

Solomon Yasin, P.R.E.C.  
Licensed Real Estate Professional

To Whom It May Concern,

It is my pleasure to provide this letter of recommendation for Cindy Neubauer. I have had the privilege of knowing and working with Cindy since 2018 in the real estate industry, and it is without hesitation that I endorse her professionalism, integrity, and exceptional commitment to client service.

Throughout our many years working together, Cindy has consistently demonstrated a rare level of leadership and mentorship. She has coached Inside Sales Agents (ISAs), real estate assistants, and licensed agents, helping them develop stronger communication skills, increase their productivity, and build genuine confidence both over the phone and in person with clients. Her ability to teach others how to connect, communicate, and deliver exceptional service has directly contributed to the growth and success... Cindy brings decades of sales and leadership experience to her real estate practice. She builds trust quickly, communicates with clarity, and advocates for her clients with dedication. She approaches every transaction with care, attention to detail, and a genuine desire to create positive outcomes.

Cindy is a natural relationship builder who leads with empathy and confidence. She elevates those around her and continuously supports the success of colleagues and clients alike.

Sincerely,

Solomon Yasin, P.R.E.C.  
Licensed Real Estate Professional

## **Melinda “Mindy” Koslovsky**

Former Assistant to Director of Franchise Relations, DirectBuy Corporate

I've had the privilege of working with, and knowing Cindy Neubauer for over 25 years, and I can say without hesitation that she is one of the most gifted communicators and trainers I've ever encountered. I first met Cindy during our years with DirectBuy, where she wasn't just a successful franchise owner, but a natural leader who poured her heart into developing her teams.

Within her franchise, Cindy played a major role in training cold callers, appointment setters, and sales staff. She was often sought out by other franchise locations and new franchise owners as well. Her methods consistently produced top-tier results. In fact, she developed her franchises to rank among the top five out of 160 locations. This is a true testament to her ability to coach, lead, and inspire.

What sets Cindy apart is her deep understanding of how to connect with people — over the phone, in person, or on a team. She has exemplary people skills and knows how to teach others, with authenticity, confidence, and heart. Watching her transition from franchise success into real estate, and now into coaching others in phone sales, is just the natural next step in her journey.

If you're looking to sharpen your phone skills, improve your closing rate, or train your team to connect more effectively, you won't find a better coach than Cindy. She's smart, strategic, and sincerely wants to help people succeed. I cannot recommend her highly enough.



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Vancouver Real Estate Agent  
Cindy Neubauer



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