



Our team is seeking an ambitious & talented Commercial Real Estate – Sales & Leasing Associate to join our growing GTA team at our Downtown Toronto office. In this position, you will have the chance to work with one of the fastest growing teams in the city with the support and tools to excel in commercial real estate in the Greater Toronto Area.

Responsibilities:

- Research and identification of potential new clients and prospective properties
- Presenting presentations to companies, private parties, investors to win mandates and listings
- Comfortable cold-calling and face-to-face meeting interactions with clients and prospects
- Closing sales & leasing transactions from start to finish
- Be able to work independently and as a member of a team

Requirements:

- A valid Ontario Real Estate License
- Entrepreneurial drive
- Desire to be a on a team of success-minded individuals
- Strong understanding of the principles of selling, leasing and marketing of commercial real estate properties
- Excellent organizational, interpersonal, writing, communication and presentation skills
- Excellent communication and presentation skills
- Proficient in Microsoft Office applications (MS Word, Excel, PowerPoint and Outlook)
- Consistent in achieving and exceeding goals and monthly targets
- Bachelor's degree, college diploma or relevant work experience
- 1-2 years sales experience
- Strong sales & business development background
- A valid Ontario Driver's License

If interested, please email a resume with cover letter to vivian@therdhgroup.com