



All Sectors	Date	Target	Sector	City	Buyer	Buyer HQ	Press
	12/28/2023	Delta	Energy Services and Equipment	Red Deer, AB	High Arctic Energy Services	Calgary, AB	Link
	12/19/2023	Terra Insights	Information Technology	Maple Ridge, BC	Orica	Australia	Link
	12/12/2023	The Musgrave Group	Insurance	Canmore, AB	HUB International	Chicago, IL	Link
	12/11/2023	JRP Employee Benefit Solutions	Insurance	Calgary, AB	HUB International	Chicago, IL	Link
	12/5/2023	Canature	Food	Langley, BC	Thrive Foods	Modesto, CA	Link
	12/5/2023	Granify	Internet Software and Services	Edmonton, AB	Bazaarvoice	Austin, TX	na
	11/28/2023	Keep Secure	Information Technology	Calgary, AB	Jot Digital	Calgary, AB	Link
	11/14/2023	ZETCON Engineering	Engineering	Bochum, Germany	Stantec	Edmonton, AB	Link
	11/8/2023	Prime Benefits Group	Insurance	Ottawa, ON	Westland Insurance	Surrey, BC	Link
	11/7/2023	ActiveState Software	Software	Vancouver, BC	VERTU Capital (PE)	Toronto, ON	Link
	11/7/2023	Trustmatic	Information Technology	Bratislava, Slovakia	Certn	Victoria, BC	Link
	11/6/2023	Marine Learning Systems	Education	Vancouver, BC	Bleecker Street Group	New York, NY	Link
	11/6/2023	Meeker Aviation	Aerospace	Pitt Meadows, BC	Signia Aerospace	Vancouver, BC	Link
	11/6/2023	PayByPhone	Information Technology	Vancouver, BC	FleetCor	Atlanta, GA	Link
	11/3/2023	JASA Engineering	Engineering	Calgary, AB	Inline Group Inc.	Edmonton, AB	Link
	11/3/2023	Westinghouse Electric	Energy Services and Equipment	Cranberry Township	Cameco	Toronto, ON	Link
	11/2/2023	Heartland Generation	Utilities	Calgary, AB	TransAlta	Calgary, AB	Link
	11/2/2023	Variper Energy Services	Energy Services and Equipment	Calgary, AB	Forum Energy Technologies	Houston, TX	Link
	10/27/2023	Earth Drilling	Construction	Langley, BC	Subterra Renewables	Toronto, BC	Link
	10/26/2023	Proack Security	Information Technology	Toronto, BC	WELL Health Technologies	Vancouver, BC	Link
	10/26/2023	Seekintoo	Information Technology	Calgary, AB	WELL Health Technologies	Vancouver, BC	Link
	10/23/2023	Saves UK	Software	Palo Alto, CA	Damon Motors	Vancouver, BC	Link
	10/20/2023	ADS	Aerospace	Mississauga, ON	De Havilland Aircraft of Canada	Calgary, AB	Link
	10/20/2023	MC2	Aerospace	Mississauga, ON	De Havilland Aircraft of Canada	Calgary, AB	Link
	10/19/2023	WhistleBlower Security	Software	Vancouver, BC	Case IQ	Ottawa, ON	Link
	10/11/2023	ZyTech Building Systems	Building Materials	Calgary, AB	Dick's Lumber (RONA)	Burnaby, BC	Link
	10/6/2023	Ok Alone	Software	Victoria, BC	Peoplesafe	Surrey, UK	Link
	10/5/2023	DryAir	Machinery	St. Brieux, SK	Exchange Income	Winnipeg, MB	Link
	10/3/2023	Elign Consulting	Business Services	Minneapolis, MN	S.i. Systems	Calgary, AB	Link
	10/3/2023	Growhouse Nutraceuticals	Consumer Products	Surrey, BC	Ladybug Resource Group	Tulsa, OK	Link
	10/3/2023	Harbord Insurance	Insurance	Victoria, BC	Navacord	Toronto, BC	na
	10/2/2023	Reliance Products	Packaging	Winnipeg, MB	Greif	Delaware, OK	Link
	9/29/2023	Letterboxd	Internet Software and Services	Auckland, NZ	Tiny	Victoria, BC	Link
	9/28/2023	PromoChrom	Machinery	Richmond, BC	Battery Ventures (PE)	Boston, MI	Link
	9/22/2023	Quesnel River Pulp	Forest Products	Quesnel, BC	Atlas Holdings LLC (PE)	Greenwich, CT	Link
	9/22/2023	Slave Lake Pulp	Forest Products	Slave Lake, AB	Atlas Holdings LLC (PE)	Greenwich, CT	Link
	9/20/2023	Chesser Resources	Metals/Mining	Brisbane, Australia	Fortuna Silver Mines	Vancouver, BC	Link
	9/19/2023	Pit Stop Portables	Environmental	Coquitlam, BC	Total Sanitation Services	Woodstock	Link
	9/15/2023	Essential Energy Services	Energy Services and Equipment	Calgary, AB	Element Technical Services	Calgary, AB	Link
	9/14/2023	Altemia	Life Science	Stuart, FL	Lobe Sciences	Vancouver, BC	Link
	9/12/2023	Bluesky Wellness	Consumer Products	Vancouver, BC	Lucy Scientific Discovery	Victoria, BC	Link
	9/12/2023	SaaSquatch	Internet Software and Services	Victoria, BC	impact.com	Santa Barbara, CA	Link
	9/11/2023	Stonz Wear	Apparel/Textiles	Vancouver, BC	Krystal Growth Partners (PE)	Vancouver, BC	Link
	9/11/2023	Vitamin Bounty	Consumer Products	Los Angeles, CA	Vita Natural	Richmond, BC	Link
	9/8/2023	Nova Royalty	Metals/Mining	Vancouver, BC	Metalla Royalty & Streaming	Vancouver, BC	Link
	9/7/2023	Clean Canvas	Internet Software and Services	Surrey, BC	WeCommerce	Vancouver, BC	Link
	9/7/2023	CWC	Energy Services and Equipment	Calgary, AB	Precision	Calgary, AB	Link
	9/7/2023	Repsol - Canadian Upstream Oil & Gas	Oil/Gas Exploration	Calgary, AB	Peyto Exploration & Development	Calgary, AB	Link
	9/6/2023	Insurance Matters	Insurance	Kelvington, SK	Westland Insurance	Surrey, BC	Link
	9/6/2023	Spray Lake Sawmills	Forest Products	Cochrane, AB	West Fraser	Vancouver, BC	Link
	9/5/2023	Dominion East Ohio	Oil/Gas Exploration	Cleveland, OH	Enbridge	Calgary, AB	Link
	9/5/2023	Vedder	Transportation	Abbotsford, BC	TFI International	Saint-Laurent, QC	Link
	9/5/2023	Western High Voltage Test Centre	Utilities	Calgary, AB	LineStar Utility Supply	Surrey, BC	Link
	9/1/2023	Advanced Insulation	Business Services	Winnipeg, MB	Great Northern Insulation	Woodstock, ON	Link
	9/1/2023	Carlyle Printers Service and Supplies	Business Services	Winnipeg, MB	WBM	Saskatoon, SK	Link
	8/25/2023	TerraZero Technologies	Information Technology	Vancouver, BC	BIGG Digital Assets	Vancouver, BC	Link
	8/23/2023	Cariboo Central Railroad Contracting	Construction	Kelowna, BC	Auxo Investment Partners (PE)	Grand Rapids, MI	Link
	8/23/2023	Shelf Nine	Digital Media	Norwalk, CT	VSBLTY	Vancouver, BC	Link
	8/22/2023	Animoto	Software	New York, NY	Redbrick	Victoria, BC	Link
	8/17/2023	Green Drop	Consumer Services	Cochrane, AB	Heidelberg Materials North America	Irving, TX	Link
	8/15/2023	Carbon Engineering	Environmental	Vancouver, BC	Occidental Petroleum	Houston, TX	Link
	8/8/2023	Attendease	Internet Software and Services	Vancouver, BC	Tripleseat	Concord, MA	Link
	8/3/2023	Assurance Belliveau	Insurance	Dieppe, NB	Westland Insurance	Surrey, BC	Link
	8/3/2023	Hubbard Insurance	Insurance	Mississauga, ON	Westland Insurance	Surrey, BC	Link
	8/2/2023	Golden Ears	Insurance	Surrey, BC	HUB International	Chicago, IL	Link
	8/1/2023	Pipestone	Oil/Gas Exploration	Calgary, AB	Strathcona Resources	Calgary, AB	Link
	7/31/2023	Great North	Oil/Gas Exploration	Edmonton, AB	Dril-Quip	Houston, TX	Link
	7/31/2023	Medi-Quote	Insurance	Winnipeg, MB	Navacord	Toronto, ON	Link
	7/27/2023	BMS	Business Services	Edmonton, AB	Genesee & Wyoming	Darien, CT	Link



All Sectors						
Date	Target	Sector	City	Buyer	Buyer HQ	Press
7/26/2023	MacKellar	Construction	Nambour, Australia	North American Construction	Acheson, AB	Link
7/24/2023	Aurora Cannabis - Sun Facility	Consumer Products	Edmonton, AB	Bevo Farms	Langley, BC	Link
7/20/2023	Belay Advisory	Business Services	Edmonton, AB	Navacord	Toronto, ON	Link
7/19/2023	Knight Plumbing Heating & Air Conditioning	Business Services	Calgary, AB	Right Time HVAC	St. Catharines, ON	Link
7/19/2023	Vitruvi	Software	Calgary, AB	Bow River Capital (PE)	Denver, CO	Link
7/18/2023	Andrew Agencies	Insurance	Brandon, MB	Westland Insurance	Surrey, BC	Link
7/18/2023	ProShop ERP	Software	Vancouver, BC	Mainsail Partners (PE)	San Francisco, CA	Link
7/13/2023	CarePlus Management	Healthcare Services	Atlanta, GA	CRH Medical Corp.	Vancouver, BC	Link
7/12/2023	Econotherm	Machinery	Bridgend, Wales, UK	Solex Thermal Science	Calgary, AB	Link
7/12/2023	Ruskin Construction	Construction	Prince George, BC	Hillcore Group (PE)	Toronto, ON	Link
7/11/2023	PowerCad	Software	Croydon, Australia	JDM Technology Group	Vancouver, BC	Link
7/11/2023	Scotty's	Business Services	Rock View, AB	Cooper Equipment Rentals	Mississauga, ON	Link
7/11/2023	Warner Rentals	Business Services	Kamloops, BC	Cooper Equipment Rentals	Mississauga, ON	Link
7/7/2023	Mobile-Punch	Internet Software and Services	Levis, QC	JDM Technology Group	Vancouver, BC	Link
7/6/2023	JL Filtration	Machinery	Leduc, AB	Mikisew Group	Enoch, AB	Link
7/6/2023	Sigurdson Financial Group	Financial Services	Winnipeg, MB	Westland Insurance	Surrey, BC	Link
7/4/2023	Solutions Staffing	Staffing	Vancouver, BC	Premier Health	Dayton, OH	Link
6/27/2023	VINN	Internet Software and Services	Victoria, BC	Quorum Information Technologies	Calgary, AB	Link
6/26/2023	Wairarapa	Business Services	Masterton, NZ	Brandt Group of Companies	Regina, SK	Link
6/20/2023	Optimum Ventures	Metals/Mining	Vancouver, BC	Blackwolf Copper and Gold	Vancouver, BC	Link
6/14/2023	Andira	Life Science	Vancouver, BC	US Capital Global (PE)	San Francisco, CA	Link
6/13/2023	International Water-Guard	Consumer Products	Surrey, BC	Arcline Investment Management (PE)	Nashville, TN	Link
6/13/2023	Pulse AI	Information Technology	Vancouver, BC	Generative AI Solutions	Vancouver, BC	Link
6/13/2023	Value Partners	Financial Services	Winnipeg, MB	Canada Life	Toronto, ON	Link
6/9/2023	PrinterWorks West	Business Services	Calgary, AB	WBM	Saskatoon, SK	Link
6/8/2023	ESD	Engineering	Chicago, IL	Stantec	Edmonton, AB	Link
6/8/2023	Pandell	Internet Software and Services	Calgary, AB	Energy Services Group LLC	Norwell, MA	Link
6/7/2023	BetterBuilt	Manufacturing	Delta, BC	Allentown LLC	Allentown, NJ	Link
6/5/2023	Murphy Insurance	Insurance	Orillia, ON	Westland Insurance	Surrey, BC	Link
6/5/2023	MYCOR Insurance	Insurance	East York, ON	Westland Insurance	Surrey, BC	Link
6/5/2023	Transolutions Truck Centres	Automotive	Winnipeg, MB	Penske Automotive Group	Bloomfield Hills, MI	Link
6/1/2023	Eden Valders Stone	Building Materials	Eden, WI	Parallel49 Equity (PE)	Vancouver, BC	Link
6/1/2023	Zest	Consumer Products	Ontario	Lifeist Wellness	Vancouver, BC	Link
5/31/2023	Midstream	Business Services	Calgary, AB	REIC	Kalispell, MT	Link
5/30/2023	Structurlam Mass Timber	Forest Products	Penticton, BC	Mercer Mass Timber	Spokane Valley, WA	Link
5/24/2023	Haller.AI	Internet Software and Services	Vancouver, BC	Anonymous Intelligence	Vancouver, BC	Link
5/22/2023	Nassal	Business Services	Orlando, FL	PCL Construction	Edmonton, AB	Link
5/17/2023	Beniva Consulting Group	Business Services	Calgary, AB	SoftwareONE	Switzerland	Link
5/17/2023	Gaming Hive	Internet Software and Services	Toronto, ON	Heads Up Entertainment Internation	Calgary, AB	Link
5/11/2023	Absolute	Software	Vancouver, BC	Crosspoint Capital Partners (PE)	Boston, MI	Link
5/10/2023	Thomson Industries	Business Services	Port Coquitlam, BC	Right Time Heating and Air Condition	St. Catharines, ON	Link
5/8/2023	FunctionFox	Software	Victoria, BC	Volaris Group	Mississauga, ON	Link
5/8/2023	GreenPath Energy	Environmental	Calgary, AB	Montrose	North Little Rock	Link
5/8/2023	OneComply	Information Technology	Vancouver, BC	GeoComply	Vancouver, BC	Link
5/4/2023	First Durham Insurance & Financial	Insurance	Pickering, BC	Westland Insurance	Surrey, BC	Link
5/3/2023	Gage Zero	Electrical Equipment	Austin, TX	ARC Financial Corp. (PE)	Calgary, AB	Link
5/3/2023	Matrix Solutions	Engineering	Calgary, AB	Montrose	North Little Rock, C	Link
5/2/2023	Avant Systems	Internet Software and Services	Winnipeg, MB	Praecipio Consulting	Austin, TX	Link
5/2/2023	CoolIT	Technology Hardware	Calgary, AB	KKR (PE)	New York, NY	Link
5/2/2023	Global AI Billing	Information Technology	Vancouver, BC	Generative AI Solutions	Vancouver, BC	Link
5/2/2023	Jump Analytics	Information Technology	Vancouver, BC	Improving Holdings LLC	Plano, TX	Link
5/1/2023	B&R Eckel's Transport	Transportation	Bonnyville, AB	Mullen Group	Calgary, AB	Link
5/1/2023	Norcan Fluid Power	Distribution	North Vancouver, BC	Fluid System Components	De Pere, WI	Link
5/1/2023	Siemens Transportation Group	Transportation	Saskatoon, SK	TFI International	Saint-Laurent, QC	Link
4/27/2023	Farm Flight	Information Technology	Tempe, AZ	Scope Carbon	Vancouver, BC	Link
4/26/2023	Unstack	Internet Software and Services	Boston, MA	Elastic Path	Vancouver, BC	Link
4/25/2023	FE Ingredients	Distribution	Richmond Hill, BC	Fulcrum Capital Partners	Vancouver, BC	Link
4/25/2023	Anderco	Building Materials	Fullerton, CA	Metrie	Vancouver, BC	Link
4/24/2023	Glory Juice	Beverages	Vancouver, BC	Pangea Natural Foods	Surrey, BC	Link
4/21/2023	Fusion Security	Safety/Security	Burnaby, BC	Scarlet Security & Risk Group	Calgary, AB	Link
4/19/2023	Arena Minerals	Metals/Mining	Toronto, ON	Lithium Americas	Vancouver, BC	Link
4/19/2023	Valley Medical Laboratories	Life Science	Kelowna, BC	Dynacare Laboratories	Dallas, TX	Link
4/18/2023	Women's Ultrasound Clinic	Healthcare Services	Ottawa, ON	Canada Diagnostic Centres(CDC)	Calgary, AB	Link
4/17/2023	Westland Insurance	Insurance	Surrey, BC	BroadStreet Partners	Columbus, OH	Link
4/12/2023	FINCAD	Information Technology	Surrey, BC	Numerix	New York, NY	Link
4/10/2023	Locher Evers International	Transportation	Delta, BC	EFL Global	Miami, FL	Link
4/5/2023	BMT Insurance	Insurance	Timmins, ON	Westland Insurance	Surrey, BC	Link
4/5/2023	IFCO Seedlings	Agriculture	Moultrie, GA	PRT	Victoria, BC	Link
4/5/2023	Dimensions Insurance Management	Insurance	Winnipeg, MB	Westland Insurance	Surrey, BC	Link



Western Canadian Mid-Market Transaction Activity - January to December 2023

mvodden@elklakepartners.ca

All Sectors						
Date	Target	Sector	City	Buyer	Buyer HQ	Press
4/5/2023	Haggett & Rogers Insurance Services	Insurance	Calgary, AB	Westland Insurance	Surrey, BC	Link
4/3/2023	Equinor Energy Ireland Limited	Oil/Gas Exploration	Ireland, UK	Vermilion Energy	Calgary, AB	Link
3/30/2023	RecycleSmart	Environmental	Richmond, BC	Recycle Track Systems	New York, NY	Link
3/29/2023	Thomas Skinner & Son	Distribution	Richmond, BC	Regimen Equity Partners	Vancouver, BC	Link
3/28/2023	VX Search Group	Business Services	Okanagan-Shuswap, B	The Mullings Group	Delray Beach, FL	Link
3/28/2023	Mountain Sports Distributor	Distribution	Golden, BC	KV Capital	Edmonton, AB	Link
3/22/2023	18 Wheels	Trucking and Logistics	Burnaby, BC	Westcap Mgt. Ltd.	Saskatoon, SK	Link
3/21/2023	KEG	Engineering	Las Vegas, NV	RJC Engineers	Vancouver, BC	Link
3/21/2023	SceneBox	Software	Vancouver, BC	Applied Intuition	Mountain View, CA	Link
3/20/2023	IAA	Automotive	Westchester, IL	Ritchie Bros	Burnaby, BC	Link
3/16/2023	BVGlazing Systems	Building Materials	New York, NY	Exchange Income	Winnipeg, MB	Link
3/16/2023	IAPro	Information Technology	Vancouver, BC	Versaterm	Ottawa, ON	Link
3/16/2023	TAETSoftware	Software	Huntington Beach, CA	BioVaxys Technology	Vancouver, BC	Link
3/14/2023	Maxpanda	Software and Services	Winnipeg, MB	TMA Systems	Tulsa, OK	Link
3/13/2023	Battlesnake	Software and Services	Vancouver, BC	DevCycle	Toronto, ON	Link
3/13/2023	CopperTree	Information Technology	Surrey, BC	Dar Group	Beirut, Lebanon	Link
3/7/2023	Exell	Energy Services	Surrey, BC	RESA Power	Houston, TX	Link
3/7/2023	Solarlab	Renewable Energy	Wingfield, AUS	Eguana Technologies	Calgary, AB	Link
3/2/2023	Caley Energy	Energy Services	Dubai, UAE	FourQuest Energy	Edmonton, AB	Link
3/2/2023	TourOpp Go!	Software and Services	Aventura, FL	RocketRez	Steinbach, MB	Link
3/1/2023	Shephard Ashmore Insurance	Insurance	Vancouver, BC	Westland Insurance	Surrey, BC	Link
2/28/2023	MicroTraffic	Information Technology	Winnipeg, MB	Miovision Technologies	Kitchener, ONT	Link
2/28/2023	Advanced Ads	Software and Services	Greifswald, Germany	MonetizeMore	White Rock, BC	Link
2/22/2023	SiteTrace	Software	San Francisco, CA	BuildCentrix	Surrey, BC	Link
2/21/2023	Woodmere Nursery - AB Facility	Agriculture	Fairview, AB	PRT	Victoria, BC	Link
2/20/2023	The Ultrasound Centre	Healthcare Services	Warman, SK	Canada Diagnostic Centres	Calgary, AB	Link
2/20/2023	Guardian Radiology	Healthcare Services	Canmore, AB	Canada Diagnostic Centres	Calgary, AB	Link
2/16/2023	Sapadilla	Consumer Products	Vancouver, BC	Cincy Brands	Cincinnati, OH	Link
2/10/2023	SGS - Subsurface Consultancy	Business Services	Geneva, CH	Sproule	Calgary, AB	Link
2/9/2023	Heritage Insurance	Insurance	Moose Jaw, SK	Westland Insurance	Surrey, BC	Link
2/9/2023	CropPro Consulting	Business Services	Naicam, SK	Swat Maps	Saskatoon, SK	Link
2/9/2023	Niche Assurance	Insurance	Mont-Tremblant, QC	Westland Insurance	Surrey, BC	Link
2/8/2023	GuardRFID	Information Technology	Delta, BC	HID Global Corp.	Austin, TX	Link
2/7/2023	Phoenix Fence	Manufacturing	Edmonton, AB	TriWest Capital Partners	Calgary, AB	Link
2/6/2023	Cor4 Oil	Oil/Gas Exploration	Calgary, AB	International Petroleum	Vancouver, BC	Link
1/31/2023	AllMax Software	Software	Kenton, OH	JDM Technology Group	Vancouver, BC	Link
1/26/2023	Triton Environmental	Environmental	Calgary, AB	Copley Equity Partners LLC	Quincy, MA	Link
1/24/2023	RFNOW	Communications	Virden, MB	DIF Management B.V.	Schiphol, Netherlar	Link
1/24/2023	Berry People	Food	Hollister, CA	AgriFORCE	Vancouver, BC	Link
1/24/2023	Simplex Mobility	Information Technology	Edmonton, AB	DMI	Bethesda, MD	Link
1/19/2023	Triple M Housing	Construction	Lethbridge, AB	ATCO Structures & Logistics	Calgary, AB	Link
1/18/2023	DoubleCheck	Software	Concord, MA	Clue	Vancouver, BC	Link
1/17/2023	Neovasc	Medical Products	Richmond, BC	ShockWave Medical	Santa Clara, CA	Link
1/17/2023	Valens	Consumer Products	Toronto, ON	SNDL	Calgary, AB	Link
1/17/2023	Dowco	Information Technology	Surrey, BC	DeSimone	New York, NY	Link
1/17/2023	ImEX Systems	Software	Vancouver, BC	Convenient Brands	Draper, UT	Link
1/17/2023	Quintel Management Consulting	Information Technology	Greenwood Village, CC	VistaVu Solutions	Calgary, AB	Link
1/11/2023	Stat Healthcare	Medical Products	Calgary, AB	Medline	Mississauga, ON	Link
1/9/2023	RiskTech Insurance Services	Insurance	Edmonton, AB	Westland Insurance	Surrey, BC	Link
1/9/2023	Chinook Scaffold Systems	Oil/Gas Exploration	Nanaimo, BC	Brock	Houston, TX	Link
1/9/2023	VeriTread	Transportation	Lakeland, FL	Ritchie Bros	Burnaby, BC	Link
1/9/2023	RiskTech Insurance Services	Insurance	Edmonton, AB	Westland Insurance	Surrey, BC	Link
1/6/2023	A Fluid Energy Group's Bus.Unit	Energy Services	Calgary, AB	Dorf Ketal Chemicals (India)	Mumbai, India	Link
1/5/2023	Total Graphics	Business Services	Burnaby, BC	The Vomela Companies	St. Paul, MI	Link
1/4/2023	SureWerx	Safety/Security	Coquitlam, BC	Partners Group AG	Zug, Switzerland	Link
1/3/2023	Allsalt Maritime	Marine	Victoria, BC	United Safety & Survivability	Exton, Penn.	Link
1/1/2023	Assurances R. Legault	Insurance	Montreal, QUE	Westland Insurance	Surrey, BC	Link