



RE: Letter of Recommendation

To Whom it May Concern:

I am providing this letter of recommendation for Black Belt Transportation Consulting based on my experience working with Michael Bloss in connection with the sale of BridgeHaul Inc. It was a pleasure working with Michael and he was always very responsive.

We engaged Michael in a more limited capacity than a normal deal but he was still incredibly effective for the services he provided. Michael served as a conduit and connection to potential interested parties in the transportation and logistics industry to generate demand and leads for our sale process. He used his extensive rolodex in the industry and emailed out our materials to hundreds, maybe even thousands of executives. Normally emails would find their way into junk folders or would go to bad emails but with Michael we were receiving dozens of responses from CEOs, COOs, and other senior executives at large enterprises within the industry.

We had previously attempted to engage these same executives directly by sending emails generated from a contact at an investment bank. We were unsuccessful and generating any responses, which is what led us to reach out to Michael.

Overall, Michael generated probably 25 leads from companies within the industry and we successfully sold the business to a large privately held enterprise. We strongly recommend using Michael and Black Belt Transportation Consulting for his services and deep connections within the industry.

Regards

A handwritten signature in black ink, appearing to read "Brandon Shapiro", written in a cursive style.

Brandon Shapiro
CEO of BridgeHaul Inc