

Capabilities Statement

COMPANY OVERVIEW

Solutionist Consulting LLC provides business consulting services to small businesses, non-profits, and state and local government agencies. Services include accounting, financial projections and analysis, audit responses, startups, grant applications, tax returns (sales, payroll, and income), compliance reporting, contract negotiations, software training, and system improvements.

DIFFERENTIATOR

- Proficient in all accounting software
- Industry experience - hospitality, manufacturing, retail, nonprofit, utilities, and local government
- MBA in international business finance and accounting, with studies in cultural diversity

TARGET CLIENTS

- Non-profits
- Micro/Small Businesses
- Government Agencies

VISION STATEMENT

Our vision is to assist agencies and business owners with solving finance, accounting, and technology challenges so they can provide the essential products and services to our community.

PAST PERFORMANCE



OLD TOWN PATIO

The Stevenson Group Inc.



YEAR ESTABLISHED

- Founded March 2020
- Built on more than 35 years' experience in C-level positions in various industries

BUSINESS STRUCTURE

- LLC – Limited Liability Corporation
- Single Owner

SBE CERTIFICATIONS

- TBD
- TBD
- TBD

NAICS CODES

- 541611 Management Consulting Services
- 541219 Other Accounting Services
- 541618 Other Consulting Services

CONTACT INFORMATION

Robert Mescher, Owner

Solutionist Consulting LLC

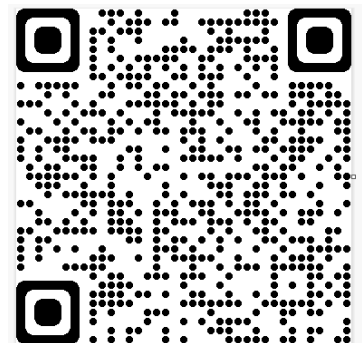
PO Box 1422

El Segundo, CA 90245

310-955-0767

rjm@solutionistconsulting.com

<http://solutionistconsulting.com>



Case Studies



Girl Scouts of Greater Los Angeles needed an acting Finance and Risk Manager during their lengthy recruiting process. Solutionist Consulting managed the finance and accounting staff, trained employees, coordinated the annual audit, assisted with balance sheet reconciliations and the PPP loan forgiveness application. These services kept the Girl Scout Council operating smoothly.



Waypoint Doors Corp is a commercial door installation and repair company owned by two partners. Solutionist Consulting implemented QuickBooks Online, provided training, entered general ledger transactions, reconciled bank accounts, filed corporate tax returns, submitted certified payroll, reviewed complex contracts, and provided negotiation recommendations. The two owners can focus on providing their customers quality products and services.



The Mayor of Montebello needed assistance in understanding complex financial presentations to the City Council. Solutionist Consulting reviewed the City Council Agenda Items, City Financial Statements, and City Annual Budgets and provided recommendations. The Mayor was better able to express concerns during the Council Meetings.



The Claremont Club hired a new Aquatics Program Manager and restarted the aquatics operations after the Covid pandemic. The new manager needed assistance with projecting revenue and expenses for the current and subsequent year. Solutionist Consulting created a financial model to analyze the effects of changing the enrollments and the program rates, then trained the manager how to use it. The results of the model were linked to the organization's existing budget format. The General Manager was impressed with the new Aquatics Manager's budget and her ability to explain the budget.