

# ROBERT MESCHER

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PO Box 1422 | El Segundo, CA 90245 | Page 1 of 2

## FINANCE AND ACCOUNTING PROFESSIONAL

- **Analytically minded professional who identifies, streamlines, and resolves complex issues, capitalizing opportunities** that enhance and optimize finance and accounting processes.
- **Collaborative leader** with demonstrated success in contributing **multi-million-dollar savings**, managing up to \$120M organizations, and creating and maintaining positive and productive work environments.
- **Highly adaptable with record of exceptional performance in broad-based industries**, including hospitality, manufacturing, retail, non-profit, utilities, and local government.
- Hold an **MBA in Accounting**. Possess strong technical acumen and advanced Microsoft Excel skills.

## PROFESSIONAL CONTRIBUTIONS

### Revenue & Cash Enhancements

- **Negotiated sale of company (\$30M) to a venture capital group.** [Imperial Technology, Inc.]
- **Restructured fees, previously not reviewed in decades.** Restructured fees after completing comprehensive study through utility consultant. **Rate increases for five years** adopted by City Council. [City of Avalon]

### Cost Control & Reduction

- Reviewed and audited hotel management contract and **identified \$500K overpayment.** [City of Montebello]
- Improved internal controls ensuring records met requirements of \$50M annual grant contributions. [City of Montebello]
- **Saved \$3M for the community facilities district**, by refunding (refinancing) \$12M in bonds [Truckee Donner Public Utility District] and **\$1.4M** for the City by refunding \$10M in bonds. [City of Montebello]
- **Identified \$11,000 of qualified health plan expenses** as eligible credits on quarterly payroll tax return. [BHS]

### Leadership/Employee Management

- **Significantly improved employee morale** in the accounting office, while also creating positive and productive interdepartmental relationships, by clarifying policies and procedures and creating more involvement in decision making, as appropriate circumstances would allow. [Tahoe Donner Association & City of Montebello]
- **Created and successfully implemented a corrective action plan to modify policies & procedures, and provided training, increasing internal controls** in response to a 2018 State Auditor Report. [City of Montebello]

### Technology Management

- **Successfully evaluated, implemented, and managed ERP systems.** [Implementation of Navision ERP at Imperial Technology, Inc. & evaluation of NISC ERP at Truckee Donner Public Utility District]
- **Seamlessly upgraded accounting software with zero downtime and without business interruptions.** [NISC ERP at Truckee Donner Public Utility District & New World ERP at City of Montebello]
- **Enabled greater productivity and accuracy by automating purchase orders, fixed asset tracking, and miscellaneous billing** through a seamless upgrade to software. [SunGard at City of Avalon & New World ERP at City of Montebello]
- **Created a semi-automated process**, uploading check records to bank's Positive Paycheck protection service. [BHS]

## TECHNICAL SKILLS

ADP Payroll | IBM Cognos | Microsoft Navision | Microsoft Dynamics SL | Microsoft Office Suite | SAP Crystal Reports  
Micros Point of Sale | National Information Systems Coop (NISC) | QuickBooks | Superior/SunGard – eFinancePLUS  
Resort Technology Partners (RTP) | Abila / Sage MIP Fund Accounting | Tyler Technologies / New World ERP / NetSuite

## EDUCATION

**MBA Degree** International Business; concentration in Business Finance and Accounting; including Cultural Diversity  
CALIFORNIA STATE UNIVERSITY DOMINGUEZ HILLS – Carson, CA

**BS Degree** Business Administration – Management Accounting (Graduated cum laude)

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## SOLUTIONIST CONSULTING

04/2020 – Present

Small Business Client	Services
Commercial Door Installation & Repair	Implement QuickBooks Online; training; enter prior year transactions, reconcile bank accounts, review complex contracts
Consultant - Financial	Prepare S-Corp tax return
Consultant - Personal Services	Review Federal Covid assistance application
Corporate Event Planning	Provide bookkeeping: process transactions, sales tax returns, payroll, reconcile accounts; migrate QuickBooks Desktop to QuickBooks Online
Country Club Aquatics Department	Create an annual financial budget model; training
Fitness Club	Implement QuickBooks Online; training
General Construction Contractor	Launch website; discuss organization strategy
Logistics & Freight	Review Federal Covid assistance application
Nail Salon	Review Federal Covid assistance application
Non-profit - Mental Health	Assess processes and implement automated technology; reconcile accounts; train employees; Federal Covid assistance reporting
Non-profit - Religious Organization	Review and reconcile balance sheet accounts
Non-profit – Scholarship Endowment	Implement QuickBooks Online; training; enter prior year transactions, reconcile bank accounts, financial statements
Non-profit - Youth Programs	Direct finance and risk management department; coordinate annual audit; reconciliations; PPP loan forgiveness application; training; assist with Form 990
Restaurant	Review franchise contract; negotiations; register multi-member LLC; document organization agreement; business plan; financial projection model
Restaurant	Review purchase agreement; analyze historical financial data; create financial projection model; bookkeeping, monthly financials, sales tax returns
Restaurant	Review Federal Covid assistance application
Telecomm Hardware Install & Repair	Review and reconcile balance sheet accounts; QuickBooks Desktop training; prepare financial statements

## EMPLOYMENT HISTORY PRIOR TO SOLUTIONIST CONSULTING

<u>Company</u>	<u>Title</u>	<u>Dates</u>
City of Montebello	Finance Director	09/2018 – 01/2020
Girl Scouts of Greater Los Angeles - VACO	Consultant	07/2018 – 08/2018
City of Avalon	Finance Director	07/2015 – 04/2018
Truckee Donner Public Utility District	Administrative Services Manager	11/2007 – 07/2015
Tahoe Donner Association	Accounting Manager	09/2005 – 10/2007
Le Beach Club	Controller	01/2004 – 06/2005
Imperial Technology Inc.	Chief Financial Officer	04/1990 – 12/2003
Hilton Hotels Corporation – Various Hotels	Night Auditor ---> Comptroller	06/1983 – 03/1990

## COMMUNITY VOLUNTEERISM

Manhattan Bch American Martyrs Community | Lennox St. Margaret Center | Habitat for Humanity LA  
 Avalon Rotary | Truckee Sales Tax Oversight Committee | Truckee Family Resource Center Treasurer | Truckee Paid Parking  
 Committee | Truckee Hospital District Ethnic Disparities Strategy Group