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<b>TOTAL COST ALL INCLUSIVE</b>	<b>BRONZE \$449</b>	<b>SILVER \$ 629</b>	<b>GOLD \$849</b>	<b>PLATINUM \$1259</b>
<b>CLASS TYPE AND BENEFITS CATEGORY</b>	<i>Never an access or membership fee to enroll in program</i>	<i>Never an access or membership fee to enroll in program</i>	<i>Never an access or membership fee to enroll in program</i>	<i>Never an access or membership to fee to enroll in program</i>
<b>ALL MEMBER LEVELS COMPLIMENTARY</b>	Access to Membership Portal & Archives	Access to Membership Portal & Archives	Access to Membership Portal & Archives	Access to Membership Portal & Archives
<b>BRONZE LEVEL I CLASS SELECTIONS</b>	ONE Class	TWO Classes	TWO Classes	TWO Classes
<b>BRONZE LEVEL II CLASS SELECTIONS</b>	ONE Class	ONE Class	ONE Class	ONE Class
<b>SILVER CLASS SELECTIONS</b>	ONE Class*	ONE Class*	ONE Class*	THREE Classes*
<b>GOLD CLASS SELECTIONS</b>	10% Discount	15% Discount	15% Discount	20% Discount
<b>PREMIUM CLASS SELECTIONS</b>	NO DISCOUNT	NO DISCOUNT	10% OFF	10 % OFF
<b>DETV CONFERENCE DISCOUNTS</b>	NO DISCOUNT	NO DISCOUNT	One COMPLIMENTARY Admission Per Year (\$249 value)	One COMPLIMENTARY Admission Per Year (\$249 value)
<b>CONSULTATION CASE STUDY ASSISTANCE</b>	NO DISCOUNT	½ HOUR Session - \$75 Value	½ HOUR Session - \$75 Value	ONE HOUR Session \$150 Value
<b>PROFESSIONAL CONSULTATION</b>	1 HOUR Session - \$95 value	1 HOUR Session - \$95 Value	2- 1 HOUR Sessions - \$190 Value	2 – 1 HR. Sessions- \$190 Value
<b>DETV - SOCIAL MEDIA Coverage</b>	NO COVERAGE	NO COVERAGE	1 SOCIAL MEDIA - SPOTLIGHT POSTS	3 SOCIAL MEDIA SPOTLIGHT POSTS
<b>BONUS GEAR</b>	DETV SWAG	DETV SWAG	DETV SWAG	DETV SWAG
<b>MEMBERSHIP CERTIFICATE</b>	YES	YES	YES	YES
<b>MEMBERSHIP DIRECTORY</b>	YES	YES	YES	YES
<b>COMP CLASS AUDITS (Repeat class)</b>	ONE BRONZE II CLASS*	ONE BRONZE II CLASS*	ONE BRONZE II CLASS*	ONE BRONZE II CLASS*


<b>CLASS TYPE</b>  <i>COMING TO TEACHABLE 2023</i>	<b>BRONZE LEVEL I - Workbook &amp; Certificate Classes</b> <i>DETV Membership Holders: These classes require a BRONZE LEVEL I MEMBERSHIP TOKEN redeemed in the shopping cart.</i>	<b>NON – MEMBERSHIP HOLDERS COST TO ATTEND</b>
	All classes in this section are recorded PowerPoint lectures with class material for completion to earn a certificate. <i>Certificates for the class will be issued upon full completion of the workbook.</i>	Each Class Price 
BRONZE LEVEL I	Antioxidants & Phytochemicals in Skincare	\$119
BRONZE LEVEL I	Microdermabrasion: The Approach, Application and Science	\$119
BRONZE LEVEL I	Understanding Genetics & the Skin	\$119
BRONZE LEVEL I	Exploring ATP & the Mitochondria	\$119
BRONZE LEVEL I	Pelotherapy Science – Minerals and Clays	\$119
BRONZE LEVEL I	Cellulite – Etiology & Management	\$119
BRONZE LEVEL I	On Becoming One – Managing the Matrix of Health, Wellness and Success in the Esthetic Profession	\$119


<b>CLASS TYPE</b>  <b>COMING TO TEACHABLE 2023</b>	<b>BRONZE LEVEL CLASSES – LEVEL II</b> <i>DETV Membership Holders: These classes require a BRONZE CLASS LEVEL II MEMBERSHIP TOKEN redeemed in the shopping cart</i>	<b>NON - MEMBERSHIP HOLDERS COST TO ATTEND</b>
	All classes in this section are recorded PowerPoint lectures with class material for completion to earn a certificate. <i>Certificates for the class will be issued upon full completion of the workbook</i>	
BRONZE LEVEL CLASS II	Practice Directives: Consultation and Case Study Development	\$139
BRONZE LEVEL CLASS II	Altered States – The Pathobiology of the Skin in Distress	\$129
BRONZE LEVEL CLASS II	Bacteriology & Microbiology - The Estheticians Primer	\$129
BRONZE LEVEL CLASS II	Integrating Esthetic Devices for Acne Care	\$139
BRONZE LEVEL CLASS II	Aromadermatology & Botanical Life Force	\$129
BRONZE LEVEL CLASS II	Dynamism and Kneippism	\$129
BRONZE LEVEL CLASS II	Microcurrent Pathways & Cellular Physiology	\$139
BRONZE LEVEL CLASS II	Skin Immunity & Lymphatics	\$139


## SILVER CLASS LEVEL – LIVE LECTURES ON-LINE





*DETV Membership Holders: These classes require a SILVER MEMBERSHIP TOKEN redeemed in the shopping cart*

**NON-MEMBERSHIP  
HOLDERS COST TO  
ATTEND**

	<u>All classes in this section are live online PowerPoint lectures. <i>Please note dates on our calendar for these classes.</i></u> A notes template will be issued for the class and additional handouts relevant to the class.	
SILVER LEVEL CLASS	The Rejuvenation Factor – Morphology & Age Management- 4 hrs.	\$159
SILVER LEVEL CLASS	Pathobiology of Acne Inflammation & Scarring – 3 hrs.	\$149
SILVER LEVEL CLASS	Thermoregulation of the Skin and Esthetic Modalities – 3 hrs.	\$159
SILVER LEVEL CLASS	Understanding Skin Barrier Physiology & TEWL – 3 hrs.	\$149
SILVER LEVEL CLASS	Seeing Red : Understanding Rosacea & Skin Sensitivity – 3 hrs.	\$149
SILVER LEVEL CLASS	Pharmacology Primer for Estheticians - 3 hours	\$149
SILVER LEVEL CLASS	The Microbiome – Gateway to Skin Immunity and Function – 4 hours	\$159
SILVER LEVEL CLASS	Intro to Cosmetic Chemistry & Ingredient Classifications – 3 hours	\$149
SILVER LEVEL CLASS	Understanding the Melanogenic Maze- 3 hours	\$149
SILVER LEVEL CLASS	Physiology of Skin Diseases and Disorders – 4 hours	\$159
SILVER LEVEL CLASS	Health & Safety Standards - Suitable for State Board License Renewal – 3 hours	\$149
SILVER LEVEL CLASS	Aromatherapy in Practice – Aromatherapy Essentials & Chemistry – 3 hours	\$149
SILVER LEVEL CLASS	Enzyme Sciences – Methodology in Application – 3 hours	\$149

<b>GOLD LEVEL CLASSES</b> <b>GOLD MEMBERSHIP TOKEN REQUIRED</b>		<b>NON-MEMBER COST TO ATTEND</b> 
<b>ADVANCED LEVEL</b>	<b>Integrative Esthetic Techniques &amp; Sciences</b> <b>2 Day Class - includes all materials, workbook &amp; manual</b>	<b>\$499</b>
<b>ADVANCED LEVEL</b>	<b>Camouflage Arts/ Image Rehabilitation / Appearance Recovery / Camouflage Makeup</b> <b>2 Day Class with all materials, workbook &amp; manual</b>	<b>\$499</b>
<b>ADVANCED LEVEL</b>	<b>Procedural Skin Analysis &amp; Device Integration</b> <b>2 Day Class with all material, workbook s &amp; manual</b>	<b>\$499</b>

<b>PREMIUM LEVEL CLASSES</b>		<b>NON-MEMBER COST TO ATTEND</b> 
<b>PREMIUM</b>	<b>ImmunoEsthetics © &amp; Compassionate Care</b> <i>See our shopping cart for class description</i>	<b>\$895</b>
<b>PREMIUM</b>	<b>Advanced Holistic Esthetics &amp; Integrative Sciences ©</b> <i>See our shopping cart for class description</i>	<b>\$1950</b>
<b>PREMIUM</b>	<b>ImmunoEsthetics © &amp; Adjuvant Esthetic Care</b> <i>See our shopping cart for class description</i>	<b>\$1950</b>

DETV TOKENS	ABOUT DETV TOKENS AND USING THEM FOR CLASSES
	<p><b>BRONZE LEVEL I - MEMBERSHIP TOKENS</b></p> <p>Tokens represent DETV Membership Currency and are to be used as “money” to purchase your class from your paid membership. Use the <b>BRONZE LEVEL MEMBERSHIP TOKEN to redeem for <u>BRONZE CLASS I SELECTIONS</u></b> in your membership status. Your membership level purchase determines how many tokens we provide to you to redeem for your class choices. You will redeem your token on our shopping cart- and email us your class choice. We will track your token use in your membership until it is spent down.</p>
	<p><b>BRONZE LEVEL II - MEMBERSHIP TOKENS</b></p> <p>Tokens represent DETV Membership Currency and are to be used as “money” to purchase your class from your paid membership. Use the <b>BRONZE LEVEL MEMBERSHIP TOKEN to redeem for <u>BRONZE CLASS II SELECTIONS</u></b> in your membership status. Your membership level purchase determines how many tokens we provide to you to redeem for your class choices. You will redeem your token on our shopping cart- and email us your class choice. We will track your token use in your membership until it is spent down.</p>
	<p><b>SILVER LEVEL MEMBERSHIP TOKENS</b></p> <p>Tokens represent DETV Membership Currency and are to be used as “money” to purchase your class from your paid membership. Use the <b>SILVER LEVEL MEMBERSHIP TOKEN to redeem for <u>SILVER CLASS SELECTIONS</u></b> in your membership status. Your membership level purchase determines how many tokens we provide to you to redeem for your class choices. You will redeem your token on our shopping cart- and email us your class choice. We will track your token use in your membership until it is spent down.</p>
	<p><b>GOLD LEVEL MEMBERSHIP TOKENS</b></p> <p>Tokens represent DETV Membership Currency and are to be used as “money” to purchase your class from your paid membership. Use the <b>GOLD LEVEL MEMBERSHIP TOKEN to redeem for <u>GOLD CLASS SELECTIONS</u></b> in your membership status. Your membership level purchase determines how many tokens we provide to you to redeem for your class choices. You will redeem your token on our shopping cart- and email us your class choice. We will track your token use in your membership until it is spent down.</p>