experience. The following link provides an overview of the Boule's Journey to Success programs and initiatives: <https://gammaxifoundation.org/program-overview>

Website & Facebook Page

The Gamma Xi Boulé Foundation maintained its expanded website with information related to Gamma Xi Boulé social action programs and initiatives. The website is used as a vehicle to effectively communicate with Archons, potential donors, the business and philanthropic community, and other partners in the Sarasota / Manatee communities.

The Foundation also used its Facebook Page to communicate its programs and initiatives to its constituents and supporters. You can visit the Foundation's Facebook page at [Facebook@gammaxiboule](#).

The Foundation invites you to visit its website at www.gammaxifoundation.org to learn more about programs supported by the Foundation and to make a donation using Pay Pal.

The following link will take you to an ABC 'Suncoast View' television interview where the Boule's youth initiatives are discussed: <https://youtu.be/f76xtJaxCSY>

Fundraising

The Foundation receives continuing funding support from Gamma Xi Boulé members, individual donors, and local business, community and philanthropic organizations. The 2020 Valentine at the Ritz gala was a big success with the attendance over 500.

Grand Boulé Matching Grant Program

Gamma Xi applied in 2020 to the Grand Boulé of the Sigma Pi Phi Fraternity to participate in the Grand's Social Action Matching Grant Program. The Foundation submitted applications to the Grand Boule during 2020 for the Shropshire Award and for the Outstanding Social Action Award. Gamma Xi received a \$4,000 Shropshire Award from the Grand Boulé for year 2020 to help support our social actions programs. This is the 6th consecutive year that Gamma Xi has applied for and received awards from the Grand Boulé.

FINANCIAL STATEMENT FOR YEAR 2020

2020 Income

Contributions and Grants	\$ 60,120
Fundraising (net of Val at Ritz expenses)	64,141
Investments	<u>918</u>
Total Income	\$ 125,179

2020 Expenses

Programs and Grants	\$ 12,228
Scholarships	18,500
Administration	<u>5,443</u>
Total Expenses	\$ 36,171

Net Income **\$ 89,008**

Checking Balance - 01/01/2020 \$ 162,941

Savings Balance - 01/01/2020 \$ 123,010

Memo: Restricted Funds - \$77,843

Total Assets - 01/01/2020 **\$ 285,951**

Checking Balance - 12/31/2020 \$ 239,030

Savings Balance - 12/31/2020 \$ 135,929

Memo: Restricted Funds - \$96,735

Total Assets - 12/31/2020 **\$ 374,959**

Gamma Xi Boule' Social Action and Public Policy Committees have worked together during the past 4 years to ensure we are developing programs which support our mission, are sustainable over a period of time and deliver students life-long tools that they can use during their journey of life. We think that our "Journey to Success" social action programs are comprehensive and unique and provide a rewarding and valuable experience for the students that participate. Our "Journey to Success" programs are not stagnant, but are expanding to provide a full-service platform for underserved youths in our communities.

We are firm believers that success breeds success. And we have seen academic improvement, increased graduation rates, and more post high school attendance since the introduction of our programs. Our effective partnerships with the public and private sectors have helped us to build and expand the strategic vision or roadmap of our "Journey to Success" programs. Over the years, we began with a summer program, and we now have added numerous strategic offerings leading up to college scholarships today that help to make the journey to success believable to the students we serve.

Prepared and respectively submitted by:

Gamma Xi Boulé Foundation, Inc. Board of Trustees

Archon Carl W. Battle, Chairman
Archon M. Herman Bell, Vice Chairman
Archon Thomas Cunningham, Treasurer
Archon Willie M. Stanfield, Secretary
Sire Archon Donald J. Reaves
Archon Francis M. Curd
Sire Archon Elect Vincent P. Foderingham
Archon George L. Miles, Jr.
Archon Lawrence A. Miller
Archon Lacy Ray, Jr.
Archon Myron F. Robinson
Archon William O. Watkins, Jr.
Archon James C. Brown, Emeritus

October, 2021

End of Report