



Service Pricing Catalog

Effective 1/1/2025

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Interactive Workshops

Description: We provide specialized, workshops tailored for academia, government agencies, corporate partners, and individuals committed to a career in cybersecurity or AI. Our workshop is continuously updated to reflect the evolving threat landscape and technological advancements.

Instructions: Choose a Core Service and link the Item Number to the Instructional Design Matrix. Choose the level of interactivity associated with the Item Number. See the Legend Below for details about each level and learning outcomes.

Core Service

| Item Number | Hours | Description - Custom Four-Hour Interactive Workshop |
|-------------|-------|---|
| W001 | 4 | Intro to Artificial Intelligence (AI) |
| W002 | 4 | Intro Cybersecurity, Cyber policy |
| W003 | 4 | Intro IT/Cybersecurity Careers |
| W004 | 4 | Intro Information Technology |
| W005 | 4 | Intro to Coding (Python) |
| W006 | 4 | Custom Topic (Please Contact for Information) |
| W007 | 2 | Additional Two Hours |

Instructional Design Matrix (See Legend End of Document)

| Item Number | Level 1 | Level 2 | Level 3 |
|-------------|---------|---------|---------|
| W001-4 | \$561 | \$1402 | \$1963 |
| W005 | \$1122 | \$2804 | \$3926 |
| W007 | \$100 | \$250 | \$500 |

Instructional Support

Description:

We partner with your team to deliver your existing cybersecurity/AI training programs that address unique organizational learning needs. This service is ideal if you have an existing program and need subject matter expertise (SME) to deliver or instruct the content.

Instructor Support Core Service

| Item Number | Description |
|-------------|------------------------------------|
| IS01 | Training Delivery and Facilitation |
| IS02 | Strategic Resource Enhancement |
| IS03 | Program Evaluation and Improvement |

Add-On Products & Services:

| Item Number | Description |
|-------------|---|
| IS05 | Tailored Instruction for Specific Roles |
| IS06 | Cybersecurity Coaching and Mentoring |
| IS07 | Custom Training Programs |

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| For Description | Level 1 | Level 2 | Level 3 |
|-----------------|---------|---------|------------|
| See Legend | \$125hr | \$175hr | \$262.50hr |

Prewritten Courses: Licensed & Purchased

Licensed Course

Opting to purchase a licensed 6-week course ensures that your training meets industry standards and organizational requirements, providing access to expert knowledge and resources that keep your team updated with the latest cybersecurity trends.

| Item Number | Description |
|-------------|--|
| PC01 | Intro to Ethical Hacking |
| PC02 | Intro to Artificial Intelligence |
| PC03 | Intro to Blockchain |
| PC04 | Intro to Internet of Things (IoT) |
| PC05 | Cybersecurity Foundations (CTE Course) |

Add-On Products & Services:

| Item Number | Description | QTY | Price |
|-------------|--|-----|--------|
| PC05 | Industry Certification Voucher (Ethical Hacking) | 1 | \$1500 |
| PC06 | Industry Certification Voucher | 1 | \$250 |

Licensed Course Pricing Catalog:

| Item Number | Level 1 | Level 2 | Level 3 |
|-------------|---------|---------|---------|
| All Course | \$1200 | \$2000 | \$3000 |

Purchased Course

Opting to purchase a custom 6-week course allows for full customization to meet your specific needs. You can tailor the content to align with your organization's goals, values, and the unique roles of your team members. This flexibility ensures that the training is relevant, engaging, and directly applicable to your daily operations.

| Item Number | Description |
|-------------|--|
| PC00 | Custom Course |
| PC01 | Intro to Ethical Hacking |
| PC02 | Intro to Artificial Intelligence |
| PC03 | Intro to Blockchain |
| PC04 | Intro to Internet of Things (IoT) |
| PC05 | Cybersecurity Foundations (CTE Course) |

Add-On Products & Services:

| Item Number | Description | QTY | Price |
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| PC05 | Industry Certification Voucher (Ethical Hacking) | 1 | \$1500 |
| PC06 | Industry Certification Voucher | 1 | \$250 |

Purchased Course Pricing Catalog:

| Item Number | Level 1 | Level 2 | Level 3 |
|-------------|---------|---------|---------|
| All Courses | \$3500 | \$5000 | \$7500 |

Legend

In an ideal scenario, the degree of interactivity within instructional design should be a deliberate decision. The focus lies in creating engaging content that facilitates effective learning transfer. However, practical considerations in the real world often involve balancing program requirements influenced by stakeholders, available resources, and conventional practices.

- Here's a breakdown that we typically follow:
- Level 1 – Basic:
 - This introductory level provides a foundational overview of the digital and emerging career landscape, similar to a self-paced e-learning module. It covers key concepts and terminology related to fields like AI, technology consulting, cybersecurity, and information technology.
 - This level may include simple assessments to reinforce learning.
- Level 2 – Interactive:
 - This level provides a deeper exploration of day-to-day work in cybersecurity roles, and other roles incorporating interactive elements.
 - Participants engage with the content through activities like simulated "capture the flag" exercises, drag-and-drop challenges, and branching scenarios that offer a limited range of choices to guide their learning path.
- Level 3 – Advanced:
 - This level elevates to an immersive and engaging experience, utilizing advanced e-learning design features to create a personalized journey.
 - Participants explore various career paths, certificates, and credentials through interactive scenarios, gamified challenges, and dynamic visualizations.
 - They can delve deeper into specific areas of interest, uncovering the skills and training required for success in those fields. This level also features certifications and credentials, allowing for personalized exploration and discovery.