



TRINITY
COMMERCIAL CONSTRUCTION

PASSIONATELY PURSUING EXCELLENCE

Quarterly Newsletter

1st Quarter 2019

Living the Core Values

Losing team members is never easy. How we respond provides an opportunity for how we live our core values to truly be put into action. Maintaining schedules, communicating with owners, and coordinating with subcontractors are just a few of the items that have to be addressed quickly, precisely, and consistently amongst the team. Sarah S., Tommy G., Travis B., Chris M., David C., Tommy M., and David J. came together during the first quarter to forge ahead on the Pinkberry, Brewed, and ABIA projects exhibiting tremendous teamwork and exactly why our core values are so important to us. When we keep values like Authentic, People, and Spirited in mind we can and will overcome obstacles together. All of these were clearly on display here. Thank you guys (and gal!) for all of your hard work and reminding our clients, project partners, and Trinity team why we are who we are!

CORE VALUES

Core Values are our constitution. They are the principles shared by everyone in our company. These values drive our culture and priorities while providing a framework in which all decisions are made. The Core Values are the foundation on which the company is built.

**Authentic | People | Spirited
Fearless | Stewardship**



Quarterly Team Member Recognition Sarah Sumrall

When faced with adversity one can choose to handle the circumstances several different ways. This quarter Sarah Sumrall chose to face adversity head on. When presented with supervision challenges Sarah stepped up to the plate to maintain consistency not only for Trinity but for the client and other stakeholders on those projects. Sarah is a growing leader at Trinity Commercial Construction. Her selfless drive to develop members of her project teams and her targeted focus on the project specific client objectives are showing her ability to lead. Increased time in the field assisting with escorting, sub/vendor relations, and client relations are just a few of the ways Sarah displayed Trinity's Passionate Pursuit of Excellence. Thank you Sarah for all of your hard work and continued commitment to the Trinity family.

Happy Anniversary!!

Richard Gartner —7 years

Travis Bridwell—3 years

Alma Lloyd—1 year

Trinity Commercial Construction—7 years

Recruiting Incentive Program

March Update:

Interviews Held: 3

Bonuses Distributed: 2

New Hire: 1 (David Crites)

This is how the program works: **If you know someone looking for a career or think of someone that may make a good fit for TCC, send their name and contact information to Richard.** He will reach out and talk with them over the phone. If they pass the phone screening and we interview your referral in person, then, you....

- Receive \$200 for your referral if we interview after the Phone Screening
- Receive \$700.00 for your referral that we hire

Additional training on where and how to recruit is available. We appreciate everyone's efforts to build this team with quality individuals. We are looking for a Project Manager, Estimator, Superintendent and Project Engineer.

Social Media Photo Contest

Congratulations Dwayne Williams!

You are our March winner!

To submit your photo, send it to marketing with a description of the picture. It will then be reviewed and posted appropriately.

Photos do not have to be construction related.

1st Quarter Projects

Dickey's DFW Terminal C

Auntie Anne's DFW Terminal C

Outfront Media

Starbucks DFW Terminal E Satellite

Exterior Banners DFW

(2) Xpress Spas ABIA

McDonald's Terminal C DFW

Congratulations Team!

1st Quarter New Hires

Patrick Doak: Director of BD and Mktg

Michael McDonnell: Estimator

David Jeffers: Superintendent

Andrea Hufford: Project Manager

David Crites: Superintendent



Texas Tech opened its doors to General Contractors, Architects and Engineers in February. Rachel and Shelley met some amazing, talented individuals. It is Trinity's goal to bring a couple of the brightest minds to our team as interns this summer.



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Opportunity For Improvement

An OFI is anything that helps improve our company. It can be a new idea, an improved process or simply a form that helps in our day-to-day functions. Each one is submitted to Richard via email with "OFI" in the subject line. He then reviews the ideas and puts into place what is appropriate.

This Quarter's OFI reward goes to two great ideas:

Congratulations Chris H. and Doris!!