

# A Year in Review

## Executive Director's Note

The Social & Learning Institute entered the year 2020 inspired by the ongoing support of our community and filled with enthusiasm for enhancing existing programs and exploring new possibilities. Then we were faced with a worldwide pandemic. That was not in our plan. We suspended program activities for 11 weeks, developed innovative ways to engage students, adapted the program environment, elevated

health and disinfection protocols and procedures, and opened our doors once again. Nothing about this process was clear or easy. Uncertainty persists and new challenges continue to arise. We remain committed to protecting the health and well-being of the people and community we serve. Much of our program services "how" and "when" have changed, yet we have not lost focus of our mission. **You make this possible.** The support of our SLI family, funders, and community of donors sustain and encourage us. We are GRATEFUL. Our students inspire us. We are BLESSED.

**Debbie L. Sellers, MPA**  
 Executive Director



**We welcome yoga instructor, April Fallon to SLI!**



The Social & Learning Institute has been serving the La Porte County area since 1976. Our knowledgeable leadership and staff are dedicated to cultivating the social, emotional, and educational development of adults with intellectual and developmental disabilities. It is our mission to enrich these individuals' lives by providing opportunities to engage with their peers, expand their talents and abilities, practice important life skills, and explore their community through a structured balance of socialization and learning activities.

## What's New | American Sign Language

In October 2020, program staff members Amy Armstrong and Abby Hinsch enrolled in American Sign Language online courses offered by Deaf and Hard of Hearing Services. Both successfully completed Level 1 and have advanced to Level 2! 🎉

Their new skills combined with those previously acquired by program assistant, Trish Dittmer, have greatly enhanced the quality of program



**I am extremely proud of our staff's initiative, effort, and dedication toward enriching the lives of all SLI students through ASL.**

**Debbie L. Sellers,**  
 Executive Director

**Amber and I are so excited that the staff at SLI is learning ASL and practicing with the students. Seeing how excited the other students are showing Amber new signs they learned is so sweet. Thank you to SLI for making Amber feel included with conversation.**

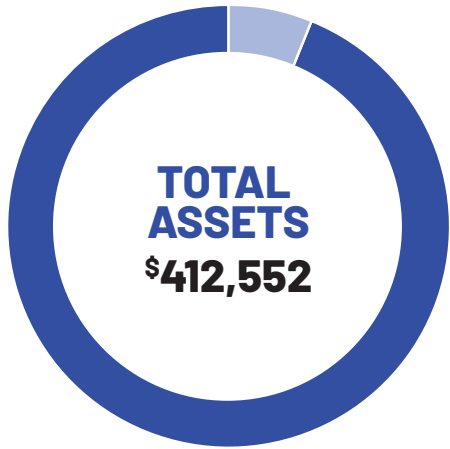
Vickie Gill, Parent

services for SLI's deaf students. Practicing ASL is now a regular component of SLI skills program for all students. Students have been excited to learn and are becoming more confident in their ability to actively communicate with ASL. Results of this effort were showcased in the 2020 Christmas Message. This message is still available to view on [socialandlearning.org](http://socialandlearning.org).

# FINANCIALS

Annual Review of Financial Statements completed by  
Parkison & Hinton, Inc., PC

## Position Report | Fiscal Year Ending 9.30.2020



- Current \$28,444
- Fixed \$384,108

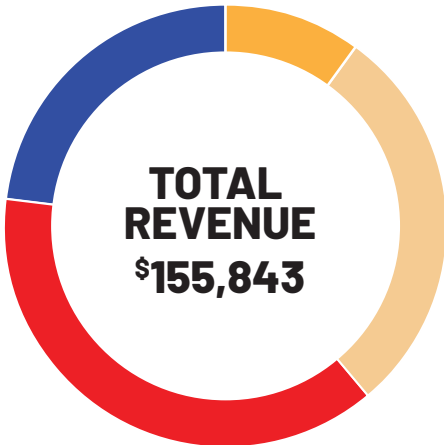
## Total Liabilities & Equity \$412,552



- Current \$21,103
- Long-Term \$10,789



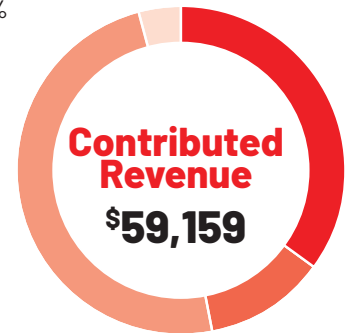
## Revenue | Fiscal Year Ending 9.30.2020



- Fundraising 10%
- Program Revenue 29%
- Contributed Revenue 38%
- Grants 23%

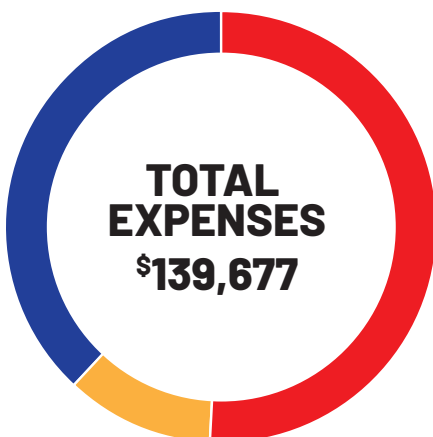


- Healthcare Foundation of La Porte 28%
- Michigan City Community Enrichment Corporation 10%
- Barker Welfare Foundation 28%
- Unity Foundation of La Porte County 6%
- Duneland Health Council 28%



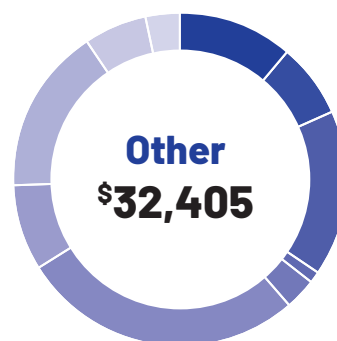
- General Contributions 35%
- Corporate Partnership 12%
- Key Sustainability Program Membership 49%
- Endowment/Investment 4%

## Expenses | Fiscal Year Ending 9.30.2020



- Compensation & Related 64%
- Occupancy 13%
- Other 23%

- Insurance 41%
- Utilities 16%
- Communications 16%
- Water, Sewer/Refuse 3%
- Repairs & Maintenance 24%



- Marketing 11%
- Professional Fees 7%
- Program Services 15%
- Postage/Shipping 1%
- Printing 3%
- Fundraising 27%
- Supplies 8%
- Transportation 16%
- Special Events 6%
- Interest 3%

# Thank You Donors

WE SIMPLY COULD NOT DO  
WHAT WE DO WITHOUT OUR DONORS!

Students of the Social & Learning Institute do pay a monthly tuition, yet more than two-thirds of the Institute's annual operating revenue comes in the form of grants, donations, and fundraising. SLI is grateful for the continued support of our dedicated individual donors, community businesses, service organizations and funders who support our mission.

## Programs Supported by Grant Funds:



Science & Nature Exploration with Dunes Learning Center | Supported by a grant from **Unity Foundation of La Porte County Health & Wellness Program** | Supported by a grants from **Duneland Health Council and Healthcare Foundation of La Porte Classroom Enhancement Project** | Supported by a grant from **Michigan City Community Enrichment Corporation Lubeznik Center Health Promotion Through the Arts** | Supported by grants from **Duneland Health Council and Horizon Bank General Operations** | Supported by a grant from **Barker Welfare Foundation**

## Employer Supported & Matching Gifts:

- ArcelorMittal
- BP Foundation, Inc.
- UnitedHealth Group
- Wilson Industrial Sales Company, Inc.

## Contributors:

- American Legion John Franklin Miller Post 37
- B.R. Foundation
- DeVries Tire Company
- dh2w, Inc.
- Dolson Insurance Agency
- Exchangette Club Michigan City
- Kappa Kappa Kappa Inc., Michigan City Associate Chapter
- Knights of Columbus Queen of All Saints Council 12951
- Michiana Lions Club
- Michigan City Christian Church Senior Adult Ministries
- Michigan City Fire Department
- Payless Self Storage
- The Storage Place

## COVID-19 Response & PPE Support:

- Back on Track Indiana
- Duneland Health Council
- Healthcare Foundation of La Porte
- Oliver-Hoffmann Foundation
- SBA Loan Paycheck Protection Program

## Fundraising:

- Culver's of La Porte
- Fannie May Confections, Inc.
- Hacienda Mexican Restaurants
- Holly's Restaurant & Pub
- LaBraid Fundraising, Inc.
- Profitable Solutions Fundraising
- South Bend Chocolate Cafe

## Facebook Fundraisers:

 The Social & Learning Institute  
FYE 9.30.20 Fundraising Total = \$2,360

 Total earned in 2020 = \$86

Donate when you shop with AmazonSmile  
AmazonSmile donates 0.5% of eligible purchases!

# WAYS TO GIVE

Nearly 40% of our sustaining revenue was generated by individual contributions and Key Sustainability Program membership.



## Key Sustainability Program

We invite you to become a member of our community through our Key Sustainability Program. Individuals and organizations who participate in this program are the backbone of our organization and play key roles in shaping our future.

By becoming a member, you're giving someone a sense of community, access to fundamental education, and a meaningful life that might otherwise have gone unrealized.

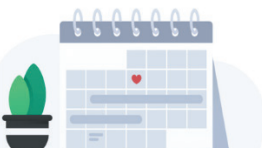
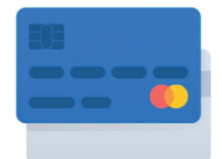

Visit [socialandlearning.org/giving](https://socialandlearning.org/giving) for full program details or contact SLI by email [contact@socialandlearning.org](mailto:contact@socialandlearning.org) or phone **219-879-2200**. A membership contribution form is enclosed.

## Digital Giving Options

Donate on Facebook:  
The Social & Learning Institute



Visit [socialandlearning.org/giving](https://socialandlearning.org/giving)  
to explore secure online giving options

<p><b>Support Monthly</b> Turn that \$50 into a smaller monthly gift</p> 	<p><b>One-Time Donation</b></p> 	<p><b>Give Change</b> Donate your "Round-Up" Spare Change</p> 
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