



Selling a Home?

HERE'S WHAT TO EXPECT

THE HOME IS HERE SELLER'S JOURNEY

✓ Find a Trusted Partner

Choose a real estate professional you trust to guide you, answer questions, and look out for your best interests throughout the process.

✓ Prepare Your Home for Sale

Your agent can help identify simple updates, repairs, and staging tips to help your home look its best and attract serious buyers.

✓ Set the Right Price

Together with your agent, review recent sales and market data to establish a competitive price that maximizes your return and draws in buyers quickly.

✓ Professional Photography & Marketing

High-quality photos, video tours, and strategic online exposure ensure your home stands out and reaches the widest audience of qualified buyers.

✓ Listing & Showings

Once listed on the MLS, your agent will coordinate showings and open houses, making it easy for buyers to experience your home firsthand.

✓ Review & Negotiate Offers

When offers come in, your agent will help you compare terms, contingencies, and financing to choose the best path forward—and negotiate to get you top value.

✓ Under Contract

After accepting an offer, inspections and appraisals begin. Your agent will keep you informed and manage any repair requests or next steps.

✓ Prepare for Closing

Work with your agent, attorney (if applicable), and title company to complete documents, schedule repairs, and review your settlement statement.

✓ Moving Out

Coordinate your move-out date, disconnect or transfer utilities, and leave your home in great condition for the new owners.

✓ Settlement (Closing Day)

It's time to sign final paperwork, hand over the keys, and officially transfer ownership—congratulations, your home is sold!

Ready to Start Your Selling Journey?

YOUR TRUSTED BOOTHE-BELL REAL ESTATE TEAM IS HERE TO GUIDE YOU EVERY STEP OF THE WAY.



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Home is Here

