



Take a Look

What Nikken is All About

Hello,

My name is Dave Rolfe and I am a Nikken Independent Distributor.

Today I here to tell you all about Nikken. What it is, How it Works, What we do and How you can benefit.

When you are finished listening, you will easily be able to discuss what's next and how you can be involved.



Dave Rolfe





The Way We Work

Today the way many of us are working is changing because of what is going on in society and around the world at large. Since 2020 and the Covid crisis, many are faced with looking for different ways , better ways and healthier ways to earn their living, and most of us need to work, but it's how we define work that is now the issue.

With the Internet , social media and other applications one's choices in what can be done for work has changed dramatically from the days of going to school and then getting a job in an office or store for the next 40 years; then retiring, well not today.

Careers are changing, different skills are being taught and the choices for what one can do sometimes seem endless. Taking a look at all of the possibilities can be very beneficial and today you are being introduced to one of the best ways.



Maybe a Better Way, Another Way

In my search to find what was best for me, I ran across a way of working that literally changed my life forever. It wasn't easy at first, and it took me a number of years to learn what to do.

The idea I found was “product distribution” and this became my life's work. Today I enjoy a lifestyle I created and I spend most of my time doing what I want and a lot of that is spent teaching others.

Once I understood the concept of this style of business, learned what to do, I could then go out and create what I needed which in turn, allowed me to do what I wanted, when I wanted, where I wanted, and it was that freedom that this offered and that I found nowhere else and believe me, I tried many different ways.



**Are You Getting What You Want
from What you are Doing ?**

If Not listen on

WHAT DO YOU "WANT"

What is IMPORTANT to You?

Money ~ to cover present expenses (when I started it was \$8,000.00),
Lifestyle ~ be your own boss / control the check book, Time Freedom
Community ~ being part of a large Community of like minded people,
Health ~ for self, family, society? ~ to support Causes?

Success is learned. Our core skill is communication. And we are a community that likes to help, cares about wellness and strives for success.

For 47 years this company has led the way to create an environment for individuals to flourish and prosper, by representing their technologies and products and helping others solve problems.



Knowing What You Want

It was this thought that led me to this idea to begin with, I tried many different things along the way and the one that became my life's work and where I am today, in my 32nd year, is Nikken.

I started at the bottom and worked until I got what I wanted, freedom and way more than I imagined. In 10 years after starting I semi-retired and changed my focus to teaching others.

The Key was what I learned; if I wanted to earn \$1,000,000 per year I needed to work in an area where that potential was very realistic and possible.

If I wanted to work when I wanted, I really needed a business that would allow that to happen, and preferably my own business.

If I wanted to see the world I realized that having a business that was global, would get me to see the world. **The key was knowing what I wanted and then finding the right situation that would allow me to make it happen.**



NIKKEN

What Does the Company, Nikken Do

Nikken is simply the provider a line of lifestyle products that everyone needs and uses somewhere in their daily lives, The main proprietary technologies focus on basic needs like water, sleep , energy, nutrition and stress reduction.

The company provides the products and support resources that anyone would need to set up a distribution business, ecommerce, shopping cart, internet presence, personal website, delivery, payment processing, marketing tools, support materials, videos, training , customer service and a warehouse stocked with products.

Plus, they provide you with a digital office to handle your business activates., state of the art.



What Do We Do

As a Team we set up **the Distribution of the products**, in one of two ways.

By direct sales to the public.

And secondly by setting up a Distribution Network of individuals that do both of these activities.

The second way is by far the most lucrative and rewarding.

Our track record tells us there are some that love the direct sales approach, some love creating a team of distributors and some love to do both and some love working on an international scale. The choices are wide open and yours.

Whether you have done this before or not, our training programs will give you all the skills you could possibly need and you are never alone, there is no I in Team.

How Does It Work

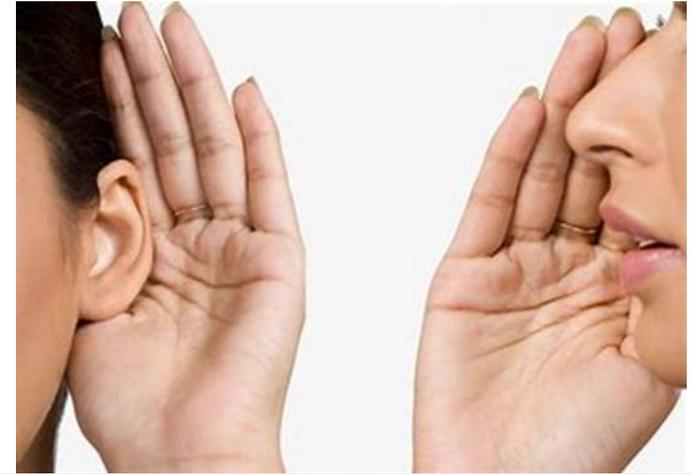
Word of mouth.

When someone gets a benefit using the products and tells others.

When someone does well doing this as a career and tells others.

By doing activities that have been proven to get these results, which is sharing them with others.

Finding out what others need or want in terms of their health, lifestyle or income needs.



Product Benefits



MONEY

What Might it Look Like

Each of these “**Balloon points**” represents the location of a potential Distributor.

In Canada.

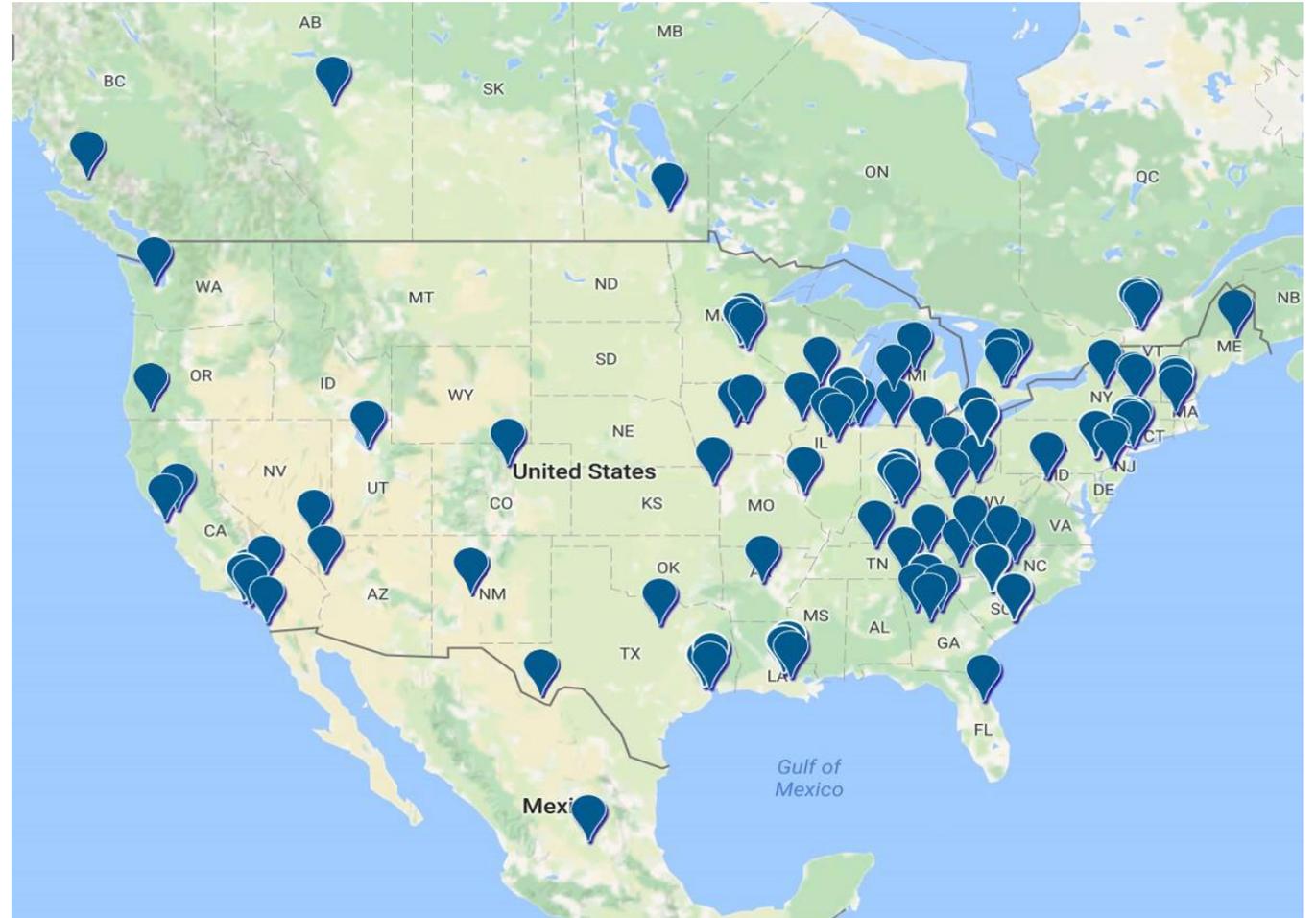
In the US

In Mexico

As a matter of fact you can set up Distributors in any of 20 countries around the World.

Every time one of them distributes a product or group of products then income is generated.

Each one of them has their own customers and affiliates that service their customers.





The Definition of a Nikken Distributor

A Distributor by definition is one who distributes the products in one of two ways.

1. By presenting directly to another person. This can be accomplished through the use of social media, advertising, word of mouth, direct contacts, referrals.

2. Helping others to become Distributors in your group so they can do the same things as you. This can be accomplished through the use of social media, advertising, word of mouth, direct contacts, referrals.

These activities are both based on the idea of solving problems using Nikken as a solution or fulfilling a need or desire either with the products or with the business activity and earning income.

We find out what's needed and wanted, then present the Nikken solution. Both customers and new distributors get involved once they realize that they can potentially get a benefit for doing so, just like anything else in life.



Beauty is in the Eye of the Beholder



What We Do

By this statement I mean, when someone sees a potential solution to a problem , to a desire, to a need and they see by being involved they could get what they are after, the job is done . Once you get this concept down, then you

will understand even more how interesting and exciting Nikken can be to you, in getting what you want and your future.

The job is exposing this to others in some way, shape or form, so that they can see the benefits and understand the concept. That was a major Ah Ha for me, and not that hard to do. So I went out and exposed this to as many as I could.

I was also told, and quickly learned, that the key to success is to **build a team of distributors** that are building teams of distributors. So, the idea was that if you joined my business then you would go out and find others to join your business which in turn was part of my business and this could continue on and on. WOW! What a concept.

Frequently Asked Questions

When can you do this? Anytime you want but how much and when depends on what you want and when you want it.

Where do I start? By first speaking with the person that sent you this and let them show you all the details and specifics of what you need to do to get what you want. Create your plan and strategy based on you and your situation

When will I get what I want ? The short answer is when you create the right amount of business in the right structure that Nikken will pay you, that equals what you want.

When do I get paid? Some activities are paid weekly and some are paid monthly on the 15th of each month for the previous months production.

Will this cost me money to participate? Yes, it costs \$20.00 and you get your website, back office, e-commerce, marketing tools, shopping cart and other resources to help you including a customer service department and a warehouse full of products.

More Frequently Asked Questions

Do I need to purchase anything to start? No, you can start without buying anything else. However, you may want to enjoy and benefit from using some or all of the technologies we represent, that has proven to be an effective way to start.

I would say that 100% of all successful Distributors are product users, it just makes sense as our business works based on word of mouth, if one has a great experience it's easier to share with others. We do have life altering products and technologies and that is why we have been in business for the past 47 years.

Do I need to carry inventory? No, the Nikken warehouse will take care of your inventory, shipping, collection of payments and the distribution of earnings. You don't need to do much if anything here.

What kind of Training and Support is available ? You will be taught everything you need to know so that you can become successful. As a very experienced team help is always there.



What needs to be done



The Basic Activities

What we do is provide solutions to individuals who have problems, issues, desires, needs, wants, that they have not been able to achieve or resolve. By asking questions and finding out what is actually needed or wanted, we provide them with answers, directions, ideas that can help them by being involved in some way with Nikken.

Now here is the fantastic part you don't sell the products, the business or any participation. All you can do is provide information that can become an answer, a solution, along with directions and support.

It's the most interesting and rewarding business there is. There's no shortage of problems or issues and there no shortages of people with them. But unfortunately they are not waving a flag to let you know where they are.

And that's the work, find them, help them, educate them and support them the rest takes care of its self.



Besides the Work

An Existing thriving community

There's another huge benefit that rarely gets talked about and that is working in a community where everyone is on the same page, loves to help others, committed to wellness and has a strong purpose for success. Have a question, simply ask. Need help, simply ask.



Success is based on Helping

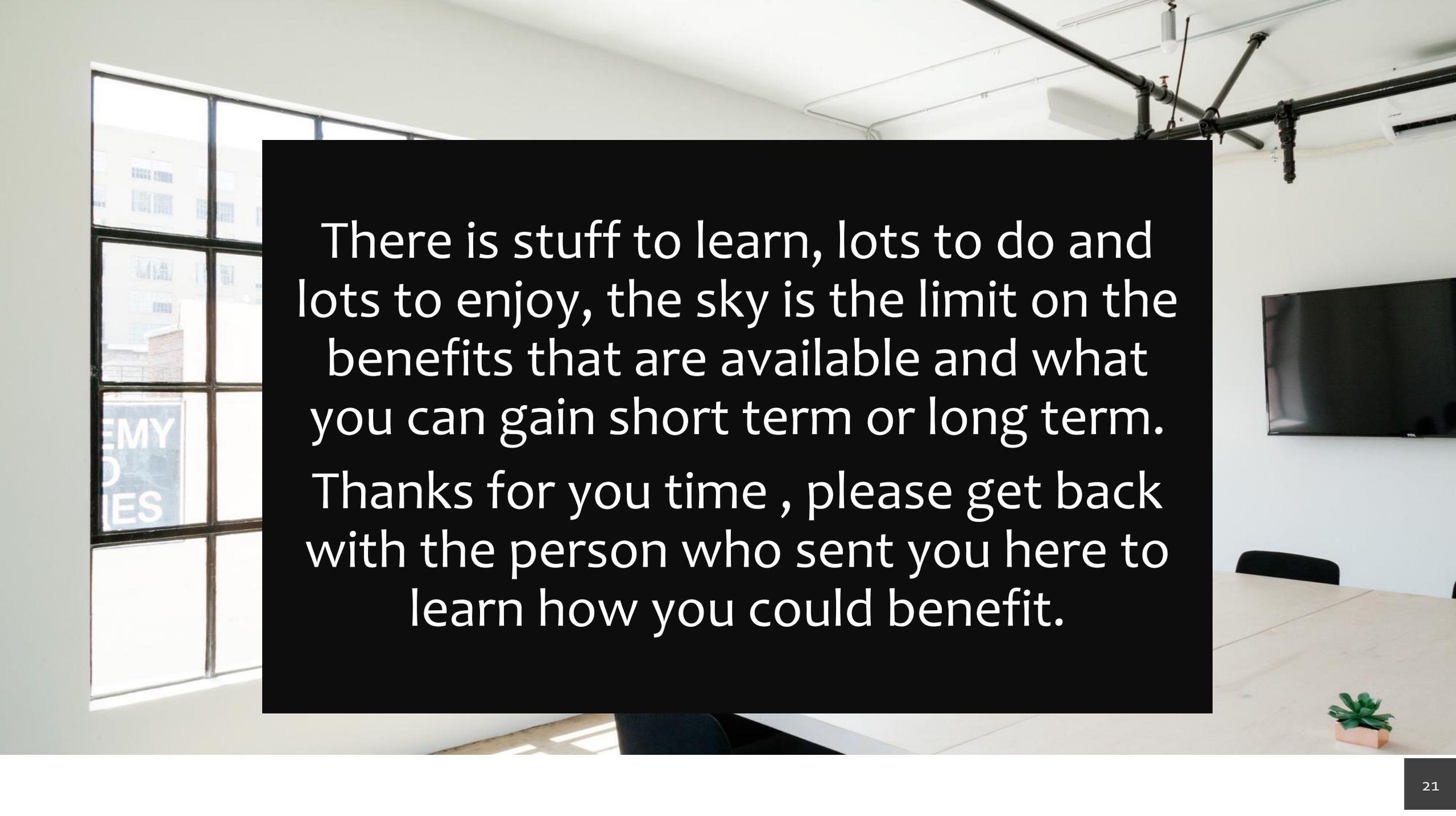
Success for you, will depend on helping others. The **“my success is your success”** is actually for us, the only way this works. Someone gets a product because the product will help them and it is something they want.

Therefore their benefit of using the product becomes your success. Becoming a distributor is the same.

You will succeed to the degree you help others benefit, that is how the plan works, that’s how you are paid. We are a team that loves to help others and making money is part of that help, Being Well is part of that help, Supporting others is part of that help.

I’ve enjoyed this for almost 32 years and I have helped many thousands of individuals with the product or the work aspect of Nikken.

So if there is anything here that has peaked your interest then make sure you get all the information and details.



There is stuff to learn, lots to do and lots to enjoy, the sky is the limit on the benefits that are available and what you can gain short term or long term. Thanks for you time , please get back with the person who sent you here to learn how you could benefit.



Thank You

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Reference Materials

If you want to know more check out these videos.

They are located on www.daverolfe.com

The Ten Things You Need to Know <https://youtu.be/7vnSO47QAIM>

Understand What You Have <https://youtu.be/Bd7PCkfyDuQ>

Understanding Potential <https://youtu.be/y-N6M164QjU>

What Do You Want <https://youtu.be/K0nFyyzcGbM>

Create Your Map & Strategy <https://youtu.be/gQUH3GN3yDg>

Understanding the Necessary Skills <https://youtu.be/MhEE4gqNBaQ>

Getting Into Action A 90 Day Plan <https://youtu.be/MbSr4T3IcQk>

Getting Organized <https://youtu.be/wGyEZMakWzw>

The Book The Smart Networker <https://daverolfe.com/shop>