<u>Origination:</u> The fee the lender and any mortgage broker charges the borrower for making the mortgage loan. Origination services include taking and processing your loan application, underwriting, funding the loan, and other administrative services.

<u>Points:</u> Points are a percentage of a loan amount. For example, when a loan officer talks about one point on a \$100,000 loan, this is 1 percent of the loan, which equals \$1,000. Lenders offer different interest rates on loans with different points. You can make three main choices about points.

- 1. You can decide you don't want to pay or receive points at all. This is a zero-point loan.
- 2. You can pay points at closing to receive a lower interest rate.
- 3. Alternatively, you can choose to have points paid to you (also called lender credits) and use them to cover some of your closing costs.

<u>Underwriting:</u> Paid to the lender, this fee covers the cost of researching whether or not to approve you for the loan.

**Appraisal:** This charge pays for an appraisal report made by an appraiser.

<u>Credit report:</u> This fee covers the cost of a credit report, which shows your credit history. The lender uses the information in a credit report to help decide whether or not to approve your loan and how much money to lend you.

<u>Flood determination:</u> This is paid to a third party to determine if the property is located in a flood zone. If the property is found to be located within a flood zone, you will need to buy flood insurance. The insurance is paid separately.

<u>Home inspection:</u> Fee to verify the condition of a property and to check for home repairs that may be needed before closing.

**Pest inspection:** This fee is to cover inspections for termites or other pest infestation of your home.

<u>Survey:</u> The lender may require that a surveyor conduct a property survey. This is a protection to the buyer as well. Usually, the buyer pays the surveyor's fee, but sometimes this may be paid by the seller.

**Title insurance binder:** Commitment to issue a title insurance policy at a future date.

**Lender's title insurance:** The cost of the lender's policy, which protects the lender's investment.

<u>Owner's title insurance:</u> The cost of the owner's policy, which protects the homeowner's investment for as long as they, or their heirs, own the property.

<u>Settlement:</u> This fee is paid to the settlement agent or escrow holder. Responsibility for payment of this fee can be negotiated between the seller and the buyer.

<u>Title search:</u> The fee to search the public records of the property you are purchasing.

<u>Document Preparation</u>: This fee covers the cost of preparation of final legal papers, such as a mortgage, deed of trust, note or deed.

**Notary:** This fee is charged for the cost of having a person who is licensed as a notary public swear to the fact that the persons named in the documents did, in fact, sign them.

<u>Attorney fees:</u> Both the homebuyer and the seller might have their own legal representation to prepare and record legal documents. Frequently, however, where an attorney is acting as a settlement agent, there may only be one involved in the closing. Who pays for those services is a matter of contract negotiation.

<u>Recording fees:</u> These fees may be paid by you or by the seller, depending upon your agreement of sale with the seller. The buyer usually pays the fees for legally recording the new deed and mortgage.

<u>Transfer tax:</u> This tax is collected in some localities whenever property changes hands or a mortgage loan is made, can be quite large and are set by state and/or local governments. City, county and/or state tax stamps may have to be purchased as well.

<u>Homeowner's insurance premium:</u> This insurance protects you and the lender against loss due to fire, windstorm, and natural hazards. Lenders often require the borrower to bring to the settlement a paid-up first year's policy or to pay for the first year's premium at settlement.

<u>Prepaid interest:</u> This is money you pay at closing in order to get the interest paid up through the first of the month.

**Property taxes:** Depending on the closing date, property taxes will be prorated into the final numbers.

<u>Home warranty:</u> Fee for an insurance policy to protect you from cost of unexpected failures to the major systems and appliances in your home.

**Real estate commission:** This is the total dollar amount of the real estate broker's sales commission, which is usually paid by the seller. This commission is typically a percentage of the selling price of the home.