



KLICA News & Information

Kansas Land Improvement Contractors Association

Meet KLICA

KLICA Officers

Kent Henderson
President
620-341-2686
kent@zhkent.com

Joe Schletzbaum
President Elect
913-370-0256
jconst@rainbowtel.net

Steve Peter
Vice President
620-562-7389
speter57906@abglobal.net

Jeff Schell
Treasurer
785-562-6816
jefro@bluevalley.net

Clem Karlin
Immediate Past President
785-623-1188
clemkarlin@rocketmail.com

Directors
Brad Raifsnider
James Fenwick
Randy Myers
Scott Lowe
Justin Rutz
Greg Thole
Keith Babcock
Associate: **Luke Wiman**

Jon L Ungerer
Executive Director
850 U.S. Hwy 77
Marysville, KS 66508
785 221-8697
jungerer@kansaslica.com
www.kansaslica.com
Facebook: Kansas Land
Improvement Contractors
Association KLICA
Newsletter Editor:
Jon L. Ungerer



President's Message: Kent Henderson, KLICA President

Hey Everyone!

Hope every one is having a great year so far.

Lots to do here at Hays, getting to move a lot of dirt for sure.

Belt terracers don't look like they are doing that much, until you try to keep up with one!

So, if you missed it KLICA sent out an e-mail survey. The NRCS was wanting to know who had GPS capability. They are looking at trying digital plans to utilize their manpower. It seems field technicians are hard to come by.

If you missed the e-mail these were the survey questions:

- 1) Do you have GPS?
- 2) Which Brand of GPS do you have?
- 3) Do you use GPS on terraces?
- 4) Do you have the capability to load and design to a surface?

If your answer to #1 is yes and you haven't responded, please do so.

Just right down the answers and e-mail them to jungerer@kansaslica.com
Regular mail or a phone call will work too.

Kent

Contents

- Presidents Column - Kent Henderson Page 1 (Cover)
- New Member Page 2
- LICA Member Benefits Page 4 - 10
- In Memoriam Page 10
- On the Other Side of the Dozer Blade Page 15
- Rambling Executive Director Thoughts Page 19
- Beware the Sun - Summer Safety Page 21
- Membership Application Page 23
- Events & Schedule Page 24 (Back Cover)

Note From a Contractor Member

The picture to the right is one sent to me by Jim & Nancy Furney of Furney Construction, Alta Vista, Kansas. Jim asked this picture and the following note he sent me be included in the next newsletter. Below is the note dated March 1, 2022:

Dear Fellow Members of KLICA. I had a fire that started in the engine compartment of my dozer while rebuilding terraces.

The machine was a total loss.

I wanted to report that I had insurance with KLICA's United Fire Group. My insurance agent, Brad Berry of Smart Insurance, Abilene, Kansas, and David Blessing and John Bone of United Fire Group got my claim handled very quickly! I was very pleased.

Sincerely,
Jim Furney
Furney Construction



New Member

The Kansas Land Improvement Contractors Association KLICA welcomes the following new member. Please welcome them if you run into them or have the opportunity to talk to them. Thank You for joining KLICA and we hope you find your membership rewarding and worthwhile both professionally and personally.

McAfee Dirt Works, LLC
Chad & Devin McAfee
630 Old Forty
Abilene, KS 67410
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National LICA Benefits

Membership in LICA opens the door to a variety of benefits.

Jerry Biuso and your LICA leadership work very hard to secure and maintain numerous benefits for LICA members. The following five pages of this Newsletter is a brief summary of the current benefits. To learn more about each benefit please visit the National LICA website at www.licanational.com and click on the “Member Benefits” tab. With the many and varied benefits, LICA members should find something here to help benefit their business and increase profitability. Member benefits and discounts subject to updates and changes.

In addition to these benefits LICA members have a number of other benefits that aren’t quite as easily measured or quantified but which for many members are the most important.

LICA Contractor Members have businesses to accomplish:

- Conservation work/Erosion Control
- Drainage
- Landscaping
- Trucking/hauling
- Other earth moving construction

LICA Associate Members have businesses to provide services to contractor members:

- Construction/Earth moving Equipment
- Pipe
- Insurance
- Financial Planning
- Other Business Tools

All members receive:

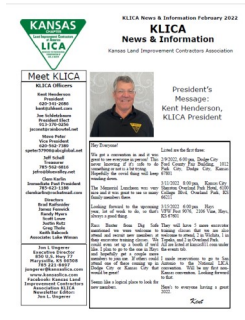
- State Newsletters
- National Newsletters and Magazines
- State Directory
- National directory

These provide information about other members, industry updates, and contacts for other members in your specialty or line of work. Websites keep members updated of these things and Association events.

All members have the opportunity to meet and interact with other Contractor and Associate Members at:

- Annual Conventions
- Field Days
- Golf Tournaments

These events allow many opportunities for informal discussions and interactions where members can learn from their peers and others in the industry. Formal meetings provide the opportunity to hear from experts and others involved in the construction/landscaping/Earth Moving industries.



When you are done with this Newsletter share it with a potential member.

LICA Benefits



Big Switch is a highly qualified/exceptionally valued 100% USDA bio preferred compost sediment filter.

National LICA Benefit: 5% price reduction for 28 sack stock orders plus an additional 2% net 10 off paying your invoice within 10 days. Offer may change without prior notification.



Every job needs the right people, the right resources, and the right plans. When it comes to “putting a ribbon around your affairs,” The Johnson Company has the wisdom, the passion and the skills to put the foundation you desire in place: For more information, or to begin the discussion, you should contact: Nan Merrill, (402) 944-2331 or nan@thejohnsoncompany.net

- No fee initial consultation
- Business exit and continuation plans
- Family business and estate planning
- Buy-sell reviews and arrangements
- Insurance/risk management reviews
- Key employee retention strategies
- Tax effective “idea merchants”



#1 Time Tracking App to Reduce Timesheet Headaches

Finally, time tracking built for construction and other remote worker industries. Busybusy is the top rated GPS time clock for field employees. If your employee doesn't have a desk, and you pay them hourly, you need busybusy!

LICA Members receive 30% Member Discount



Buy & Sell Equipment with the Inventory Management System

LICA Members can now buy & sell equipment on the National LICA website for FREE using the Inventory Management System from Sandhills Global. The Inventory Management System allows members to list any and all equipment with a description, photograph, price and contact information. It also allows members to advertise their equipment on Sandhills' websites like: Machinery Trader (for a fee, see 50% off First 2 months of a 4-month advertising program).

LICA Benefits



Cat machines are built to work and last. And to prove it, your next new Cat machine comes with extended powertrain protection...at no cost to you.

As a LICA member your powertrain will be covered for up to three years or 5000 hours.

Covers parts & labor for powertrain component failures, caused by defects in materials or workmanship.



Discover all the benefits Clean Fire delivers:

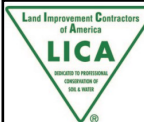
- Reduced emissions
- Optimum performance
- Easier cold starts
- Smoother running engine
- Cleans tank and fuel delivery systems

Clean Fire Distributing is offering a \$50 per case discount on Clean Fire Diesel Fuel Additive.



Sandhills eCommerce Benefit
for LICA members

Sell directly from your website with Sandhills eCommerce. Turn your website into a convenient place for your customers to shop.



The LICA Benefits Platform

The LICA Benefits Platform is not just “one benefit”, it’s a website with a variety of programs and discounts designed for our contractors. There is no registration fee.

Some of the benefits include:

- MetLife Take Along Dental
- IDShield
- LegalShield
- InsurChoice Home & Auto Insurance
- Travel MedEvac Insurance

LICA Benefits



LICA Contractor Safety Management Plan

The purpose of this comprehensive safety manual is to provide LICA members with recommended safe operating procedures and to outline techniques that are essential for the protection of the industry’s greatest asset “its people and equipment.” It is designed to be your individual company safety program or supplement to your existing program. It contains toolbox talks, equipment and jobsite inspection forms and much more. For your convenience a complete CD of the manual is included. This manual is worth thousands of dollars and is FREE to every contractor member.



Certified Piedmontese beef is a naturally lean, nutritious beef low in fat and calories, yet high in protein. Piedmontese cattle originate from the Piedmont region of Northwest Italy and are today raised on family ranches across the Midwest. Certified Piedmontese cattle never receive added growth hormones, steroids, or antibiotics, ensuring a high-quality, nutritious beef every time.

LICA members receive 25% off at piedmontese.com



LICA Member Benefit Promotion

First two months 50% off!

Offer valid with a 4-month advertisement commitment.

Offer is limited and some exclusions apply.



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Non-injury Transport	✓
Pet Return	✓
Vehicle Return	✓
Return Transportation	✓
Escort Transportation	✓
Mortal Remains Transport	✓
Worldwide Coverage	✓

LICA Benefits



Petrocon has launched a brand new CAT aftermarket replacement parts program. This national offering will be a full comprehensive program to replace OEM Caterpillar parts at substantial savings to our contractor. Expected savings are 20-40% over OEM parts. This program provides outstanding savings and exceptional support to get orders quickly and accurately.

LICA Members Free Enrollment \$2,500 Savings




Petrocon Commodities Program

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- Petrocon Energy
- Petrocon Cellular
- Petrocon Waste Management

LICA Members Free Enrollment \$2,500 Savings



LICA Member
Premium Hosted Website
With FREE Banner Advertising

Receive FREE advertising online for banners directing to a Sandhills Premium Hosted site.

- Template Website Package
- Custom HTML Package
- Custom Wordpress Package



New Tradesman
Fisher Space Pen

Fisher Space Pen -
Goes Anywhere, Writes Everywhere

The Tradesman is the NEWEST addition to the Fisher Space Pen Cap-O-Matic family. The most durable and reliable writing instrument on any job site!

LICA Members Receive a 25% Discount

LICA Benefits



We Have Equipment For That

When it comes to land improvement projects we equip customers for success by offering the equipment you need, when and where you need it.

LICA Membership Discount:

10% off new rental contracts



**Machinery
Trader**

LICA Member
TelematicsPlus Benefit

TelematicsPlus Consolidates Fleet Insights

TelematicsPlus is designed to help you view and manage mixed fleet telematics data - at no cost - from one portal, anywhere in the world, through our Sandhills Cloud. Setup is quick and easy and real-time asset valuations are built in.



The LICA Portal

Safety material at your fingertips

Each LICA Contractor Member has access to the Zywave Resource Library. Log-in to your personalized LICA Portal & you can search for safety materials as well as view an up-to-the-minute newsfeed tailored to your business.


- OSHA Requirements
- Risk Mgmt. Materials
- Property & Casualty Info.
- Much more



**Machinery
Trader**


LICA Member
Free Equipment Valuations & More
VIP Value Insight Portal

- Your instant value
- Precise valuations
- Improve your return
- Industry's most powerful appraisal tool
- Plan for the future
- Sell equipment with the click of a button

 **LICA Health Plan**

The LICA Health Plan gives members employees access to broad, national health care provider networks and RBP (Reference Board Pricing) models, to provide quality health benefits to your employees.

- Multiple Plans Available
- Unlimited major coverage for groups of all sizes
- Contact Terence Gorman: (848) 456-8600 or
Email: terencegorman@worldinsurance.com

 **Industry News**

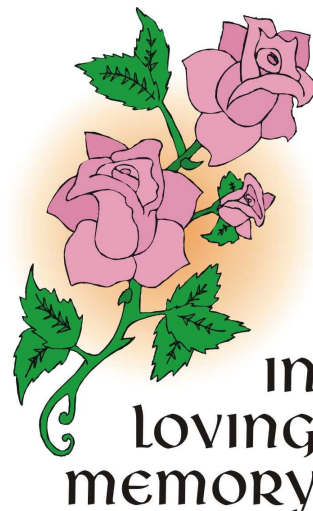
LICA Contractor Magazine

- Free to LICA Members
- Published 6 times/year
- Stories about contractors
- Industry Updates

In Memoriam
Members lost since
our last newsletter.

Wilbur G. Jueneman
October 23, 1932 - April 24, 2022

Wilbur G. Jueneman passed away April 24, 2022. Wilbur was owner/operator of Wilbur Jueneman Construction, Inc., Hanover, Kansas. Wilbur is survived by three daughters, one son, nine grandchildren, seven great-grandchildren, four brothers, and two sisters. Wilbur was quoted just last year as saying, “My love and still is, is getting on a machine and improving the land by stopping erosion.”

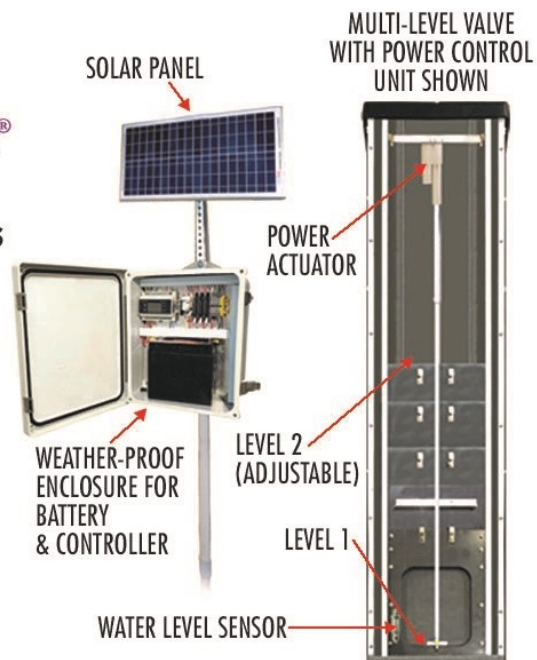


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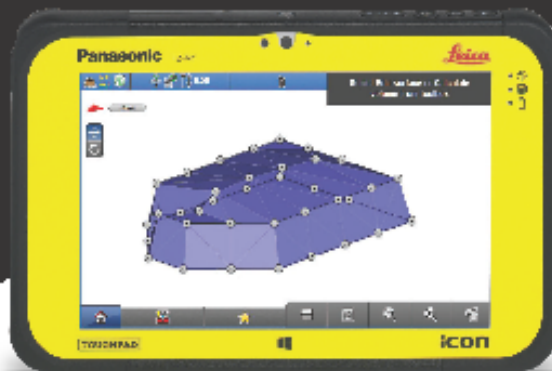
Scan to see our commitment to supporting Kansas contractors.

We keep business flowing.

With historically high prices for corn and soybeans, there has never been a better time to reinvest in land. Together with drainage contractors across Kansas, ADS products and solutions help farmers improve yields, increase farmable acres and create sustainable water management solutions to ensure the long-term success of their operation.

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On the Other Side of the Dozer Blade

by Margaret Smelser



I'm sitting here at the table, looking west to the lush grass and wind tossed trees; looking back to the past few months...

On May 17th I hurried home from a 1:00 o'clock wedding at our little country church, our Wisconsin family had just made it here from their long trip, in time to go to the cemetery. A beautiful afternoon in spite of wind. Family and friends had gathered for the final act of remembrance, honoring Lloyd. A simple service, the 23rd Psalm, favorite gospel songs, a time of sharing laughter and tears, as the ashes were interred. Just up the road from Lloyds' birthplace and life for 17 years. I closed with a poem, the little boy is "home" again.

Weeks earlier, Jeannie & I had an appointment at the funeral home to pick out a stone. I wanted a simple one, but wanted a dozer engraved by Lloyd's name. after looking at countless computer designs, we were pleased with our choice. When I showed the picture to Rusty, he said "that's a TD9." We hadn't noticed on the tiny figure. Lloyd spent a great part of his life on a D7 Cat. A phone call corrected that! Sometimes you just have to laugh...

Small rains off and on have caused some slow downs in work - we are fortunate to live here in spite of Leavenworth County being more and more overran with developments. Seeing pictures of the

terrible fires, losses of homes and livestock is heart wrenching. Our country goes from crisis to crisis - man-made and weather related.

David and Lee are plenty busy. Last week they finished a job just across the hills from us, moving countless yards of dirt for a building pad, 50 x 60 building. A land-locked piece of ground, with a 5/8 mile access road. Maci and I went to the jobsite, first time in a long time for me. So many memories...

There have been months of frustrations over repairs and time lost. Now looking at 4.95 diesel and going up - a morale booster happened when David took a bill to a customer where he had just done a bit of finish work; this had been a 2 basement job - the customer added \$1500 to the bill saying David hadn't charged enough. A day brightener!

The afternoon is winding down, the house is quiet, Rusty stopped by with the mail, home from his county truck driving. He had to help replace signs today, replacing stolen & vandalized signs costs an immense amount of tax money. No one seems to get caught.

Jon did the usual great job with the Directory. Looking over the pictures of those lost, some I didn't know, but to each of you who are in the same rocky road I'm on, my sympathy and understanding. The "lonely" hits hard at times. I count my blessings, always plenty to do, caring family & friends. An old hymn says, "Make me a blessing to someone today." I try.

Lloyd's regular doctor, a very quiet man, wrote this in a card, "Lloyd was an inspiration to me, he lived life to the fullest, down to the very end." I hope to do the same.

I saved the best till last. On May 2, Cora Marie, 7 lbs. 10 oz. made her arrival, parents Lee & Rachel and first grandchild for David & Jean and Rachels' parents. A precious new 'twig' on the family tree.

As always, take care, an accident may be as close as the job site or over the next hill. You are loved, you are needed. As David said, "It's hard to keep a machine running with bad parts". I hope the parts you have to buy are good ones!





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Rambling Thoughts
of an Executive Director

**Prins/United Fire Group
Executive Directors Meeting**

Prins/UFG hosted the LICA Executive Directors in an informational meeting April 5 & 6 in Cedar Rapids, Iowa.

The meeting started with an evening of preparing our supper. Our hosts put us up in the Kirkwood Center and the in house cooking school instructed us in preparation of a four course meal to be enjoyed by the group that evening. It was a great evening of socializing, enjoying a few beverages, and maybe surprisingly a delicious meal! Thank You!

The next day we had the opportunity to hear from a number of individuals in the insurance industry. I know for myself it was an informative educational experience and I learned a number of things.

SAVE Farm Assistance

KLICA is once again planning to provide assistance to the Servicemember Agricultural Vocation Education SAVE Farm late this summer. KLICA will assist with an underground outlet terrace system on the farms cropland then hold a field day to promote the work of KLICA and the SAVE Farm.

KLICA 2nd Annual Golf Tournament

As I finish this Newsletter the KLICA Swing Away & Pray Golf Tournament is now in the books. Full coverage will be in the next newsletter but I think we once again had a fun event for all involved.

I hope everyone has a great summer, gets a lot of work done, and has a little fun along the way.





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Enjoy a summertime recipe

Fluffy Key Lime Pie

Ingredients:

- 1/4 cup boiling water
- 1 package (0.3 ounce) lime gelatin
- 2 cartons (6ounces each) Key Lime Yogurt
- 1 Carton (8 ounces) frozen whipped topping, thawed
- 1 graham cracker crust (9 inch)

Directions:

- In a large bowl, add boiling water to gelatin; stir 2 minutes to completely dissolve. Whisk in yogurt. Fold in whipped topping. Pour into crust.
- Refrigerate, covered, until set, about 2 hours.

Can substitute sugar and fat free options.





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Construction season: Beware the sun



By John Freese, CPCU, ARM, Risk Control Operations Manager, UFG Insurance

Construction season is beginning to ramp up as the northern states exit the winter months.

The warmest months that makeup our summer are right around the corner. Temperatures across the U.S. are known to reach well above 90 degrees Fahrenheit with a protentional to go above 100 degrees. With these high temperatures, workers face an increased risk of experiencing heat exhaustion and heat stroke, collectively known as heat-related illnesses.

It's important to understand the difference between heat exhaustion and heat stroke - the terms are often confused with each other.

Heat exhaustion is defined as the body's response to an excessive loss of water and salt, usually through sweating.

Heat stroke is a condition that occurs when the body becomes unable to control its temperature and can cause death or permanent disability.

As temperatures begin to rise, employers should know the signs of heat-related illness to help employees stay safe. Here's a snapshot of common symptoms.

Symptoms of heat-related illnesses

Heat Exhaustion

- * Rapid heartbeat
- * Heavy sweating
- * Extreme weakness or fatigue
- * Dizziness
- * Nausea, vomiting
- * Irritability
- * Fast, shallow breathing
- * Slightly elevated body temperature

Heat Stroke

- * High body temperature
- * Confusion
- * Loss of coordination
- * Hot, dry skin or profuse sweating
- * Throbbing headache
- * Seizures, coma

Construction workers can take steps to limit exposure to heat-related illnesses by:

- * Monitoring your physical condition (and that of your coworkers) for signs or symptoms of a heat illness.
- * Wearing light-colored, loose-fitting, breathable clothing such as cotton - Avoid non-breathable synthetic clothing
- * Gradually building up to heavy work
- * Scheduling heavy work during the coolest part of the day
- * Taking more breaks when doing heavier work, and in high heat and humidity - Take breaks in the shade or a cool area
- * Drinking water frequently - Drink enough water that you never become thirsty
- * Being aware that protective clotting or personal protective equipment may increase the risk of heat-related illnesses

Supervisors should continually monitor conditions on their jobsites and ensure workers are doing all they can to avoid a heat-related illness. It is crucial to make sure breaks are taken and plenty of water is available for employees to stay hydrated. If heat-related illness symptoms are identified take necessary steps to provide first aid. If heat stroke symptoms are noticed request immediate medical assistance: move the worker to a cool, shaded area; remove excess clothing and apply cool water to their body. If a worker is experiencing heat exhaustion encourage that person rest in a cool area, drink plenty of water or other cool beverages, and take a cool shower, bath or sponge bath.

Learn more about UFG Risk Control at: ufginsurance.com/riskcontrol

About UFG Insurance

UFG currently offers insurance to chapter members in Arkansas, Iowa, Illinois, Indiana, Kansas, Kentucky, Minnesota, Nebraska, Missouri, New Jersey, North Dakota, Ohio, Pennsylvania, South Dakota and Wisconsin. The State LICA Insurance Program is administered by Prins Insurance Inc. of Sanborn, Iowa.

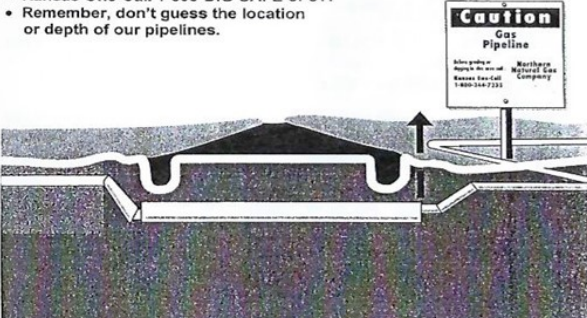
About Prins Insurance Inc. of Sanborn, Iowa

Prins Insurance has partnered with LICA contractors for 25 years to provide an insurance product that gives the opportunity to work with your independent agent while taking advantage of a comprehensive insurance program that focuses on the unique needs of your industry. If you have questions about The State LICA Insurance Program, contact Prins at 800-831-8545.

Communicate Before You Excavate

Buried natural gas pipelines may not be where you expect them. In fact, their direction and depth can change rapidly in a short distance. To avoid potentially serious accidents when ditching, drilling, driving posts or any earth-moving activity, take these precautions before work begins.

- In Kansas, call 1-800-344-7233 or 811
- Kansas One-Call 1-800-DIG-SAFE or 811
- Remember, don't guess the location or depth of our pipelines.



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www.precisionintakes.com Fax (641) 259-3218

KLICA Clothing

There has been quite a bit of interest in clothing with the KLICA logo lately. Three Carhartt coats with KLICA logos were donated for the Winter Convention auction and sold really well. These coats were purchased from Idntiteez in Marysville. If anyone is interested in obtaining clothing with the KLICA or LICA logo here are some examples of what they can provide. They can put this logo on just about any type of shirt/jacket/cap that you might be interested in. If you're interested in clothing you can let me know what you would like or contact Idntiteez directly at 785-562-2300.



Leather patches sealed to the shirt - right has KLICA stitching.

The above two examples are stitched into the clothing.



**Kansas Land Improvement
Contractors Association
Membership Application**

Date: _____

Company Name: _____

First Name: _____ Last Name: _____ Spouse: _____

Street Address: _____

Mailing Address if different: _____

City: _____ State: _____ Zip Code: _____

Business phone: _____ Cell phone: _____

Fax: _____ Home phone: _____ Email: _____

Sponsor: _____

Annual Dues:	Contractor	Associate	Special
Circle Applicable Member Type	\$325	\$250	\$40

- Contractor Services Provided:
- | | |
|--|--|
| <input type="checkbox"/> CUI Cable/Utility Line Installation | <input type="checkbox"/> OSW On-Site Waste Treatment |
| <input type="checkbox"/> DB Directional Boring | <input type="checkbox"/> PD Ponds/Dams |
| <input type="checkbox"/> DI Drainage or Irrigation | <input type="checkbox"/> R Reclamation |
| <input type="checkbox"/> EC Erosion Control | <input type="checkbox"/> SEP Septic Systems |
| <input type="checkbox"/> EXG Excavation or Grading | <input type="checkbox"/> SP Site Preparation/Development |
| <input type="checkbox"/> GR Gravel/Rock Production | <input type="checkbox"/> SWU Sewer/Water/Underground Utilities |
| <input type="checkbox"/> LL Land Leveling | <input type="checkbox"/> TH Trucking/Hauling |
| <input type="checkbox"/> LS Landscaping | <input type="checkbox"/> TW Terraces/Waterways |
| <input type="checkbox"/> ODW Open Ditch Work Crane Service | <input type="checkbox"/> WM Water Management |
| <input type="checkbox"/> Dealer/Service Company/Consultant/Insurance/Other | |

Annual dues are due and payable on a calendar year basis, prior to January 1 of each year.
KLICA dues for new contractor members joining after March 1 are paid up for the next full calendar year.

Return Application to: Jon L. Ungerer, Executive Director
 Kansas Land Improvement Contractors Association
 850 U.S. Hwy 77
 Marysville, KS 66508

Contact Phone: 785-221-8697
 Email: jungerer@kansaslica.com



Kansas Land Improvement
Contractors Association
850 U.S. Hwy 77
Marysville, KS 66508

Important Dates for your Calendar.....

- July 12 - 16, 2022
2022 National LICA Summer Meeting
Ameristar Casino, Resort, & Spa
St. Charles, Missouri
- SAVE Farm Assistance
First Week of August
- January 29 - 31, 2023
KLICA Annual Winter Convention
Ramada Inn (Tentative)
Topeka, Kansas

