



Meet KLICA

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Jon L. Ungerer

KLICA News & Information June 2026

KLICA

News & Information

Kansas Land Improvement Contractors Association



The Swing Away & Pray Golf Tournament was played at the Spring Creek Golf Course in Seneca, KS this year.

Presidents Message

Steve Peter

I hope everyone is having a busy and productive summer! I know I am, this summer has been hectic between too dry and too wet, but when conditions are right the equipment rolls and we manage to get jobs done.

I'm sure most of our members are busy with their own jobs.

Hopefully, you had the time to take off and attend the 5th annual Swing Away & Pray Golf Tournament, held in Seneca, Ks. A great time was had by our members and associates. It's a great way to connect with other members. We are still moving forward with a possible field day at the Fort Hays State University farm. Just today a meeting was scheduled this month with the University and other involved parties. This will be a great opportunity for the VoTech to show off what they have accomplished in the Heavy Equipment Operations School. This year marks the 75th anniversary for KLICA! We are planning some extra special activities for our winter convention. It's great to be part of an organization with a long rich history of supporting conservation and contractors and I'm looking forward to convention!

I've been on several trips in different directions all over Kansas, and one thing I see everywhere I go - is dirt being moved, conservation work, or construction of some type taking place. This makes me think of the importance of our organization. It's the great people you get to meet, from the contractor members, the conservation people that support us, to the associate members and the equipment suppliers. It takes a little bit from everyone to get a job done!

Hope you had a great 4th - Happy 250th Birthday America and Have a Great Summer!

Steve

New Member

KLICA welcomes the following new member for 2026. Please take the opportunity to welcome Eric & Brandy when you meet them.



Farmer Excavating, Inc.
Eric & Brandy Farmer
14501 S US Hwy 59
Oskaloosa, KS 66066
Business Phone: 785-863-2404
Brandy cell: 785-224-1039
Eric cell: 785-224-1791
brandy@farmerexc.com
<https://farmerexc.com>
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Members Passed

It is always hard to share the news of members who have passed away. Since our last newsletter KLICA lost two members who have long histories with our KLICA family. Margery, and her husband Burke, were one of the founding members of KLICA. Our thoughts go out to the families of Margery and Glenn.



**Glenn Charles
Rockers**
February 26, 1942 -
March 29, 2026

Glenn Rockers passed away March 29, 2026 at the University of Kansas Hospice House, Olathe, Kansas. Glenn was owner/operator of Rockers Excavating, Baldwin City,

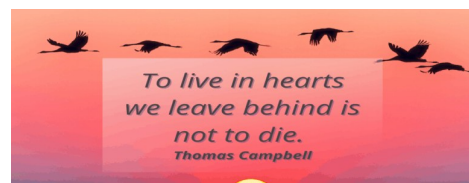
KS and a member of KLICA since 1971. Glenn was 1984 KLICA Contractor of the Year, President of KLICA in 1994 and was recognized with a KLICA Lifetime Achievement Award in 2022. Glenn was a charter member of the Lawrence Corvette Club and the Baldwin Knights of Columbus. Before an accident in 2017 Glenn enjoyed motorcycle riding and supported many charity runs. Glenn enjoyed car shows and entering his classic cars. He is survived by a son, Nicholas "Nick" Rockers of Lawrence, KS; a daughter, Sherri Zerr and her husband, Darren, of Baldwin City, KS; a brother, Raymond Rockers of California; and a sister, Gloria Beach and, Joe of Lawrence, KS. Inurnment was at Mount Calvary Cemetery, Baldwin City, KS.



Margery Bayer
January 7, 1925 -
April 11, 2026

Margery Bayer passed away April 11, 2026 at the age of 101. Margery was the wife of Burke Bayer, owner of Bayer Construction Company, Manhattan, KS. Bayer Construction Company was

one of the original founding members of KLICA in 1951. Margery was the 1990 KLICA Lady of the Year. Margery had many hobbies including sewing, baking, and poetry. Margery found her greatest happiness in her children, grandchildren and great grandchildren were around her. Margery is survived by her children, Dana Bayer and Becky (Bayer) Tadtman, her nine grandchildren: Jason Bayer and wife Jackie, Christy (Bayer) Graessle, Derrick Miller, Allen Miller, Matt Miller and wife Allison, Mitchell Miller, Andrew Miller, Brian Tadtman and wife Kat, Kevin Tadtman and wife Sarah; her 11 great grandchildren; Britney (Bayer) Grijalvas and husband Kobe, Bradley Bayer, Kiernan Graessle, Max Miller, Burke Miller, Reid Miller, Stephen Tadtman, Teddy Tadtman, Birdie Tadtman, Beckett Tadtman, Blair Tadtman. Interment was at the Sunrise Cemetery, Manhattan, KS.



Associates Word Search

Key on Page 34

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6th Annual Swing Away & Pray Golf Tournament



The 6th Annual KLICA Swing Away & Pray Golf Tournament was held June 12, 2026 at the Spring Creek Golf Course, Seneca, KS. Sixty-six golfers representing 16 teams were greeted by beautiful weather for this event. The Spring Hill Golf Course is 18 holes of challenging golf spread out around a residential neighborhood on the edge of Seneca. A mix of long and short fairways with beautiful landscaping provided a nice backdrop for our golfers.

As with last year it was good to see many young members visiting and enjoying the day. We have a number of young members. The challenge is getting them involved when they are busy raising families and growing their business.

Thank You to all our sponsors for their generous support and to all our golfers for spending the day with us. We appreciate it!

A big Thank You to Leslie Holthaus and Ruth Schotte for helping me out taking pictures and being there to help with assorted items.

Thank You to Brock Corby, Head Golf Professional & Clubhouse Manager, for his help and assistance with the logistics of planning and putting on the tournament.

Not sure if we will be back in Marysville or at Seneca again next year but it is a nice problem when you have two beautiful golf courses with great staff to choose from.



Jeff Schell was the winner of our Sipping Whiskey Raffle. Our raffles at convention and now the golf tournament have been a big boost to our scholarship fund.

Photo Credits: Leslie Holthaus and Ruth Schotte.

6th Annual Swing Away & Pray Golf Tournament Sponsors

Our Course Sponsors

Purple Wave Auction

Landoll Company, LLC



Our Bar Sponsors

**Advanced Drainage Systems
(ADS)**

**Murphy Tractor &
Equipment Co., Inc.**



6th Annual Swing Away & Pray Golf Tournament Sponsors

Our Lunch Sponsors

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Kansas One Call

Landoll Company, LLC

Ritchie Bros. Auctioneers



Tee/Hole Sponsors

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Bramhall Dozer Service, Inc.

Citizens State Bank

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J&J Drainage

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Modern Ag Inc.

Precision Intakes, LTD

Prins Insurance

Ritchie Bros. Auctioneers

Schell Farm & Construction, Inc.

Sporer Land Development Inc.

6th Annual Swing Away & Pray



*The Tournament Championship Team of Landoll Company, LLC.
L-R Kenny Lee, Loren Schmelzle, Jon Ungerer (KLICA), Russ Arntt, Julio Franco.
Thank You for donating your winnings back to our Scholarship Fund!*



*Winners of the second flight was the Modern Ag Inc. team.
L-R: Duane Nelson, Randy Rein, Gabe Gantz, TJ Ryan.*

6th Annual Swing Away & Pray Golf Tournament Sponsors

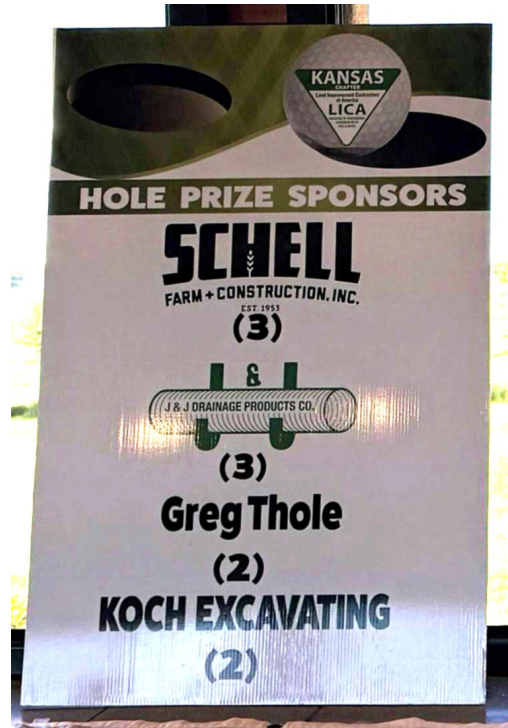
Our Hole Prize Sponsors

**Schell Farm & Construction,
Inc. (3)**

J&J Drainage Products (3)

**Greg Thole
Thole Excavating (2)**

Koch Excavating (2)



Carter Geiger did not take home a bottle of Angels Envy Bourbon for being closest to the pin on the second shot on Hole 1. Yes, he was closest but the prize was taken home by Carters father, Jeremy!



Julio Franco won a \$50.00 Bomgaars gift card for being closest to the pin off the tee on Hole 2.

6th Annual Swing Away & Pray



Cody Rengstorf took home a bottle of Penelope Bourbon for being closest to the pin on the 2nd shot on Hole 5.



Anthony Bramhall won a \$50.00 TSC gift card for being closest to the pin off the tee on Hole 8.



Ben Gallagher took home a bottle of Horse Soldier Bourbon for making the longest putt on Hole 9.



Russ Arntt took home a bottle of Chopin Vodka and Bloody Mary Mix for being closest to the bottle on the first shot off the tee on Hole 12.

6th Annual Swing Away & Pray



Eric Waterman won a \$50.00 gift card for the longest drive on Hole 14.



Eric Waterman again, this time with a \$50.00 TSC gift card, for being closest to the pin first shot off the tee on Hole 15.



Jared Ice took home a bottle of Makers Mark for making the longest putt on Hole 18.



Thank You Purple Wave Auction for providing our golfers with hydration and other goodies as they rounded the course.



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I hope everyone took a little time when celebrating our country over the 4th to reflect on the history of this United States.

Read the Declaration of Independence.

We hold these truths to be self-evident, that all men are created equal, that they are endowed by their Creator with certain unalienable Rights, that among these are Life, Liberty and the pursuit of Happiness.--That to secure these rights, Governments are instituted among Men, deriving their just powers from the consent of the governed...

The idea was born of a country where people could live **together** in freedom.

And for the support of this Declaration, with a firm reliance on the protection of divine Providence, we mutually pledge to each other our Lives, our Fortunes and our sacred Honor.

Although the Constitution was not written until 1787 the founding principles of our nation were:

- Everyone has the natural right to life, liberty, and the pursuit of happiness.
- Government derives its authority from the consent of the governed. "We the People"
- The powers of government should be defined and constrained to prevent abuse.
- A shared power between national and state governments.
- Three Branches of Government to prevent abuse of power and ensure checks and balances.
 - An Executive Branch of government to implement and enforce laws.
 - A Legislative Branch to enact laws and represent the people.
 - A Judicial Branch to review and determine the constitutionality and consistent application of laws.

If any one of these founding principles is allowed to crumble, or we forget we have "mutually pledged our Lives, our Fortunes, and our sacred Honor" to each other, the whole idea of "We the People" will begin to decay.

Happy Birthday America!
Here's to another 250 Years!

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6th Annual Swing Away & Pray Teams



*Berry Tractor & Equipment
Co. Team 1*



*Berry Tractor & Equipment
Co. Team 2*



Eden Intakes



*Foley Tractor & Equipment Co.
Team 1*



*Foley Tractor & Equipment Co.
Team 2*



The Horse Soldiers



Landoll Company, LLC



The Misfits



Modern Ag, Inc.

6th Annual Swing Away & Pray Teams



*Murphy Tractor & Equipment
Co., Inc. Team 1*



*Murphy Tractor & Equipment
Co., Inc. Team 2*



*Murphy Tractor & Equipment
Co., Inc. Team 3*



*Murphy Tractor & Equipment
Co., Inc. Team 4*



*Roadbuilders Machinery &
Supply Co., Inc.*



SBS Insurance

Tournament Notes:

If you have not came to the tournament because you are not a golfer here is something to think about. District 1 Director, Dave Bose indicated he was coming to the tournament and I indicated my team needed another golfer. Having never golfed, Dave picked up a few clubs and strapped them to the back of his Harley. Using an old 3 wood to tee off Dave consistently made shots off the tee or on the approach that our team used or would have been our next choice. His putting started out rough but by the end of the day he was much improved at it also. I understand he has already picked up two more clubs. We have teams in this tournament that are only here to have fun and socialize with their fellow contractor and associate members so please think about joining us next year. Although, Dave might demand placement on a competitive team!



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6th Annual Swing Away & Pray



Think I can hear the conversation, "How did you miss that shot?"



Newcomer, Rookie of the Year, Dave Bose!



The Spring Creek Golf Course has beautiful fairways winding through a beautiful residential neighborhood.



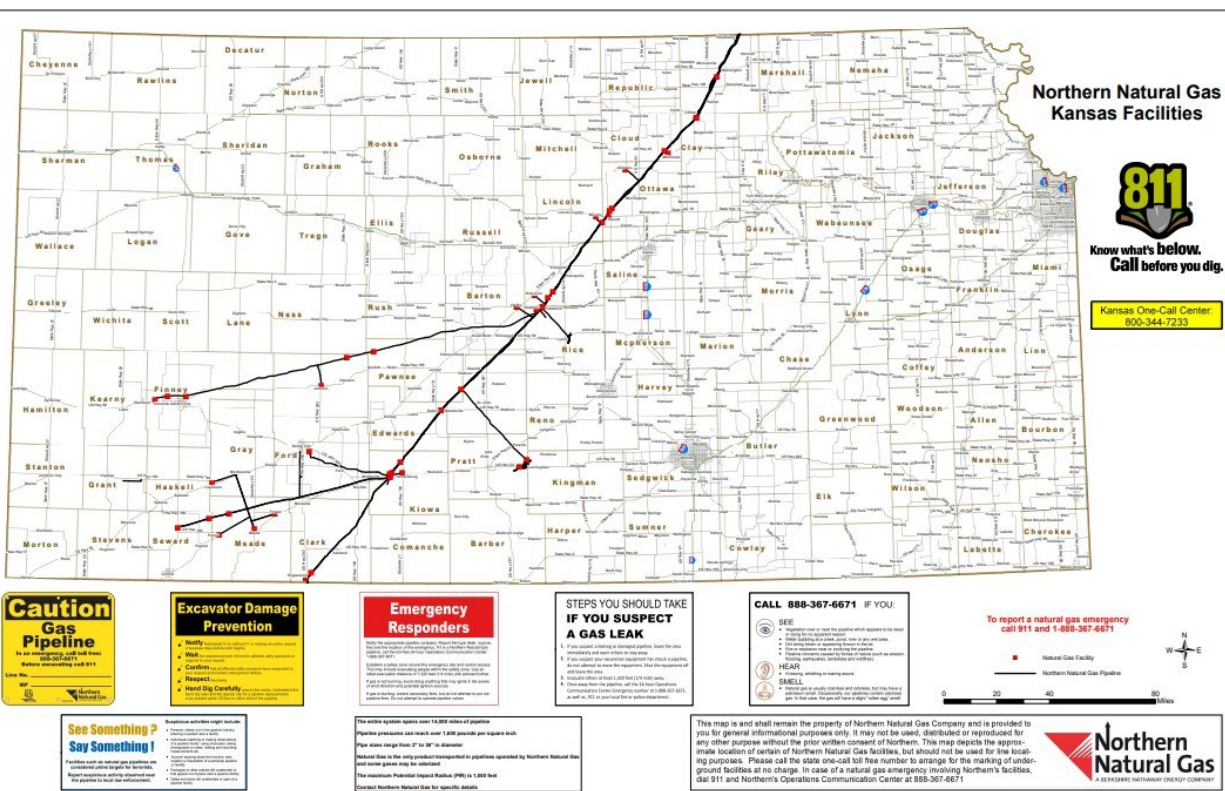
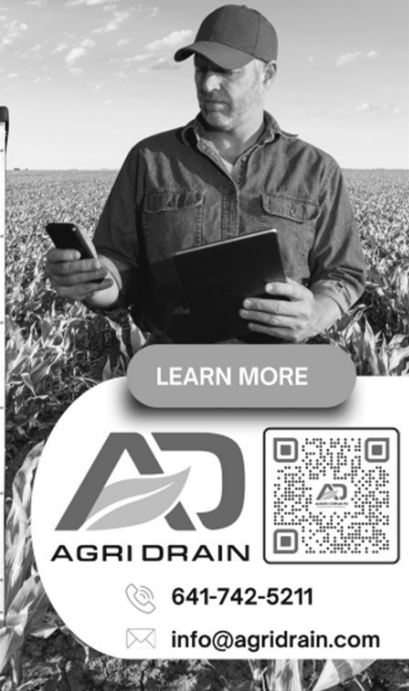
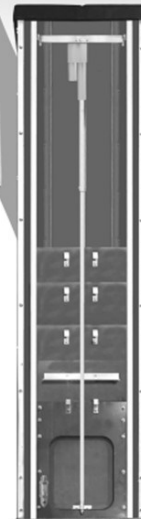
The course claimed a number of out of bounds balls!

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On the Other
Side of the Dozer Blade
by Margaret Smelser



"It was a dark, stormy night", an old story begins. As it was last night, but thankfully no damage in our area. Small branches and twigs littered the yard, but thankfully no trees damaged.

We have been very fortunate.

Looking West from my usual place at my table. I haven't seen any "wildlife" yet, only a few of the numerous assortment of birds. A huge raccoon on the deck wasn't a welcome visitor. He was the one eating the bird food. I had a different "excavator" digging some special plants - a groundhog!

David & Lee were off to work early, near Reno, south of Tonganoxie. This job is for a chiropractor, one of the "professionals" who has bought land and divided it for family. As the city moves out, more farm and pastureland is going.

Last week was "cattle day", vaccines, pour on, etc. We are so fortunate to have a good vet from Oskaloosa, to take care of our small herd. Our new bull will be delivered sometime soon, from Johnson, NE. This is a story in itself, from a tremendous friendship with a grandsons college friend - good stock, low birth weight. Cattle pay the taxes, insurance for the farmer. Leavenworth County is an expensive place to live!

David & Lee keep busy with a list of jobs ahead - building pad, housing sites, and ponds. In the days ahead they have to take time to live! I keep reminding David!

One job I call on "instant pond". Finished after some long days and a three inch rain filled it overnight. Time out for a 'memorial' gathering for a man alone, they and others had helped. A very sad story. In this turbulent world we're living in

I'm thankful there are still tender hearts.

It's time for fuel refill. Last week dyed diesel \$4.78, up from \$3.35 the last fill. So hard for many "living on a shoestring", an old saying. I remember the struggles my family went through way back when.

I planted my "garden" this week - the special tomatoes and bedding plants. Felt good to have dirt under my fingernails again. There have been many kinds of flowers blooming.

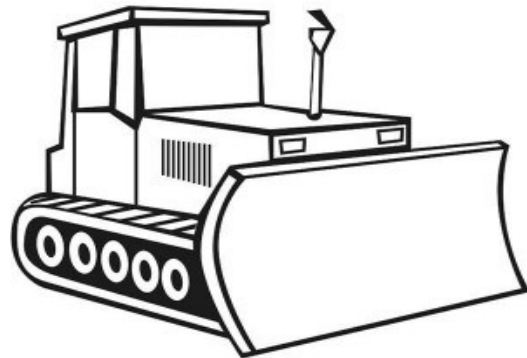
It's been hard to give up so many of the things I've always done. But I am so very thankful for all the family I can count on.

The new directory was the usual, excellent. The many memorials leave quite a loss in KLICA. And then to hear about Margery Bayer, she & Burke were a delightful couple.

The scourge of drugs continues. We had a heartbroken mother at our little country church, her son-in-law dying from drugs. Now, with this World Cup seeming to be No. 1 in Kansas City, my concerns and prayers are with the law officers, they are already way overloaded. It's not the athletes coming, they are disciplined, it's all the criminal element who will use this time as an opportunity for easy pickings.

I don't want to finish sounding pessimistic, we are very fortunate with good pasture, enough moisture for now, and no fires in our area. We know our world is in a turmoil, but we must "keep on keeping on" and do our best in our own little space.

God has a plan if we only look for it. Take care in the busy days ahead - may you have peace of mind & heart & strength for your day!



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National Committee and Board Meetings

National LICA is preparing for the 2026 National Virtual Board Meeting and Virtual Committee Meetings, scheduled for July 6–20, and is looking forward to getting more members involved in the conversations.

The full schedule is listed below and is available on LICANational.org along with the meeting links. Please take a few minutes to review the schedule and plan to join any committees that interest you.

These committee meetings will lead directly into the 2026 National Virtual Board Meeting on Monday, July 20 at 6:00 PM Central.

COMMITTEE CHAIRPERSON

Just like an in-person meeting, Committee Chairpersons will be asked to summarize their committee meeting's contents during the Virtual Board Meeting.

After your committee meeting, National LICA will email you the meeting minutes for review before posting them on LICANational.org. Chairpersons will also receive a summary to read at the Virtual Board meeting.

STATE CHAPTER PRESIDENTS

State Chapter Presidents must attend the Board Meeting as part of the voting body. If a State Chapter President cannot attend, please arrange a proxy ahead of time so your chapter is represented.

VIRTUAL COMMITTEE AND BOARD MEETING DETAILS:

National LICA will provide meeting links via Google Meet on LICANational.org and share them by email before each committee meeting and the board meeting.

Chairpersons and Co-Chairpersons will receive an email from National LICA ahead of their scheduled committee meeting containing the agenda and detailed instructions. National LICA will provide meeting details to the entire membership through special email editions and social media reminders leading up to the schedule.

Previous spring committee minutes are available on LICANational.org for anyone who wants to review past discussions before joining.

Region Meeting dates and times will be announced soon, and links will be available on LICANational.org.

When joining a meeting, attendees should type their name and state/chapter in the chat so National LICA can confirm attendance.

Once you are in the meeting, please click the Chat button on the bottom right of the screen. Type your name and state/chapter. (*Allison Hack, IL*)

Insurance & Safety Committee

July 6 – 6:30 PM Central

Conservation, Excavation, & Earthmoving Committee

July 7 – 6:00 PM Central

Ladies & Devotions Committees

July 7 – 6:00 PM Central

Associates' Advisory Committee

July 8 – 9:00 AM Central

Convention Committee

July 8 – 6:00 PM Central

Membership Committee

July 9 – 6:00 PM Central

Policy Committee

July 10 – 5:30 PM Central

On-Site Waste Committee

July 10 – 6:00 PM Central

Water Management & Quality Committee

July 13 – 6:30 PM Central

By-Laws Committee, directly followed by Long-Term Planning & Past Presidents Committee

July 14 – 5:30 PM Central

Legislative Committee

July 15 – 6:00 PM Central

Executive Directors Meeting

July 15 - 6:00 PM Central

Education & Technology Committee

July 16 – 5:30 PM Central

Budget Committee

July 16 – 6:30 PM Central

2026 National LICA Virtual Board Meeting

July 20 – 6:00 PM Central

For members who have not had the opportunity to attend National this is your opportunity to get involved and learn more about your Association. No need to take days off work - maybe knock off work a little early a few days and after the virtual meeting take your spouse out to supper!

Be a Part of Your Association - Get Involved!

LICA Contractor Member Benefits

As a contractor, chances are you already have the expertise to provide federally mandated Entry-Level Driver Training (ELDT) for employees seeking a Commercial Driver's License (CDL).

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- Bring ELDT training in-house
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- Eliminate the need for outsourcing

Email Caroline Krug to access your ELDT Training Provider Resources:
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CDL

ENTRY-LEVEL DRIVER TRAINING (ELDT)
TRAINING PROVIDER RESOURCES

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The Land Improvement Contractors of America new Chief Executive Officer, Dennis Mikula, and our National Staff have been working hard to promote and gain partnerships for LICA. These benefits are all available on the National Website or can be linked from the KLICA website. With questions or to get started with a benefit make contact with the provider information listed for that benefit. You can also reach out to myself or National LICA for additional information. Thank You National for your hard work!

The LICA Safety Portal

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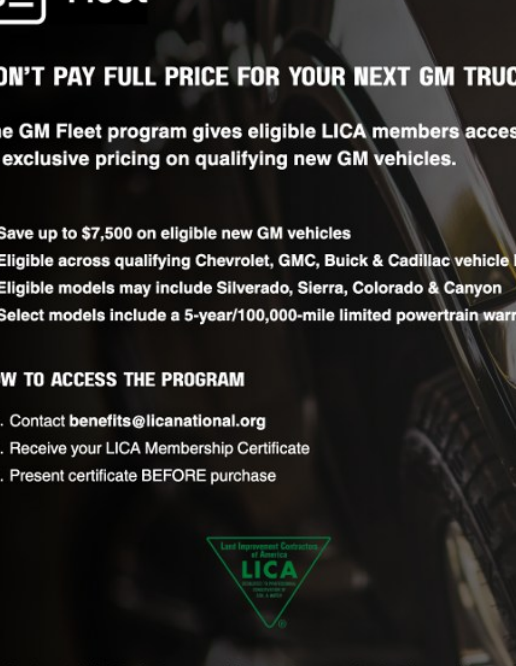
- Comprehensive listings
- Wide network of buyers in a competitive global marketplace
- Proven bidding system with no reserves
- Targeted Marketing

LICA MEMBER BENEFITS

- Special Member Listing Pricing
- All-Inclusive Equipment Marketing
- Full Service Auction
- No Transportation Costs

CONTACT TIM KIPPER
402-802-5028
Tim.Kipper@BigIron.com

BigIron AUCTIONS
BigIron.com | 1-800-937-3558



Fleet

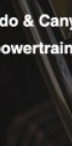
DON'T PAY FULL PRICE FOR YOUR NEXT GM TRUCK

The GM Fleet program gives eligible LICA members access to exclusive pricing on qualifying new GM vehicles.

- Save up to \$7,500 on eligible new GM vehicles
- Eligible across qualifying Chevrolet, GMC, Buick & Cadillac vehicle lines
- Eligible models may include Silverado, Sierra, Colorado & Canyon
- Select models include a 5-year/100,000-mile limited powertrain warranty

HOW TO ACCESS THE PROGRAM

1. Contact benefits@licanational.org
2. Receive your LICA Membership Certificate
3. Present certificate BEFORE purchase



Program Requirements & Eligibility: Must be a current LICA member in good standing. Available on qualifying new GM vehicles only. Vehicle eligibility and incentive amounts vary by model. Participating dealer required. Business and membership documentation may be required by the dealer or GM for verification purposes. Incentives cannot be applied retroactively after purchase. Commercial/fleet delivery requirements may apply. Titles and registrations must be in the legal business name of the LICA member. Program subject to GM Fleet eligibility guidelines and availability.

OUR COMMITMENT:

"We're doing something special for construction and trucking companies to help them save money through leveraged buying power. Petrocon is the only commercial buying group designed to help you lower costs in key commodities while improving the way you apply these products into your fleet. We build as much value into our commodity offering and extract as much value from our supplier network to improve your business and maximize your profits."

Joseph D. Gervinazzo
President

Imagine saving 20% of your operating costs in key commodities. These savings go right to your bottom line.

PETROCON NATIONAL ACCOUNT MEMBER BENEFIT PROGRAM

PETROCON NATIONAL LUBRICANTS PROGRAM

Petrocon National Account Lubricants Program is powered by Phillips 66. Brands including Gulf and Kendall are available, as well as a regional offering of Drydene and Shell. These lubricants are offered in Bulk, Drum, Pails, Gallons, and even Quarts. With a full line of lubricants and greases, these high performance products will be delivered freight free, with no drum deposits or fuel surcharges, all through local P66 network of distributors. Not sure which lubricants you need? Give us a call for expert lubrication recommendations. Minimum order for bulk is 110 gallons, packaged is 1 drum or 55 gallons. Typical savings relative to national branded lubricants is \$1-3 per gallon.

PETROCON NATIONAL RUBBER TRACK PROGRAM

Our national rubber track program is powered by Rubber Track Solutions. Tracks are shipped nationwide, and a part typically is freight free. Recognized brands such as Camso, Bridgestone, RTB (Rubber Track Solutions) are designed to save money with quality tracks for mini-excavators, compact track loaders, and other construction and agricultural applications.

PETROCON CAT & KOMATSU REPLACEMENT PARTS PROGRAM

We partnered with CTP to provide replacement parts for CAT & Komatsu heavy equipment. This national offering is a full comprehensive program to provide substantial savings to our contractors. Expected savings are 20-40% over OEM parts. For a quote, email your CAT or Komatsu part numbers to orders@petrocon.org.

Engine Components	Power Train	Hydraulics
Electrical	Baking	Frame & Body
Undercarriage	Hardware	Ground Engaging Tools
Fuel Injection	Seals & Gaskets	Cooling System

TO GET STARTED:

These programs can be accessed by signing on as a Petrocon Member. Download our Petrocon Credit & Enrollment form from our website: www.petrocon.org/contact.html

Once your application is received and approved, we will provide access to our Order Portal which includes pricing and products. You can always contact us at orders@petrocon.org as well.

For CAT/Komatsu parts, email us the CAT/Komatsu part numbers for availability and pricing. Send an email to orders@petrocon.org.

We are excited about helping you save money with our Lubricants, Antifreeze, Rubber Track and CAT replacement parts programs available through Petrocon as a LCA member!

**LCA MEMBERS
FREE ENROLLMENT
\$2,500 SAVINGS**

PETROCON CORPORATION

Toll Free: 866-548-8750 • Fax: 301-550-5452 • Direct: 301-563-8906 • 410 • Cell: 301-730-0114

LICA Contractor Member Benefits

LICA Members Receive a 5% Discount on all Big Switch Products

Just a few types of projects for the Big Switch:

Erosion/Sediment Control, Pollutant Removal, Stormwater Management & Slip Repair



Big Switch® is a highly qualified/exceptionally valued 100% USDA biopreferred compost sediment filter that gives you the erosion control you need. The Big Switch® is oval in round in cross-section, designed to provide a three-dimensional medium that retains sediment and other pollutants (e.g., suspended solids, tannic acid, nitrates, phosphates, and motor oil) while allowing the cleaned water to flow through. Because The Big Switch® Erosion-Filtration Medium has greater surface area contact with soil than typical sediment control devices, it reduces the potential for runoff to create rills under the device and/or create channels carrying unfiltered sediment and comes in 4", 8", 12", 18", 24" and 32" diameter.

National LICA Benefit: 5% price reduction for 28 sack stock orders plus an additional 2% net 10 off paying your invoice within 10 days.
Offer may change without prior notification



For more information contact:
Joe Greco, President
Joe@greco.tc • 724-681-4414
www.biosecurity.biz



As a Contractor Member since 1981 and an Associate Member since 2009, we know what a positive difference LICA can make on your business.

Clean Fire Distributing is offering a **\$50 per case discount** on Clean Fire Diesel Fuel Additive.

Discover all the benefits Clean Fire delivers:

- Reduced emissions
- Optimum performance
- Easier cold starts
- Smoother running engine
- Cleans tank and fuel delivery systems



Contact
Phone: 402-693-2424
Email: cleanfiredist@gpcom.net
www.cleanfire.net



EXPAND, CONTRACT & CONTROL YOUR LABOR

A Smarter Way for LICA Contractors to Manage Workforce Demand

LOAN EMPLOYEES

Keep your skilled workers productive during slow periods.
Offer underutilized employees to other contractors through ConX and transform downtime into revenue — instead of layoffs.

- ✓ Retain your workforce
- ✓ Generate additional income
- ✓ Stabilize your labor costs

Need extra manpower for a project or deadline?

Quickly find available, qualified workers from other contractors when and where you need them.

- ✓ Fill short-term labor gaps
- ✓ Scale without long-term overhead
- ✓ Reduce project delays

STRENGTHEN YOUR BUSINESS

ConX gives LICA contractors real-time labor flexibility.
Spend less time worrying about workforce shortages and more time focusing on projects, clients, and profitability.

- ✓ Increase operational agility
- ✓ Protect project schedules
- ✓ Improve labor efficiency

LICA MEMBER BENEFIT

Complimentary ConX Subscription for LICA Contractors

Activate your account and start leveraging **the network.**

GET STARTED TODAY
CONX-USA.COM
For assistance or questions:
support@conx-usa.com

All the Parts You Need. One Source.

At Conequip Parts, we understand that downtime costs you money. That's why we're committed to getting you the right part and support you need — **FAST.**

All Major Makes & Models

Final Drives/Motors	Swing Bearings	Hydraulic Pumps
Hydraulic Cylinders	Transmissions	Swing Drives/Motors
Undercarriage	Axles/Differentials	Diesel Components

& SO MUCH MORE!

\$100 FREE Parts Credit

One time \$100 credit toward parts purchase. Valid for new & existing customers. No minimum purchase required. Non-transferable, no cash value, & cannot be combined with other offers. Valid at time of purchase only.

WHETHER YOU HAVE 1 MACHINE OR 1,000 MACHINES

Conequip Parts is here to give you the most trustworthy service & the best prices.

FAST RESPONSE

Quick quotes & rapid shipping to minimize your downtime.

QUALITY PARTS

Genuine OEM & high quality aftermarket parts you can count on.

EXPERT SUPPORT

Knowledgeable team ready to help you find the right part **FAST.**

COMPETITIVE PRICES

The best value without compromising on quality.

INTERNATIONAL COVERAGE

Serving heavy equipment owners & operators across the U.S. & Canada.

Mention LICA for your \$100 Credit! **CALL (716) 427-7502**

A World of Parts with a Personal Touch | www.conequip.com

LICA Contractor Member Benefits



DPA AUCTIONS
EST. 1972

Nationwide Buyers. Competitive Bidding. Real Market Value.

DPA Auctions, formerly Del Peterson & Associates, is a nationwide, FAMILY-OWNED company built on over 50 years of real-world experience helping business owners sell equipment like tractors, trucks, excavators, and more. What makes us different? We bring qualified buyers from across the country into one marketplace, turning your idle iron into competitive bidding and real results — all with a simple, seamless process and a team that guides you from listing to cash in hand.

WHY DPA?
Our client success is our success.

- ADVANCED MARKETING
- 50 YEARS OF EXPERIENCE
- REAL-TIME VALUATIONS
- UNMATCHED CUSTOMER SERVICE

EXCLUSIVE OFFER

Land Improvement Contractors of America
LICA
DEDICATED TO PROFESSIONAL CONSERVATION OF SOIL & WATER

50% OFF SELLER FEES

DPAuctions.com




LICA Member Benefit
Buy and Sell Equipment with the Inventory Management System

The Starting Point For Everything

LICA Members can now buy and sell equipment on the National LICA website using the Inventory Management System from Sandhills Global. The Inventory Management System allows members to list any and all equipment with a description, photograph, price and contact information. It also allows members to advertise their equipment on Sandhills' websites, like Machinery Trader.

ADD INVENTORY
Members add inventory via Sandhills Cloud's Inventory Management application provided to LICA Members at no cost.

INVENTORY INSTANTLY TRANSFERRED TO . . .

National LICA Website → Member's Sandhills Hosted Website →

INVENTORY

TractorHouse, TractorPaper, ForestryTrader, CraneTrader, Tree & Landscape Equipment Trader

LICA Members work with Sandhills representatives for setup and training of Sandhills Cloud's Inventory Management application.

Inventory Management includes valuations on all assets. **VP Value Insight Portal**

INVENTORY MANAGEMENT

Contact a Machinery Trader representative for complete details. 1-800-247-4898 www.MachineryTrader.com



From One Generation to the Next
Passing on the Family Business, Lifestyle, and Legacy

Secure the future for your family...your business...your dreams

No matter what kind of operation you run, you have a remarkable capacity for strategy, planning years into the future despite an incalculable number of variables

Greco & Associates can help ensure your business continues to thrive for years to come and that your family and employees remain protected, no matter what the future holds.

- ❖ We help owners understand the consequences of operating without a written plan
- ❖ Making sure "a" succession plan dovetails with your estate and wealth transfer strategies
- ❖ Multi-generational "bloodline" planning. Insurance positioning and risk management reviews
- ❖ Structuring and funding well-thought-out buy/sell arrangements between shareholders
- ❖ Contingency planning and business continuation planning.
- ❖ Key employee retention strategies.
- ❖ Business Valuation

No Charge for Initial Consultation and Business Valuation for LICA Members
Trusted for 57 years

GRECO & Associates
FINANCIAL SERVICES
"Helping you write the story of your life."

GREG GRECO MBA CEP
1727 UNIVERSITY AVE
WATERLOO, IA 50701
319-234-5723
greg@grecofinancial.com




WORLD

RELATIONSHIPS. RESOURCES. RESULTS.
Experience a World of Difference

INSURANCE & BENEFITS FOR LICA MEMBERS

At World, our team has been specializing in insurance solutions for land improvement contractors for more than 30 years. We partner with carriers to offer products tailored to meet the needs of the LICA community. Our deep carrier relationships allow us to provide you with the most comprehensive coverages available at the most competitive rates and terms.

THE WORLD DIFFERENCE
Our advisors understand the unique exposures associated with your business. We ensure you have a program specific to your needs and budget.

- Exposure identification and analysis
- Coverage and cost analysis
- Multiple A+ rated carriers in all 50 states
- Loss control services and safety training
- In-house claims advocacy plus 24-hour hotline
- Online certificate printing and policy summaries
- Direct access to your personal advisor

COMMERCIAL INSURANCE & BONDS

- Specialized commercial property
- General liability, excess, and umbrella
- Commercial auto and trucking; inland marine
- Equipment breakdown
- Contractors' pollution liability (upset/overturn)
- Contractors' Errors & Omissions liability
- Management liability (Crime, EPLI, Fiduciary)
- Cyber liability
- Workers' compensation

SURETY & FIDELITY BONDS

- \$1,000 to \$500 million licensed in all 50 states
- A.M. Best "A" rated, U.S. Treasury-listed sureties
- Bid, performance, payment, maintenance, and completion, license/permit, court, probate

401(k) RETIREMENT PLANS

- Exclusive Multiple Employer Aggregation Program (MEAP)
- Reduced administrative costs
- Attract and retain key employees
- Outsource complicated administrative duties
- Fiduciary protection for trustees (DOL/IRS)
- Education support for participants
- Fortune 100 partner: Lincoln Financial

GROUP HEALTH PLANS

- Competitive rates
- Two participants minimum
- Multiple plan design options
- Multiple provider networks in all 50 states
- Dental and vision plans available
- Supplemental benefits available

PAYROLL & HR SOLUTIONS

- Exclusive discounted member pricing
- Payroll and tax administration
- Integration with workers' compensation
- Time & attendance, helps control labor costs
- Reduce HR administration tasks
- Industry leading HR technology

Endorsed by national LICA — Call or email for a free quote:
(201) 559 8157 mikecoughlin@worldinsurance.com

WORLDINSURANCE.COM

Certain insurance products and services may be unavailable in certain states. Specific terms and conditions of coverages are as specified in the insurance policy so read your policy and declaration page in detail, including all endorsements. World Insurance may receive compensation in the form of commissions, overrides and other compensation pursuant to carrier agreements for coverages placed.

LICA Contractor Member Benefits




RED WING SAFETY FOOTWEAR PROGRAM

We are thrilled to announce that Red Wing Shoes has been chosen as our preferred national supplier of safety footwear for all U.S. sites.

As of 2025, LICA and Red Wing have signed an Agreement to provide our members with exceptional safety footwear, service, and value. With this Agreement, LICA members will gain access to a range of program highlights, including:

- ✓ A 15% discount on safety footwear off MSRP, as part of an exclusive billing program
- ✓ Multiple purchasing options - In-Store, Mobile Boot Trucks, and Online W/Free Shipping
- ✓ A selection of over 350+ safety footwear styles
- ✓ Digital voucher management platform
- ✓ A 1-year warranty on Red Wing footwear and a 6-month warranty on Irish Setter and Worx footwear
- ✓ Free boot checkups, cleaning and conditioning, and laces for the life of the footwear
- ✓ Over 1200+ retail stores and 170+ mobile shoe stores

[Red Wing For Business Videos](#)

Exceptional Service

If you are currently using Red Wing, rest assured that you will continue to receive the same exceptional service you have come to expect. Additionally, you will now have access to all the program highlights and our national account team.

For Land Improvement Contractors of America members that are not currently utilizing Red Wing, we invite you to consider joining the program. Please reach out to the contacts below and indicate that you are interested in participating in the LICA program. They will arrange a virtual meeting to better understand your needs and fully demonstrate the capabilities of this exceptional safety footwear program.

Dedicated Support Team

Brian Duerinck
Field Account Manager
Red Wing Shoe Company
815-355-4242
Brian.Duerinck@redwingshoes.com

Business Accounts
Red Wing Shoe Company
800-239-1064
business.accounts@redwingshoes.com

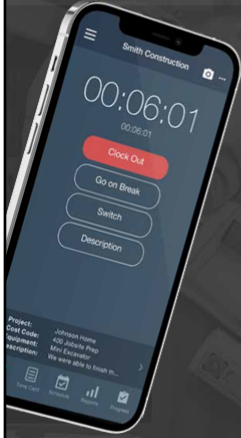





Voted the #1 Time Tracking Software for Field and Office Employees

30% MEMBER DISCOUNT

- ✓ No Paper Time Cards
- ✓ 30% Profit Increase
- ✓ 67% Less Time On Payroll
- ✓ 90-Day Guarantee
- ✓ No Contracts
- ✓ Only Pay For What You Use





TIME TRACKING



REPORTS & DASHBOARDS



DAILY REPORTS



EQUIPMENT TRACKING



WORK ACCOMPLISHED



SAFETY



SCHEDULING

Track Time, Heavy Equipment & Work Accomplished with the busybusy app

[Try busybusy Free](#)

3 WAYS TO TRACK TIME

Employee Mode

Employees can clock in/out, update job costing, sign time cards, request time off, & more, all from their own smart device.

Supervisor Mode

Crew leads can manage individuals or entire crews to clock in/out, update job costing, sign time cards, & more.

Kiosk Mode

No other product allows you to have employees clock in w/ a kiosk while still allowing supervisor's to use their phones to manage the employee's equipment and job costing allocation.

PROJECT TRACKING

Progress tracking provides insight into employee and crew efficiency and can be imported into your accounting, bidding, ERP, or project management software.

EQUIPMENT TRACKING

Never miss a billable hour for your machine again. With busybusy you track the operator and the machine so you can keep your projects in the black.

[CLICK HERE TO SEE ADDITIONAL FEATURES](#)

*No Contracts: We basically dare you to be successful with busybusy, because we know it will work out!
 *90-Day Guarantee: We have a 90-day, 100% Satisfaction Guarantee to ensure your success.

 Visit [busybusy.com](https://www.busybusy.com) to get started.

SPECIAL PROGRAM FOR LICA MEMBERS



CREDIT CARD PROCESSING FEES

THE RULES HAVE CHANGED!

LICA members have the opportunity to offset ALL credit card processing fees through our new Member Benefit Program with Titanium Payments!

PROGRAM BENEFITS:

- NO contract
- Eliminate Fees
- Next Day Funding
- No Hidden Costs
- Signage Provided
- Sale Amount & Service Fee on Receipt
- Streamline Quoting & Invoicing





CONTACT LOUIS PUGLISI & GET STARTED TODAY!
 609-957-1784 • louis.puglisi@yahoo.com

Must be a LICA member in good standing to receive program benefits.



LICA Contractor Member Benefits

National LICA Scholarships



Supporting the next generation of our industry

- Scholarship opportunities available through National LICA
- Application on LICANational.org

National LICA | 630-548-1984

National LICA

3080 Ogden Ave., Suite 107, Lisle, IL 60532

benefits@licanational.org | LICANational.org

ADVOCACY

Legislative Landscape



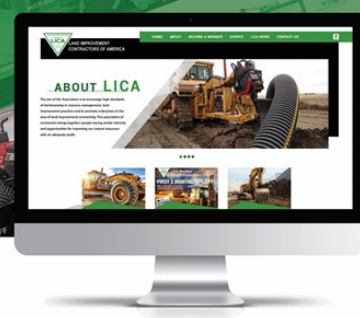
Monitoring legislation impacting contractors

- Key federal policy updates affecting contractors
- Breaking down policy developments
- Sent via email & posted on LICANational.org

Brian Deery | legislative@licanational.org

As our members already know all these benefits can make your membership well worth the price. But the real value to a membership in LICA or KLICA is the people. Your membership includes a wealth of institutional knowledge that our members are willing to share with each other. From contractors who have been in business for generations to those who are just starting up, who doesn't value the ability to talk to and get real answers from your peers? I have not met a member yet who is not willing to share how to accomplish their successes and how to avoid their mistakes with other members.

LICA Member Premium Hosted Website Advertising



Custom HTML

Package: \$195/mo.

Custom WordPress

Package: \$395/mo.



Powering Associated Software: **VP** Value Insight Portal

The LICA Contractor



Quarterly publication featuring contractor stories, industry news & National LICA updates

- Contractor project features & industry highlights
- Legislative & legal updates impacting members
- Included with National LICA membership

Caroline Krug | ckrug@licanational.org

KLICA Membership	\$325.00
Monetary Member Benefits	\$100s to \$1,000s
Member Knowledge Benefits	Priceless!



prins@prinsins.com



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Serving the Land Improvement Contractor for 30+ years

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intelligent construction



Leica
Geosystems



Presenting the Next Generation
Leica iCON GPS 70 Series Smart Antenna

THE ULTIMATE 70T ROVER

- Permanent tilt compensation – no need to hold the pole vertical - resistance to magnetic interferences!
- Measure and stakeout points quicker than ever before!
- Measure anytime, anywhere – calibration-free – the antenna is ready when you are!



Stop wasting time leveling the rod!
This is why you buy Leica!



THE ULTIMATE 70T ROVER

- Robust aluminum housing
- Tilt compensation
- Latest Novatel GNSS Technology
- Integrated UHF or 900Mghz Radios
- BT & Wifi
- Fully integrated in iCON Machine Control

The **iCON GPS 70** series is seamlessly integrated into the Leica iCON field software. By keeping the core central interface, following the unequalled Leica iCON concept, you will benefit from the simple-to-use workflows and avoid costly downtime.



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LaserGPS.com

Rambling Thoughts of an Executive Director

We had a beautiful day for Our Swing Away & Pray Golf Tournament and as noted the course and setting was beautiful. I did think we would finish earlier than in the past on the 18 hole course and we did not. As someone noted teams probably did not feel pressured into moving quicker as we were spread out without teams teeing off on the same holes as ones were finishing. It is nice having two very nice courses to choose from and hopefully our golfers will continue to enjoy our tournament no matter which course we golf on in the future.

The Big News is our next convention, January 2027, will mark 75 Years for KLICA! I am excited to be a part of the 75th Anniversary Celebration for this Association.

At this time we are in the process of discussing plans for headline entertainment or speakers. Our goal is to make this convention one you can't miss and one you will remember! Convention will again be at the Hilton Garden Inn, Manhattan, Kansas, where the facilities are very appropriate for our groups events and the staff was very accommodating. The dates are January 24, 25, & 26, 2027.

Mark your calendars now to be there!

Speaking of convention we continue to have members, both Associate and Contractor, dedicated to supporting our Association. I know I've said it before but I am so proud of what KLICA has accomplished providing scholarships to students at Fort Hays Tech North Central. For the coming school year KLICA will fund six scholarships for students:

- The KLICA Endowment Scholarship providing \$1,000.00 to a Heavy Equipment Operations student.
- The John Loflin Memorial Scholarship will provide \$1,200.00 to a Heavy Equipment Operations student.
- The Irene Loflin Scholarship will provide \$500.00 to a Heavy Equipment Operations student.
- Two Pat Simpson Scholarships will provide \$500.00 for two Heavy Equipment Operations students.
- An additional Pat Simpson Scholarship will provide \$500.00 to a Welding Technology student.

Fort Hays Tech North Central appreciates our support and the students are very appreciative of the financial support. I don't know if I have said it but I am proud to be part of these efforts by KLICA!

The planning for the Field Day at Fort Hays State University is in somewhat of a holding pattern but still moving. The NRCS contractor is working on the conservation plan so we will know what needs to be accomplished on the farm. The University Ag Department has a new chairperson who is aware of and supportive of the project. When the conservation plan has taken shape we will have another meeting at the farm to review the conservation needs and develop a schedule or determine what can be addressed at the initial Field Day, and possibly subsequent efforts.





Bringing all of Kansas contractors and farmers to the forefront of efficient water management operations utilizing a strong GPS powered product portfolio from Trimble Agriculture.



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F	W	J	N	Q	O	Q	M	A	N	D	M	P	N	O	V	F	P	J	Q
X	F	N	S	K	C	R	L	J	L	M	N	C	N	D	C	E	U	Y	O
H	K	Y	C	I	X	B	A	A	Y	W	U	M	N	Z	I	Y	R	O	T
M	L	A	R	M	N	V	B	X	N	U	J	R	E	P	V	H	P	N	T
R	I	T	S	O	W	K	I	D	L	D	L	X	P	V	Q	N	L	E	C
L	C	X	A	I	A	O	P	J	H	X	O	R	X	H	B	D	E	C	S
A	A	F	W	S	T	D	X	R	R	V	D	L	C	P	Y	D	W	A	C
S	I	O	D	P	S	E	B	O	I	I	B	O	L	B	F	S	A	L	H
E	N	L	Y	H	A	O	C	U	N	N	T	E	C	N	C	Z	V	L	E
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A	R	P	X	A	K	Z	V	A	A	Y	D	D	O	I	Y	D	Z	R	H
N	A	V	I	D	L	W	P	Y	G	T	R	E	E	O	E	X	H	I	Y
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J	C	B	N	D	X	T	A	Z	D	U	I	S	K	S	N	I	R	S	C
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M	U	Y	F	G	N	O	R	T	H	E	R	N	N	A	T	U	R	A	L
S	Y	Z	E	R	Q	Z	W	T	V	J	V	F	Z	D	I	E	F	I	F
Y	S	Y	B	A	A	W	A	C	I	T	I	Z	E	N	S	N	K	K	L



Kansas Land Improvement
Contractors Association
Membership Application

Date: _____
Company Name: _____
First Name: _____ Last Name: _____ Spouse: _____
Street Address: _____
Mailing Address if different: _____
City: _____ State: _____ Zip Code: _____
Business phone: _____ Cell phone: _____
Fax: _____ Home phone: _____ Email: _____
Sponsor: _____

Annual Dues:	Contractor	Associate	Special
Circle Applicable Member Type	\$325	\$250	\$40

Contractor Services Provided:

☐ CH – Concrete/Hardscaping	☐ OD – Open Ditch Work/Dredging
☐ CR – Crane Service	☐ PD – Ponds/Dams
☐ DB – Directional Boring	☐ RP – Roads/Paving
☐ DW – Drainage/Water Mgmt./Irrigation	☐ SP – Site Preparation/Demolition
☐ EM – Earth moving/Grading/Leveling	☐ SS – Septic Systems/Onsite Wastewater Treatment
☐ EX – Excavating/Land Clearing	☐ TH – Trucking/Hauling
☐ GR – Gravel/Rock Production	☐ TW – Terraces/Waterways
☐ LS – Landscaping/Seeding/Sod	☐ UU – Underground Utilities
☐ Dealer/Service Company/Consultant/Insurance/Other	

Annual dues are due and payable on a calendar year basis, prior to January 1 of each year.
KLICA dues for new contractor members joining after March 1 are paid up for the next full calendar year.

Return Application to: Jon L. Ungerer, Executive Director
Kansas Land Improvement Contractors Association
850 U.S. Hwy 77
Marysville, KS 66508

Contact Phone: 785-221-8697
Email: jungerer@kansaslica.com



Kansas Land Improvement
Contractors Association
850 U.S. Hwy 77
Marysville, KS 66508

Important Dates for your Calendar.....

- 3rd Quarter KLICA Board Mtg.
To Be Determined
- July 20, 2027 6:00 PM Central
National Board Meeting
Virtual
- January 24, 25, & 26, 2027
KLICA 75th Annual Convention & Mtg.
Hilton Garden Inn
Manhattan, KS
- February 9 - 13, 2027
National LICA Winter Convention
Gila River Resort & Casino - Wild Horse Pass
Chandler, AZ

