

A close-up photograph of a woman's face. She has her eyes closed and is wearing a thick, vibrant green paint or mask around her forehead, nose, and cheeks. A paintbrush with a metal ferrule is visible on the left side of her face, applying the green paint. To the right, a small round container filled with the same green paint is visible. The background is dark and out of focus.

How to Earn with

**FROM
TREE
TO
BEAUTY**

OLIVE TREE PEOPLE

COMPENSATION PLAN 2023

WELCOME TO

FROM TREE TO BEAUTY

OLIVE TREE PEOPLE

Building your future is rewarding. At OLIVE TREE PEOPLE, we believe we are destined to change lives. Thank you for joining us in our mission to unleash the potential within each of our Waterless Beauty Consultants.

This guide is designed to help you unleash your earning potential.

FROM
TREE
TO
BEAUTY

OLIVE TREE PEOPLE

OLIVE TREE PEOPLE COMPENSATION PLAN 2023 // PAGE 3



Welcome Home

Participate in the OLIVE TREE PEOPLE Compensation Plan at any level. You decide whether to create a part-time or full-time income. Be a Waterless Beauty Consultant who operates with retail sales only, or build dedicated organizations all over the world to earn more.

OLIVEDA
OLIVE TREE PHARMACY

HOLISTIC HEMP
BEAUTY THERAPY | **LA'DOPE**

olive
mush

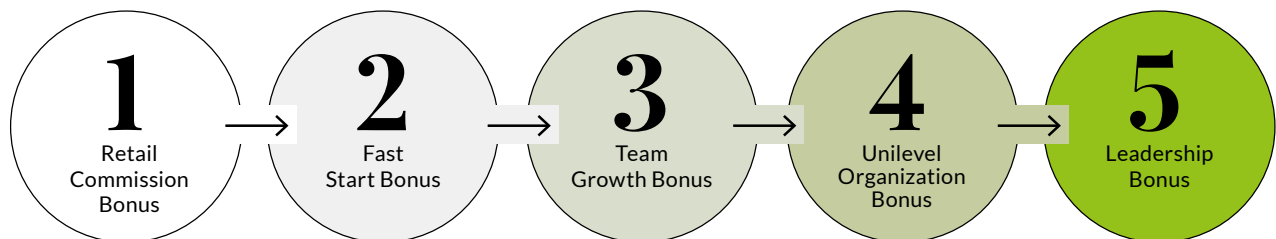
olive
re-connected to nature

WWW.OLIVETREEPEOPLE.COM

OUR UNIQUE MODEL

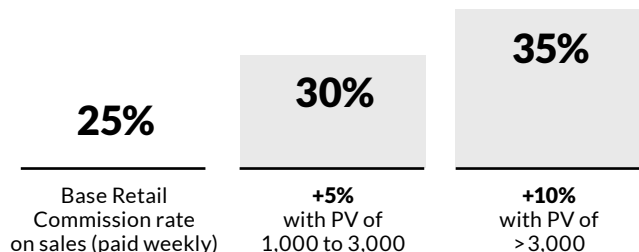
OLIVE TREE PEOPLE Invests in people every day. More than just a company, we're Olive Tree family. Our unique earning model allows Waterless Beauty Consultants to earn income in five ways.

5 Ways to Earn



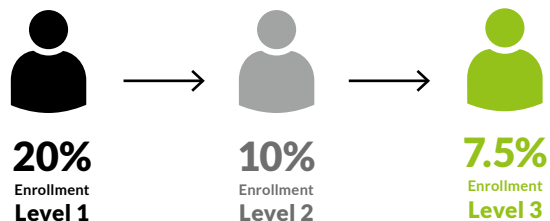
Retail Commissions + Personal Sales Bonus (paid monthly)

Earn up to 35% on your sales with Personal Sales
Bonuses of up to 10%



Fast Start Bonus (paid weekly)

Paid on a newly enrolled Member's first 60 days of Commissionable Sales Volume (CV) in Consultant Kits and LRP orders. Each Enroller must have at least 100PV from loyalty orders, or a Consultant Starter Kit (only counted for in the first month of FS bonus) or \$250 in Retail PV per month.



Team Growth Bonus (paid monthly)

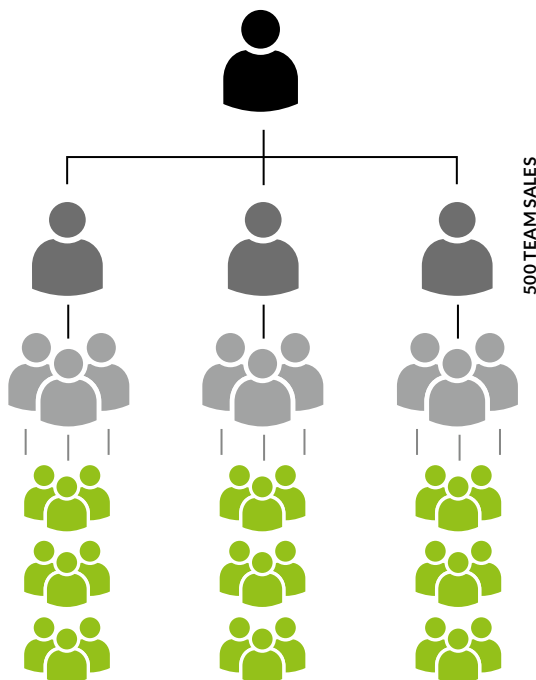
Each person within your Team Growth structure of 3 must process an LRP order of at least 100 PV, or a Consultant Starter Kit (only counted for in the first month of TGB) or have \$250 in Retail PV to qualify for the Olive Tree Growth Bonus.

You
100 PV

\$50
Level 1
(3*)

\$250
Level 2
(3x3=9*)

\$1,500
Level 3
(9x3=27*)



Disclaimer: OLIVE TREE PEOPLE makes no guarantees on income, as such representations may be misleading. Your success depends on your effort, commitment, skill and leadership activities, and how effectively you exercise those qualities.

Rank Advancement Bonus (paid monthly over 90 days)

Black Olive \$300

Olive Star \$750

Will be paid out each month the new promoted rank is maintained. Paid over 3 months (90 days) based on your rank, as per the diagram below.

Rank	Month 1	Month 2	Month 3	Total
Black Olive	\$100	\$100	\$100	\$300
Olive Star	\$250	\$250	\$250	\$750

Leadership Quarterly Bonus (paid quarterly)

Leadership Quarterly Bonus is paid out each quarter based on maintaining the highest paid rank for that quarter.

Green Olive Star	Violet Olive Star	Silver Olive Star	Gold Olive Star	Black Olive Star and above
\$1,000	\$1,500	\$2,000	\$4,000	\$6,000

Black Olive Star Revenue Share program (paid monthly)

1% of OTP's monthly revenue is evenly divided and distributed amongst every consultant that has reached Black Olive Star level (or above), every month.

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Unilevel Organization Bonus (paid monthly on compressed organization volume)

By rank paid	Olive	Green Olive	Violet Olive	Silver Olive	Gold Olive	Black Olive	Olive Star	Green Olive Star	Violet Olive Star	Silver Olive Star	Gold Olive Star	Black Olive Star	Executive Olive Star	President Olive Star
Monthly PV	50	100	100	100	100	100	100	100	100	100	100	100	100	100
Monthly OV	*	\$500	\$1,000	\$2,000	\$3,000	\$5,000	\$10,000	\$15,000	\$30,000	\$50,000	\$100,000	\$175,000	\$250,000	\$500,000
De-mands on legs	*	*	*	*	*	*	2 Silver Olive	1 Black Olive + 2 Silver Olive	1 Black Olive + 2 Gold Olive	1 Olive Star + 2 Black Olive	1 Green Olive Star + 2 Black Olive	1 Violet Olive Star + 2 Olive Star	1 Gold Olive Star + 2 Green Star	1 Black Olive Star + 2 Violet Star
TGB-Limit per Title	1	1	1	1	1	2	2	2	3	3	4	4	5	6
Level 1	-	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
Level 2		5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 3			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 4				5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 5					5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 6						5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 7							5%	5%	5%	5%	5%	5%	5%	5%
Level 8													2%	2%
Level 9														1%
Dynamic Compression		↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑	↑

Leg cap limit for rank achievement: No more than 70% of org volume can be contributed from one leg to be counted towards rank recognition. (Olive Star to Black Olive Star). No more than 60% and 50% of org volume can be contributed from one leg to be counted towards rank recognition. (Executive Olive Star and President Olive Star).



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Our Mission:

TO HEAL THE WORLD WITH THE POWER
OF THE OLIVE TREE



THE WATER, THAT WE DO NOT USE IN OUR PRODUCTS WE BRING TO THE PEOPLE IN AFRICA
BY BUILDING WATER WELLS SINCE 2013. LAST BY THE MASSAI 2021 IN TANSANIA.

Unique worldwide: We at OLIVEDA protect overgrown mountain olive trees by buying large estates, cultivating the trees and eco-certifying them. These wild mountain olive trees then deliver the globally unique holistic Beauty Molecule and Elixir Hydroxytyrosol that perfectly protects our cells from the inside out and from the outside in (studies by ESFA) and the cells from the trees making them live up to 4,000 years old. This globally unique holistic Beauty Molecule and Elixir, which is found exclusively in our mountain olive trees, replaces the 70% water phase that is otherwise common in skin care products with 100%.



Waterless Beauty

Unique worldwide all OLIVEDA products consist of up to 95% more effectiveness, since OLIVEDA revolutionized the emulsions that skin care products are composed of. In OLIVEDA products bio active ingredients like hydroxytyrosol and arbequina oil replace the 95% fillers content (distilled water and refined oils), which is normally used in skin care products, to 100%. 95% different composition of OLIVEDA skincare allows absorption of active ingredients way faster than conventional skincare^[1,2]

[1] Mineral oils and waxes in cosmetics: an overview mainly based on the current European regulations and the safety profile of these compounds November 2019. Journal of the European Academy of Dermatology and Venereology 33(S7):5-14 [2] Olives in Health and Disease Prevention (pp.1125-1132)Edition: 1stChapter: The effect of olive oil on the skinPublisher: Academic Press

VOGUE

“Waterless Beauty
Can Help Save The Planet,
And Your Skin“

OLIVEDA
OLIVE TREE PHARMACY

HOLISTIC HEMP
BEAUTY THERAPY

LA'DOPE

**olive
mush**

olive
reconnected to nature

The Water,

that we do not use in our products we bring to the people in Africa by building water wells since 2013. Last by the Massai 2021 in Tansania.



Thomas with Olais, the tribal elder of the Maasai, Tanzania 2021



Meanwhile, about 15,000 inhabitants in different villages are supplied with water by the OLIVEDA wells. For OLIVE TREE PEOPLE these projects are not development aid - they are real partnerships at eye level.