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Property Selling Process

Evaluate Your Needs & Set a List Price

Establish a Marketing Plan

- I present you with numerous options for marketing your property, and you choose what works best for you

Sign the Disclosures

- I present you with a Seller Disclosure Statement that you fill out. This will include material facts about the property
- Additional disclosures may be needed depending on your specific home

Get Home Market Ready

- Clean
- Remove personal items
- Make any repairs needed

Set an Offer Review Date

- Depending on the market, having an offer review date helps the process of reviewing offers easier

Review Offers with Your Agent

- I help you understand each offer presented. You will choose the offer that best suits your needs

Negotiate & Accept an Offer

Begin the Closing Process

- Meet any contingency deadlines noted in the contract
- I deliver your "Transaction Calendar" with specific dates for completion of specified contingencies
- I send you reminders before the deadline date reminding you of needed requirements

Final Walkthrough

- Buyers will ensure the property was properly maintained before it changes hands

Escrow Releases Proceeds Check to You – *SOLD!*