

Robert W. Smith Attorneys and Legal Consultants

In Tune With Your Business

Preparation, Preparation, Preparation

Strong Relationships Focused on Your Success

These Three Principles Drive Our Firm

About Us

Robert W. Smith Attorneys and Legal Consultants is a leading firm of experienced lawyers dedicated providing exceptional legal services tailored to the client's circumstances. Supported by a capable team of administrative staff and state-of-the-art technology, the firm has the supports in place to meet the demands of major corporate clients while also offering highly personal and cost-effective services to private clients.

Our lawyers and paralegals are all highly trained individuals who excel in the fields of research, drafting, and litigation across a variety of legal specializations. They each hold advocacy licenses, and together have worked over 100 combined years in this profession.

In Tune with Your Business

It's our business to understand yours. Our team has expertise in commercial law, offering dedicated and personalized support in an effort to best understand the background and interests of each unique client, be it a corporate client or a private individual.

Preparation, Preparation, Preparation

Preparation Meets Opportunity. Our approach is based on thorough preparation. We work to win our cases in our boardroom, not in the courtroom. All of our lawyers are meticulous, detail-oriented individuals who are experienced in handling matters dealing with factual and documentary complexity.

Strong Relationships Focused on Your Success

Our Partners are Your Partners. With over 100 years of combined experience, these senior members of our firm leverage their networks and professional connections in an effort to provide an unparalleled support system for our clients. Our partners maintain strong working relationships with other professionals and attempt to coordinate multi-disciplinary teams for our clients, including: accountants, bankers, architects, engineers, and surveyors.

Our Services

It's Not Just "What" You Know. Our lawyers go beyond "the law": in addition to our collective commercial law experience, we also have direct business knowledge and related experience that enables us to chart the best path toward achieving our clients' goals. But our team goes beyond simply "knowing" the law. While we seek to "bring the world to your door" by offering unique expertise in the field of international investment and commercial transactions, our knowledge of international jurisdictions alone is not where the service ends with our firm. We have developed strong professional associations with several international firms in our region, allowing us to maximize our resources while minimizing cost to our clients. Our large network of international lawyers and specialists provide professional support when needed, mobilizing their resources to our local offices when required.

Areas of Financial and Commercial Expertise

- **Commercial law:** we advise clients on all aspects of commercial and financial transactions and negotiations, including foreign and local investments in the Sultanate of Oman, distribution, agency, terms and conditions of business, partnerships, industrial relations, and employment.
- **Business Organizations law:** we provide advice to private and public business organizations in all phases of business development, including local and off-shore company incorporations, secretarial services, preparation of annual reports, documentation, mergers, joint ventures, acquisitions & disposals, privatization; and public flotation.
- **Property law:** our firm provides expertise in the fields of acquisition and disposal of premises, secured lending, purchase and sale of investment property, environmental law, landlord and tenant issues (including drafting lease agreements), and services for property managers.
- **Bankruptcy and Liquidation law:** we offer services related to planning, re-structuring, and litigation strategy in order to fully address client needs in personal bankruptcy and corporate insolvency matters.
- **Litigation:** we are proud to have some of the most experienced, reputable, and well-known litigators in the country. As one of our central areas of expertise, our approach to litigation recognizes that strategy, negotiating ability, and a commercial approach are important as legal skills.
- **Dispute Resolution:** from arbitration to claim handling, our firm is able to offer our clients renowned arbitrators and mediators who are experts in both domestic and international contexts.

- **Banking:** professional services offered to our clients encompass a broad range of banking-related matters such as security documentation arrangements.
- **Tourism and Leisure:** our services encompass all aspects of tourism and leisure industry related matters, including tourist resort/hotel related matters, drafting lease agreements, and framing terms of business.
- **Construction:** we manage construction contract documentation and conduct contract negotiations between architects, contractors, sub-contractors and suppliers. We have represented owners, developers, and contractors in all phases of hotel, residential, and commercial development.
- **New and Developing Areas of Omani Law:** the Omani legal framework is in its development stage and legislation is being regularly introduced in a number of new areas. Our attorneys are able to advise on all such areas including Intellectual Property and Copyright Law, Employment Law, and Commercial Companies Law.

A Flexible Cost Structure

Your money matters. Simply put, we appreciate and understand that the efficient use of resources achieves the best possible results for our clients, while minimizing costs. We are accordingly a service-based firm, and endeavor always to provide our clients with the highest standards of professional service while always being transparent and prudent when it comes to the management of client resources.

We provide an estimate for services rendered early in the process wherever possible, and strive to continually update our clients with any particular changes that may occur due to the circumstances of a particular case.

Say Goodbye to the Billable Hour. We strive to move away from the common standard in the legal profession of charging or billing clients for every phone call, letter, or meeting. As a result, our clients are able to see us as their partners in their matter, and as colleagues whom they can turn to for advice at any moment without fear of a “running meter.”

We offer three typical types of fee structures for our services:

- (a) **Hourly charges**, based on seniority and experience of lawyer;
- (b) **Monthly Retained Legal Counsel rates** with minimum number of hours’ work irrespective of senior/junior lawyer;
- (c) **Project rate:** varying flat fixed rate depending on nature of project and scope of works.

Contact Us

Our firm is built on a commitment to service. Get in touch with us if you need help, and leave the rest to us.

Our offices are located in the heart of Ottawa, the capital of Canada, right in the downtown core. The address and contact details are as follows:

7th Floor, BlueTower 2, Ottawa, Ontario, Canada

Telephone: (613) 123-4567 / Fax: (613) 846-9374

E-mail: contact@robertwsmith.com / Internet: www.robertwsmithattorneys.com

Contact: Mr. Robert W. Smith