



## DoD Cybersecurity 2024: ACRMS™ for DFARS Cybersecurity Compliance for NIST Manufacturing Extension Partnership (MEP) and DoD Apex Accelerator (APEX) Clients

**DFARS Cybersecurity Requirements for FY 2024:** In June 2022 DoD issued a [memo](#) to all contract Officers titled “Contractual Remedies to Ensure Contractor Compliance with (DFARS) Clause 252.204-7012...” The memo states in part “Contractors must implement all of the NIST SP 800-171 requirements and have a plan of action and milestones ... for each requirement not yet implemented. Failure ...may be considered a material breach of contract requirements. Remedies include: ... terminating the contract in part or in whole.” A partial set of the NIST cybersecurity references is shown at right.



**Initial DFARS Cybersecurity Compliance:** DFARS 252.204-7012 requires a System Security Plan (SSP) and a Plan Of Actions And Milestones (POAM) addressing the 110 safety controls listed in NIST 800-171, now in rev. 2. SSPs are given scores of 1, 3 or 5 for each of the 110 requirements that is fully implemented and maintained. SSP assessment scores must be filed in the Supplier Performance Risk System (SPRS) database.

**Full DFARS Cybersecurity Compliance:** Typically for a small contractor there will be about 230 daily, weekly, monthly quarterly and annual tasks required to implement and maintain the 110 mandatory safety controls. Initial SSP scores are often in the -30 to +30 range. Achieving full 110 point compliance generally requires an additional 6-12 months. On the other hand failure to conduct daily, weekly and monthly tasks can drop scores by 77 points. No task maintenance for 3 months will drop scores by 143 points.

**Initial DFARS Compliance Solution:** The ACR 2 Cybersecurity Risk Management System™ (ACRMS™) Video Boot Camp can bring small (<50 staff) DoD contractors into

### Initial DFARS compliance in <30 hours for \$999.50/site.

**ACRMS™:** Originally developed and demonstrated for the AFRL SBIR program, the three-day ACRMS™ Boot Camp was able to bring 44 small contractors into compliance with DFARS 252.204-7012. This program evolved into 16 hours of ACRMS™ video enhanced templates. The ACRMS™ task management software schedules and documents the hundreds of DFARS tasks.

**Full Compliance Support From NIST Manufacturing Extension Partnership (MEP) and DoD Apex Accelerator (APEX) Cybersecurity Programs:** Initial SSP/POAM preparation is similar for most small contractors. Moving from initial compliance scores of -30 or so to full 110 point compliance often requires specialized and highly technical efforts. The NIST [MEP](#) and DoD APEX Cybersecurity programs are major technical support resources for US contractors. Following an initial SSP and POAM, the MEP and APEX centers can provide subsidized and customized support services to help contractors achieve and maintain full DFARS compliance. Following an initial Non Disclosure Agreement (NDA) ACR 2 Solutions can upon request help contractors get APEX or MEP support. An example of a MEP supported client experience is shown at right.

Example: MEP Supported Client



Req	110	100	90	80	70	60	50	40	30	20	10	0	-10	-20	-30	-40
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2.00																

**Costs and Ordering Information:** ACRMS™ Video Boot Camp and long term support costs are modest as shown on the back of this handout. Contractors who are MEP or APEX clients may receive discounts of 30-50%. MEP or APEX client accounts **must** have an NDA link to the MEP or APEX of your choice. For more information and ordering data see our CUI website at

<https://CUIcybersecurityCompliance.com>

# Price List January 2024

Qty	Part #	Product Name	MSRP Price/Disc
0	CUI- Startup - 1 Site 1to50- 1 Month	ACRMS DFARS 252.204-7012 Initial Compliance package - Video Boot Camp augmented Policy package, SSP creation, POAM, implementation and maintenance Task Management setup and scheduling - End with DOD Assessment score- 1 month license - requires NDA. Credit card or check.	\$ 999.50
0	ACRMS MEP/APEX SSP Support	Discounted Video Boot Camp price for clients with a MEP or APEX Accelerator support contract. Requires NDA confirmation, MEP/APEX ACRMS monitoring software and training, MEP/Apex participation in SSP creation.	30%
0	ACRMS MEP/APEX SSP Support, Pilot study participation	Discounted price for clients with MEP or Apex Accelerator support contract <u>and full MEP/APEX participation in 2024 ACRMS pilot study</u> . Requires NDA confirmation, MEP/APEX ACRMS monitoring software and training, MEP/APEX participation in SSP creation.	50%
0	ACRMS-CUI- Ongoing Support- 1to50-1month	ACRMS subcontractor version: ACRMS Ongoing Policy, SSP & POAM Updating, Task Management System, updates and Technical Support - month by month license - credit card only.	\$ 99.50
0	ACRMS MEP/APEX monthly monitoring Support	Discounted price for clients with MEP or APEX Accelerator support contract. Requires NDA confirmation, MEP/APEX ACRMS monitoring software and training, MEP/APEX participation in monthly monitoring and quarterly meetings.	30%
0	ACRMS MEP/APEX monthly monitoring Support	Discounted price for clients with MEP or Apex Accelerator support contract <u>and full MEP/APEX participation in 2024 ACRMS pilot study</u> . Requires NDA confirmation, MEP/APEX ACRMS monitoring software and training, MEP/APEX participation in monthly monitoring and quarterly meetings,	50%
0	ACRMS-CUI- Quarterly Review- 1to50-1month	ACRMS Month by Month data analysis, Quarterly Policy and Performance Overview Online Review Meeting - quarterly license - one required for initial SSP or updated account, recommended every 90 days - credit card only.	\$ 180.00
0	ACRMS MEP/APEX quarterly review Support	Discounted price for clients with MEP or APEX Accelerator support contract. Requires NDA confirmation, MEP/APEX ACRMS monitoring software and training, MEP/APEX participation in monthly monitoring and quarterly meetings,	30%
0	ACRMS MEP/APEX quarterly review Support	Discounted price for clients with MEP or APEX Accelerator support contract <u>and full MEP/APEX participation in 2024 ACRMS pilot study</u> . Requires NDA confirmation, MEP/APEX ACRMS monitoring software and training, MEP/APEX participation in monthly monitoring and quarterly meetings,	50%
0	CUI SWAT-1yr	Basic CUI Security Awareness online, on-demand, Training in local policies, Testing and Exam for all users - On Demand - 1 Year License - per trainee per year - credit card preferred.	\$ 25.00
0	Consulting	Consulting - per hour - credit card or check	\$ 180.00