



freight solutions

To Whom It May Concern:

Mike Bloss and Black Belt Transportation Consulting are simply the best!

I was not in the market to sell my company, rather I was the one seeking to acquire other companies. In the process of doing so, Mike opened my mind to being acquired. Mike has a proven systematic approach to introducing qualified buyers and sellers. Mike was on every call and every email through the entire process of introduction, negotiations through including execution of Letter of Intent, in addition to the mountains of due diligence gathering and discussions leading up to and including closing! The entire process of introduction through closing occurred in roughly 4 months.

Mike's patience, knowledge and persistence is second to none! I experienced many emotions through this process and Mike was there to hear my concerns and talk me through them all! I simply could not have done this without Mike and BBTC!

For any business owner who is looking to acquire or be acquired.....Mike is your guy!

Sincerely,

Walter Brauer
President
Freight Solutions