Valley Fliers December Board Meeting

Meeting Called to Order at: 6:30

Present: Morrow, Wildstone, DeWitt (Late), Hewitt, Smith, Vader, plus 8 members and 1 prospective member.

Approval of November Minutes

Geoff moved to approve as written. Chris seconded. The motion passed unanimously.

Airport Update from Tim Mensonides

Tim Mensonides, Auburn Airport Manager was present to talk about what is happening with the airport. Last year we were talking about approach, runway, lighting, etc. Near the end of next year we should be getting an AWOS. That is really the only project for the year.

Sean asked what is up with Rainier. They currently have 11 tie-downs and would like to add another 9. The airport can support about 230000 operations a year and currently only do about 130000. Rainier has leased most of the buildings on the airport. They intend to bring in about 20 instructors. Rainier is slated to bring the 9 more aircraft in January. Rainier will have a full-time admin on site. Tim will meet with them and review how well the airport is working in April before flying really picks up with better weather. The 9 aircraft will likely tie-down on the South ramp. That ramp is also under lease for more hangar development, but Tim thinks he can negotiate tie-downs on areas before and during that development.

Tim says the PAPIs are now operational, but he has heard they are way too bright at night. The technicians adjust them today and he would love member feedback about them. Tim mentioned there is now a live camera view on the airport web page as well as still images. The remaining hangar will be painted in honor of women in aviation. Airport day is July 12th. He is hoping to put a huge S50 in the grass off the end of the runway. Question from the floor: Can the beacon be improved? Answer: that is supposed to happen with the AWOS. They intend to have backup power for the AWOS. Geoff asked if something can be done with the crows? Answer: they are authorized to do some. The stormwater ponds are a wildlife hazard. Sean thanked Tim for coming to talk with us.

Treasurer's Report

See Alan's handouts. It was a relatively standard November. Flight time was down a little. There were a lot of minimum flying fees likely due to weather. Revenue is down year over year even though rates are up. The depreciation is higher due to the new instrument panels. The fuel costs look low to Alan. Our fuel supplier Epic combined with World Fuel Services and they created new accounts for us. We have prepaid money in the old accounts, but those will not be transferred to the new accounts. World Fuel will cut us a check, but they and Alan have not agreed on what the correct amount to be refunded is. Those gyrations make it hard to tell whether the amount of fuel we used and paid for is correct. It was a fabulous maintenance month. For the month we are to the good \$4422. Year to date we are down only \$20500. Sean says with the length of time we had planes down for the year, having revenue down only 2.2% is doing well. The \$8650 is revenue from the sale of avionics parts. Finances have rebounded significantly, but we are coming in to annual season. Alan will do the revenue report for our sales tax, probably next week. We had no memberships change hands in November. Sean noted we will have membership turnovers this month. Question from the floor about insurance: will we pursue other insurance company? Answer: that is a lot of work and we may not be able to improve the rates. We will need someone to step up to try. The process to get the quote is not trivial. Kelsey suggested we might call Avemco and ask if they can do anything for us. Sean said he asked those questions without success.

Maintenance Officer's Report

See Chris' handouts. It was a quiet maintenance month. He did have a mechanic do all the oil changes last month. Chris intends to go to Harbor Freight and pick up some tools for the club. Kelsey noted we previously discussed having members checked out on doing oil changes. That still sounds like a good idea. Chris noted that 63S oil changes are relatively simple, 9MA's are more complicated. 63S's trim switch should be fixed later this week.

117's annual starts next week. The estimate is just over \$3000. He will ask if they can swing the compass. Chris expects it to come in around \$5000. We are half way to the next seat AD date. He may just have it done as part of the annual. Gabby (new mechanic on field) thinks the 727 door latch can be fixed for less and in a simpler way. 9MA temp probe on cylinder 6 is still wonky. Alan says he got a proposal from Gabby for services on the field. We are still working to clarify the proposal. Mike previously had proposed we would pay a special monthly fee to get priority handling and a lower hourly rate. Alan was interested in a minimum monthly spend rather than a priority fee. Alan asked if Gabby is using the same estimating software Mike used for the detailed estimates we get from him. Chris says not so far. Chris says an automated hourly tracker would be useful. It would need to be automatically recorded to keep up with the busy flying season. Kelsey said a different scheduling system would help. Alan noted Schedulemaster can do that tracking, but we may need to upgrade our subscription and change our processes. The potential member said ForeFlight is working on a scheduling product and might be willing to look at Valley Fliers being a launch partner.

Safety Officer's Report

Geoff had no incidents to report this month. The PAPI is different. It is an airport-owned, not FAA PAPI. It is a two-box PAPI. Each box has a single lighting element and looks different from what we will be used to. Geoff noted it is pretty bright. He mentioned there are a lot of crows and they like the area south of the south threshold. He advised members to use caution. Last week he had two near bird strikes at 3500', either juvenile Bald or Golden eagles. They were in the vicinity of Enumclaw.

New Business

Meeting Logistics Sean noted we returned to Trotters. He asked if we could return to our previous practice of meeting here and buying soda's. Sean asked if we could purchase pitchers? Alan says we can go back to the old practices for a while.

Potential New Member Nathan Clayville

Nathan was in the Navy as a navigator and has 2-300 hours in small planes and about 1200 hours in Navy jets. He continues to get new training and ratings. He works for ForeFlight. He gets \$5000 a year for flying expenses as part of his job. Kelsey moved to accept Nathan as a member, Alan seconded. The motion carried unanimously.

Chris noted the Victoria VOR goes away at the end of the month.

Free flight hour won by: Scott Glassmyer

Meeting adjourned at: 7:42

Next Meeting: The next board meeting will be held Wednesday, January 8, with food available at 6:00 pm and business beginning at 6:30 at Trotters.

Sales by Item Summary November 2024 Valley Fliers

Accrual Basis 12/10/24 9:29 PM

		Nov 24	24	
	Oty	Amount	% of Sales	Avg Price
Service	1		ò	
447 (hrs. Eliah) time: C-172 N-80117)	37.7	4,147.00	21.3%	110.00
6-25 (hre, Elish+time: DA.28.180F N.54638)	12.3	1,243.00	6.4%	101.06
20.5 (The Fight time: C-17. N2472)	15.2	1,452.00	7.5%	95.53
OMA A tree Filtrate times (7.192)	18.4	2,378.00	12.2%	129.24
Dues - monthly (Membership monthly dues)	59	5,900.00	30.3%	100.00
E447 (N80447 Enal Surcharda)	37.7	197.98	1.0%	5.25
FILE (NOVI) TURE OFFICIARY	12.3	67.80	0.3%	5.51
ETATA (NATATA E.I.G. CITCHEN SO)	15.2	79.20	0.4%	5.21
T / L / (Mustar L Ture of the color do)	18.4	135.33	0.7%	7.35
Minimum flying fee (Minimum flight fee - assessed when no flights made during the	35	3,850.00	19.8%	110.00
Total Service	261.20	19,450.31	100.0%	74.47
TOTAL	261.20	19,450.31	100.0%	74.47

Valley Fliers Profit & Loss YTD Comparison November 2024

	Nov 24	Nov 23	Jan - Nov 24
Ordinary Income/Expense			
Income Sales			
Instructor SM Account	0.00	0.00	420.00
N-34727 Flight Time	1,531.20	2,319.21	41,657.58
N-80117 Flight Time	4,344.98	3,176.82	41,183.80
N-759MA Flight Time	2,513.33	3,699.20	33,851.61
Aircraft Hull Replacement Fund	0.00	500.00	4,500.00
Fees	3,850.00	2,631.36	35,650.29
Membership Monthly Dues	5,900.00	5,900.00	64,900.00
N-5163S Flight Time	1,310.80	1,577.91	32,255.47
Total Sales	19,450.31	19,804.50	254,418.75
Total Income	19,450.31	19,804.50	254,418.75
Gross Profit	19,450.31	19,804.50	254,418.75
Expense			
Landing Fees	0.00	0.00	0.00
Re-Registration Depreciation Expense	0.00	0.00	260.00
Meeting Expenses	4,313.41 166.21	2,793.77 273.93	36,497.51 3,169.02
• .	100.21	213.95	3,103.02
G&A			
Mail Services and Supplies	0.00	0.00	168.25
Office Supplies Information Technology	0.00 90.00	14.67 90.00	337.91
mornation reciniology	90.00	90.00	2,517.43
Total G&A	90.00	104.67	3,023.59
Dues and Subscriptions	0.00	200 00	4.057.00
Data 727 Data 117	0.00 470.00	299.00 0.00	1,057.89 470.00
Data 9MA	0.00	0.00	224.00
Data 63S	0.00	299.00	299.00
Total Dues and Subscriptions	470.00	598.00	2,050.89
Fuel			
727 Fuel	616.82	1,350.09	19,894.70
117 Fuel	1,290.37	1,122.49	16,491.25
9MA Fuel	927.99	2,051.73	16,881.67
63S Fuel	568.93	711.53	13,198.19
Total Fuel	3,404.11	5,235.84	66,465.81
Insurance			
Aircraft Policy	3,684.59	2,709.50	32,676.42
Total Insurance	3,684.59	2,709.50	32,676.42
Interest Expense Finance Charge	0.00	1.56	0.00
•			
Total Interest Expense	0.00	1.56	0.00
Licenses and Permits	0.00	0.00	20.00
Professional Fees Accounting	0.00	0.00	41.00
Total Professional Fees	0.00	0.00	41.00
Rent			
N34727	569.84	291.13	4,893.24
N80117	569.84	291.13	4,893.24
N759MA	569.84	291.13	4,893.24
N5163S	569.84	291.13	4,893.24
Office Rent	198.60	190.68	2,184.60
Total Rent	2,477.96	1,355.20	21,757.56
Repairs & Maintenance			
727 Maintenance	0.00	320.00	17,593.51

Valley Fliers Profit & Loss YTD Comparison November 2024

	Nov 24	Nov 23	Jan - Nov 24		
Tires and tubes	0.00	0.00	2,024.86		
117 Maintenance	320.00	0.00	49,623.34		
9MA Maintenance	0.00	330.75	31,325.86		
Aircraft oil	0.00	0.00	2,599.29		
Maintenance Supplies	0.00	0.00	418.33		
63S Maintenance	0.00	561.25	11,931.42		
Total Repairs & Maintenance	320.00	1,212.00	115,516.61		
Taxes					
State	101.68	93.12	1,031.77		
Total Taxes	101.68	93.12	1,031.77		
Total Expense	15,027.96	14,377.59	282,510.18		
Net Ordinary Income	4,422.35	5,426.91	-28,091.43		
Other Income/Expense					
Other Income	0.00	0.00	8.650.00		
Gain on Sale/Disposal of Assets Interest Income	0.00	0.00	1.86		
interest income	0.00		1.00		
Total Other Income	0.00	0.00	8,651.86		
Other Expense		**			
Tax Penalty	0.00	0.00	1,059.70		
Total Other Expense	0.00	0.00	1,059.70		
Net Other Income	0.00	0.00	7,592.16		
Net Income	4,422.35	5,426.91	-20,499.27		

Valley Fliers Profit & Loss Prev Year Comparison January through November 2024

in the state of th				
	Jan - Nov 24	Jan - Nov 23	\$ Change	% Change
Ordinary Income/Expense				
Income				
Sales				
Instructor SM Account	420.00	0.00	420.00	100.0%
N-34727 Flight Time	41,657.58	39,735.35	1,922.23	4.8%
N-80117 Flight Time	41,183.80	48,491.34	-7,307.54	-15.1%
N-759MA Flight Time	33,851.61	47,887.10	-14,035.49	-29.3%
Aircraft Hull Replacement Fund	4,500.00	3,814.88	685.12	18.0%
Fees	35,650.29	28,307.71	7,342.58	25.9%
Membership Monthly Dues	64,900.00	61,820.00	3,080.00	5.0%
N-5163S Flight Time	32,255.47	29,986.98	2,268.49	7.6%
Total Sales	254,418.75	260,043.36	-5,624.61	-2.2%
Total Income	254,418.75	260,043.36	-5,624.61	-2.2%
Gross Profit	254,418.75	260,043.36	-5,624.61	-2.2%
Expense				
Landing Fees	0.00	0.00	0.00	0.0%
Re-Registration	260.00	260.00	0.00	0.0%
Depreciation Expense	36,497.51	30,731.47	5,766.04	18.8%
Meeting Expenses	3,169.02	3,148.26	20.76	0.7%
G&A				
Mail Services and Supplies	168.25	171.25	-3.00	-1.8%
Office Supplies	337.91	160.35	177.56	110.7%
Information Technology	2,517.43	2,092.33	425.10	20.3%
Total G&A	3,023.59	2,423.93	599.66	24.7%
Bank Service Charges	0.00	30.00	-30.00	-100.0%
Dues and Subscriptions	0.00	30.00	-30.00	-100.070
Data 727	1,057.89	598.00	459.89	76.9%
Data 117	470.00	299.00	171.00	57.2%
Data 9MA	224.00	299.00	-75.00	-25.1%
Data 63S	299.00	299.00	0.00	0.0%
Total Dues and Subscriptions	2,050.89	1,495.00	555.89	37.2%
Fuel				
727 Fuel	10 804 70	10 566 24	220.46	4 70/
117 Fuel	19,894.70	19,566.24	328.46	1.7%
9MA Fuel	16,491.25	18,865.27	-2,374.02 -4,866.85	-12.6% -22.4%
63S Fuel	16,881.67 13,198.19	21,748.52 13,532.67	-334.48	-22.4% -2.5%
	13,190.13	15,552.07	-554.40	
Total Fuel	66,465.81	73,712.70	-7,246.89	-9.8%
Insurance Aircraft Policy	32,676.42	27,348.50	5,327.92	19.5%
Total Insurance	32,676.42	27,348.50	5,327.92	19.5%
Interest Expense	32,070.42	21,340.30	5,527.92	15.570
Finance Charge	0.00	1.56	-1.56	-100.0%
Total Interest Expense	0.00	1.56	-1.56	-100.0%
Licenses and Permits	20.00	20.00	0.00	0.0%
Professional Fees				
Accounting	41.00	41.00	0.00	0.0%
Total Professional Fees	41.00	41.00	0.00	0.0%
Rent				
N34727	4,893.24	3,202.43	1,690.81	52.8%
N80117	4,893.24	3,202.43	1,690.81	52.8% 52.8%
N759MA	4,893.24	3,202.43	1,690.81	52.8% 52.8%
N5163S	4,893.24	3,202.43	1,690.81	52.8%
Office Rent	2,184.60	2,097.48	87.12	4.2%
Total Rent	21,757.56	14,907.20	6,850.36	46.0%
Repairs & Maintenance	21,737.00	14,307.20	0,000.00	40.070
repairs a manitenance				

Valley Fliers Profit & Loss Prev Year Comparison

January through November 2024

	Jan - Nov 24	Jan - Nov 23	\$ Change	% Change
727 Maintenance	17,593.51	12,858.84	4,734.67	36.8%
Tires and tubes	2,024.86	0.00	2,024.86	100.0%
117 Maintenance	49,623.34	15,440.42	34,182.92	221.4%
9MA Maintenance	31,325.86	11,724.33	19,601.53	167.2%
Aircraft oil	2,599.29	5,793.19	-3,193.90	-55.1%
Maintenance Supplies	418.33	116.08	302.25	260.4%
63S Maintenance	11,931.42	27,143.56	-15,212.14	-56.0%
Total Repairs & Maintenance	115,516.61	73,076.42	42,440.19	58.1%
Taxes				
State	1,031.77	995.64	36.13	3.6%
Total Taxes	1,031.77	995.64	36.13	3.6%
Total Expense	282,510.18	228,191.68	54,318.50	23.8%
Net Ordinary Income	-28,091.43	31,851.68	-59,943.11	-188.2%
Other Income/Expense				
Other Income	0.050.00	0.00	0.050.00	400.00/
Gain on Sale/Disposal of Assets	8,650.00	0.00	8,650.00	100.0% -1.1%
Interest Income	1.86	1.88	-0.02	-1.170
Total Other Income	8,651.86	1.88	8,649.98	460,105.3%
Other Expense				
Tax Penalty	1,059.70	1,199.96	-140.26	-11.7%
Total Other Expense	1,059.70	1,199.96	-140.26	-11.7%
Net Other Income	7,592.16	-1,198.08	8,790.24	733.7%
Net Income	-20,499.27	30,653.60	-51,152.87	-166.9%

Valley Fliers Balance Sheet

As of November 30, 2024

	Nov 30, 24	Nov 30, 23
ASSETS		
Current Assets		
Checking/Savings	04.700.45	0.4.700.07
Escrow savings account Checking - Columbia State Bank	24,732.15 83,876.30	24,729.67 88,673.09
Checking - Columbia State Balik		00,073.09
Total Checking/Savings	108,608.45	113,402.76
Accounts Receivable Accounts Receivable	27,197.53	41,326.84
Total Accounts Receivable	27,197.53	41,326.84
Other Current Assets Undeposited Funds	1,380.08	1,374.20
Total Other Current Assets	1,380.08	1,374.20
Total Current Assets	137,186.06	156,103.80
Fixed Assets		
N-34727 Accumulated Depr	-27,444.43	-18,777.76
N-34727 Cessna Cardinal	130,840.00	130,840.00
N-80117 Accumulated Deprec	-71,563.02	-80,866.09
N-80117 Cessna 172M	182,554.05	119,984.95
N-759MA Accumulated Deprec.	-121,676.99	-109,531.86
N-759MA Cessna C-182Q	208,153.96	151,387.27
Asset Aquisition in Process	0.00	112,073.00
Operating Equipment	18,125.58	18,125.58
Accumulated Depreciation	-16,359.53	-16,259.78
N-5163S Piper PA-28-180F	112,440.37	152,919.94
N-5163S Accumulated Deprec.	-93,199.71	-133,611.43
Total Fixed Assets	321,870.28	326,283.82
TOTAL ASSETS	459,056.34	482,387.62
LIABILITIES & EQUITY Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	-4,186.80	-1,913.74
Total Accounts Payable	-4,186.80	-1,913.74
Other Current Liabilities		
Membership Equity Shares Traded Sales Tax Payable	0.00	3,000.00
Sales Tax Paid - Maintenance	-42.73	-338.95
Taxes Paid - Fuel	-346.27	-476.61
Sales Tax Payable - Other	1,974.23	1,991.00
Total Sales Tax Payable	1,585.23	1,175.44
Total Other Current Liabilities	1,585.23	4,175.44
Total Current Liabilities	-2,601.57	2,261.70
Total Liabilities	-2,601.57	2,261.70
Equity		
Member Shares - Current Price	195,000.00	105 000 00
Retained Earnings	287,157.18	195,000.00 254,472 <i>.</i> 32
Net Income	-20,499.27	30,653.60
Total Equity	461,657.91	480,125.92
TOTAL LIABILITIES & EQUITY	459,056.34	482,387.62
	700,000.04	402,301.02

Valley Fliers Statement of Cash Flows

January through November 2024

	Jan - Nov 24
OPERATING ACTIVITIES	
Net Income	-20,499.27
Adjustments to reconcile Net Income	
to net cash provided by operations:	
Accounts Receivable	8,608.53
Accounts Payable	1,453.76
Membership Equity Shares Traded	-3,000.00
Sales Tax Payable	478.82
Sales Tax Payable:Sales Tax Paid - Maintenance	289.45
Sales Tax Payable:Taxes Paid - Fuel	-40.86
Net cash provided by Operating Activities	-12,709.57
INVESTING ACTIVITIES	
N-34727 Accumulated Depr	7,944.42
N-80117 Accumulated Deprec	-10,920.87
N-80117 Cessna 172M	-49,419.10
N-759MA Accumulated Deprec.	14,169.21
N-759MA Cessna C-182Q	-56,766.69
Asset Aquisition in Process	112,390.26
Accumulated Depreciation	90.75
Net cash provided by Investing Activities	17,487.98
Net cash increase for period	4,778.41
Cash at beginning of period	105,210.12
Cash at end of period	109,988.53

Valley Fliers Aircraft Maintenance Summary

Date of Report: 11/13/2024

47.9 47.9 (708.7) 1,369.8 2,708.7 2/28/25 (970.3) 3/24/2025 4/30/2028 4/30/2028

2/28/2025

4/30/28

N34727	7.1	985.8	1.014.2	1.014.2	4/30/25	14.8	(14.2)	7/13/2025	7/12/2025	12/12/2024					79.7			6/30/29		
N80117	(7.8)	1,659.6	340.4	340.4	4/30/25	159.6	というない。	5/28/2026	5/9/2026	10/1/2027	12/24/25				47.9		1,651.7	11/30/28		57.3
N759MA	45.9	819.0	1,181.0	1,181.0	1/31/25	239.4		6/18/2028	6/18/2028	1/31/2028	12/24/25	1/31/25	312.1	312.1	40.1	C. D.		7/31/29		
Aircraft	Next Oil Change (50 hrs)	Hours Before TBO (2,000 hrs)	Hours Since Top Overhaul	Prop Hours (Since OH)	Next Annual Inspection Date	Magneto OH Due (Rec 500 hrs)	Vacuum Pump - Rec 1000 hrs	Pitot-Static/Altimeter Insp Due	Transponder Inspection Due	ELT Battery Due (5yrs)	ELT Registration Expires (2yrs)	Fuel Cap Placard AD Due (Annl)	Door Post	Wing Attach Point	Seat Tracks AD & Seats (100 hrs)	Rear Seat AD Due (Annl Insp)	Bendix Ignition AD Due(2000 hrs)	FAA Reg Exp (App 3-5 mo prior)	Stab Control	SEB94-8 Horiz Stab Spar
538	Hobbs	5043.6	5028.7	5012.1		4990	4960.1	4950.2	4950.2	4949.6	4928.5	4928.5	4914.1	4914	4905.9	4898.1	4897.3	4,890.9	4,882.0	4,810.8
N5163S	Tach	4078.5	4065.8	4056.7		1033.3 4030.9	4004	3995	3995	3994.5	3975	3975	3961.8	3961.8	3953.9	3947	3946.2	3,940.4	3,932.7	3,923.0 4,810.8
17.27	Hobbs Tach Hobbs Tach Hobbs	340.4 415.4 1014.2 1099.7 4078.5	1079.4	971.3 1051.9 4056.7	1037.8	1033.3	8.666	978.7	978.7	972.9	956.9	946.6	938.2	938.1	903.8	968	884.3		845.8	829.8
N34727	Tach	1014.2			957.8	953.8		902.1						864.9		823.6	812.7	803.4	785.3	762.1
N80117	SqqoH	415.4	368.3	342.8			272.4		252.8				130.1		103.4	96.5	72.3	56.8	42.7	25.4
N.	Tach		303	282.6				210			159.7					80.8		47.9	35.8	20.5
N759MA	Hobbs	3101.9	3079.1	3057.9	3052.5		3034.9	3028.7	3028.6	3021.9	3021.9	3000.2	2982.2	2976.5	2962.8	2958.4	2941.2	2,937.7		
S N75	Tach	5812	5793.2	5775.1	5770.5		5755	5750.1	5750.1	5744.3	5744.3	5723.3	9.707.6	5702.7	5690.7	2687	5672.3	5,669.5	5,652.9	5,652.9
	Date	12/11/2024	11/1/2024	10/5/2024	9/27/2024	9/22/2024	9/2/2024	8/25/2024	8/23/2024	8/19/2024	8/4/2024	7/24/2024	7/12/2024	7/9/2024	7/1/2024	6/25/2024	6/19/2024	6/12/2024	6/8/2024	5/25/2024