

Living the Core Values: “It Takes a Village”

Trinity was presented with a tremendous opportunity to solidify our relationship with client HMS Host this past quarter. After successfully completing Starbucks Southgate to rave reviews in Qtr 1 and continuing our performance into Qtr 2 with Starbucks C8, HMS Host was sold that Trinity was the contractor for them. However this presented a great challenge. The client had (2) projects, Starbucks C27 & Beer Union, ready to go for us which would require them to start prior to Starbucks C8 completing and making their trusted Superintendent, Bill Newbaker, unavailable. Through **Authentic** communication with our client and setting appropriate expectations HMS Host agreed to move forward with our plan of attack and award us the jobs. From there our **Spirited** and **Fearless** team of Bill Schnoor, Sarah Sumrall, Tommy Goodwin, and Mark James stepped in to kick these projects off allowing Bill Newbaker to get C8 close to completion. Thank you team for exhibiting how Trinity truly puts **People** first and thank you Willie New for the exhaustive efforts you continue to put in strengthening our client relationships!



Quarterly Team Member Recognition

Doris joined us just a short 6 months ago. Since her arrival she has contributed to implementing processes and procedures. Doris has been presented with multiple projects and has handled them with tenacity and fortitude.

When asked why she enjoys working at Trinity TransCon she said because of her shorter commute, a big monitor and free coffee! Can't argue with that! Outside of work Doris holds her privacy most important. And in 5 years, she plans to be on a beach in Tahiti with a Mojito in her hand. Can we join you?

Doris, we appreciate all you do and your ability to handle the multitude of contracts and pay applications you deal with monthly.

In true Doris fashion short, sweet, and to the point! Thank you!



People: Putting people first by providing a supportive environment to connect and develop



Mark James, Director of Business Development and Marketing

Bill Schnoor, Director of Operations

Shelley Travell, Director of Pre-Construction and Estimating

Devin Bryant, Estimator

CONGRATULATIONS ON YOUR PROMOTIONS!!!

3rd Quarter Projects ...

DFW Starbucks C27
DFW Beer Union C27
ABIA Heart of Austin
DFW Term C Bleu Medi
Elm Street Motors
ABIA East Food Court
ABIA Book People
ABIA Julceland
Bellagreen - ChopShop
ABIA Heart of Austin Phase 2 Bar
DFW XB-1 Copy Change #2
ABIA Opns - Salt Lick Condiment Riser
ABIA Taco Deli PreCon Svcs
ABIA Jet Set PreCon Svcs
Starbucks - D27 Refurb
Starbucks D-NL2 Refurb
Haymaker
United Airlines DFW Cargo

Congratulations Team!

CORE VALUES

Authentic

Trust and accountability through open honest relationships

People

Putting people first by providing a supportive environment to connect and develop

Spirited

Driven to positive outcomes through ambition And being proactive

Fearless

Courageous, confident and always setting the next standard

Stewardship

Providing for those in the communities where we do business

Core Values are our constitution. They are the principles shared by everyone in our company. These values drive our culture and priorities while providing a framework in which all decisions are made. The Core Values are the foundation on which the company is built.



Each of you are vital to Trinity TransCon and appreciated beyond words.

Thank you for all you do!!

Happy Anniversary!!

Norm Cantrell—1 year

Chris Hart—1 year

Tommy Madry—1 year



Superintendent Pow Wow

COMTO North Texas
21st Century Transformation of the Aviation Industry
THURSDAY, September 27, 2018 11:00 a.m. to 1:30 p.m.
NOAH'S 6101 Campus Circle Drive E. Irving, Texas 75063

RSVP: gen@hmv77.com
COMTO Members \$30.00 | Non-Members \$40.00

The US aviation industry is experiencing changes that are reshaping how airports are designed, constructed and operated. This is driven by increasing passenger volume, changes in the industry, new, fast and flexible passenger services and airport projects that demand a new way to understand the challenges and benefits of the ever-changing aviation industry in the 21st century. How have airport operators successfully managed the challenges of these changes and how have they been successful in addressing the needs of their customers?

Signature Sponsors: DFW, HIRSHY, COMTO, AMEC

We were proud to be a sponsor the COMTO North Texas 21st Century Transformation of the Aviation Industry forum. A special thank you to Sarah and Alma for representing us! They were joined by Tara DeSpain with JCDecaux and Gary and Brad with DES.



Tacodeli and Einstein Bros. Bagel

HAPPY HOLIDAYS!!!

Yep, it's already that time. For the upcoming holiday season, our office will be closed the following dates:

Thanksgiving—November 22nd & 23rd

Christmas—December 24th & 25th

New Year's—December 31st & January 1st

So, get your turkey on, get your praise on and get your party on, but have a safe and happy holiday season!!

Babies, Babies, Babies...well, at least 2



September brought in a couple of new family members. Aaron's baby boy, Wyeth, was born September 18th and Jeff's baby girl, Jaxyn, was born September 14.

Welcome to the world kids!



Wyeth Aaron Barker
September 18, 2018
12:45 PM, 8 lbs. 7 oz, 20.7 inches



Opportunity For Improvement

An OFI is anything that helps improve our company. It can be a new idea, an improved process or simply a form that helps in our day-to-day functions. Each one is submitted to Richard via email with "OFI" in the subject line. He then reviews the ideas and puts into place what is appropriate. This Quarter's OFI reward goes to:

Chris Hart!! Congratulations!!

for submitting to Corecon, and getting implemented, a notification process regarding denied pay apps

Social Media Photo Contest:

Congratulations Devin!

You are our September winner!

To submit your photo, send it to marketing with a description of the picture. It will then be reviewed and posted appropriately.

Photos do not have to be construction related.

Recruiting Incentive Program

September Update:

Interviews Held: 2 phone and face-to-face

Bonuses Distributed: 3 (Chris McBride)

New Hires: 1 (David Greil)

3rd Quarter New Hires:

David Greil—Superintendent

This is how the program works: **If you know someone looking for a career or think of someone that may make a good fit for TTC, send their name and contact information to Richard.** He will reach out and talk with them over the phone. If they pass the phone screening and we interview your referral in person, then, you....

- Receive \$200 for your referral if we interview after the Phone Screening
- Receive \$700.00 for your referral that we hire

Additional training on where and how to recruit is available. We appreciate everyone's efforts to build this team with quality individuals. We are looking for a **Project Manager, Estimator, Superintendent** and **Project Engineer.**

Grapevine Chamber of Commerce—Grapefest 2018

We had a strong group of volunteer work this years Grapefest for the Grapevine Chamber of Commerce. Mary Jo with the Chamber sent this message:

Thank you so much for volunteering for the Chamber of Commerce during Grapefest. I can honestly say it was a pleasure working with all the teams. Everyone seemed so upbeat and willing to serve. The festival's outcome was excellent due to amazing volunteers like each of you! Our volunteer group efforts included:

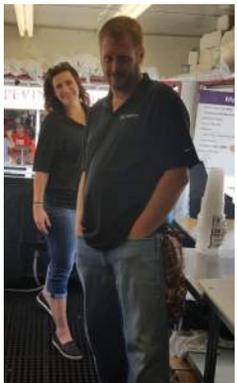
Concessions: 98 volunteers who worked 307 hours

Beer Booth: 144 volunteers who worked 531 hours

WOW! 242 volunteers who worked 838 hours!

Excellent job done by all! We look forward to our chance to volunteer with you again!

Thank you Mark, Ashley, Tommy, Rachel and Geoffrey!



TRINITY —TRANSCON—

Passionately Pursuing Excellence

1111 S. Main Street.

Ste. 200

Grapevine, Texas 76051

Phone: 817-508-0531

www.trinitytranscon.com



Texas Tech Career Fair—Lubbock, Texas

The Warhammer Citadel, Grapevine