**Job Title: Technical Sales Specialist**

**Company:** Clicked Minds Innovation

**Location:** Greater Toronto Area

**Salary:** $15.5 to $16.5/hour starting; after completing probation, the salary will be $17/hour

**Job Type:** Full-time/Contract

**NOC Code:** 62100; **TEER Category:** 2

**Number of Job Postings:** 1

**Date of Job posting:** 01- April 2023

**Working hours:** 30/week

**About the Company:**

Clicked Minds Innovation is a leading provider of PLC and robot programming solutions to clients in various industries. We are committed to providing exceptional service to our clients and continuously strive to improve our offerings to meet their evolving needs. We are currently seeking a Technical Sales Specialist to join our team on a part-time contract basis.

**Responsibilities**:

* Conduct cold calls to potential clients to generate sales leads.
* Attend to customer requests, feedback, and inquiries in a timely and professional manner.
* Troubleshoot technical problems related to our products or services, both online and in person.
* Develop and maintain technical product or service knowledge to explain features to clients and answer questions about goods or services.
* Prepare and deliver sales presentations and proposals to prospective clients.
* Negotiate contracts and pricing with clients.
* Collaborate with other teams to ensure that customer needs are met.

**Qualifications:**

* High school diploma or equivalent; post-secondary education in sales or a technical field is an asset.
* 1-2 years of experience in technical sales or a related field.
* Strong communication and interpersonal skills.
* Ability to work independently and as part of a team.
* Familiarity with cold calling and lead generation techniques.
* Proficient in MS Office and other sales-related software.

**We Offer:**

* Competitive hourly rate with a clear path to a higher wage after completing probation.
* Opportunity to work with a dynamic and supportive team.
* Opportunity to gain experience in technical sales in a growing industry.

If you are passionate about sales and have a strong technical background, we would love to hear from you. To apply for this position, please send your resume and cover letter to gunveensingh@clickedminds.ca