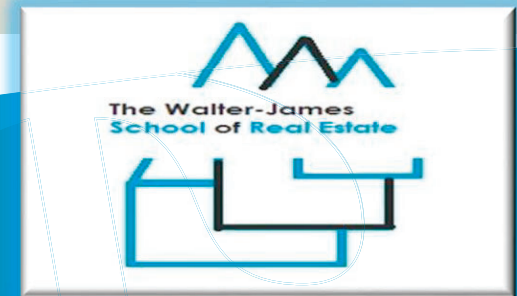


The Walter-James School of Real Estate

Education is the
Foundation for
Success

The Walter-James School of Real Estate



CONTACT US TODAY:

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Instructor: Ursula Stallworth
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Instructor: Andrea Heningburg-McCants
(c)(251) 423-1697

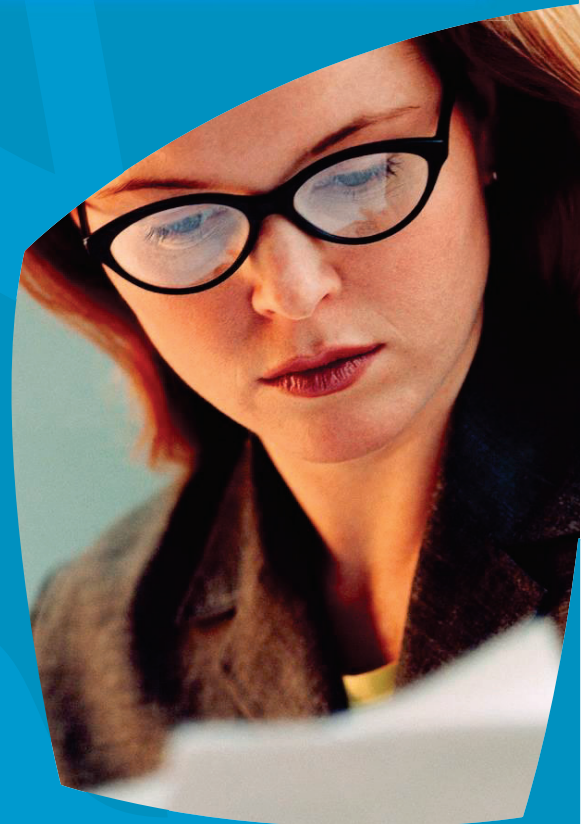
wjschoolofrealestate@gmail.com
www.walterjamesrealty.com

School License# 119485



All instructors are licensed Realtors and
Instructors with the Alabama Real Estate
Commission.

Education is the
Foundation for Success



OUR MISSION

At the Walter-James Realty Firm our motto is “Education is the Foundation for Success,” therefore, it is our mission to provide educational resources that will provide potential licensees and licensees with the opportunity to develop and enhance their skills in the real estate profession.

SCHOOL SCHEDULE

Our classes are offered in Mobile, Alabama where we provide both night and day classes.

**Prices and scheduling subject to change
(Due to minimum class size requirements some classes may not be available at the time.)**

ONLINE CLASSES

(WALTER-JAMES SCHOOL OF REAL ESTATE) has an agreement with Colibri Group, LLC (“Colibri”) dba "Real Estate Express & McKissock" to promote online course information to consumers and real estate licensees. (WALTER-JAMES SCHOOL OF REAL ESTATE) is not the developer of these courses and is simply providing a referral. Any questions regarding course content or course technology should be directed to Colibri Group, LLC (“Colibri”) dba "Real Estate Express & McKissock Learning.

Alabama Real Estate Commission Contingency Plan for COVID-19 April 10, 2020

Regarding Virtual Education An Option During COVID-19 Pandemic: UPDATES..

All approved courses, salesperson and broker Prelicense, salesperson post license and all continuing education courses, can now be delivered through virtual platforms until April 30, 2022. Updated 09/09/2021.

LICENSE REQUIREMENTS

To become eligible to obtain a SALESPERSON license in Alabama, an applicant who does not hold a current real estate license in another state must:

- ✓ Be a U.S. citizen, permanent resident alien or legally present in the U.S.;
- ✓ Be at least 19 years old;
- ✓ Show proof of bona fide residency in any state in the U.S.;
- ✓ Show proof of high school graduation or the equivalent;
- ✓ Not have been convicted of a felony or a crime involving moral turpitude;
- ✓ Not have had a real estate application or license rejected or revoked in any state within the past two years.
- ✓ Prior to taking the state exam, successfully complete a state of Alabama approved 60 clock hour prelicense course.
- ✓ The 60-hour prelicense course for both the salespersons and brokers license must be completed within 1 year of the start date.
- ✓ Pass an in-house Walter-James School of Real Estate test with a score of 70% or better
- ✓ Within 6 months of completion/passing of the 60-hour pre-license course---applicants must pass the Alabama state exam with a 70% or better. If these deadlines are not met, the course must be retaken.
- ✓ After the student passes the state test, they are issued a temporary license that can be placed with a real estate broker of their choice or placed on inactive status with the Alabama Real Estate Commission.
- ✓ Every temporary salesperson MUST take a 30-hour post license course and submit the Application for an Original Salesperson License within 12 months.

TUITION COSTS

60-Hour Pre-License Course	\$400
30-Hour Post License Course	\$200
60-Hour Broker License Course	\$365
Reciprocal Salesperson	\$100
Reciprocal Broker	\$100

**(Prices and scheduling subject to change)
Due to minimum class size requirements some classes may not be available at the time.**

Continuing Education

3-hr Risk Management:Initial Contact to Accepted Offer \$35

PAYMENTS

Payment Methods

Cash & Debit/Credit

Cards- Visa, MasterCard, American Express, Discover

REFUND POLICY

Refunds are **ONLY** provided for the first 72 hours after student completes enrollment and pays tuition. Refunds are not provided if the student attends any portion of a class session.

The student will be provided **FULL REFUND** minus the cost of books and processing fees upon request and the signing of a release. Note that refund processing times varies depending on method of payment.

