

Date Thu 09/25/2025

Job # Hourly - \$5,798.02

Prepared By Tariq Robinson

Weather

4:00 AM

72° 

Partially cloudy

Wind: 5 MPH | Precipitation: .0" | Humidity: 95%

10:00 AM

86° 

Clear

Wind: 11 MPH | Precipitation: .0" | Humidity: 61%



2:00 PM

91° 

Partially cloudy

Wind: 10 MPH | Precipitation: .0" | Humidity: 47%

Work Logs

Name	Description	Quantity	Total Hours	Total Hours To Date
 Tariq Robinson	<p>Pro Sales Specialist</p> <p>8:02qm Dunkin Dunkin donuts a little late my foot hurting. I dropped lumber on it yesterday, but I'm OK.</p> <p>9:52am Cash out 15 Customers in 61 minutes \$75.17 per minute \$4,495.37 Hourly Sale \$305.69 Per Customer Sale</p> <p>Working on AP4ME between customers at 9:54am</p> <p>10:09am phone sale no answer awaiting customer. Line is waiting going to middle cash register</p> <p>10:46am customer asked for phone sale and forgot an item</p> <p>2:36pm helping out in lumber return from lunch</p> <p>3:47pm putting up concrete mixer</p> <p>4:00pm filling out a pro member credit application</p> <p>5:24pm clocking out</p> <p>1st Sale Session (8:28am to 9:49am) Total Sales - \$4,585.27 Minutes of Sales - 61 Minutes @ \$75.17 per minute Hours of Sales - 1.02 Hours @ \$4,495.37 hourly # of Customers - 15 Customers @ \$305.69 per customer</p> <p>2nd Sale Session (9:56am to 10:38am) Total Sales - \$1,210.45 Minutes of Sales - 36 Minutes @ \$33.63 per minute # of Customers - 15 Customers @ \$80.70 per customer Hours of Sales - 0.6 Hours @ \$2,017.42 hourly</p> <p>3rd Sale Session (10:40am to 11:56am) Total Sales - \$1,596.67 Minutes of Sales - 65 Minutes @ \$24.57 per minute</p>	1 	8.17	8.17

of Customers - 11 Customers @ \$145.16 per customer
 # of Hours - 1.09 Hours @ \$1,464.84

4th Sale Session (11:52am to 5:12pm)
 Total Sales - \$774.68
 Minutes of Sales - 76 Minutes @ \$10.20 per minute
 # of Customers - 11 Customers @ \$70.43 per customer
 Hours of Sales Session - 1.27 Hours @ \$609.99 hourly

TOTAL SESSIONS - 4
 Total Sales - \$8,167.07
 Total Minutes of all sessions - 238 Minutes
 Total # of Customers Sales - 52 Customers
 Total Amount of Hours in Selling Sessions - 3.98 Hours

CUSTOMERS AVERAGES
 Average Time Customers is being processed for Sale at
 Cash Register - 4.58 Minutes
 Average Spending Per Customer - \$157.06 per customer
 sale

PRO DEPARTMENT GAIN (+) and LOSES (-)
 A customer average 4.58 Minutes at a register
 The average sale per minute is - \$34.32 per minute
 Gain(+) If we reduce the Time by 1 minute a customer
 interacts at a register. We will gain +\$1,784.64 in Retail
 Sales daily

Loses(-) if we increase the time interacting with customers
 for additional minute we loses -\$1,784.64 in profit daily

Tariq Robinson | 9/25/25, 6:56 PM

Total	1	8.17	24.17
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Time Cards

Worker	Hours	Pay Type	Classification	Shift	Cost Code	Day Total	Hours To Date
Tariq Robinson PAYROLL ATTACHMENTS: No commission. I give all commissions To the Team (Lucie and Sunny)	8.17	Regular Time				8.17	8.17
TOTAL						8.17	8.17

Work Log Photos

Tariq Robinson: | QTY: 1 | HRS: 8.17 | HTD: 8.17 ↩

- Expected
2. PER MINUTE AMOUNT
PRO SALES SPECIALIST
REQUIREMENTS -
\$1,967,105.26 Divide by
123,840 Minutes = \$96.64
per minute sales required
3. PERCENTAGE HOURS
BEHIND DESK -
50% (10:00am to 2:00pm)
4. PERCENTAGE OF HOURS
WALKING STORE
(Greeting Pro Customers)

Transport Engineering in
Jesus Logistics Sales of
Natural Products Shipping.
By Fellowshiping with non
believers of Jesus Christ
Created Everything you See.
Resisting speaking Godly
Truth as a disciple of Jesus
Christ and more natural as a
Businessman for Jesus.
Resist judging religion or
culture to sell Jesus
Logistics Sales

09/25/25 | 06:01AM

• HOW TO IMPROVE YOUR

- SALES DESK - 261.9
Quarterly Hours Expected
3. 1st DAY SALES
EXPECTANCY -
\$164,805.24 Quarterly Sales
4. AMOUNT OVER OR
UNDER ANTICIPATED
SALES GENERATE -
\$2,826,971.08 Quarterly
5. HOW TO IMPROVE THE

Tuesday September 16,
2025

• BIGGEST SALE
RECORDED - \$724.77

• # OF SALES ON DAY OF
BIGGEST SALE
RECORDED - 12

• SUB-TOTAL IN PRO
SALES ON BIGGEST
SALE REPORTED -
\$2,555.12

09/25/25 | 06:01AM

as lumber and concrete. Ask
him how to sell his products
with Passion to Godly and
Ungodly Vessels in his name
and Honor.

TARIQ ROBINSON PRO SALES SCRUTINY REPORT

Sales Expectancy vs 1st Day Sale
ANNUAL

09/25/25 | 06:01AM

- SALES DESK - 4 Hours
Expected
3. 1st DAY SALES
EXPECTANCY - \$319.39
Hourly
4. AMOUNT OVER OR
UNDER ANTICIPATED
SALES GENERATE -
\$5,478.63 Hourly
5. HOW TO IMPROVE THE
NUMBERS - To improve
my hourly sales will be how
i eat, how i sleep, how i
work. It will require time
- 09/25/25 | 06:01AM

- SALES DESK - 243.6
Minutes Expected
3. 1st DAY SALES
EXPECTANCY - \$5.33 per
minute
4. AMOUNT OVER OR
UNDER ANTICIPATED
SALES GENERATE -
\$91.31 per minute
5. HOW TO IMPROVE THE
NUMBERS - To improve
my hourly sales will be
require multitasking.
- 09/25/25 | 06:01AM

- SALES DESK - 20.3 Hours
3. 1st DAY SALES
EXPECTANCY -
\$12,775.60 Weekly
4. AMOUNT OVER OR
UNDER ANTICIPATED
SALES GENERATE -
\$219,145.05 Weekly
5. HOW TO IMPROVE THE
NUMBERS - To improve
weekly Numbers will
require me gathering the
products and gathering the
products associated with all
Departments to obtain more
knowledge how to please
clients, Recruiting more Pro
Customers.
8. PACK DOWN
REQUIREMENTS -
Checking Lumber and Paint
Departments for assistance
to learn the time to complete
an order or search for an
item to please my customers
or cleaning up around Pro
- 09/25/25 | 06:01AM

\$83,674,000,000.00
\$47,868,421.05
2024
\$86,377,000,000.00
\$49,414,759.73
2023
\$97,059,000,000.00
\$55,525,743.71
2022
\$96,250,000,000.00
\$55,062,929.06
2021
\$89,597,000,000.00
\$51,756,864.00

09/25/25 | 06:01AM

1. ANNUAL SALES GOAL -
\$11,967,105.26
2. HOURS BEHIND PRO
SALES DESK - 1,047.5
Annually Hours Expected
3. 1st DAY SALES
EXPECTANCY -
\$659,220.96 Annually
4. AMOUNT OVER OR
UNDER ANTICIPATED
SALES GENERATE -
\$11,967,105.26
- 09/25/25 | 06:01AM

to their operation needs, Pre
loading trucks in Secured
environment to
accommodate my clients

Sales Expectancy vs 1st Day Sale MONTHLY

1. MONTHLY SALES GOAL
- \$997,258.78
2. HOURS BEHIND PRO
SALES DESK - 87.3
Monthly Hours
3. 1st DAY SALES
EXPECTANCY -
\$54,935.08 Monthly Sales
4. AMOUNT OVER OR
UNDER ANTICIPATED
SALES GENERATE -
\$942,323.70 Monthly Sales
5. HOW TO IMPROVE THE
NUMBERS - To improve
monthly numbers will be
- 09/25/25 | 06:01AM

PRO SALES DEPARTMENT
OPERATION HOURS
6:00am to 6:00pm (12 Hours Daily x
6 Days Weekly = 3,744 hours)
TEAM OF PRO SPECIALIST
(Number)

- Sunny
 - Mahlon
 - Lucie
 - Tariq
 - Steve - Department Manager
 - Pam - Department Manager
- 09/25/25 | 06:01AM

- from 2:00pm to 3:00pm))
6. BEHIND DESK
REQUIREMENTS -
Starting Pro Quotes,
Assisting Pro Quotes
Customers Questions,
Cashing Out Pro Customers

7. WALKING STORE
REQUIREMENTS -
Assisting Shipping &
Receiving (Fulfillment
Team), Becoming a Red
Vest Associate
- 09/25/25 | 06:01AM

the department. Selling
Products that Jesus Created
to his business people in the
Lord's name. Jesus created
Trees for lumber, He created
Mountains for Concrete. I
am selling his product.

RAKEN APP SALES & BUSINESS MANAGEMENT DATA

- DATE: 09/25/25 | 06:01AM
TO DATE & DATA -



LOWE'S RED VEST PRO SALES SPECIALIST DATA

FISCAL YEAR 2025
ANNUAL SALES REPORTED /
associates by helping them
with customers and obtain
the goods from my clients to
ease their workload. When a
topic comes to the surface
with lack of knowledge i
have a team. Learning how
to be their Quarterback to
ensure all running backs,
Tightends and Wide
Receivers get their touches
in my clients time and
we are all winners.

09/25/25 | 06:01AM

11. LONG TERM GOAL (Pro
2. HOURS BEHIND PRO
SALES DESK - 4.06 Hours
Expected
3. 1st DAY SALES
EXPECTANCY - \$2,555.12
Daily
4. AMOUNT OVER OR
UNDER ANTICIPATED
SALES GENERATE -
\$43,829.01 Daily
5. HOW TO IMPROVE THE
NUMBERS - To improve
daily numbers i must be
- 09/25/25 | 06:01AM

aisle#	
PERFORMED BY:	
PRO CENTER MANAGER	
STORE MANAGER	
BAY LENGTH:	
ITEMS ON SHELF:	

09/25/25 | 06:01AM

item to please my customers or clients at the pro desk.

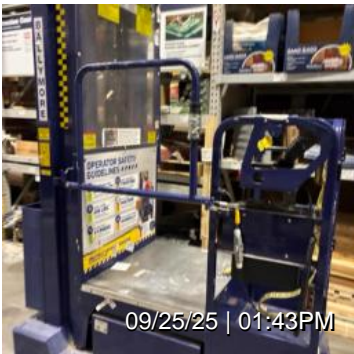
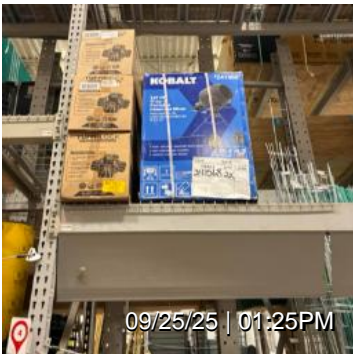
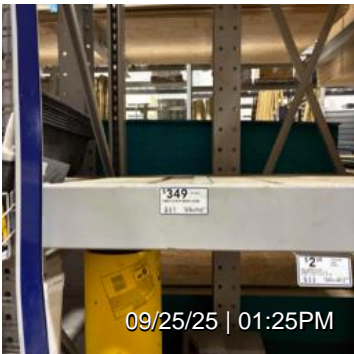
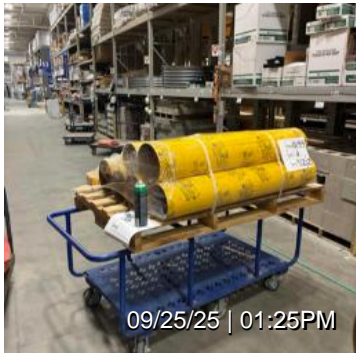
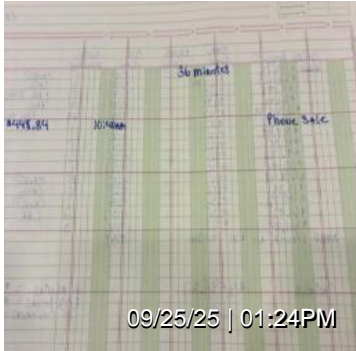
Cleaning up around Pro Desk and Lumber Department Door

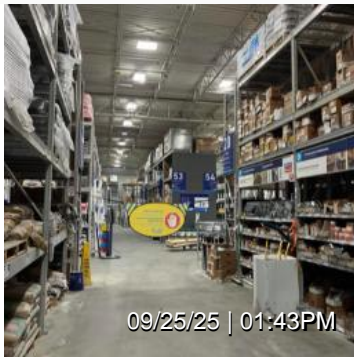
Entranceway for my clients

9. SHORT TERM GOAL (Pro Sales) - Learn the Lowe's Operations at Pro Desk to Assist my Clients)

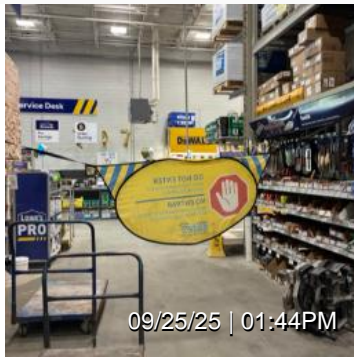
10. REFLECT GOAL (Working in All

09/25/25 | 06:01AM





09/25/25 | 01:43PM



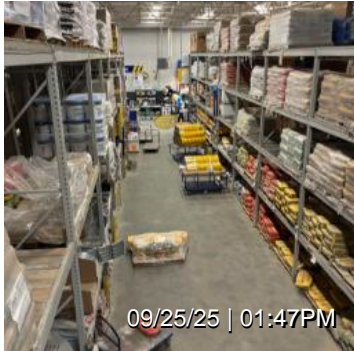
09/25/25 | 01:44PM



09/25/25 | 01:45PM



09/25/25 | 01:47PM



09/25/25 | 01:47PM



09/25/25 | 01:47PM



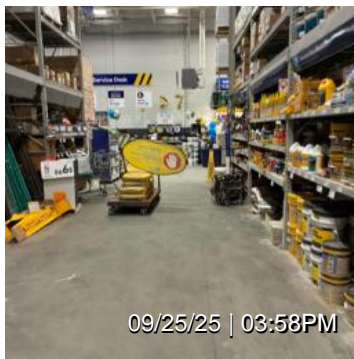
09/25/25 | 01:48PM



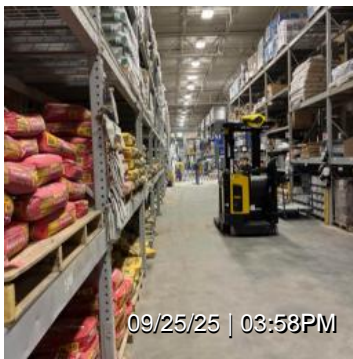
09/25/25 | 01:48PM



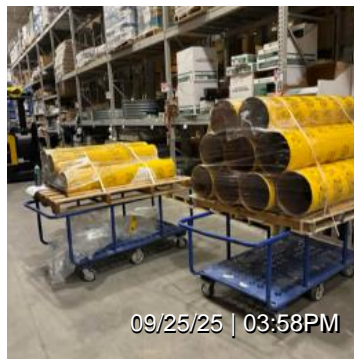
09/25/25 | 01:48PM



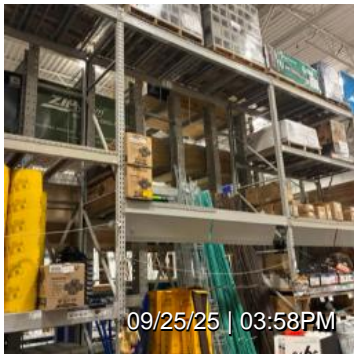
09/25/25 | 03:58PM



09/25/25 | 03:58PM



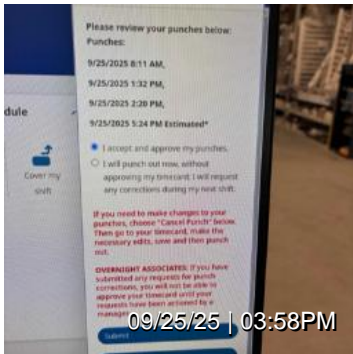
09/25/25 | 03:58PM



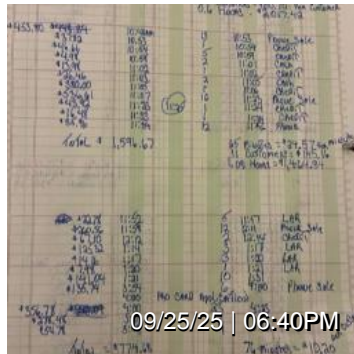
09/25/25 | 03:58PM



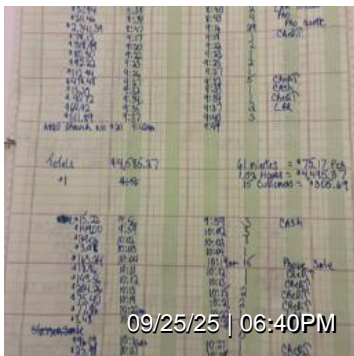
09/25/25 | 03:58PM



09/25/25 | 03:58PM



09/25/25 | 06:40PM



09/25/25 | 06:40PM

Materials

No entry

General Notes

1. To improve Customer interactions at cash register

Tariq Robinson | 09/25/25 | 06:43PM

2. HOURS BEHIND PRO
SALES DESK - 4.06 Hours
Expected
3. 1st DAY SALES
EXPECTANCY - \$2,555.12
Daily
4. AMOUNT OVER OR
UNDER ANTICIPATED
SALES GENERATE -
\$43,829.01 Daily
5. HOW TO IMPROVE THE
NUMBERS - To improve
daily numbers i must be

09/25/25 | 06:00AM

Site Safety Observations

No entry

Quality Control Observations

No entry

Survey

Questions

N/A No Yes Description

1. Any accidents on site today?

☐ ☒ ☐

In Aisle 20 Concrete Aisle I palletized 2 pallets. I had to leave down due to no Star Wars Certification to operate and no spotter.

2. Any schedule delays occur?

☐ ☐ ☒

When a pro customer comes into store to purchase items it has a delay in our profit. When we can't find a spotter to assist in retrieving goods in store.

Tariq Robinson | 09/25/25 | 06:46PM

3. Did weather cause any delays?


☐ ☒ ☐

4. Any visitors on site?

☐ ☐ ☒

A red vest came into our store. Name was not formally introduced to me when I was working in aisle 20 (Concrete Aisle)

Tariq Robinson | 09/25/25 | 06:48PM

5. Any areas that can't be worked on? 

☐ ☐ ☒

Without spotter can't retrieve items under 8' or I can't retrieve paint or flooring products without a Star Wars certification. Customers get frustrated when time is not in their favor

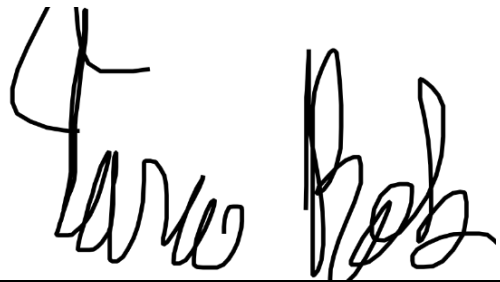
Tariq Robinson | 09/25/25 | 06:51PM

6. Any equipment rented on site?

☐ ☒ ☐

Survey Photos

5. 



I, Tariq Robinson, have reviewed and completed this report.

Tariq Robinson | 09/25/25 | 06:51PM