



Take a Look

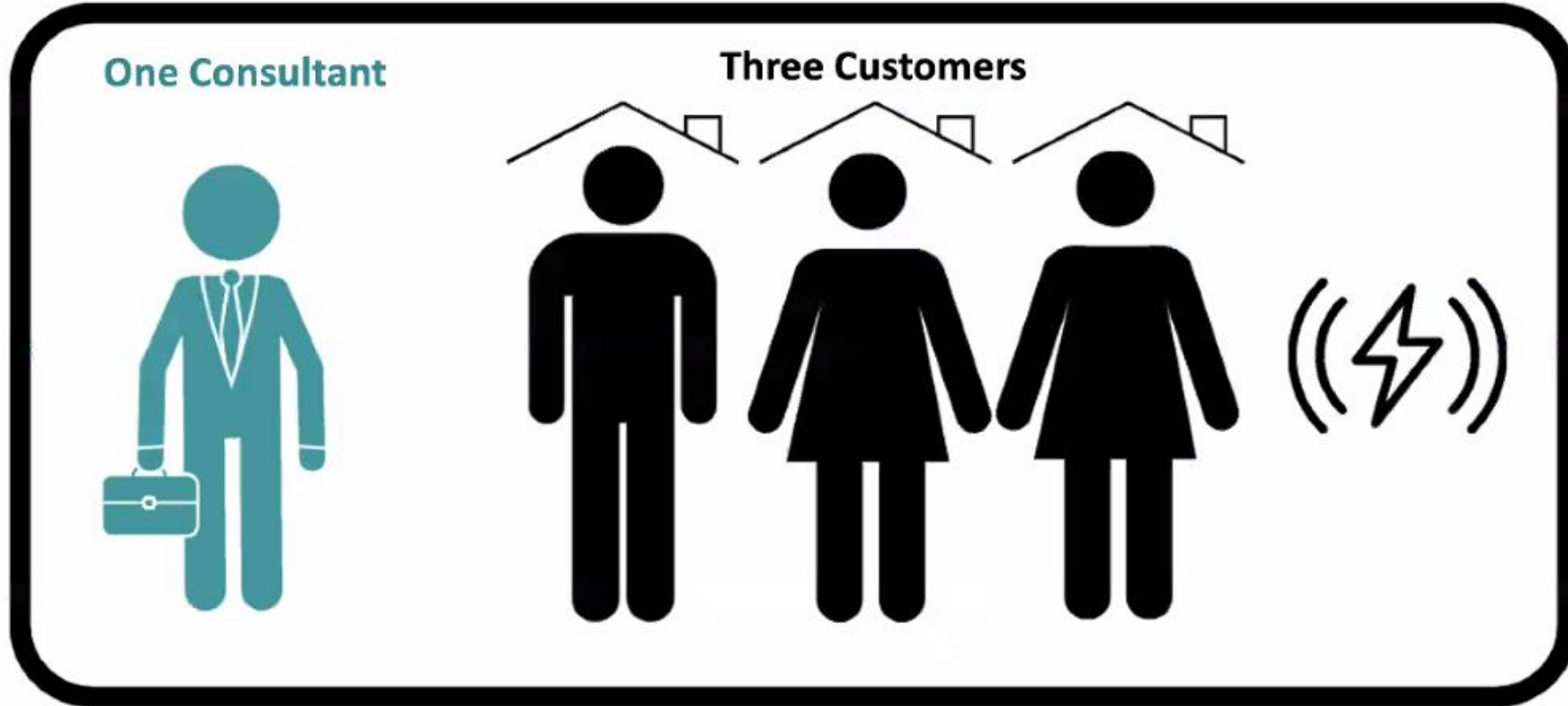
A Further Explanation



More Details on the new Incentives

Building a Successful Business

NIKKEN POWERHOUSE





Period of Qualification

- January to March 2023 : Current and New Consultants
- April to Dec 2023: New Consultants with a **Launch Window** : Signup month + 2 months *



Requirements

* The new consultant has his sign up month plus 2 additional months to take advantage of creating a powerhouse, otherwise it ends.

- New Customers who start a Wellness Home by purchasing a PiMag Waterfall system through My Wellness Home Start-up Link
- Build a Nikken Powerhouse = 3 new customers who each purchase a PiMag Waterfall* and 1 new frontline Consultant with 500PPV *From the registration site



Reward

- For every new customer who purchase a PiMag Waterfall system *, the sponsor will receive a \$60 USD** Bonus. The bonus will be paid on the following month. There is no limit on the number of bonuses you can earn under this incentive.
- For every Nikken Powerhouse created within a month, the sponsoring Consultant will receive a \$120 USD** Bonus. The bonus will be paid the following month. There is no limit on the number of bonuses you can earn under this incentive.
- The Upline Sponsor of the consultant who created the Nikken Powerhouse will receive \$200 USD* Cash bonus. The bonus will be paid on the following month



Recognition

- Top sponsors of Wellness Home Start-ups and Top Sponsors of Nikken Powerhouses

**POWERHOUSE
INCENTIVE**

**The purchase of the PiMag Waterfall system must be through the My Wellness Home Start up*

***For Canada bonuses will be paid according to the Nikken Conversion rate effective @ the time of achievement*



Powerhouse Facts

The Powerhouse is a tool

All Consultants can create a Powerhouse from Jan 1 through the end of March, 2023

Starting in April this is only for a New Consultant and they have their sign-up month and two additional months to take advantage and create Powerhouses.

The Idea here is that this is a tool to attract attention mainly for new people or to motivate an existing Consultant.

When you sign up the new Consultant as part of the Powerhouse that new Consultant can create the required volume by signing up a customer and starting their own Powerhouse.

Each New Customer gives the Consultant a \$ 60.00 Bonus and there is no limit on the number of customers that purchase the Waterfall from the special site.

When you create 3 new Customers and 1 new Consultant in a month then you have completed a Powerhouse and you earn the additional \$120 Bonus.

The Powerhouse must be done in a calendar month.

CASH BONUS for every NEW Customer that starts a Wellness Home

POWERHOUSE INCENTIVE



+



+



\$60 USD*

\$60 USD*

\$60 USD*



Wellness Home Startup Link



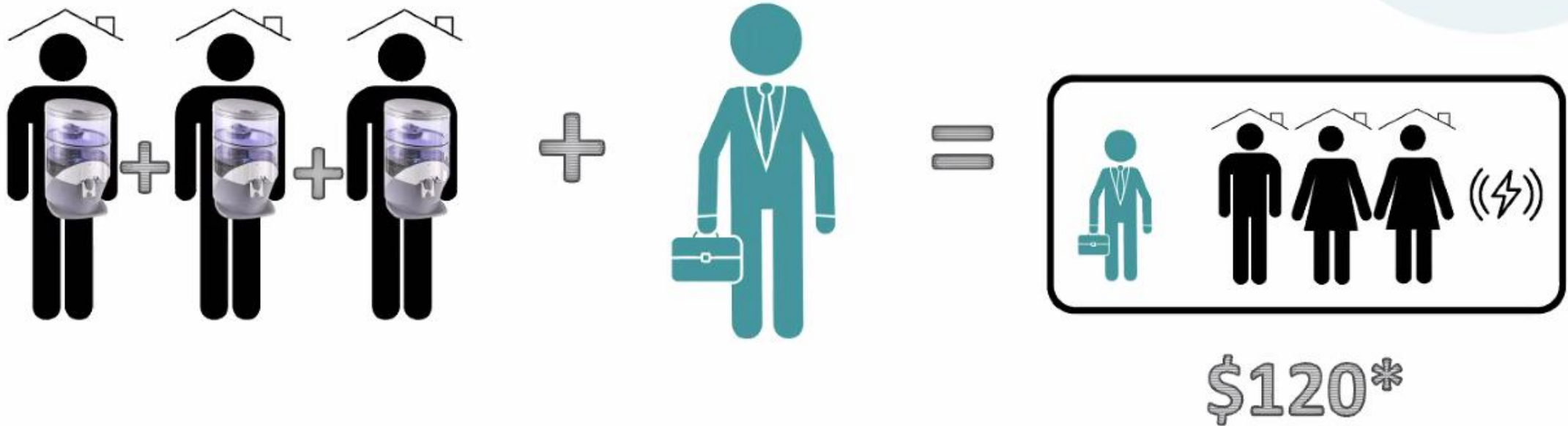
Add a footer

*Canadian bonuses are calculated based upon the price list conversion rate effective at the time of achievement



Additional Cash bonus if the Consultant builds a Nikken Powerhouse within a month

POWERHOUSE
INCENTIVE



**Canadian bonuses are calculated based upon the price list conversion rate effective at the time of achievement*

*** New Consultant need to complete 500 PPV for the cash bonus to take place*

Build your first Nikken Powerhouse

Consultant A

USD *

Build a Nikken Powerhouse

\$120

Paid Monthly

**3 New Customers with a
Waterfall - CASH BONUS**

\$180

Paid Monthly

Retail Income

\$280

Paid Weekly

TOTAL

\$580

+ Plus Rebates and Overrides



**Canadian bonuses are calculated based upon the price list conversion rate effective at the time of achievement*

Powerhouse Potential

Each Powerhouse will generate a minimum of \$580 income and when you add in Rebates based on rank achievement, this can reach well over \$600, almost \$675.00.

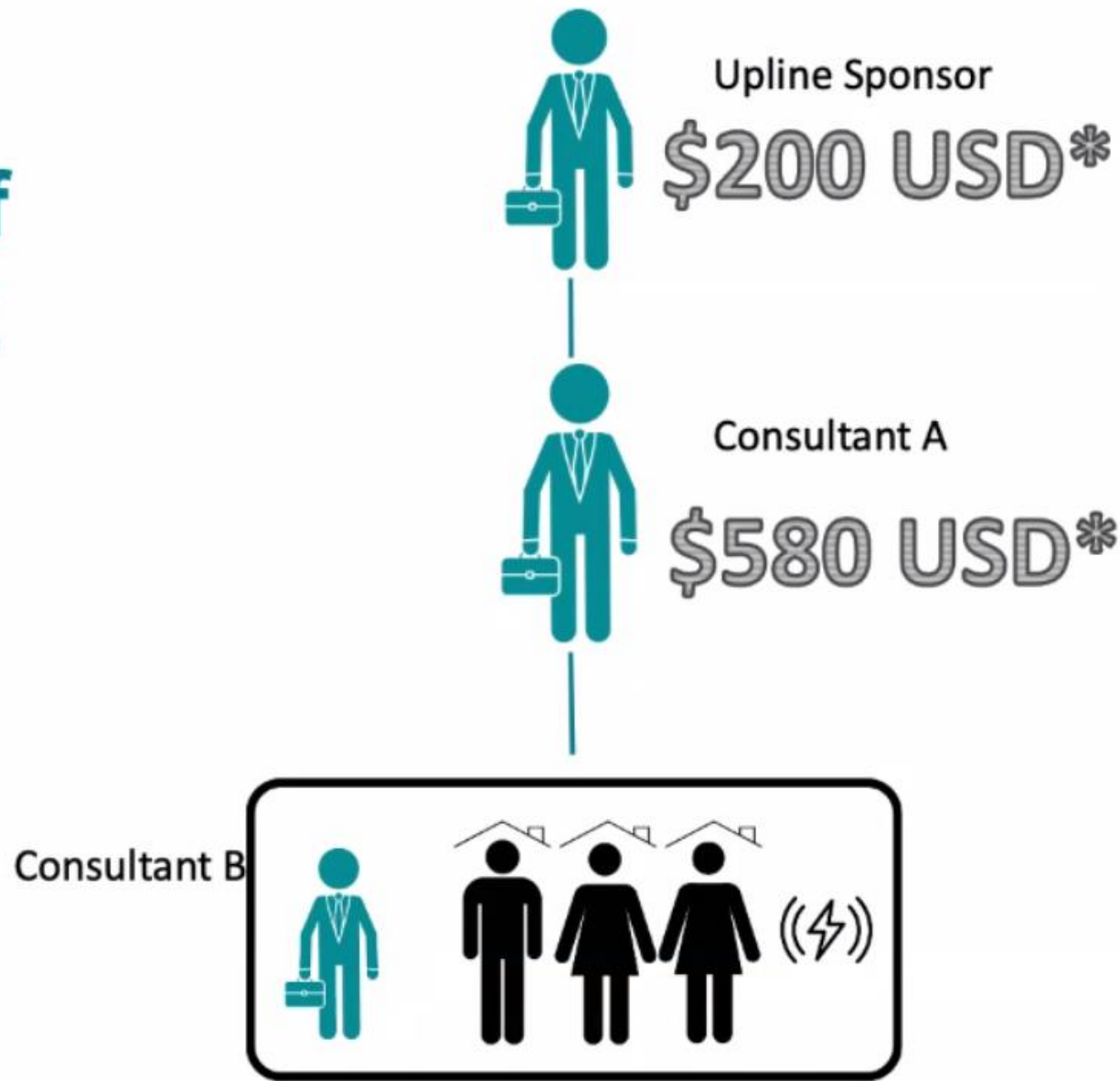
The volume generated on this will be a minimum of 1,871 Points. Each New Customer volume will be 457* and with the distributor volume of at least 500PV creates a total of 1871.

Therefore, one could do 3 Powerhouses which would total 5,613 points and then add a balance of 387 points to get to the Silver Rank. All other qualifications of 100 PPV, 1000 Points out side the primary leg and 500 Points out side the primary and secondary leg must also be met to achieve Silver.

Estimated income for going Silver is approximately \$1,800 compared to \$600 before. That's a very nice increase 300% over the previous amount.

**** Customers can buy more than just the waterfall but must be done in a separate order***

The sponsor of the consultant that builds a Nikken Powerhouse will also get a Cash Bonus



POWERHOUSE INCENTIVE



*Canadian bonuses are calculated based upon the price list conversion rate effective at the time of achievement

** New Consultant need to complete 500 PPV for the cash bonus to take place

Powerhouse Potential for the Sponsor

Each Power house will generate a minimum of \$200 for the sponsor and when you add in the Overrides earned based on rank, can reach almost \$300. *

Therefore to help someone get to Silver as the sponsor could be worth \$600 to \$700

So, this then creates a very interesting story to use to attract attention. A new Consultant could do 3 Powerhouses plus the extra 387 Vol and earn over \$1,800 in their first thirty days and it gets even more interesting after that.

**If the sponsor is not active and another upline helps, the bonus currently goes to the sponsor. This is currently being reviewed and may change to the active upline.*

Networking Facts

The business works when someone buys a product

The business works when an individual signs up as a Consultant and then finds customers and other Consultants who repeat these activities.

The business works when your customers benefit and get results.

The business works when you generate a viable income based on what you want.

The business works when you have more success than failures.

There really is no such thing as failure however there is a lack to doing what needs to be done which could create a circumstance which looks like failure.

You need to work and do activities that are known to get results if you want results.

The more you understand the easier this becomes.

This business is based on Smart Work not Hard Work although working hard is a good thing.

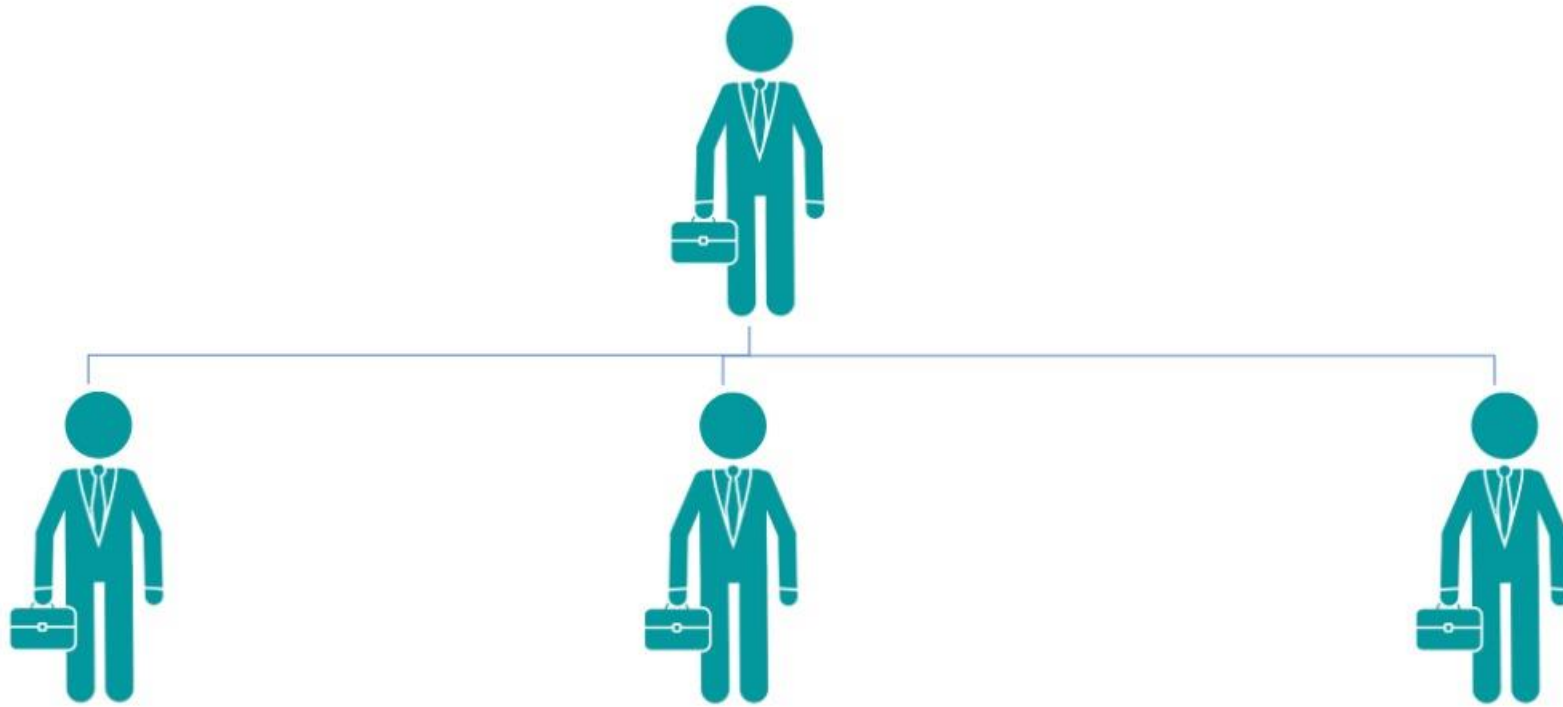
Getting what you want simply takes time and doing the activities and you will arrive when you have done what is required.

18

18K CLUB

SUMMIT 2023



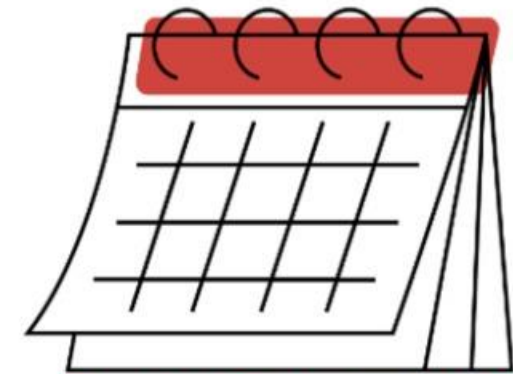


Develop 1 new silver
in a month

Develop 1 new silver
in a month

Develop 1 new silver
in a month

\$1,000 USD*



3 MONTHS

**Canadian bonuses are calculated based upon the price list conversion rate effective at the time of achievement*



Going Gold with the 18 K Club

With the 18 K Club, the idea is that you also reach the Gold level but not just with Volume but with 3 other business builders who will also be going for Gold and above.

The current Gold requirements are:

OPV of 15,000 in one calendar month

Out side the Primary Leg 5,000

Out side the primary and secondary 1,500

So, if you did the 18 K Club and helped your new Distributors create depth in their group you could easily meet all of the Qualifications and become a Gold but more importantly you would have 3 key business builders who would help because they also want to reach their Goals.

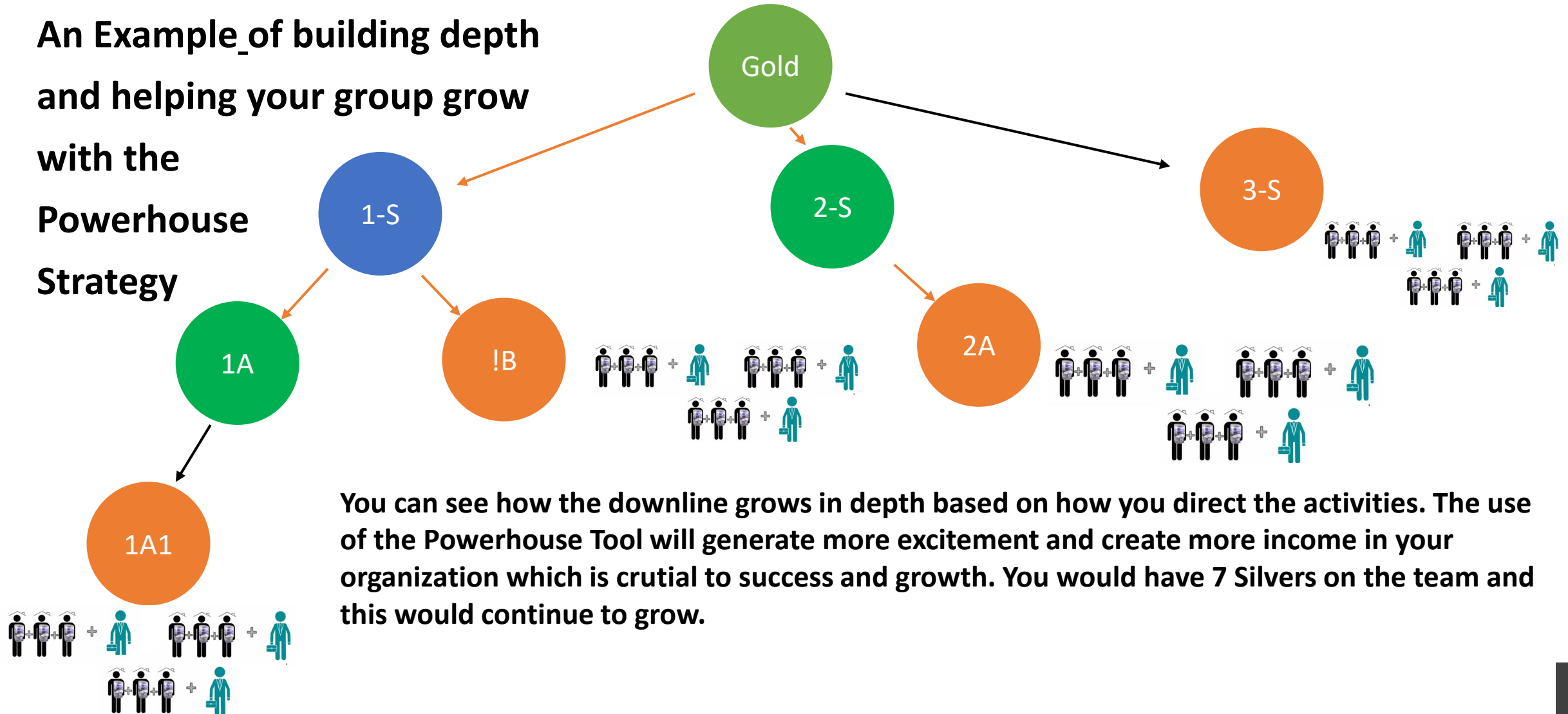
Now Platinum and above become more realistic.

In the process if you did this over 3 months then your total potential earnings are a approximately \$3,100 including all bonuses, commissions and rebates and overrides.

18

The 18K Club and Achieving Gold

An Example of building depth and helping your group grow with the Powerhouse Strategy



You can see how the downline grows in depth based on how you direct the activities. The use of the Powerhouse Tool will generate more excitement and create more income in your organization which is crucial to success and growth. You would have 7 Silvers on the team and this would continue to grow.

How to Make this Work...The Strategy

You now have several ways to earn and grow your business that you could have in your plan.

1. The Powerhouse with a value of \$600 for each one you build and we all have until the end of March to create as many as we want. Then starting in April this strategy will only be available for New Distributors and they will have their sign up month and two more months following that, to build their powerhouses.
2. Developing your Distributors and help them create their Powerhouses with your guidance, support, and mentoring, and earning \$200 plus overrides for each one, then going on to the 18K Club and the \$1,000 Bonus.
3. Building your Downline Team of Leaders and creating Volume and setting up to earn the Leadership Bonuses for doing so and the Mentor Clubs.

How to Make this Work...The Strategy

The first action would start with the creation of a Plan that is designed to help you get what you want.

Now let's say the overall plan for 2023 is to earn 50K, 4,000 per month and you are just starting out.

Next you would want to see what that possibly might look like or get an idea of how you would earn that and what would need to be done to get there.

This then would be followed with the strategy that you would use to get into action especially using this new Incentive program.

From here then the normal aspects of what we do to build an organization, a team and create lots of customers and other Distributors, would apply.

There is another idea in creating a 90 Day Push to go Silver, Gold and reach the 18K Club and you will find the information and slides near the end of this.

How to Make this Work...The Strategy

Start by asking others if earning \$1,800 in your first 30 days would be of interest. How many would take a look and then how many would act and how many would get the job done.

Then expand this to earning almost \$5,000 or more in your first 120 days by helping 3 get to Silver and personally completing the 18K Club in the following three months or do a 90 day plan and earn over \$6,000.

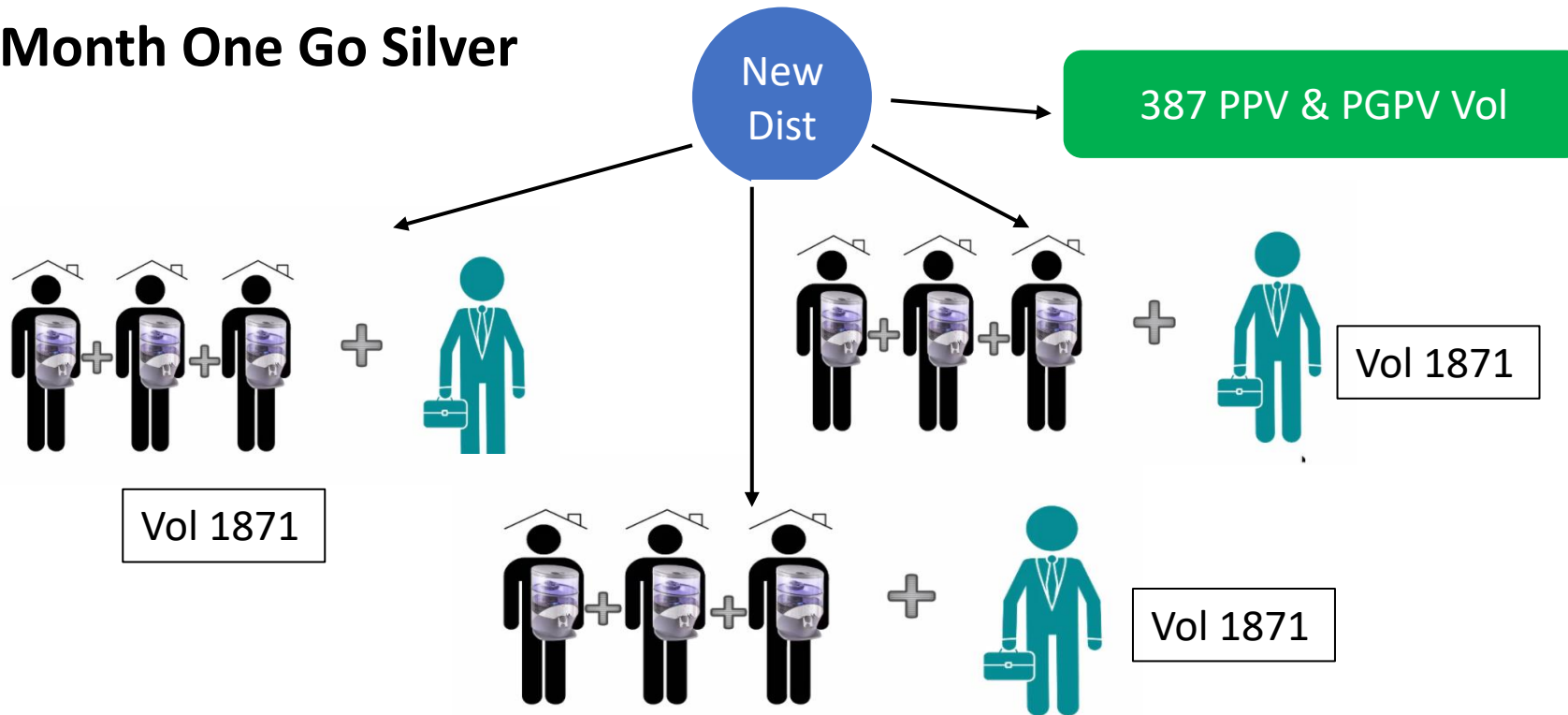
Turn that into helping those three legs each get to the 18K Club and Gold and then you reach platinum and earn a potential of another 3 to 5 K plus a paid trip to a live National Convention.

It doesn't take long to see how this could easily catch on fire and grow like mad and that is the idea.

“Beauty is in the eye of the beholder.” Let's take a Look

Going Silver with 3 Powerhouses

Month One Go Silver



**Powerhouse x 3
Plus 387 Vol Points
Equals 6,000 Vol
Equals Silver**

In the first month the objective would be to do 3 Powerhouses and get to Silver whether that is you or a new Distributor. That would create a total of 9 customers and 3 front line Distributors. You would generate 6000 OV and you would also meet the other qualifications for going Silver with 1,000 points outside the primary leg and 500 points outside the primary and secondary legs. The earnings would be over \$1,800.

How to Make this Work...The Strategy

Special Note:

When you enroll your New Distributor/Consultant in order for you to complete a Powerhouse they must do 500 PPV.

The definition of PPV is

Personal Point Volume (PPV)

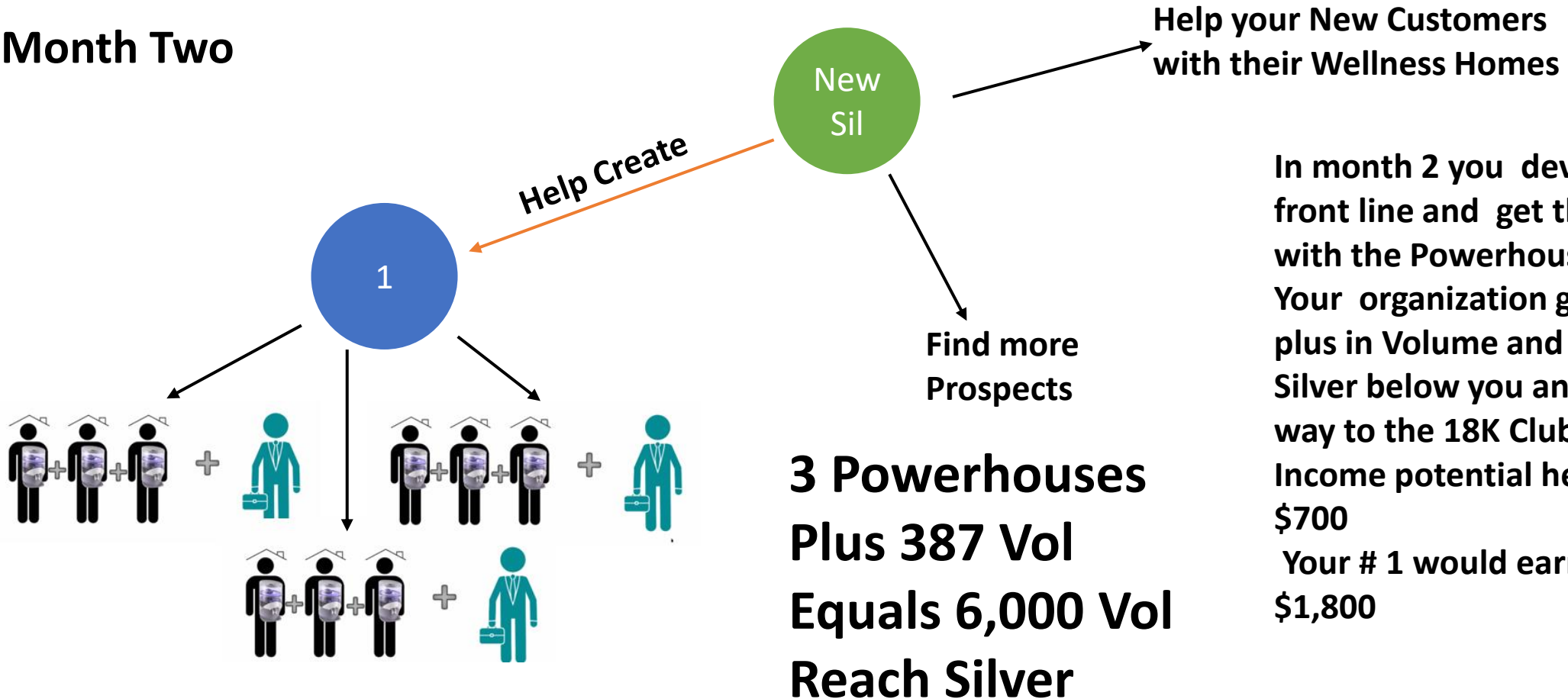
Personal Point Volume is used to determine rank advancement and monthly qualifications. It is the accumulated Personal Point Volume of product orders placed under a Consultant's distributorship account.

Therefore their Volume could come in part from getting a new customer for their first Powerhouse which would be 457

This could be part of your strategy to build your teams and Downline.

Building Your Business

Month Two



In month 2 you develop your first front line and get them to Silver with the Powerhouse Strategy. Your organization generates 6000 plus in Volume and you have 1 Silver below you and 1/3rd of the way to the 18K Club.

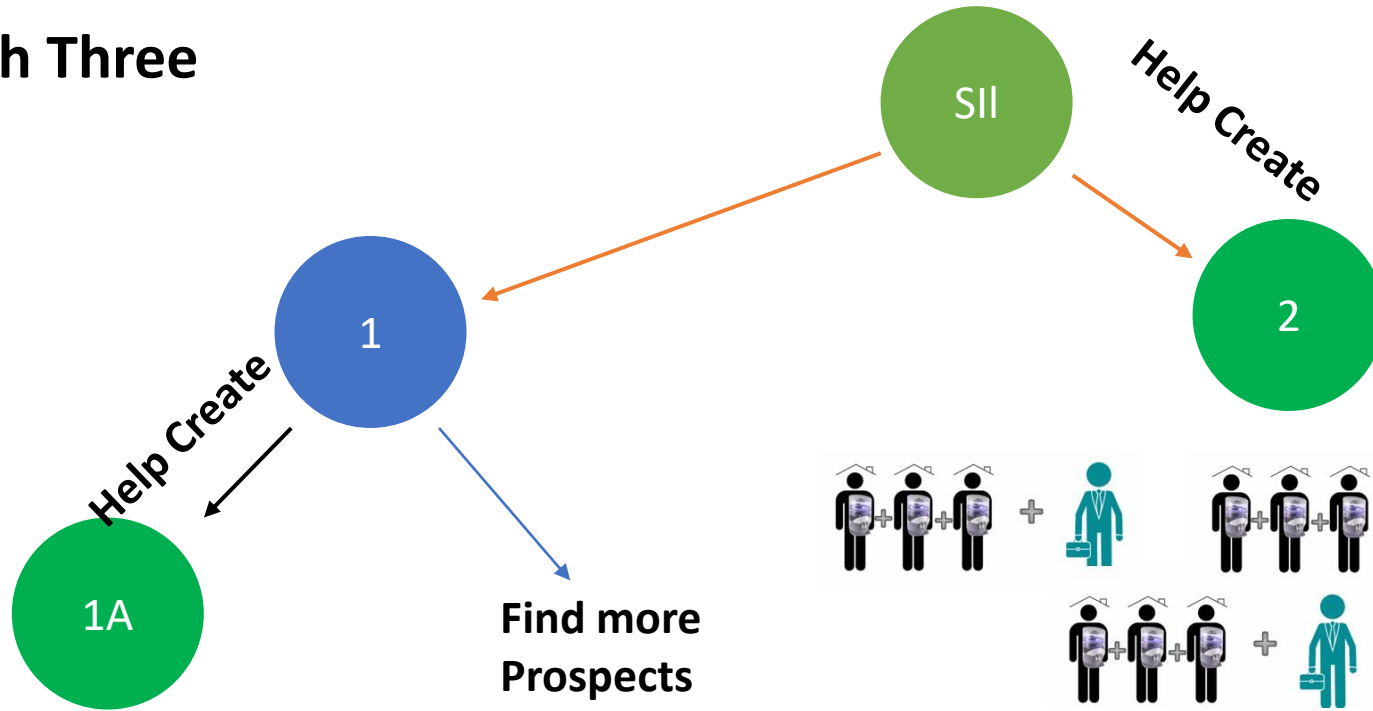
Income potential here is about \$700

Your # 1 would earn about \$1,800

18

Going Gold with the 18 K Club

Month Three



In month 3 develop your second front line Silver and your first front line develops their first Silver using the Powerhouse Strategy.

The organization generates 13,500 to 15,000 in OV and you could reach Gold or be very close. And you have 2 levels of Silvers below you.

Income potential here is about \$1,000

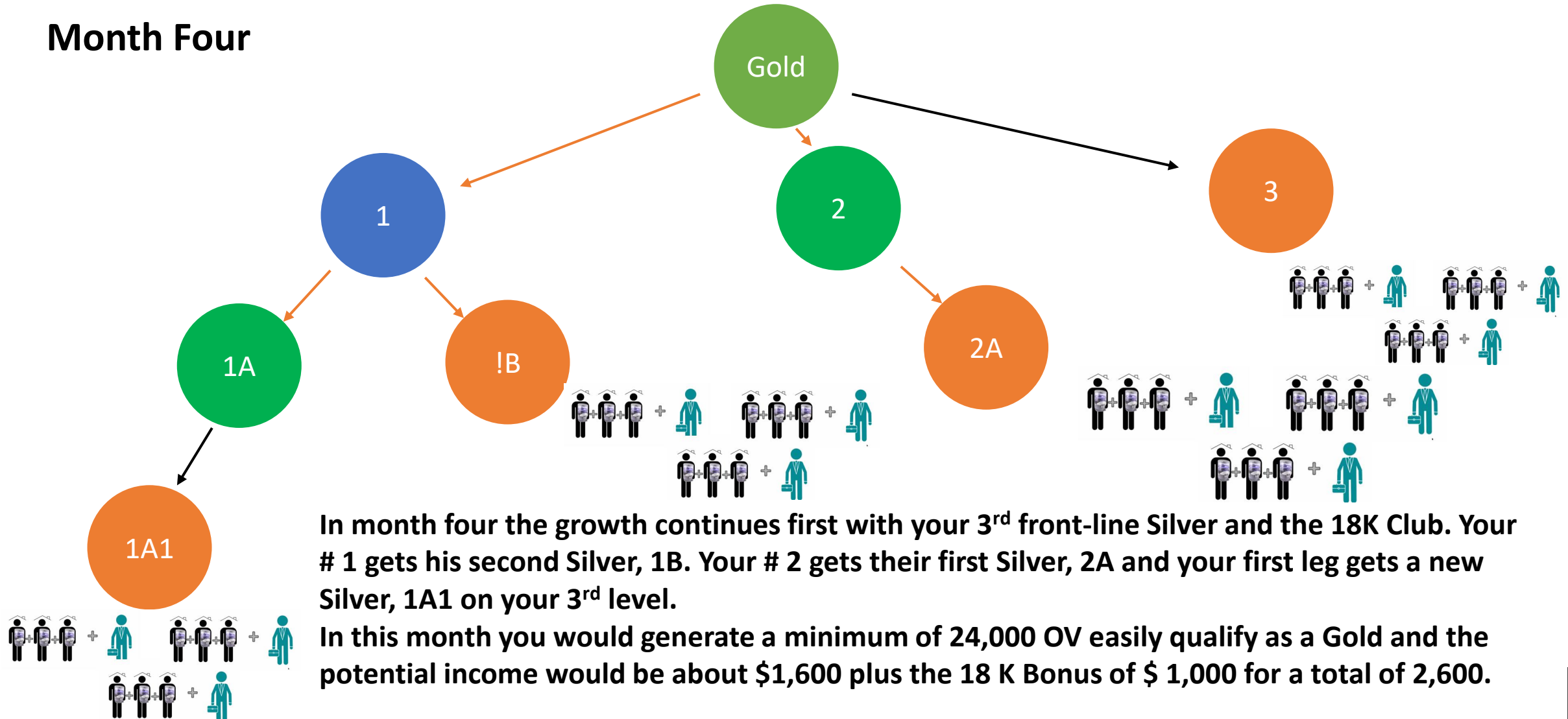
You would earn about \$300 for # 1 and \$700 for # 2

1 would earn about \$700 for 1A 1A and 2 would each earn about \$1,800

18

The 18K Club and Gold

Month Four



In month four the growth continues first with your 3rd front-line Silver and the 18K Club. Your # 1 gets his second Silver, 1B. Your # 2 gets their first Silver, 2A and your first leg gets a new Silver, 1A1 on your 3rd level.

In this month you would generate a minimum of 24,000 OV easily qualify as a Gold and the potential income would be about \$1,600 plus the 18 K Bonus of \$ 1,000 for a total of 2,600.

How to Make this Work...A 90 Day Push

The first action would start with setting Plan that is designed to help you get to Silver, complete the 18K Club and then go Gold in 90 days.

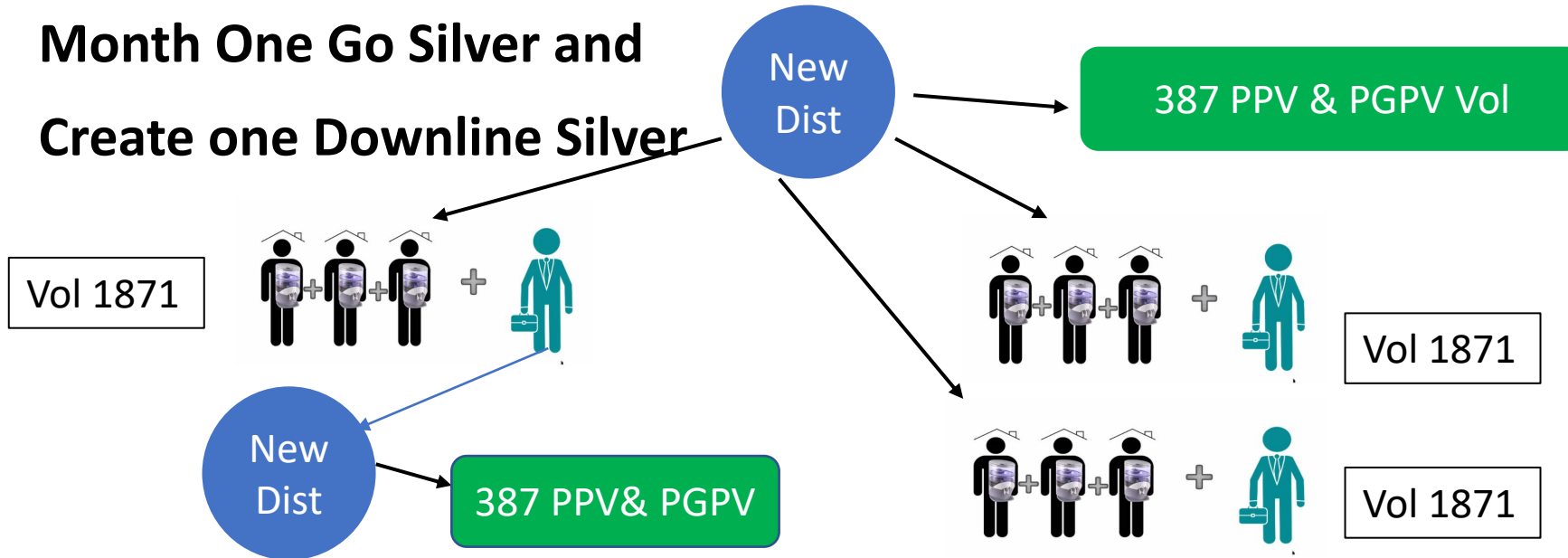
The example in the following slides will give you the steps and basically you would add month one and month two into one month which means go Silver and build your first downline Silver in the first month. This needs good planning and team work. Then Month two and three would be the same as the slides indicate.

The benefit would be huge both in accomplishment and income. Become a Gold, Earn the 18K Club Bonus plus a total earnings of over \$6,000 with a team of 7 Silvers and great momentum. Plus you would be very close to the Travel Bonus.

Check out the Slides and see if this 90 Push Plan would work.

The 90 Day Push-Month One

Month One Go Silver and Create one Downline Silver



**Powerhouse x 3
Plus 387 Vol Points
Equals 6,000 Vol
Equals Silver**

In the first month the objective would be to do 3 Powerhouses and get to Silver and help a new Distr. do the same. whether this is you or you are working with a frontline Distributor, the plan is the same. Both would create a total of 9 customers and 3 front line Distributors.

You would generate 12,000 OV and you would also meet the other qualifications for going Silver. Your first downline Silver would be created and you could earn approximately \$2,500 for doing this.

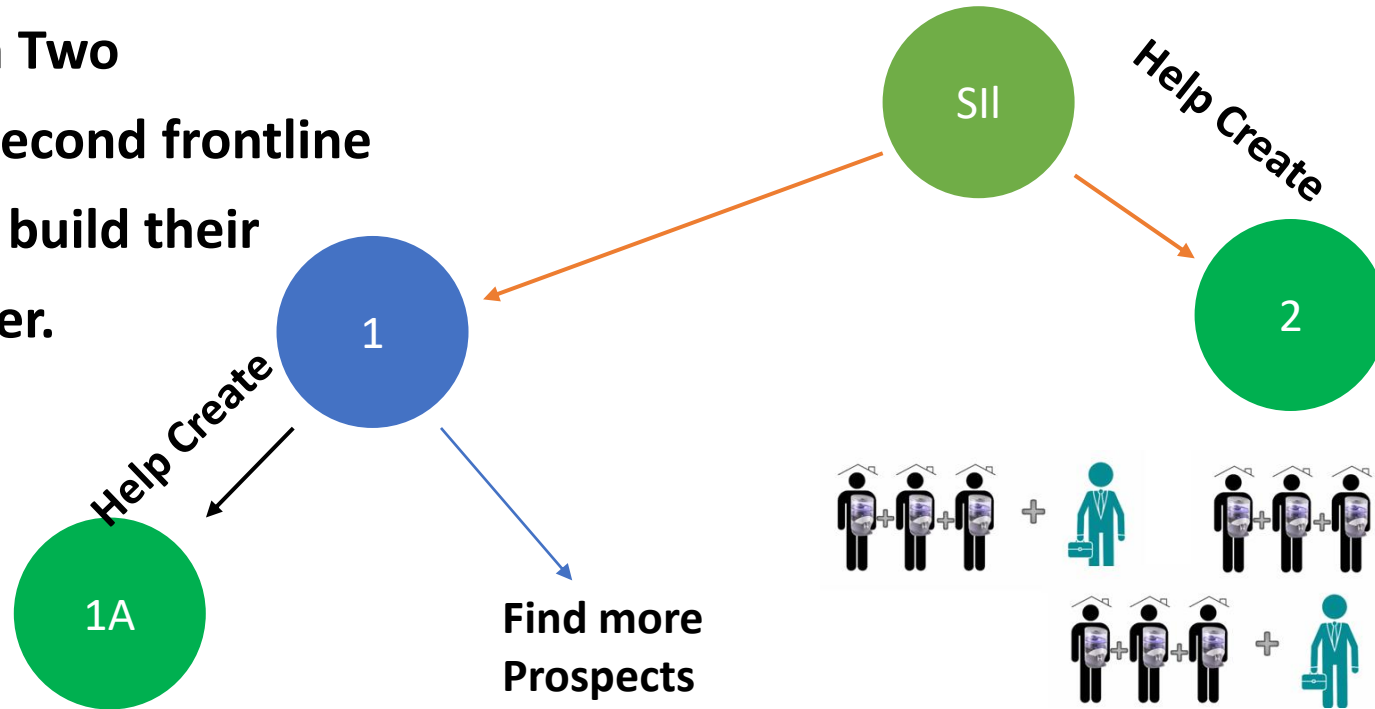
18

90 Day Going Gold with the 18 K Club

Month Two

Build second frontline

Help 1 build their 1st Silver.



In month 2 develop your second front line Silver and your first front line develops their first Silver using the Powerhouse Strategy.

The organization generates 13,500 to 15,000 in OV and you could reach Gold or be very close. And you have 2 levels of Silvers below you.

Income potential here is about \$1,000

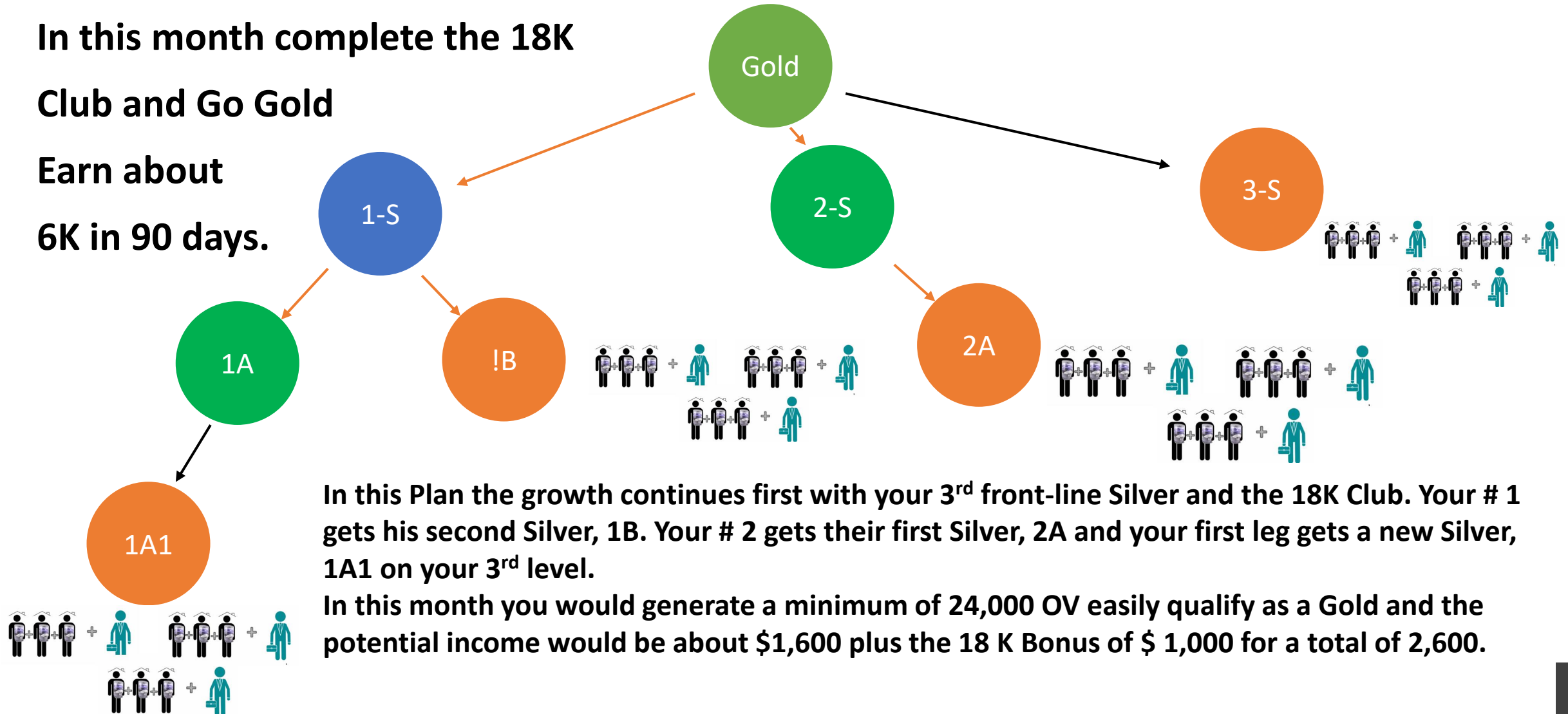
You would earn about \$300 for # 1 and \$700 for # 2

1 would earn about \$700 for 1A 1A and 2 would each earn about \$1,800

18

A Ninety Day Push... Plan -18K Club & Gold

In this month complete the 18K Club and Go Gold
Earn about 6K in 90 days.



In this Plan the growth continues first with your 3rd front-line Silver and the 18K Club. Your # 1 gets his second Silver, 1B. Your # 2 gets their first Silver, 2A and your first leg gets a new Silver, 1A1 on your 3rd level.

In this month you would generate a minimum of 24,000 OV easily qualify as a Gold and the potential income would be about \$1,600 plus the 18 K Bonus of \$ 1,000 for a total of 2,600.

Making this Work

So, the idea then is to create the plan, draw it out.

Understand how many leaders and or teams you need.

Understand how much volume needs to be created.

Use the Powerhouse to start your Teams.

Push depth; so keep directing the group to build their groups using the Powerhouse.

Create 18K clubs in all legs and on each level you can.

Set targets and go after them and get results.

Understand what makes this work.

“When excited individuals get results that are meaningful and this helps them live better lives and they can feel proud about what they are involved with; therefore they want to share this with others, so they can have the same benefits.”

Making this Work

This was an example for training purposes to give you an idea of what to do and how to make this work and the potential of what could happen.

It is not the only way that you could build your business but it could be a very profitable one. The idea is to create a Plan using this as a strategy to help.

The results you get will depend upon the work you put into doing the activities that are known to create the results.

The company has given all of us this awesome tool and if we use this correctly then what you saw could become a reality for many.

Your homework would be to create many different scenarios of how you could use this, as there is not simply one way. And remember not everyone has the same resources, time, people and money. Create longer runways different combinations but with the same end result. Here's to an awesome 2023.



Thank You

Dave Rolfe



617-388-9109



rolfeman@earthlink.net



www.daverolfe.com

