Success Resources, LLC

Capability Statement

Fed ID: 20-8600464 • D-U-N-S: 014784073 • CAGE Code: 77PU6

SBA 8(A) CERTIFIED ● ?? ● ??

Success Resources, LLC is a minority-owned, certified 8(a) professional consulting firm. With over 20 years of experience, we excel in providing

management services that respond to the needs of our clients in the areas of <u>education, real estate</u>, <u>administrative and facility support</u>. We provide our services to commercial, not-for-profit and government organizations, by helping them to improve their performance and bottom line.

Past Performance

Health & Safety Training

- Initial training and re-certification First Aid and Adult,
 Child and Infant CPR/AED training based on the newest
 American Heart Association guidelines.
- Train staff to provide Heartsaver and Basic Life Skills
- Complete and maintain course documentation including course roster, skills test, and evaluations
- Administer skills and/or written test at completion of the course

We have provided services to the following government and not-for-profit clients:

- Defense Logistics Agency and Fleet Readiness Center East, Cherry Point, NC. - Kimberly Walker Koonce, Kimberly.l.walker@navy.mil
- Butner Federal Penitary (UMAS), Butner, NC Crystal Perry, cperry7822@gmail.com
- 4H Pamela Jordan- Carrington, PJCarrin@dconc.gov
- Girl Scouts of America Tiffany Gibson, Tipmg88@Gmail.com

Real Estate

- Managed the acquisition, disposition and repositioning of over \$100M in real estate assets
- Property and Inventory Management
- Market and valuation analysis
- Document preparation and review
- Contract negotiation
- Facilitation of closings and revenue disbursement

We have provided services to the following government and commercial clients:

- Dept. United States Department of Agriculture, (USDA)
- Dept. of Housing and Urban Development (HUD)
- Dept. of Veteran Affairs (VA)
- Caliber Home Loans
- First Citizens Bank
- Shellpoint Mortgage Servicing

Success Resources, LLC Management Team

Whitney Rich, CEO -25+ years of experience in a broad range of real estate services and financial literacy.

Melvin Watson, managing partner - 20+ years of experience in a broad range of real estate services and financial literacy.

Denise Rich, business development partner - 30 years of government and commercial experience in child development, education, mental health, sports recreation and health/safety training.

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Core Capablities

Real Estate

We have 20+ years of experience in selling, buying, managing and renting real estate to or for others and providing other real estate related services:

- Asset Management
- Acquisition, Disposition and Repositioning
- Valuation and Analysis
- Marketing
- Relocation
- Commercial Real Estate Services
- Abstract Title Services
- Repair and renovation

Qualifying NAICS Codes

531210, 631110, 591311, 531390, 623220

Administrative Management and

General Management Consulting Services

Our resources allow us to facilitate a range of day-to-day office administrative services such as financial planning, billing and recordkeeping, personnel, physical distribution and logistics for others on a contract or fee basis:

- Office Administrative
 Services
- Communications and Public Relations
- Help Desk
- Event Planning
- Records Management
- Graphic Design
- Personnel (e.g., industrial, office)

- Photography
- Multimedia Production
- Materials Development
- Notary Services
- Office help supply services
- Outplacement services
- Document Preparation
- Temporary employment services

Facilities Support Services

Our extensive resources allow us to provide operating staff to perform a combination of support services within a client's facilities:

- Property Management
- Janitorial
- Landscaping
- Carpet and Upholstery
- Locksmith
- Inventory and Warehouse Management
- HVAC and Plumbing
- Electrical
- Roofing
- Painting
- Extermination and Pest Control

Qualifying NAICS Codes

561730, 561740, 561720, 561710, 561711, 561740, 561920, 561990, 238990

Education and Personal Growth and Development

With a diligent staff of experts, we are able to provide quality in counseling, social work, cooperate training, education and mental health. We are skilled in conducting needs assessments, evaluations, pre/post testing, and modifying services to fit the needs of the participants.

- Executive Coaching
- Leadership Training
- Public speaking training
- Instructional Design
- Curriculum Design
- Health and Safety Training
- Job Readiness and Vocational Training
- Sign Language
- Diversity Training
- Financial Literacy Training

Qualifying NAICS Codes

611430, 611420, 611691, 611710, 611699

Qualifying NAICS Codes

561110, 541810, 541611, 561410, 561920, 531430, 561320