

Valley Fliers May Board Meeting

Meeting Called to Order at: 6:30

Present: Morrow, Wildstone, DeWitt, Vader plus 10 members.

Excused Absent: Pebworth, Hewitt

Approval of April Minutes

Alan moved to approve as written. Kelsey seconded. The motion passed unanimously.

Treasurer's Report

See Alan's handouts. We flew more than Alan expected us to last month. The fuel surcharge is up to \$1.50 per gallon. Depreciation may not begin until June on the new assets. Alan was blown over by maintenance bills that were way over his expectations. This will be a record maintenance year by a very large margin. That does not include the new engine and the new avionics. It also does not include the interior and the IFR certification for 117. Kelsey asked if the board can see the bill for maintenance. Alan said he would forward it. It appears we may have been double charged for some things, but Alan hopes to get that straightened out soon. There are still a few more maintenance things we know are coming. Kelsey asked whether we know why the maintenance costs were so high? Alan says he does not have a clear picture. Revenue is down about 7% year over year. Rent has not yet gone up, but that will likely happen in June. Alan guesses we will have to have a dues bump at the end of the year, but hopes it will not have to be a big one. Question from the floor: will we get money for the engine core? Answer: yes we will. We have pretty large payables, so our cash will be very depleted soon. Alan guesses we will bottom out in the low \$40000s range. Alan expresses concern about our remaining engine health. We have eaten deeply into our engine reserves. Alan notes we must increase the rates on our planes to cover all that. Alan feels we need to be more strategic about how we spend our money. We will have put 135 to 145 thousand dollars in the last several months into an airplane that will be worth about \$180000. We need to get estimates from our mechanic. Alan notes that Cessna and Piper both have book time for repairs. Question from the floor: How did the repairs get so large without the treasurer being aware they were growing, given the limits laid out in the bylaws? Answer: we were not given estimates to review, discuss, and approve. Kelsey notes even having a list of planned work without estimates would be an improvement. Alan agrees. Sean feels a big chunk of the recent work (he says about \$6k) was cosmetic. Sean asks whether the board needed to call a special meeting over the next week or two? Alan says yes, probably. Kelsey agrees. Alan stresses he does not believe anyone had malicious intent. Sean noted we can't sustain operating as we have been. Alan and Kelsey both noted that the planes' actual hourly costs actually approach those of local FBOs. Commenter from the floor noted that if we have multiple mechanics we would get our planes back online quicker. Alan noted we were headed in that direction for a while, but we seem to have veered back in the other direction. Alan has a list of other mechanics we might use. Sean says the best would be to find a reputable shop and have an A&P in the club. Sean will schedule an executive session for the board soon.

Maintenance Officer's Report

Jonathan provided info to Sean. 117 has someone coming out tomorrow to do the IFR & VFR certs. Monday the avionics person is coming up to fix the remaining squawks. 9MA will be back next week if the windscreen comes in tomorrow. Question from the floor: what happened to the windscreen? Answer: Jonathan tried to make the old windscreen work rather than buying the new windscreen, but the old one broke on the way out. We had to order a new one and hold the plane to get the new one. Question from the floor: is it okay for Jonathan to be doing some of the work on our planes? Answer: yes, because his work is being done under the supervision of an A&P. Jonathan is careful to ensure he stays legal. 63S's beacon is not functional. Alan notes it is brand new.

Safety Officer's Report

Chris asked Sean to remind members about this weekend's TFR. Sean also reminded members that checklists are not just for checking out the airplanes, but also for other things including putting the planes away. We have had recent maintenance costs due to lack of using checklists.

Old Business

Temporary Move to KPLU / S50 Runway & Hangar Status

The planes are moved. We didn't move a box. Sean makes sure there is oil in the planes. If you go to the airport you can park by the bar and go the the person gate. There is also a north car gate that has a keypad for entry. The south car gate seems to be open as long as the north gate is broken. There is a spot for 9MA next to 63S that can be used until 9MA comes back on line. The runway project is pressing along. The hangar project is coming along well and is turning out pretty nice. Sean asks if we need the cameras when the hangars are locked? Answer: we thought they would help people know whether or not the planes are in the hangars and also help us track down hangar rash causes.

Jason Crum requested inactive status

Alan moved to grant the status, Kelsey seconded. The motion passed unanimously.

Free flight hour won by: Brian Funk

Meeting adjourned at: 7:35

Next Meeting: The next board meeting will be held Wednesday, June 12, with food available at 6:00 pm and business beginning at 6:30 at Trotters Restaurant.

Valley Fliers
Balance Sheet
As of April 30, 2024

	Apr 30, 24
ASSETS	
Current Assets	
Checking/Savings	
Escrow savings account	24,730.29
Checking - Columbia State Bank	46,992.51
Total Checking/Savings	71,722.80
Accounts Receivable	
Accounts Receivable	23,189.77
Total Accounts Receivable	23,189.77
Other Current Assets	
Undeposited Funds	8,545.29
Total Other Current Assets	8,545.29
Total Current Assets	103,457.86
Fixed Assets	
N-34727 Accumulated Depr	-22,388.89
N-34727 Cessna Cardinal	130,840.00
N-80117 Accumulated Deprec	-84,967.45
N-80117 Cessna 172M	133,134.95
N-759MA Accumulated Deprec.	-110,595.98
N-759MA Cessna C-182Q	151,387.27
Asset Aquisition in Process	136,601.19
Operating Equipment	18,125.58
Accumulated Depreciation	-16,301.78
N-5163S Piper PA-28-180F	112,440.37
N-5163S Accumulated Deprec.	-93,199.71
Total Fixed Assets	355,075.55
TOTAL ASSETS	458,533.41
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	30,646.66
Total Accounts Payable	30,646.66
Other Current Liabilities	
Sales Tax Payable	
Sales Tax Paid - Maintenance	-295.41
Taxes Paid - Fuel	-672.32
Sales Tax Payable - Other	2,022.78
Total Sales Tax Payable	1,055.05
Total Other Current Liabilities	1,055.05
Total Current Liabilities	31,701.71
Total Liabilities	31,701.71
Equity	
Member Shares - Current Price	195,000.00
Retained Earnings	287,157.18
Net Income	-55,325.48
Total Equity	426,831.70
TOTAL LIABILITIES & EQUITY	458,533.41

Valley Fliers
Statement of Cash Flows
 January through April 2024

	Jan - Apr 24
OPERATING ACTIVITIES	
Net Income	-55,325.48
Adjustments to reconcile Net Income to net cash provided by operations:	
Accounts Receivable	12,616.29
Accounts Payable	36,287.22
Membership Equity Shares Traded	-3,000.00
Sales Tax Payable	527.37
Sales Tax Payable:Sales Tax Paid - Maintenance	36.77
Sales Tax Payable:Taxes Paid - Fuel	-366.91
Net cash provided by Operating Activities	-9,224.74
INVESTING ACTIVITIES	
N-34727 Accumulated Depr	2,888.88
N-80117 Accumulated Deprec	2,483.56
N-759MA Accumulated Deprec.	3,088.20
Asset Aquisition in Process	-24,210.93
Accumulated Depreciation	33.00
Net cash provided by Investing Activities	-15,717.29
Net cash increase for period	-24,942.03
Cash at beginning of period	105,210.12
Cash at end of period	80,268.09

Valley Fliers

Profit & Loss Prev Year Comparison

January through April 2024

	Jan - Apr 24	Jan - Apr 23	% Change
Ordinary Income/Expense			
Income			
Sales			
N-34727 Flight Time	10,373.14	12,090.20	-14.2%
N-80117 Flight Time	349.65	17,747.82	-98.0%
N-759MA Flight Time	15,681.50	10,513.05	49.2%
Aircraft Hull Replacement Fund	2,000.00	1,814.88	10.2%
Fees	13,466.43	11,185.22	20.4%
Membership Monthly Dues	23,600.00	20,320.00	16.1%
N-5163S Flight Time	9,892.15	8,215.39	20.4%
Total Sales	75,362.87	81,886.56	-8.0%
Total Income	75,362.87	81,886.56	-8.0%
Gross Profit	75,362.87	81,886.56	-8.0%
Expense			
Re-Registration	260.00	260.00	0.0%
Depreciation Expense	8,493.64	11,175.08	-24.0%
Meeting Expenses	1,278.06	1,247.16	2.5%
G&A			
Mail Services and Supplies	168.25	171.25	-1.8%
Office Supplies	21.38	69.93	-69.4%
Information Technology	808.43	383.33	110.9%
Total G&A	998.06	624.51	59.8%
Bank Service Charges	0.00	30.00	-100.0%
Dues and Subscriptions			
Data 727	109.99	0.00	100.0%
Total Dues and Subscriptions	109.99	0.00	100.0%
Fuel			
727 Fuel	5,033.17	5,732.69	-12.2%
117 Fuel	771.58	6,621.29	-88.4%
9MA Fuel	6,908.25	4,866.33	42.0%
63S Fuel	4,375.74	3,440.16	27.2%
Total Fuel	17,088.74	20,660.47	-17.3%
Insurance			
Aircraft Policy	10,811.33	9,610.00	12.5%
Total Insurance	10,811.33	9,610.00	12.5%
Licenses and Permits	20.00	20.00	0.0%
Rent			
N34727	1,246.30	1,164.52	7.0%
N80117	1,246.30	1,164.52	7.0%
N759MA	1,246.30	1,164.52	7.0%
N5163S	1,246.30	1,164.52	7.0%
Office Rent	794.37	762.72	4.2%
Total Rent	5,779.57	5,420.80	6.6%
Repairs & Maintenance			
727 Maintenance	15,453.50	5,040.06	206.6%
Tires and tubes	2,024.86	0.00	100.0%
117 Maintenance	41,120.90	1,854.98	2,116.8%
9MA Maintenance	16,702.66	3,702.57	351.1%
Aircraft oil	983.25	1,807.19	-45.6%
Maintenance Supplies	117.53	0.00	100.0%
63S Maintenance	9,111.39	24,296.35	-62.5%
Total Repairs & Maintenance	85,514.09	36,701.15	133.0%
Taxes			
State	215.17	323.15	-33.4%
Total Taxes	215.17	323.15	-33.4%

Valley Fliers
Profit & Loss Prev Year Comparison
 January through April 2024

	Jan - Apr 24	Jan - Apr 23	% Change
Total Expense	130,568.65	86,072.32	51.7%
Net Ordinary Income	-55,205.78	-4,185.76	-1,218.9%
Other Income/Expense			
Other Income			
Interest Income	0.00	0.64	-100.0%
Total Other Income	0.00	0.64	-100.0%
Other Expense			
Tax Penalty	119.70	79.96	49.7%
Total Other Expense	119.70	79.96	49.7%
Net Other Income	-119.70	-79.32	-50.9%
Net Income	-55,325.48	-4,265.08	-1,197.2%

Valley Fliers

Profit & Loss YTD Comparison

April 2024

	Apr 24	Jan - Apr 24
Ordinary Income/Expense		
Income		
Sales		
N-34727 Flight Time	3,934.42	10,373.14
N-80117 Flight Time	0.00	349.65
N-759MA Flight Time	4,216.70	15,681.50
Aircraft Hull Replacement Fund	0.00	2,000.00
Fees	3,415.75	13,466.43
Membership Monthly Dues	5,900.00	23,600.00
N-5163S Flight Time	2,648.59	9,892.15
Total Sales	20,115.46	75,362.87
Total Income	20,115.46	75,362.87
Gross Profit	20,115.46	75,362.87
Expense		
Re-Registration	0.00	260.00
Depreciation Expense	2,123.41	8,493.64
Meeting Expenses	287.15	1,278.06
G&A		
Mail Services and Supplies	0.00	168.25
Office Supplies	12.57	21.38
Information Technology	90.00	808.43
Total G&A	102.57	998.06
Dues and Subscriptions		
Data 727	0.00	109.99
Total Dues and Subscriptions	0.00	109.99
Fuel		
727 Fuel	1,952.42	5,033.17
117 Fuel	678.38	771.58
9MA Fuel	1,759.82	6,908.25
63S Fuel	1,288.09	4,375.74
Total Fuel	5,678.71	17,088.74
Insurance		
Aircraft Policy	2,702.83	10,811.33
Total Insurance	2,702.83	10,811.33
Licenses and Permits	0.00	20.00
Rent		
N34727	335.68	1,246.30
N80117	335.68	1,246.30
N759MA	335.68	1,246.30
N5163S	335.68	1,246.30
Office Rent	198.57	794.37
Total Rent	1,541.29	5,779.57
Repairs & Maintenance		
727 Maintenance	0.00	15,453.50
Tires and tubes	0.00	2,024.86
117 Maintenance	33,721.71	41,120.90
9MA Maintenance	574.22	16,702.66
Aircraft oil	0.00	983.25
Maintenance Supplies	0.00	117.53
63S Maintenance	740.00	9,111.39
Total Repairs & Maintenance	35,035.93	85,514.09
Taxes		
State	70.44	215.17
Total Taxes	70.44	215.17

Valley Fliers
Profit & Loss YTD Comparison
April 2024

	<u>Apr 24</u>	<u>Jan - Apr 24</u>
Total Expense	47,542.33	130,568.65
Net Ordinary Income	-27,426.87	-55,205.78
Other Income/Expense		
Other Expense		
Tax Penalty	0.00	119.70
Total Other Expense	0.00	119.70
Net Other Income	0.00	-119.70
Net Income	<u><u>-27,426.87</u></u>	<u><u>-55,325.48</u></u>

Valley Fliers
Sales by Item Summary
 April 2024

	Apr 24			
	Qty	Amount	% of Sales	Avg Price
Service				
117 (hrs - Flight time: C-172 N-80117)	11.7	0.00	0.0%	0.00
63S (hrs - Flight time: PA-28-180F N-5163S)	25.1	2,359.39	11.7%	94.00
727 (hrs - Flight time: C-177 N-34727)	38.9	3,504.82	17.4%	90.10
9MA (hrs - Flight time: C-182 N-759MA)	31.1	3,725.00	18.5%	119.77
Dues - monthly (Membership monthly dues)	59	5,900.00	29.3%	100.00
F117 (N80117 Fuel Surcharge)	11.7	0.00	0.0%	0.00
F63S (N5163S Fuel Surcharge)	25.1	289.20	1.4%	11.52
F727 (N34727 Fuel Surcharge)	38.9	429.60	2.1%	11.04
F9MA (N759MA Fuel Surcharge)	31.1	491.70	2.4%	15.81
Minimum flying fee (Minimum flight fee - assessed when no flights made during the...)	37	3,415.75	17.0%	92.32
Total Service	309.60	20,115.46	100.0%	64.97
TOTAL	309.60	20,115.46	100.0%	64.97