



Ohana CRM

Salesforce Certification and Training Program

Become a Salesforce Certified Professional and Start Earning \$65,000/Year

Program Type

- Salesforce Consultant/Administrator
- Salesforce Business Analyst

Program Track & Timing

- Fast Track - Full Time - 3 Months
- Regular - 6 Months
- Part-Time - 9 Months

Certification(s)

- Salesforce Administrator
- Optional - Salesforce Sales Cloud OR Salesforce App Builder

Program Information

This Salesforce certification training course is suitable for individuals looking to build a career in Salesforce and prefer to work remotely for US based companies. This Salesforce certification training course is designed to ensure that you learn and master the concepts of being a Salesforce Administrator and App Builder. In this Salesforce training, you will learn how to configure Salesforce to collect, analyze, and retrieve vital customer information and create applications using Salesforce Lightning.

Topics Covered with Hands On Exercises

- Salesforce Ecosystem
- Salesforce Lightning and Classic
- User Setup, Security, and General Administration
- Standard and Custom Objects
- Analytics - Reports and Dashboards
- Sales Cloud Overview & Core Concepts
- Marketing Cloud and Service Cloud Overview
- Data Management, Manage Duplicate Rules, Validation Rules
- Sales Process Overview and Fundamentals
- Campaign to Case Process (Campaign → Lead → Account/Contact/Opportunity → Case)
- Workflow/Process Automation & Salesforce Flows
- Sandbox Management & Change Sets
- AppExchange App Installment (Mailchimp, PandaDoc/DocuSign)
- Salesforce Mobile App Administration
- Multi-Factors Authentication

Ohana CRM

*Ohana of Salesforce Experts | It's all about Salesforce and its ecosystem
Products | Services | Member Community | Career Coaching & Mentorship*

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Certification Program Topics

- Salesforce CRM and its features
- Salesforce objects, field types, and validation rules
- Data modeling and management
- Setup and user management
- Security and data access
- Workflow automation
- Sales and service cloud configuration
- Lightning components installation
- Salesforce interface
- Application deployment and Force.com platform change management
- Application development by leveraging the declarative interface
- User interface configuration

Program Benefits

According to Glassdoor, Salesforce jobs are increasing at a speed 1.5 times faster than similar roles, and there were 300,000+ Salesforce jobs available. Also, they earn an annual average salary of \$87,000 but can go as high as \$160,000. *Source: Glassdoor and Indeed*

Eligibility: There are no prerequisites for this training program but all candidates have to go through our defined pre-screening process.

Work Status

- United States Residence OR GC Holder
- OPT Holder or F4 Students with Engineering Background

Preferred Educational Background:

- Holding BS Degree or Pursuing Master Program
- BE with Computer or IT background, BE with EC, Master Program related to Computer or IT
- Some proficiencies in English (Written and Verbal); TOFEL/IELTS is helpful

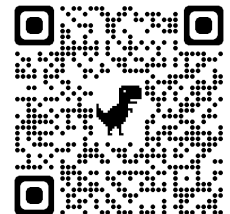
Program Fees

- Training + Certification: \$2000
- Astro AI - Get Job Faster Service: \$8000 (*To be paid in installments and once job is offered*)

Salesforce Certified Program Structure

- Pre-screening and Enrollment
- Training Schedule
- Exercises and Hands On Experience
- Get Certified: Exam Preparation

For more information, please visit
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