HELPING HOSPICES GET CERTIFIED AND STAY COMPLIANT.

End-to-end Medicare certification, documentation, audit prep and compliance support for independent hospice providers.

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What's at risk without Medicare Certification?

Facts:

❌ Lost Medicare funding means lost operations.

❌ Failed audits can result in funding freezes or denials.

❌ Missing or incorrect documentation risks survey rejection.

❌ Non-compliance can trigger CMS and OCR investigations.

❌ Your mission to provide care is stalled-and reputations suffer.

*"You didn't start a hospice to fight paperwork. You stated to care for people.
We make sure compliance doesn't get in the way of compassion."*

Our Solution: Medicare Certification Made Easy

✓ We handle your full Medicare certification process – from start to surrey.

✓ We build the documentation, policies, and procedures CMS requires.

✓ We conduct a HIPAA-compliant Security Risk Assessment (SRA).

✓ We train your staff and prepare them for audit interviews.

✓ We simulate your survey and walk you through the inspection.

✓ We provide peace of mind and partnership, not just paperwork.

"We bring clarity, control, and confidence to your certification journey-so you can focus on what matters most: compassionate care ."

HOW WE HELP: OUR PROCESS
Our Proven 4 –Step Certification Process

Healthcare Compliance Certification Professionals
"Medicare Audit Readiness"

① **Discovery & Readiness Scan**

   ✓ Analyze your current compliance posture.

   ✓ Identify documentation, security, and policy gaps.

   ✓ Provide a clear, audit-focused action plan.

② **Compliance Buildout**

   ✓ Develop CMS-ready documentation and required policies.

   ✓ Build HIPAA and Medicare-aligned controls.

   ✓ Create custom audit binders and support evidence.

HOW WE HELP: OUR PROCESS
Our Proven 4 –Step Certification Process Cont.

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③ **Survey Simulation**

- ✅ Conduct a mock Medicare survey.

- ✅ Prepare staff for interview and survey questions.

- ✅ Review documentations, logs, and policy alignment.

④ **Certification Support**

- ✅ We stand with you during the actual Medicare inspection.

- ✅ Provide real-time guidance and remediation.

- ✅ Deliver final prep materials, attestation, and leadership support.

"No confusion. No chaos. Just calm, clear, Medicare-ready compliance."

WHY IT WORKS

Our Approach Works

- ✅ Step-by-step methodology removes guess work.
- ✅ Built by former federal CIO, CISO, cybersecurity, and CMS compliance experts.
- ✅ Designed for real hospice operations-small teams and tight timelines.
- ✅ Scalable documentation for surveys, OCR audit, and state requirements.
- ✅ Fully MSP-Compatible - we work with your existing IT (MSP) vendors.
- ✅ Focused on outcomes, not paperwork.
- ✅ Proven repeatable Medicare Certification and Compliance assessment and audit packages.

"This isn't just theory. It's the system that gets hospices certified, protected, and ready for what's next."

OPERATIONAL GAINS FOR HOSPICE LEADERS

What Hospice Leaders Gain with HCCP

- ✓ Clear path to Medicare Certification - no guesswork.
- ✓ Confidence going into state or federal surveys.
- ✓ Streamlined audit documentation and binder assembly.
- ✓ Better staff alignment around compliance roles.
- ✓ Peace of mind: nothing is left undone.
- ✓ Strategic support before, during, and after certification.

"When leaders feel in control, they lead with confidence-and care without distraction."

CALL TO ACTION: Engagement with HCCP
Your Path to Medicare Certification Starts Now

Section 1 - What We Do Together:

- ☑ Discuss your hospice's current compliance and certification posture.
- ☑ Identify high-risk gaps in documentation, audit readiness, and policies.
- ☑ Outline a tailored roadmap and timeline for Medicare certification.
- ☑ Align expectations, scope, and resources based on your needs.

Section 2 - Why Timing Matters:

- 🚨 CMS audits are accelerating in 2024–2025.
- 🚨 Medicare denials are hitting non-compliant providers hard – *80% failure rate*.
- 🚨 Delayed certification can mean months of lost revenue and risk exposure.

WHY COMPLIANCE MATTERS:

🚨 Medicare hospice spending exceeds $23 billion annually – scrutiny is high.

🚨 CMS audits are accelerating: Over 7,000 unannounced provider visits in the past year.

🚨 1 in 5 hospice claims fail audit due to documentation issues – risking payment clawbacks.

🚨 Penalties can exceed $10,000/day or result in complete Medicare exclusion.

🚨 Noncompliance triggers real patient harm and public trust issues, per OIG findings.

🚨 CMS has flagged 400+ hospices for legitimacy concerns and suspended payments.

🚨 Failing to act puts your license, funding, and patient mission at risk.

Source: CMS, OIG, FY2024-2026 Proposed Rules, Medicare Payment Advisory Commission

MEDICARE AUDITS ARE HERE: ARE YOU READY?

⚠ Over 50% of hospices admit they are not ready for a federal audit.

⚠ The OIG reports 40% of hospices are non-compliant with Medicare standards.

⚠ CMS is expanding enforcement with unannounced visits and audit sweeps across the country.

⚠ Hospices lack a current Security Risk Assessment (SRA) or audit-ready documentation.

⚠ Failed audits can mean denied claims, repayment demands, and reputational damage.

⚠ Is your hospice documentation defensible? Are your policies aligned? Are your staff prepared?

If not—your license, funding, and patients are at risk.

"Protect Your License. Defend Your Funding. Secure Your Future."

CMS is Watching & Tracking Every Move…

- 7,000+ unannounced hospice inspections conducted by CMS in a single year.
  Source: CMS, Hospice Modernization Initiative, 2023

- Over 400 hospices flagged for legitimacy concerns and suspended from Medicare payments.
  Source: CMS Press Release, 2023

- $190M in improper billing identified for outpatient services billed during hospice care.
  Source: OIG Audit A-01-21-00500, 2024

- 1 in 5 claims fail audit due to missing or inaccurate documentation.
  Source: Medicare Payment Advisory Commission, 2024

- CMS, OIG, and OCR are sharing data to track noncompliant providers.

If your documentation isn't airtight and your risk assessment isn't current—CMS already knows.
And they will come.

WALL OF SHAME:
Hospice Beaches are Public and Permanent

Healthcare
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"Medicare Audit Readiness"

When your hospice experiences a breach—technical, administrative, or procedural—it's reported, investigated, and made public.
Once listed on the Wall of Shame, your organization is flagged, actively monitored, and subject to audit at any time—without notice.

Who Tracks You:

- HHS Office for Civil Rights (OCR) → HIPAA Breach Reporting Portal ("Wall of Shame").
- CMS Program Integrity Audits.
- Medicare Unified Program Integrity Contractors (UPICs).
- DOJ Medicare Strike Force.
- State Surveyors & Accrediting Bodies.

Examples of Hospice-Specific Breaches:

- Missing Security Risk Assessment (SRA).
- Untrained staff accessing PHI.
- Weak access controls or outdated software.
- Ransomware incidents.
- Inability to produce audit trail or documentation.
- Improper billing + HIPAA violations = funding freeze.

WHAT COMPLIACE LOOKS LIKE

To stay off the Wall of Shame, you must:

☑ Have a current, documented SRA.

☑ Enforce role-based access controls.

☑ Prove ongoing HIPAA training.

☑ Implement NIST-aligned technical safeguards.

☑ Maintain audit-ready logs and breach response documentation.

"You're Either Audit-Ready — Or Audit-Exposed."
"Protect Your License. Preserve Your Funding. Stay Off the Wall."

TRUSTED BY HEALTHCARE PROVIDERS

We've supported healthcare organizations—from hospitals and medical centers to hospice and post-acute providers—in strengthening compliance, passing audits, and protecting funding.

- ☑ Delivered Security Risk Assessments (SRAs) aligned with HIPAA and CMS expectations.

- ☑ Helped organizations prepare for Medicare-related certifications and regulatory reviews.

- ☑ Supported successful outcomes in OCR investigations, CMS surveys, and third-party audits.

- ☑ Provided cybersecurity and compliance strategies that withstand scrutiny.

Supported Healthcare Providers: Navvis Healthcare | Union Health Service | Advis
(Additional provider names withheld to maintain HIPAA confidentiality.)

"When compliance and certification matters, providers turn to us."

CALL TO ACTION: Engagement with HCCP
Your Path to Medicare Certification Starts Now

Section 3 - Get in Touch:

✉ Email: remi@hccpros.com

📞 Call: (433) 688-3832

🌐 Website: www.hccpros.com

"We don't sell templates—we build certification strategies that protect your funding, your mission, and your peace of mind."