

PROPERTY INFORMATION PACKAGE





Real Estate For Sale at Online Auction 8144 Sussex Street, Detroit, MI 48228

Starting Bid: \$30,000

Online Auction Ends Wednesday, April 23rd, 2025 at 4 pm

Preview Property in advance with a Licensed Realtor of your choice

Visit apexrealestateauctions.com for all information and to participate in online auction.

Agency Disclosure: The member company acting as auctioneer/agent is an agent for the seller only. Disclaimer: Information contained herein is believed to be correct to the best of the auctioneer/agent's knowledge but is subject to inspection and verification by all parties relying on it. Sellers, their representative and auctioneer/agent shall not be

Notice to Bidders

The information included herewith is a summary of information available from several sources, most of which have not been independently verified. The sources from which the information was gathered are believed to be reliable; however, all information contained within this package is subject to verification by all parties relying on it. No representations or warranties, expressed for implied, as to the accuracy or completeness of the information in this and/or other advertising materials shall be deemed made. No legal commitment or obligation shall arise, by reason of this package or its contents.

This summary has been provided only of the use of prospective bidders for the ONLINE public auction Wednesday, April 23rd, 2025, at 12:00 PM EDST through Wednesday, April 23rd, 2025, at 4:00 PM EDST.

Buyer must rely on his/her own information, inspection, review of public records and own determination to bid, consulting whatever advisors he/she may feel appropriate.

A 10% Buyer's Premium based on High Bid Price applies to all APEX AUCTIONS & REAL ESTATE Auctions.

10% down payment based on High Bid Price is due immediately at the conclusion of the auction with signed contract.

Seller provides a clear warranty deed, title insurance, tax pro-ration, and transfer tax. This is not a foreclosure sale of any kind. Other terms apply.

APEX AUCTIONS & REAL ESTATE is a Michigan Licensed Real Estate Broker acting as agent of the seller.

Property: 8144 Sussex Street, Detroit, MI

48228

~Potential, potential! Delightful Brick Bungalow! 3 bedrooms 1 bath.

Move in Ready.

SUBJECT TO PROBATE COURT CLOSING 45-90 days.

County: Wayne

Exclusive Listing



APEX AUCTIONS & REAL ESTATE

Preview:

By Appointment with any licensed Real Estate Agent of your choice.

Seller will provide a warranty deed, transfer tax, tax proration, and title insurance.

Directions: Turn right onto Randolph St Turn right onto E Jefferson Ave Keep right on John C Lodge Fwy Take exit 4B on the left to merge onto I-94 West toward Chicago Take exit 211A onto Lonyo Ave Turn right onto Lonyo St Turn left onto W Warren Ave Turn right onto Wyoming St Turn left onto Tireman St

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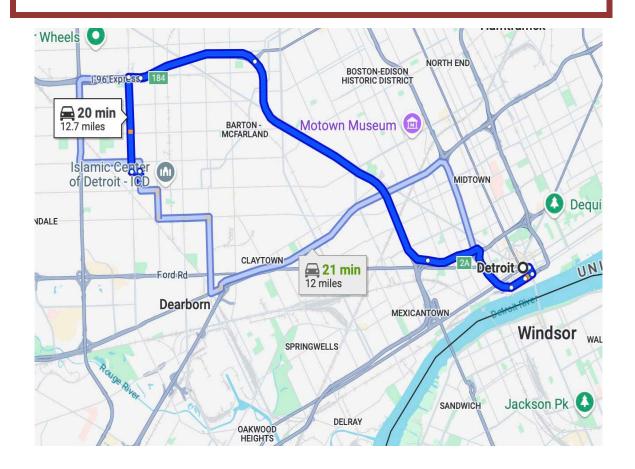






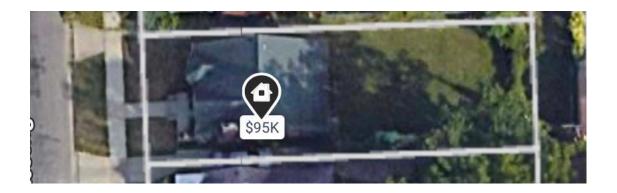


Driving Map for: 8144 Sussex Street, Detroit, MI 48228



APEX AUCTIONS & REAL ESTATE

GIS Parcel View:



Legal Description from County Records:

E SUSSEX 1028 FRISCHKORNS WEST CHICAGO BOULEVARD SUB L46 P11-2 PLATS, W C R 22/540 35 X 105

Broker Participation Terms & Acknowledgement

Note: You do not need a broker to buy property at auction.

Form is void unless received by APEX AUCTIONS & REAL ESTATE prior to Wednesday, April 23rd, 2025 .Email completed and signed form to contact@apexrealestateauctions.com

Auction date: Online Auction Bidding ends Wednesday, April 23rd, 2025

Property Address: 8144	Sussex Street, Detroit, MI 48228
A commission will be paid based on whose Buyer/Bidder is the success	on the following schedule to any properly licensed real estate brokes ful purchaser for this property and who closes and pays the Totaty. Payment made to Broker upon closing.
3% of the successful high bic completed form received pri	d (not including buyer's premium) will be paid with this required for to the scheduled conclusion of the auction as stated above.
proportionate cut. Maximum broke will not qualify Broker for commiss AUCTIONS & REAL ESTATE incregard to such commission. State L	on pool is negotiated down to confirm the sale, they will accept a er participation shall not exceed 3% of the high bid. Oral registration sion. Broker agrees that he shall hold harmless and indemnify APEX cluding its reasonable attorney's fees, from any and all claims with aw requires that Broker/Salesperson disclose that they are principals principals are not eligible for this commission. No exceptions will be
Name of Broker:	Broker License #
Name of Company:	
Name of Sales Assoc.:	Assoc License #
Office Address:	
City, State, Zip:	
Office Phone #:	Cell Phone #:
Email address:	PLEASE PRINT CLEARLY
***************************************	***************************************
·	
City, State, Zip:	
Phone #:	Email address:
	ees to the terms set forth herein for the property located at
8144 Sussex Street, Detroit, MI 482	28
	Date:
Broker/Agent Signature	Bidder/Buyer Signature
~~~~~~~~~~~	<
Received by APEX AUCTIONS & I	REAL ESTATE Date

### APEX AUCTIONS & REAL ESTATE

#### **Real Estate Auction**

#### **Terms & Conditions**

(NOT TAX SALES)

#### YOU ARE URGED TO INSPECT THE PROPERTY BEFORE THE AUCTION

The information provided is subject to inspection and verification by all parties relying on it. Buyers must rely solely upon their own inspections and determinations to bid. Property information provided by Seller or Auctioneer is not guaranteed. No liability for accuracy, errors or omissions is assumed by the seller or agents. All square footage, lot size measurements, and dimensions provided are approximate. No warranties or guarantees are expressed or implied. Seller's disclosure statement may be available prior to sale **except on**; *lender owned, court supervised, and estate sales.* **Properties are sold "AS IS" "WHERE IS" and should be fully inspected prior to bidding**.

#### **CONDITIONS**

If you do not agree with any of the terms and conditions stated **<u>DO NOT BID</u>**. The terms of sale are non-negotiable. The Auctioneer's decision is absolute and final in the event of a dispute over any matter. If there is a tied bid, the auctioneer will reopen the bidding. The auctioneer reserves the right to accept bids in any increments he feels are in the best interest of his clients and reserves the right to waive any previously announced requirements.

#### **STARTING TIMES**

Live auctions only take minutes to sell a property. Please be prompt. There will be an explanation of the Auction Process and Terms and Conditions before each property is sold. When at the discretion of the auctioneer present, the auction is opened for bid, all property designated to be sold absolute will be sold to the highest bidder. All properties will be sold ON-SITE, RAIN OR SHINE, unless otherwise noted.

#### FINANCING INFORMATION

Buyers are to obtain their own financing. No purchase is contingent upon financing.

#### **BROKER PARTICIPATION**

Cooperating Brokerage is encouraged with licensed real estate brokers. A commission of one to three percent (1-3%) will be paid by APEX AUCTIONS & REAL ESTATE to a cooperating buyer's broker who registers the successful bidder who closes on the property. See the Registration form in the Property Information Package for details specific to this auction. (No commission will be paid if the bidder fails to close). Brokers must register his/her

client/bidder either by email to contact@apexrealestateauctions.com or by text to 269-350-5166 with APEX AUCTIONS & REAL ESTATE and the broker registration form must be received no later than 4:00 PM EST on the last business day prior to the auction. On-line Auction registration must be submitted before published conclusion of the auction. Registration must be on the broker registration form provided by APEX AUCTIONS & REAL ESTATE and must be signed by broker/salesperson and client/bidder. Additionally, the cooperating broker/salesperson must attend the auction with his/her client/bidder. Brokers acting as principals are not eligible for this commission. There can be NO EXCEPTIONS to this procedure and no broker registrations can be accepted at the live auction site on auction day. If there is a minimum commission or if the commission is reduced in negotiations, all parties shall share proportionately in this figure equally up or down on the same percentage basis. APEX AUCTIONS & REAL ESTATE shall have full and complete control with regard to commissions negotiated with Seller.

# LIVE AUCTION BIDDER REGISTRATION AND DOWNPAYMENT REQUIREMENTS

Cashier's check, certified check (made payable to yourself) in the amount of \$5,000.00 must be shown at registration.

The high bidder will turn the certified funds shown at registration over as part of your deposit; if you are not the high bidder; simply re-deposit your check back into your bank account. **An escrow deposit of 10% of the contract price is required of the winning bidder at the conclusion of the auction.** The balance of your deposit may be paid with a personal or business check. **The minimum deposit** is **\$5,000.00** 

# ON-LINE AUCTION BIDDER REGISTRATION AND DOWNPAYMENT REQUIREMENTS

Registration to bid requires a deposit made by credit card authorization **in the amount of \$2,000.00** to be held at registration. If you are the high bidder, you will turn the \$2,000 received at registration over as part of your deposit; if you are not the high bidder; funds will be credited back to your credit card account.  $\diamondsuit$ 

A down payment escrow payment of 10% of the contract price is required of the winning bidder at the conclusion of the auction in cash, personal, business check or cashier's check. The minimum deposit is \$2,000.00.

#### ON-LINE AUCTION END OF SALE PROCESS

Immediately after the bidding ends the auction company will contact you by phone and email to confirm and congratulate you on being the winning bidder. We will make arrangement for you to deliver in person or overnight mail the down payment and the signed contract to us.

Contracts are signed and the down payment is made at the close of the auction. Your failure to sign contracts and make the 10% deposit immediately at the conclusion of the auction will forfeit your winning bid status. Any winning bidder that fails to complete the signing and down payment requirements will be charged a \$2,500 non-refundable Internet Service Fee on their credit card.

#### ADDITIONAL TERMS FOR PROPERTIES

A 10% Buyers Premium will be added to the final bid and included in the contract price. A published "suggested opening bid" and "opening bid" auction is sold with reserve and subject to seller confirmation. Seller will furnish deed, free and clear of liens. Seller to provide title insurance, transfer tax, and prorated property taxes based on where property is located. Buyer and Seller will split the title office closing fee

#### **OTHER**

This auction is conducted by acting as auctioneer/listing real estate broker. APEX AUCTIONS & REAL ESTATE is solely responsible for the terms and conditions of the auction and the manner in which it is conducted. Announcements made sale day or sale ending day take precedence over previously disseminated material. Listing may be withdrawn or modified without notice at any time. All rights reserved.

#### **APEX AUCTIONS & REAL ESTATE**

#### Frequently Asked Questions

Regular Real Estate Auctions (not applicable to tax sales)

"Winners don't dawdle, dither, or delay. Winners Act." John Bippus

#### If I win the bid, when is the ten percent down payment due?

**Live auction:** The down payment is due, and the contract is signed at the conclusion of the bidding. **On-line auction:** Immediately after the bidding ends the auction company will contact you by phone and email to confirm and congratulate you on being the winning bidder. We will make arrangement for you to deliver in person or overnight mail the down payment and the signed contract to us.

# Why is the property being sold at auction instead of using the ordinary listing method? Some owners require an accelerated sale for various reasons including, foreclosure, divorce, bankruptcy, estate settlement, transfer, surplus disposal or corporate liquidation. Our Clients need to know when their property will be sold.

#### Why sell at auction?

To sell on a known date, with the maximum number of interested parties present, and prepared to purchase on the day of the sale.

#### What is the minimum or starting bid?

If the property is designated as an absolute property: the property will be selling to the highest and last bidder regardless of price. The bidders will start the bidding.

If the property is not designated as an absolute property: the sale is subject to seller confirmation. In the event there is no minimum bid, and/or no suggested opening bid: the bidders will start the bidding. The final bid is subject to seller approval and or probate court approval.

The seller is very motivated, and APEX AUCTIONS & REAL ESTATE expects to sell the property on auction day.

(NOTE: the seller reserves the right to make the sale absolute day of sale.)

#### What will the house/property sell for?

It is not possible to give a correct answer. It all depends on the bidders on the day of auction.

#### How much will the house/property bring?

There is no way of predicting the selling price prior to the day of sale. Neither APEX AUCTIONS & REAL ESTATE nor any Realtor is able to accurately predict the outcome of a sale.

#### How much is the house/property worth?

A current appraisal or the last list price may give a guide.

#### What is S.E.V.?

State Equalized Value and Assessed Value are essentially the same thing. They are calculated at 50% of market value by the tax assessor.

#### What about title? Will I buy a property with unpaid taxes or liens? What is the mortgage?

The properties are sold with insurable title, no liens, judgments, mortgages or back taxes. If the title cannot be cleared and insurable title delivered the down payment will be refunded to the buyer. There are no assumable mortgages on auction properties. If a property has a mortgage, and the price comes in below the mortgage, the seller will bring cash to closing to pay off the mortgage.

#### If I can't be present at the auction can someone bid for me? Can I bid by telephone?

Yes. You may appoint a representative to bid on your behalf or APEX AUCTIONS & REAL ESTATE offers remote bidding by telephone for both live and on-line auctions.

#### Can I make an offer before the auction?

You will have to ask the auctioneer about the specific property you are interested in. You must be prepared to tell the auctioneer the price you are willing to offer when you ask. We will not provide you a price. We will write the offer and present it to the owner for acceptance.

Terms and Conditions of the auction should be followed. We recommend that you make your best offer at this time.

#### What happens if the high bidder fails to close?

APEX AUCTIONS & REAL ESTATE may notify the back-up bidder to secure a new purchase agreement. The property may also be made available to other registered bidders and the open market.

#### What guarantees are there?

The seller provides title insurance and a warranty deed at closing, guaranteeing insurable title, clear of liens.

The real property is sold "as-is". Any inspections must be completed prior to the auction. You are relying on your own inspections and determinations to bid. Personal property is not included in the sale and may or may not be removed prior to closing. In most cases personal property that remains after the closing becomes the property of the new owner.

#### What is the Buyer's Premium?

The buyer's premium becomes part of the purchase price. Ten percent will be added to the bid to become the total cost of acquisition.

#### Is there any financing?

No. The buyer is responsible for their own financing. Many of our buyers close with financing. If you win the bid and plan to close with financing let us know. We will work with your lender to aid them in getting the transaction to closing.

#### Who is responsible for municipal inspections?

It is the buyer's responsibility to pay for and obtain all required municipal inspections, make required repairs, and obtain any certificates of occupancy, including payment for the same.

#### This is my first auction, what should I do?

First, we recommend that you call your lender and pre-qualify. Then check out the values in the neighborhood and inspect the property. Set a range of value or limit for your bidding and be prepared to bid up to that limit.

**For a live auction:** Arrive early at the auction-site to register and get to know the auction staff. Get comfortable and relax. Listen closely to the Auctioneer. Raise your bid card to signal a bid. The Auctioneer will use his rhythmic "chant" to call bids. Bid assistants will be available to help you. Don't be bashful or you may miss a great opportunity.

#### How long will the auction last?

Live auctions take only a few minutes and start precisely on time. It is advised that bidders arrive 15 to 30 minutes before sale time.

#### How big is the response to auctions? How many people show up or bid on-line?

There is no way to predict this. You never really know how many bidders will participate.

#### **AUCTIONEER'S NOTE:**

If you are interested in an advertised property, whatever price you have in mind, BippusUSA.com strongly encourages you to participate in the auction. The process doesn't take long and it can be fun. We are not in this business for practice, at the end of the sale someone will be the lucky winning bidder.

#### Why shouldn't it be you!

#### "Winners don't let what they can't do get in the way of what you can do." John Bippus

These are typical and general Q&A. Specifics are listed in each property information package. This auction is conducted by APEX AUCTIONS & REAL ESTATE acting as auctioneer/listing real estate broker. APEX AUCTIONS & REAL ESTATE is solely responsible for the terms and conditions of the auction and the manner in which it is conducted. Announcements made sale day or sale ending day take precedence over previously disseminated material. All rights reserved.

____Date



#### 7622 S Sprinkle Rd. Portage, MI 49002 269-350-5166 Office-Toll Free

PURCHASE CONTRACT

Seller____

Through	h you, as agent for the seller, I or we will give fo	r the following described property located at:	
		County of	, Michigan.
	described as: (attached if left blank)		<u>.</u>
The sun		\$	
special and sub	warranty, or quitclaim) conveying insurable title	nds upon execution and delivery of the deed, (way, free and clear of all encumbrances, assessments of venants & restrictions of record, zoning, and all, where is" condition.	or liens except: the current
<ol> <li>1.</li> <li>2.</li> </ol>	in writing by (date and Buyer fails to perform according to the liquidated damages, and not as a penalty, with demand specific performance of this agreement As evidence of good faith binding this contral	ct, a non-refundable down payment of \$	the event offer is accepted as partial dies. Either party may
		osing. Down payment to be refunded only if title heck, it shall be made payable to	or
3.	the following: all electrical, gas, central heating	rements and fixtures are included in the price, including and air, plumbing, including water softener, water, drapery hardware, attached carpeting, gate and water softener.  Rented mechanical units and water is not included.	vater heater and propane
4.	otherwise indicated in special provisions or as and the seller it becomes Irrevocable and A thirty (30) days to close can be allowed at the	s follows: Once this contract has been signed and Absolutely binding on all parties, heirs and subseller's option. If checked:   Yes This contract has been signed and Subsolutely binding on all parties, heirs and subseller's option. If checked:  Yes This contract has been signed and Absolutely binding on all parties, heirs and subseller's option.	d accepted by the buyer ccessors. An additional ct is subject to probate
	the Seller defaults, buyer may enforce t and pursue legal remedies. If this agr Auctioneer/Broker shall have the absolu is authorized by the undersigned to ta deems appropriate. Broker/Auctioneer is	partial liquidated damages, and pursue off his agreement, or may request the return of reement is not closed in the time and materight to determine the respective position like such actions with respect to the down is indemnified and held harmless by the un- has no responsibility for the performance	of the down payment anner provided, the ns of the parties, and payment as Broker dersigned parties for
SPECL	AL PROVISIONS:		
relying describ accept	g on verbal statements not contained he bed herein and that we are thoroughly a ance of this offer after signing by the part	et, front and back, and acknowledge receipt rein. We further certify that we have ex acquainted with its condition and accept it ies is not necessary to create a binding cont	amined the property as such. Delivery of ract.
Witness:		License #	
Buyer's	X (Signature)	Buyer's Address	
Name Pr	rinted		
Buyer's	X (Signature)	<u> </u>	
Name Pr	rinted	Telephone:	<del></del>
		(W) (Fax)	
	Marital Status or Entity	(e-mail)	
	**************************************	************	
at	AM / PM and SELLER acknowledges re	eceipt of a copy of this contract.	

Seller ____

- 6. The buyers, within time allowed for delivery of evidence of title and examination thereof, may have the Property surveyed at the buyer's expense. When the closing occurs, Buyer shall be deemed to have accepted the location of such improvements on, and the boundaries of, the property.
- 7. This agreement is not subject to Buyer being able to qualify for financing. In case of such default, the provisions of Paragraph 1 shall apply.
- 8. The Buyer may assign interest in this agreement only with the expressed written consent of the Seller.
- 9. This agreement may be executed in a number of identical counterparts. If so executed, each of such counterparts is to be deemed an original for all purposes. A fax signature shall be considered a binding contract.
- 10. Commercial/Business: Inventory is to be paid for at/or before closing and is not included in the contract price. The contract is not subject to SDM, liquor or any other license transfer. The business equipment included in the purchase price, if any, is on an attached list. Equipment not specifically listed in not included and may be removed at the seller's option and expense. Rented equipment is not included.
- 11. The Buyer either has received all compliance materials or expressly waives all notices or paperwork related to: seller disclosure, lead based paint, fair housing act, radon, harmful molds, and all other disclosure or compliance laws or programs. The Buyer chooses to transact on these terms.
- 12. Possession of the above described property shall be given at closing, subject to the rights of tenants, if any, under existing leases and state law.
- 13. Unplatted lands: If the property is not a new land division or boundary change, the SELLER is transferring to the buyer all available divisions, if any, but makes no representations as to the number. Buyer has not relied on any information or opinions of the broker, salespeople, auctioneer or the seller. If the property is being split from a larger parcel, no divisions are included. This contract is contingent upon the seller obtaining government approval of the proposed land divisions and if approval is denied this contract becomes null and void and the buyer's down payment is to be returned.
- 14. Municipal Inspections: It is the buyer's responsibility to pay for and obtain all required municipal inspections. The buyer hereby certifies that they will comply with said inspection requirements.
- 15. Personal Property: The seller is not responsible to remove trash and personal property but may do so at their option prior to closing.

## The property sells as is, where is, with no warranty expressed or implied, with all its faults and defects in its present condition.

All risks of loss with respect to the property shall remain with **SELLER** until the closing is completed.

**COMPENSATION:** Seller and Buyer acknowledge that Brokers shall be compensated for services rendered as previously agreed by separate written agreement(s) and or addendum and or acknowledgement form. The payment of a buyer's premium by the buyer in no way constitutes the creation of an agency relationship between the Broker/Auctioneer and the buyer.

TITLE INSURANCE: An ALTA Owner's Policy of Title Insurance with standard exceptions in the amount of the purchase price shall be furnished to BUYER at SELLER'S expense and a commitment to issue a policy insuring insurable title vested in BUYER; a real estate tax status report, shall be made available for BUYER'S inspection prior to closing. BUYER will pay the cost of mortgage title insurance, if required.

**TAXES AND ASSESSMENTS**: Current real estate taxes, except special assessments, shall be prorated to the date of closing. The balance amount owing of the lien of any special assessments shall be paid by the seller at the time of closing; except that special assessments becoming a lien after closing will be paid by buyer. Seller shall pay real estate transfer taxes.

**PRORATIONS:** Items normally prorated in real estate transactions shall be adjusted to the date of closing. Buyer pays the title company's closing fee. All rental security deposits shall be paid to buyer at closing.

**INDEMNIFICATION AND HOLD HARMLESS**: All parties to this agreement hereby agree to indemnify and hold harmless Broker/Auctioneer including attorney fees and court costs, incurred as a result of all aspects of this transaction.

**VENUE & SETTLMENT OF DISPUTES**: All parties to this agreement hereby agree that all disputes will be settled in the venue of the St. Joseph County Circuit Court, St Joseph County Michigan. Further it is agreed that all parties shall first submit to binding arbitration, in St Joseph County, Michigan should a dispute arise. Broker/Auctioneer may collect reasonable attorney fees should seller or buyer be adjudicated against in either arbitration or appeal.

All parties to this transaction understand that Auction Firm is independently owned and operated.

#### Disclosure of Information on Lead-Based Paint and/or Lead-Based Paint Hazards

#### **Lead Warning Statement**

Agent

Every purchaser of any interest in residential real property on which a residential dwelling was built prior to 1978 is notified that such property may present exposure to lead from lead-based paint that may place young children at risk of developing lead poisoning. Lead poisoning in young children may produce permanent neurological damage, including learning disabilities, reduced intelligence quotient, behavioral problems, and impaired memory. Lead poisoning also poses a particular risk to pregnant women. The seller of any interest in residential real property is required to provide the buyer with any information on lead-based paint hazards from risk assessments or inspections in the seller's possession and notify the buyer of any known lead-based paint hazards. A risk assessment or inspection for possible lead-based paint hazards is recommended prior to purchase.

Sel	ler's Disclo	osure			
(a)	Presence of lead-based paint and/or lead-based paint hazards (check (i) or (ii) below):				
	(i)	Known lead-based paint and (explain).	/or lead-b	ased paint hazards are pre	esent in the housing
(b)		Seller has no knowledge of le			aint hazards in the housing.
(U)		and reports available to the se Seller has provided the purch based paint and/or lead-base	aser with	all available records and r	
	(ii) _X	Seller has no reports or recor hazards in the housing.	rds pertain	ing to lead-based paint an	nd/or lead-based paint
Pu	rchaser's A	cknowledgment (initial)			
(c)	x	Purchaser has received copie	s of all inf	ormation listed above.	
(d)	<u>x</u>	Purchaser has received the pa	amphlet <i>P</i>	rotect Your Family from Lead	1 in Your Home.
(e)	Purchase	chaser has (check (i) or (ii) below):			
	(i) received a 10-day opportunity (or mutually agreed upon period) to conduct a risk assement or inspection for the presence of lead-based paint and/or lead-based paint hazar				
(ii) x waived the opportunity to conduct a risk assessment or inspection for the present lead-based paint and/or lead-based paint hazards.				on for the presence of	
Ag	ent's Ackn	owledgment (initial)			
(f)	X	Agent has informed the seller aware of his/her responsibilit		0	U.S.C. 4852(d) and is
Cer	tification	of Accuracy			
The	following	parties have reviewed the inform ey have provided is true and acci	iation abov urate.	re and certify, to the best of the	heir knowledge, that the
Sell X	er	Date		Seller X	Date
Pur X	chaser	Date		Purchaser	Date

Agent

Date

Date

#### This Property is Exempt From

#### Sellers Disclosure Statement

Transfers by a non-occupant fiduciary in the course of administration of a decedent's estate, guardianship, conservatorship, or trust are exempt from providing a Sellers Disclosure Statement.



#### Disclosure Regarding Real Estate Agency Relationships



Before you disclose confidential information to a real estate licensee regarding a real estate transaction, you should understand what type of agency relationship you have with that licensee. A real estate transaction is a transaction involving the sale or lease of any legal or equitable interest in real estate consisting of not less than 1 or not more than 4 residential dwelling units or consisting of a building site for a residential unit on either a lot as defined in section 102 of the land division act, 1967 PA 288, MCL 560.102, or a condominium unit as defined in section 4 of the condominium act, 1978 PA 59, MCL 559.104.

- (1) An agent providing services under any service provision agreement owes, at a minimum, the following duties to the client:
  - (a) The exercise of reasonable care and skill in representing the client and carrying out the responsibilities of the agency relationship.
  - (b) The performance of the terms of the service provision agreement.
  - (c) Loyalty to the interest of the client.
  - (d) Compliance with the laws, rules, and regulations of this state and any applicable federal statutes or regulations.
  - (e) Referral of the client to other licensed professionals for expert advice related to material matters that are not within the expertise of the licensed agent.
  - (f) An accounting in a timely manner of all money and property received by the agent in which the client has or may have an interest.
  - (g) Confidentiality of all information obtained within the course of the agency relationship, unless disclosed with the client's permission or as provided by law, including the duty not to disclose confidential information to any licensee who is not an agent of the client.
- (2) A real estate broker or real estate salesperson acting pursuant to a service provision agreement shall provide the following services to his or her client:
  - (a) When the real estate broker or real estate salesperson is representing a seller or lessor, the marketing of the client's property in the manner agreed upon in the service provision agreement.
  - (b) Acceptance of delivery and presentation of offers and counteroffers to buy, sell, or lease the client's property or the property the client seeks to purchase or lease.
  - (c) Assistance in developing, communicating, negotiating, and presenting offers, counteroffers, and related documents or notices until a purchase or lease agreement is executed by all parties and all contingencies are satisfied or waived.
  - (d) After execution of a purchase agreement by all parties, assistance as necessary to complete the transaction under the terms specified in the purchase agreement.
  - (e) For a broker or associate broker who is involved at the closing of a real estate or business opportunity transaction furnishing, or causing to be furnished, to the buyer and seller, a complete and detailed closing statement signed by the broker or associate broker showing each party all receipts and disbursements affecting that party.

Michigan law requires real estate licensees who are acting as agents of sellers or buyers of real property to advise the potential sellers or buyers with whom they work of the nature of their agency relationship.

#### **SELLER'S AGENTS**

A seller's agent, under a listing agreement with the seller, acts solely on behalf of the seller. A seller can authorize a seller's agent to work with subagents, buyer's agents and/or transaction coordinators. A subagent of the seller is one who has agreed to work with the listing agent, and who, like the listing agent, acts solely on behalf of the seller. Seller's agents and their subagents will disclose to the seller known information about the buyer which may be used to the benefit of the seller.

Individual services may be waived by the seller through execution of a limited service agreement. Only those services set forth in paragraph (2)(b), (c), and (d) above may be waived by the execution of a limited service agreement.

#### **BUYER'S AGENTS**

A buyer's agent, under a buyer's agency agreement with the buyer, acts solely on behalf of the buyer. A subagent of the buyer is one who has agreed to work with the buyer's agent with who, like the buyer's agent, acts solely on behalf of the buyer. Buyer's agents and their subagents will disclose to the buyer known information about the seller which may be used to benefit the buyer.

Individual services may be waived by the buyer through execution of a limited service agreement. Only those services set forth in paragraph (2)(b), (c), and (d) above may be waived by the execution of a limited service agreement.

Buyer's Initials	Seller's Initials	Page 1 of 2

APEX AUCTIONS & REAL ESTATE
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Portage MI 49002

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#### Disclosure Regarding Real Estate Agency Relationships

#### **DUAL AGENTS**

A real estate licensee can be the agent of both the seller and the buyer in a transaction, but only with the knowledge and informed consent, in writing, of both the seller and the buyer. In such a dual agency situation, the licensee will not be able to disclose all known information to either the seller or the buyer. As a dual agent, the licensee will not be able to provide the full range of fiduciary duties to the seller or the buyer. The obligations of a dual agent are subject to any specific provisions set forth in any agreement between the dual agent, the seller and the buyer.

#### TRANSACTION COORDINATOR

A transaction coordinator is a licensee who is not acting as an agent of either the seller or the buyer, yet is providing services to complete a real estate transaction. The transaction coordinator is not an agent for either party and therefore owes no fiduciary duty to either party.

#### **DESIGNATED AGENCY**

A buyer or seller with a designated agency agreement is represented only by agents specifically named in the agreement. Any agents of the firm not named in the agreement do not represent the buyer or seller. The named "designated" agent acts solely on behalf of his or her client and may only share confidential information about the client with the agent's supervisory broker who is also named in the agreement. Other agents in the firm have no duties to the buyer or seller and may act solely on behalf of another party in the transaction.

#### LICENSEE DISCLOSURE

REALTOR hereby discloses the following relationship: (check one from each column)

(CHE	ck one nom each co	nullil)	
with the BUYER  ( ) Buyer's Agent ( ) Buyer's Agent - Limited Service Agreement ( ) Dual Agent ( ) Transaction Coordinator ( X) None of the Above	AND	with the SELLER ( X) Seller's Agent ( ) Seller's Agent - Limited Service Agreement ( ) Dual Agent ( ) Transaction Coordinator ( ) None of the Above	
Check here if acting as a designated agent. Only	arty in a transaction	er and a named supervisory broker have the same agency is represented by an affiliated licensee, then the licensee's	
Check here if not acting as a designated agent named below.	. All affiliated licer	nsees have the same agency relationship as the licensee	
Further, this form was provided to the bu	yer or seller before	disclosure of any confidential information.	
Jessica Cooper			
Licensee		Date	
Licensee		Date	
ACKNOWLEDGMENT			
By signing below, the parties acknowledge that they ha acknowledge that this form was provided to them before or buyers. <b>THIS IS NOT A CONTRACT.</b> The undersigned Does Does Not have an all fany agency relationship exists, the undersigned is represented.	e the disclosure of ar		
Potential Buyer Seller (check one)	ential Buyer S	Seller (check one) Date	

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