



TTS Logistics
207 West Broadway St.
Mount Pleasant, MI 48858

Greetings:

I have had an overwhelmingly positive experience with Black Belt Transportation Consulting and Michael Bloss. I contacted Mike and was immediately impressed with his business sense and his complete understanding of the business as it existed and just as important what it was headed to be with the right new owner. Michael and I very carefully vetted every potential buyer in regards to not just financial ability but also matching business sense. He understood that I wanted to be sure that the business was sold to a buyer that shared the same values that TTS Logistics was founded on. I have found him to be honest, knowledgeable, and attentive to the needs of both the Seller and Buyer. By setting realistic expectations and using his expertise in mergers and acquisitions, Michael brings incredible value to both sides of the transaction, by facilitating successful transactions which maximize value for sellers, while simultaneously setting up a buyer for long-term success. Having the unique experience of working with Mike and Black Belt, I would not hesitate in recommending him to anyone who is seriously considering selling their business.

Sincerely,

A handwritten signature in black ink, appearing to read "Mark Beard", written over a horizontal line.

Mark Beard

President – TTS Logistics