

## Case: Multi-bed Detached Property.



A Landlord of a traditional multifamily 10- bed detached unit listed the property on SoulRooms.com. Our technology helped landlords to rightly price, market, and get bookings for the rooms using the platform. It was all sold out in 15 days with year-long leases, generating 72% higher NOI than before.

## HOW DID WE GENERATE A 72% NOI GROWTH? LET'S BREAK IT DOWN FOR YOU!



We improved the revenues by 65% by unlocking the value of convenience and AI based pricing.

Our platform unlocks the value of convenience by making the discovery of rooms and roommates easy for modern renters, this reflects straight in your top line. In addition, our AI-based rent estimation provides the right market pricing tailored to your property.

	Rent Revenue	Expenses	Net Operating Income (NOI)	ROI   Cash Return
Traditional Multifamily	\$78,000	- \$26,544	= \$51,456	11.29% 3.20%
1 Soul Rooms_	\$129,000	- \$40,230	= \$88,770	22.94% 14.85%
65% Revenue Growth		72% NOI Growth	11.65%	Increase in over all returns

<sup>\*</sup> For ROI mortgage at 80% LTV with 2.59% interest and 25 yr amort is taken which are the actuals for the property. Property value is CA\$1.06MM