



Testimonial for Mike Bloss and Black Belt Transportation Consulting

Working with Mike Bloss and Black Belt Transportation Consulting (BBTC) to sell my business, Sutton Transport, was an outstanding experience from beginning to end. Mike's expertise and dedication were evident at every stage of the process, and I truly felt supported throughout.

One of the standout features of working with Mike was his proprietary software, which helped us organize and analyze our data in a way that streamlined decision-making and allowed us to present a clear picture of our company's performance to potential buyers. This level of transparency and organization was invaluable during the sale process.

What really sets Mike apart, though, is his commitment and advocacy for his clients. He was a tireless advocate for me during negotiations, even when it wasn't in his own personal interest. Mike consistently put my best interests first and worked diligently to ensure we achieved the best possible outcome for my company and our shareholders.

Mike took a very personal approach, always being available for calls and emails, whether it was during business hours or on weekends. His patience and understanding throughout the entire process were remarkable—he allowed me and my team the time we needed to make the right decisions, without ever rushing us.

Mike's deep knowledge of the transportation industry, combined with his expertise and finesse in negotiations, played a crucial role in successfully navigating the complexities of a large-scale sale. His guidance was indispensable, and I felt confident that I was in the best hands throughout the entire process.

If you are considering selling your transportation business, I highly recommend Mike Bloss and BBTC. His combination of professionalism, industry knowledge, and personal dedication helped make the sale of Sutton Transport a success. Thank you, Mike, for your hard work and unwavering support throughout the entire process!

Sincerely,

A handwritten signature in black ink, appearing to read 'Cliff Sutton', is written over a horizontal line.

Cliff Sutton

President

