

Justin Miuccio

Fractional COO | Strategic Integrator | Trusted Client Operator

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WHO I AM

I'm a no-fluff, behind-the-scenes operator who thrives in chaos, scale, and recovery. Over the past decade, I've rebuilt teams, restored trust, and created operating systems from scratch. I've grown companies from \$0 to \$6M+, helped drive \$18M and \$4M exits, and led an \$8M infrastructure project under budget at \$2M. I've invested personal capital, rebuilt from zero, and earned trust the hard way.

When execution can't fail and trust matters more than polish, I'm the one to call.

WHAT I DO BEST

- Fractional Leadership / Interim COO
- High-Trust, Low-Ramp Execution
- Post-Acquisition & Turnaround Operations
- Strategic Client & Account Stewardship
- Team Accountability & Operational Systems
- Lean Process Optimization & Risk Management
- Founder Support During Growth, Crisis, or Exit

I work best embedded and in-person — leading where others hesitate.

EXPERIENCE SNAPSHOT

Fractional COO – Family Healthcare

Stabilized \$300K+ MRR client accounts post-leadership exit. Rebuilt teams, hiring, and ops across 4 regions.

Investor & Ops Partner – Multi-Site Venture

Scaled to \$4M+ exit. Managed legal closure solo after second location destroyed by fire. Invested \$600K+ personal capital.

Equity Framework Architect – Employee-Owned Investment Firm (Pre-Launch)

Designed early-stage cap structure. Lesson: No team-building without governance.

Project Lead – Global Device Rollout

Deployed 6,500+ devices across 3 countries. Completed \$8M project under \$2M via strategy redesign.

Ops Leader – MSP (Exited \$18M)

Rose from tech to Director. Built client systems, SOPs, and delivery that supported \$18M exit.

LET'S TALK IF...

You need a trusted operator, not a resume. Someone who can step in fast, lead when it's messy, and restore trust and structure under pressure.