



ENTRUSTED PARTNERS
YOUR SUSTAINABLE RELATIONSHIP PARTNER

Capability Statement





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Who we are

Your sustainable relationships partner

Entrusted Partners provides Indigenous procurement and sourcing solutions to government, resource industry and private sector businesses.

Through trust and transparency, we assist you to navigate the challenges and the complexities of indigenous procurement.

Targeting the business who don't need or want a full-time resource in this area, cost effective option to start, build or continue your indigenous procurement journey.

Our team has over 25 years in the mining, energy, renewable and not-for-profit sectors with 10 years in the indigenous business sector.

Why Choose Entrusted Partners

At **Entrusted Partners**, we combine strategic insight, capability and technical expertise to deliver solutions that are both practical and high impact. Our team brings extensive experience across the mining, energy, renewable and not-for-profit sectors with consistency and precision.

We also have a strong and proven track record working with Indigenous-owned businesses, community organisations and service providers across Australia. Our approach is culturally respectful, relationship-driven, and grounded in a genuine commitment to supporting Indigenous enterprises in strengthening their brand, expanding their reach, and communicating their value with clarity and confidence.

We don't offer generic packages; we develop tailored solutions that align with your commercial goals and operational needs. With clear communication, reliable execution, transparent reporting and measurable outcomes, choosing **Entrusted Partners** means partnering with a team that understands your industry, respects cultural objectives and is dedicated to achieving meaningful, long-term growth for your organisation.



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Services

Business Process Development



Education and Training



Business Capability Verification



Networking & Event Management



Business Process Development

The Australian Indigenous business sector is experiencing rapid growth, with an estimated 13,600 to 16,000+ businesses contributing over \$16 billion annually to the economy and growing. Setting the strategy is the first step ensuring your organisation is impacting positively in this area.

- Develop Indigenous procurement procedures
- Creation Indigenous business database/ registers
- Initiate spend and engagement reporting
- Guidance on Indigenous business memberships
- Long term strategy development

Business Name	ABN	Date	Ready for Use	RIC Version	Ready for Use	Category	Quantity	Business	Capacity/Status
Indigenous Business Directory	123456789	2023-10-25	Yes	1.0.0	Yes	Indigenous Business Directory	1	Indigenous Business Directory	Ready for Use
Indigenous Business Directory	123456789	2023-10-25	Yes	1.0.0	Yes	Indigenous Business Directory	1	Indigenous Business Directory	Ready for Use
Indigenous Business Directory	123456789	2023-10-25	Yes	1.0.0	Yes	Indigenous Business Directory	1	Indigenous Business Directory	Ready for Use



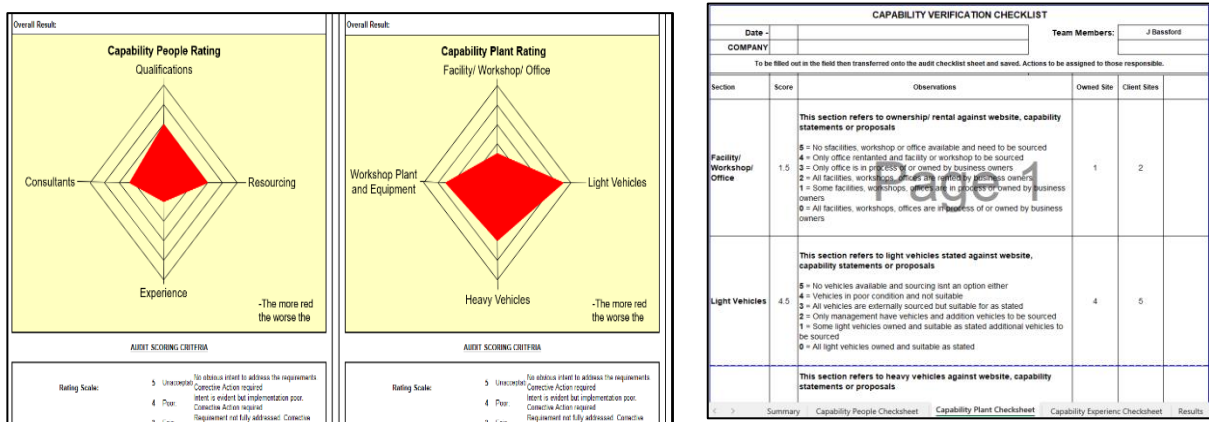


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Business Capability Verification

Understanding the indigenous business capability and capacity allows your organisation to match the right opportunity. At times the capability statement doesn't accurately reflect the true capability of the business. We give you confidence who you engage you get.

- Indigenous business capability auditing
- Indigenous capability gap assistance



Education & Training

The indigenous business landscape is constantly changing, knowing the right protocol dealing with Indigenous businesses, how to support and engage with businesses can be daunting so we assist with training and workshops and updates.

Share and explain Indigenous business landscape

- Coach on engagement protocols
- Creation and facilitation staff awareness workshops



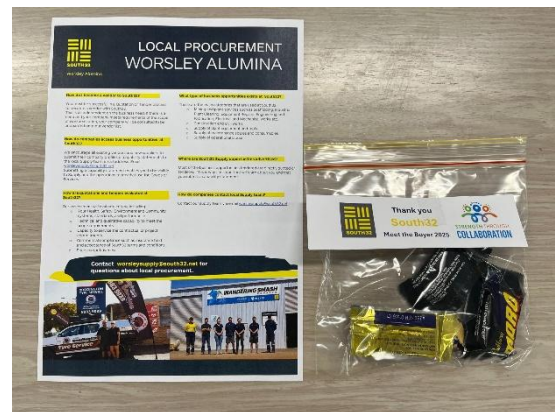


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Networking & Event Management

Often indigenous businesses just want the opportunity to present their capability to the decision makers, Meet the buyer or networking events are a great opportunity to achieve this. We will set up the agenda, invites, venue and more.

- Opportunity forums
- Meet the buyer events
- Networking
- Indigenous business month activities



Experience



- Develop and implement 3-year Indigenous supplier Engagement Strategy
- Provide guidance to functions and operations on indigenous matters
- Supporting suppliers with business opportunities
- Working with operations to identify and descope opportunities
- Develop Indigenous Business database
- Verification of Indigenous Business capability
- Develop Indigenous spend reporting mechanism



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- Develop Indigenous spend reporting mechanism
- Engagement with Indigenous Land Use Agreements



- Subject Matter Expert (SME) Procurement and contracting to Banjima Members
- Subject Matter Expert (SME) Employment and Training including work ready
- Banjima negotiation representative for BHP and Rio Tinto Agreement Modernisation
- Development of Banjima member Business database
- Workshops and Training

Additional

- Quarterly networking functions
- Career support for Madalah graduates
- Industry and sector advise and support



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Contact Us Now:

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