

Designed By: Tariq Robinson



USDOT# 3030152 MC# 38945 1444 Jefferys Road #580 Rocky Mount, NC 27804 Toll Free Phone# (844)415-3410 Office# (252)877-2108 Cell# (252)903-3751 Fax# (252)877-2117 info@nirtruckingllc.com https://www.nirtruckingllc.com

### INTRODUCTION

#### GENERAL FREIGHT / HEAVY HAUL / SPECIALIZED / PERISHABLE & NON-PERISHABLE

- A. DRIVERS.....Owner Operators under USDOT# 3030152
  - a. Tariq Robinson
- B. TRACTORS......2 Paccar Tractors (Peterbilt 589 / Peterbilt 567)
  - a. (1) 2025 Peterbilt 589 Tri Axle
    - i. Heavy Haul
    - ii. Specialized
  - b. (1) 2025 Peterbilt 567
    - i. General Freight
    - ii. Perishable & Non Perishables
    - iii. Intermodal
    - iv. Vehicle Transporting
- C. TRAILERS....Supplier: Hale Truck & Trailer Sales (Concord, NC)
  - a. Trailers:.....10

### USDOT SAFER SNAPSHOT FOR NAOMI JEANETTE ROBINSON TRUCKING LLC

U.S. DOT#: 3030152

1629 K STREET NW WASHINGTON, DC 20006

- Number of Vehicles: 15
  - o Trucks or Tractors 2
  - o Electric Cargo Vans 1
  - o Trailers 10
- Number of Drivers: 1
  - o Tariq Robinson
- Number of Inspections: 0



## Navy Federal Credit Union & Penfed Credit Union

BUSINESS CONSULTANT: navyfederalcreditunion.org penfed.org

#### NAVY FEDERAL CREDIT UNION

ACCOUNT#	80-0835104
ACCOUNT NAME:	Naomi Jeanette Robinson Trucking LLC
$TYPE OF ACCOUN\overline{TS}$ :	(Online Banking)
	hecking (Account Payable)
i. A	nticipated Quarterly Income: \$90,000.00
ii. A	nticipated Quarterly Income Tax (Before Deductions): \$33,040.70
iii. A	nticipated Quarterly Expenses Tax (Before Deductions): <u>\$87,935.47</u>
iv. A	nticipated Quarterly Business Savings (Before Deductions): <u>\$2,064.5</u> 3_
	1. Federal & North Carolina Floor Payment of Income Tax Expenses:
	<u>\$12,806.50</u>
	2. Taxable Income (Out of \$90,000.00): \$57,812.00
	3. Federal & North Carolina Taxable Income Payment: \$20,234.20
	4. Total Federal & State Income Tax Payment Standing: \$\overline{-\sum_{33,040.70}}\$
	5. N.J.R. Trucking Anticipated Net Income Before Business Expenses:
	<u>\$56,959.30</u>
	a. Anticipated Monthly Net Income Before Business Expenses:
	<u>\$18,986.43</u>
	b. Anticipated Weekly Net Income Before Business Expenses: $\$6,328.81$
	c. Anticipated Daily Net Income Before Business Expenses: \$\overline{\structure}{\structure}904.12
	d. Anticipated Hourly Net Income Before Business Expenses: <u>\$64.58</u>

#### SOCIAL MEDIA PLATFORM

- a. Facebook (<a href="http://www.facebook.com">http://www.facebook.com</a>) Tariq Robinson (<a href="http://www.jeanettelogistics.com">www.jeanettelogistics.com</a>)
- b. Linkedin (<a href="http://www.linkedin.com">http://www.linkedin.com</a> ) Tariq Tony Robinson
  - i. Network
    - 1. <u>linkedin.com/in/jeanette-logistics-821b31177</u>
- c. Twitter (<u>https://www.twitter.com</u> ) NJRTRUCKING



### CARRIER MAIN OFFICE

#### NAOMI JEANETTE ROBINSON TRUCKING

1444 Jefferys Road #580

Rocky Mount, NC 27804

Toll Free Phone# (844)415-3410

Office# (252)877-2108

Cell# (252)903-3751

Fax# (252)877-2117

info@njrtruckingllc.com

https://www.njrtruckingllc.com

# N.J.R. LOGISTICS GROUP CONTRACT CUSTOMER ACCOUNT PAYABLE & RECEIVABLE (Electronically)

CUSTOMER NAME: Naomi Jeanette Robinson Logistics Group **CUSTOMER NUMBER:** 2933NJRLG MONTHLY MILEAGE CONTRACT (Min. Miles): 8,333 Miles **MONTHLY DEADHEAD MILEAGE (Max. Miles):** 2,083 Miles INCOME MILEAGE MONTHLY (Min. Miles): 6,250 Miles UNLIQUIDATED (Rejected) AMOUNT MONTHLY (5% of Monthly Earnings): \$1,500.00 **CONTRACT TYPE:** 9.375% Gross Commodity / \$350.00 Hourly (Heavy & Specialized) INCOME COLLECTED MONTHLY TO WOODFOREST NATIONAL BANK (per mile / percentage): \$30,000.00

INTRODUCTION IN THE INDUSTRY
All Aluminum Split Axle Flatbed

"Why I Started the Business"

AFTER HEAVY HAULING AND BROKERING FREIGHT Double Schnabel System

"To move a complete Wind Tower
Assembly Parts in House"

WHAT WAS OUR VISION
IN STARTING A
TRUCKING COMPANY

AFTER LOGISTICS AND WAREHOUSING WITH

N.J.R. LOGISTICS GROUP

85-Ton Lowboy

"Wanted to Move an Entire Crane Assembly Parts in House"

NEXT STEP AFTER INTRODUCTION TO DAT LOAD BOARD

All Aluminum Tridem Step Deck

"To Begin Heavy Hauling"

AFTER STEP DECKING AND VENTURING WITH ATS, INC. Intermodal and Logistic

"I Wanted The Originated Product Capital to Disperse Through my Own Company"

### CARRIER PROFILE

COMPLETE LEGAL NAME: Naomi Jeanette Robinson Trucking LLC

NAME / TITLE: Tariq Tony Robinson

SHIPPING ADDRESS: 1444 Jeffery Road / Rocky Mount, NC 27804

DISPATCH DAY PHONE: (252)877-2108

NIGHT PHONE: (252)903-3751

FAX: (252)877-2117

FMCSA DOT OPERATING AUTHORITY: Yes

E-MAIL ADDRESS: njrtruckingllc@gmail.com

I WOULD APPRECIATE IF YOU WOULD SEND AVAILABLE FREIGHT EACH DAY BY: E-mail

### SERVICES TYPE

ELECTRIC TRUCK CARRIER: Yes
ELECTRIC PROVIDER TYPE: Local / Cross Dock / Within 200 Miles of Rocky Mount, NC
ELECTRIC EXPRESS LOCAL SERVICES: <u>Electric Cargo Vans</u>
ELECTRIC LINE HALL DROUDER. Margadas Pans Carintar & Ford E Transit Kans
ELECTRIC LINE HAUL PROVIDER: <u>Mercedes-Benz Sprinter &amp; Ford E-Transit Vans</u>
TYPE OF CARRIER: Coast to Coast in United States & Canada
EXPRESS OTHER: All, Refrigerated and General Freight Enclosed Trailers Autonomous Trucks
INTERMODAL: <u>Yes</u>
DRAYAGE: <u>Yes</u>
AIR FREIGHT: <u>Yes</u>
ROAD CARRIER: Yes

### TIMES ZONES SERVED

#### EASTERN TIME ZONE

- Electric Cargo Vans 200-Miles Radius of Rocky Mount, NC
- General Freight
- Heavy Haul
- Specialized

#### CENTRAL TIME ZONE

• General Freight , Heavy Haul, Specialized

#### MOUNTAIN TIME ZONE

• General Freight, Heavy Haul, Specialized

#### PACIFIC TIME ZONE

• General Freight, Heavy Haul, Specialized

### SPECIAL REQUIREMENTS

LOADING DOCKS: 10' of Loading Dock Doors, Access to Loading of Trailer or Recording for Insurance purposes

DEADHEAD MILEAGE PAY: 11% of Daily Rate Per Hour of Travel

- Flatbed: 60mph Average Speed
- Refrigerated: 50mph Average Speed
- Dry Van: <u>45mph Average Speed</u>
- Conestoga: 40mph Average Speed
- Intermodal: <u>35mph Average Speed</u>
- Mini Deck Lowboy: <u>30mph Average Speed</u>
- 55-Ton Lowboy: <u>25mph Average Speed</u>
- 65-Ton Lowboy: <u>20mph Average Speed</u>
- 90-Ton Lowboy: <u>15mph Average Speed</u>:

### HEAVY HAULING & SPECIALIZED HIRING REQUIREMENTS



TARIQ "Tony" ROBINSON

### SPECIALIZED INFRASTRUCTURE

COMMERCIAL INSURANCE: \$65,000.00
DIESEL FUEL: <u>\$45,000.00</u>
SCHEDULE SERVICE & MAINTENANCE: \$48,000.00
PARKING: \$480.00
LOGGING: \$3,000.00
MEALS: \$2,520.00
ELD & TRUCKING SOFTWARE: \$7,200.00
SHOWERS: \$840.00.
TRUCK WASH & DETAILING: \$3,000.00
PERMITS (Overweight + Oversized): <u>\$44,280.00</u>
DOWN-TIME: \$18,291.59
COMMUNICATION (Cell Phone, Tablet, GSM All-In-One Printer): \$2,304.00
TARPING TIPPING (Tip & Meal):\$960.000
FORKLIFT & CRANE OPERATOR TIPPING (Tip & Meal: \$1.920.00
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TOTAL SPECIALIZED ANNUAL EXPENSES: \$242,363.59
20% SELF PAY PROFIT: <u>\$48,472.72</u>
COST PER DAY: \$3,462.34 COST PER HOUR: \$247.31 (14-Hour Window)
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# HEAVY HAUL INFRASTRUCTURE

COMMERCIAL INSURANCE: \$65,000.00 DIESEL FUEL: \$45.000.00 SCHEDULE SERVICE & MAINTENANCE: \$48,000.00 PARKING: \$480.00 LOGGING: \$3,000.00 MEALS: \$2,520.00 ELD & TRUCKING SOFTWARE: \$7.200.00 SHOWERS: \$840.00. TRUCK WASH & DETAILING: \$3,000.00 PERMITS (Overweight + Oversized): \$88,560.00 PILOT CARS: \$129.600.00 COMMUNICATION (Cell Phone, Tablet, GSM All-In-One Printer): \$2,304. TARPING TIPPING (Tip & Meal): \$960.000 FORKLIFT & CRANE OPERATOR TIPPING (Tip & Meal: \$1,920.00 TOTAL HEAVY HAUL ANNUAL EXPENSES: \$398.384.00 20% SELF PAY PROFIT: \$79,676.80 COST PER DAY: \$5,691.20 COST PER HOUR: \$406.51 (14-Hour Window)

### FLATBED INFRASTRUCTURE

COMMERCIAL INSURANCE: \$65,000.00 DIESEL FUEL: \$45.000.00 SCHEDULE SERVICE & MAINTENANCE: \$48,000.00 PARKING: \$480.00 LOGGING: \$3,000.00 MEALS: \$2,520.00 ELD & TRUCKING SOFTWARE: \$7.200.00 SHOWERS: \$840.00. TRUCK WASH & DETAILING: \$3,000.00 COMMUNICATION (Cell Phone, Tablet, GSM All-In-One Printer): \$2,304.00. TARPING TIPPING (Tip & Meal): \$960.000 FORKLIFT & CRANE OPERATOR TIPPING (Tip & Meal: \$1,920.00 TOTAL FLATBED ANNUAL EXPENSES: \$180.224.00 20% SELF PAY PROFIT: \$36.044.80 COST PER DAY: \$2,574.63 COST PER HOUR: \$183.90 (14-Hour Window)

## STEP DECK INFRASTRUCTURE

COMMERCIAL INSURANCE: \$65,000.00 DIESEL FUEL: \$45,000.00 SCHEDULE SERVICE & MAINTENANCE: \$48.000.00 PARKING: \$480.00 LOGGING: \$3,000.00 MEALS: \$2,520.00 ELD & TRUCKING SOFTWARE: \$7,200.00 SHOWERS: \$840.00. TRUCKWASH & DETAILING: \$3,000.00 COMMUNICATION (Cell Phone, Tablet, GSM All-In-One Printer): \$2,304.00. TARPING TIPPING (Tip & Meal): \$960.000 FORKLIFT & CRANE OPERATOR TIPPING (Tip & Meal: \$1,920.00 TOTAL STEP DECK ANNUAL EXPENSES: \$180.224.00 20% SELF PROFIT: \$36,044.80 COST PER DAY: \$2,574.63 COST PER HOUR: \$183.90 (14-Hour Window)

# CONESTOGA INFRASTRUCTURE

COMMERCIAL INSURANCE: \$65,000.00 DIESEL FUEL: \$45,000.00 SCHEDULE SERVICE & MAINTENANCE: \$48,000.00 PARKING: \$480.00 LOGGING: \$3,000.00 MEALS: \$2,520.00 ELD & TRUCKING SOFTWARE: \$7,200.00 SHOWERS: \$840.00. TRUCKWASH & DETAILING: \$3,000.00 COMMUNICATION (Cell Phone, Tablet, GSM All-In-One Printer): \$2,304.00. FORKLIFT & CRANE OPERATOR TIPPING (Tip & Meal: \$1,920.00 TOTAL CONESTOGA ANNUAL EXPENSES: \$178.994.00 20% SELF PAY PROFIT: \$35,798.80 COST PER DAY: \$2,557.06 COST PER HOUR: \$182.65 (14-Hour Window)

### DRY VAN INFRASTRUCTURE

COMMERCIAL INSURANCE: \$50,000.00	
DIESEL FUEL (90,000 Miles Annually): <u>\$60,000.00</u>	
SCHEDULE SERVICE & MAINTENANCE (18 Tires / 10 Brake Pads / Powertrain & Lube):	\$29,550.00
PARKING: \$480.00	
LOGGING: \$3,000.00	
MEALS: <u>\$2,520.00</u>	
ELD & TRUCKING SOFTWARE: <u>\$7,200.00</u>	
SHOWERS: <u>\$840.00.</u>	
TRUCKWASH & DETAILING: <u>\$3,000.00</u>	
COMMUNICATION (Cell Phone, Tablet, GSM All-In-One Printer): \$2,304.00.	
FORKLIFT & CRANE OPERATOR TIPPING (Tip & Meal: \$1,920.00	
TOTAL DRY VAN ANNUAL EXPENSES:\$160.814.00	
20% SELF PAY PROFIT: <u>\$32,162.80</u>	
COST PER DAY (252 Days): <u>\$765.78</u>	
COST PER HOUR (Retention): \$54.70 (14-Hour Window)	

## REFRIGERATED INFRASTRUCTURE

COMMERCIAL INSURANCE: \$55,000.00
DIESEL FUEL (90,000 Miles Annually + Thermo King S600 Unit): <u>\$63,000.00</u>
SCHEDULE SERVICE & MAINTENANCE (18 Tires / 10 Brake Pads / Powertrain & Lube / Reefer Unit):
\$39,550.00
PARKING: \$480.00
LOGGING: <u>\$3,000.00</u>
MEALS: <u>\$2,520.00</u>
ELD & TRUCKING SOFTWARE: \$7,200.00
SHOWERS: <u>\$840.00.</u>
TRUCKWASH & DETAILING: \$3,000.00
COMMUNICATION (Cell Phone, Tablet, GSM All-In-One Printer): \$2,304.00.
FORKLIFT & CRANE OPERATOR TIPPING (Tip & Meal: \$1.920.00
TOTAL REFRIGERATED ANNUAL EXPENSES:\$178,814.00_
20% SELF PAY PROFIT: <u>\$35.762.80</u>
COST PER DAY (252 Days): \$851.50
COST PER HOUR (Retention): \$60.82 (14-Hour Window)

## OPEN CAR TRANSPORTER INFRASTRUCTURE

COMMERCIAL INSURANCE: \$80,000.00	
DIESEL FUEL (90,000 Miles Annually): <u>\$60,000.00</u>	
SCHEDULE SERVICE & MAINTENANCE (18 Tires / 10 Brake Pads / Powertrain & Lube):	<i>\$29,550.00</i>
PARKING: <u>\$480.00</u>	
LOGGING: \$3,000.00	
MEALS: <u>\$2,520.00</u>	
ELD & TRUCKING SOFTWARE: \$7,200.00	
SHOWERS: <u>\$840.00.</u>	
TRUCK WASH & DETAILING: <u>\$3,000.00</u>	
COMMUNICATION (Cell Phone, Tablet, GSM All-In-One Printer): \$2,304.00.	
FORKLIFT & TOW TRUCK OPERATOR TIPPING (Tip & Meal: \$1,920.00	
VEHICLE SHUTTLE (Roll Back) <u>\$10.000.00</u>	
TOTAL OPEN CAR TRANSPORTER ANNUAL EXPENSES: \$200,814.00	
20% SELF PAY PROFIT: <u>\$40.162.80</u>	
COST PER DAY (252 Days): <u>\$956.26</u>	
COST PER HOUR (Retention): \$68.30 (14-Hour Window)	

## ENCLOSED CAR TRANSPORTER INFRASTRUCTURE

COMMERCIAL INSURANCE: <u>\$100,000.00</u>
DIESEL FUEL (90,000 Miles Annually): <u>\$60,000.00</u>
SCHEDULE SERVICE & MAINTENANCE (18 Tires / 10 Brake Pads / Powertrain & Lube): \$29.550.00
PARKING: <u>\$480.00</u>
LOGGING: \$3,000.00
MEALS: <u>\$2,520.00</u>
ELD & TRUCKING SOFTWARE: \$7,200.00
SHOWERS: <u>\$840.00.</u>
TRUCK WASH & DETAILING: <u>\$3.000.00</u>
COMMUNICATION (Cell Phone, Tablet, GSM All-In-One Printer): \$2,304.00.
FORKLIFT & TOW TRUCK OPERATOR TIPPING (Tip & Meal: \$13.000.00
VEHICLE SHUTTLE (Roll Back) \$10,000.00
TOTAL ENCLOSED CAR TRANSPORTER ANNUAL EXPENSES:\$231,894.00
20% SELF PAY PROFIT: <u>\$46.378.80</u>
COST PER DAY (252 Days): <u>\$1,104.26</u>
COST PER HOUR (Retention): \$78.88 (14-Hour Window)

## ELECTRIC CARGO VANS HIRING REQUIREMENTS

COMMERCIAL INSURANCE: \$30,000.00

EV HEAVY DUTY PACCAR CHARGING STATION: \$46,000.00

SCHEDULE SERVICE & MAINTENANCE (Tires, Wipers, Lights & Brakes): \$3,600.00

EV CHARGING ATTENDANT / DRIVER: \$40,000.00

ELD & TRUCKING SOFTWARE: \$7,200.00

COMMUNICATION (Tablet, Two-Faced Camera, GSM All-In-One Printer) \$2,304.00.

TOTAL ELECTRIC CARGO VANS ANNUAL EXPENSES: \$129,104.00

20% DEPARTMENT PROFIT: \$25,820.80

COMMODITY CONTRACT (252 Days): \$1,700,000.00 Annually (\$6,746.03 Daily)

COST PER DAY (252 Days): \$614.78 (All Year Operations)

COST PER HOUR (Retention): \$43.91 (14-Hour Window)

# INTERMODAL HIRING REQUIREMENTS

COMMERCIAL INSURANCE: \$50,000.00	
DIESEL FUEL (90,000 Miles Annually): <u>\$60,000.00</u>	
SCHEDULE SERVICE & MAINTENANCE (18 Tires / 10 Brake Pads / Powertrain & Lube):	<i>\$29,550.00</i>
PARKING: <u>\$480.00</u>	
LOGGING: \$3,000.00	
MEALS: <u>\$2,520.00</u>	
ELD & TRUCKING SOFTWARE: \$7,200.00	
SHOWERS: <u>\$840.00.</u>	
TRUCK WASH & DETAILING: <u>\$3,000.00</u>	
COMMUNICATION (Cell Phone, Tablet, GSM All-In-One Printer): \$2,304.00.	
FORKLIFT & LONGSHOREMEN TIPPING (Tip & Meal: \$5,000.00	
DOWNTIME (Loading & Unloading - 360 Annual Hours) \$21,294.00	
, <u>, , , , , , , , , , , , , , , , , , </u>	
TOTAL INTERMODAL ANNUAL EXPENSES: \$185,188.00	
20% SELF PAY PROFIT: <u>\$37.037.60</u>	
COST PER DAY (252 Days): \$881.85	
COST PER HOUR (Retention): \$62.99 (14-Hour Window)	

### CARRIER REFERENCES

#### **DRIVING REFERENCES:**

- <u>I.B. Hunt /Louisville, KY / Lloyd Fleet Manager</u>
- Heflebower Transfer & Storage / Richmond, VA / Walter Operations Manager

#### **WAREHOUSE REFERENCES:**

- All My Sons Moving / Richmond, VA / Gabriel Operations Manager
- Interstate Van Lines / Hyattsville, MD / Andrew Spriggs Operations Manager
- Home Depot / Suitland, MD / Danielle Shipping & Receiving Manager
- Home Depot / Hyattsville, MD / Tauna Store Manager

## CARRIER CONTRACTS REQUIREMENTS

PLEASE FAX THE FOLLOWING COMPANY INFORMATION AS SOON AS POSSIBLE TO BE IN LEGAL AGREEMENT AS N.J.R. TRUCKING AS APPROVED CARRIER. THESE DOCUMENTS MUST BE ON FILE BEFORE OUR TRUCK(S) CAN BE DISPATCHED

- Carrier Profile, This Form must be complete (Including References)
- Common and / or contract carrier authority
- Cargo Insurance Certificates (\$100,000.00 Min.)
- Liability Insurance Certificates (\$750,000.00 Min.)
- Independent contractor agreement. This agreement must be completed, signed and returned via fax before truck(s) is dispatched, Please review signed documentation and return all documentation not used.
- W9-Taxpayer Identification Form
- Workers' Compensation Hold Harmless Document
- U.S. Department of Transportation Motor Carrier Safety Rating
- Hazmat Certificate (if applicable)
- The load confirmation will be faxed to your office after all your documents have been received.

NOTE: These certificates must show Naomi Jeanette Robinson Trucking as the certificate holder on your liability policy and Your Cargo Policy. An original document must be faxed before your truck(s) can be dispatched. All drivers must be dispatched by The Contractor Agreement Holder

### CARRIER TERMS

- 1. Driver must have an active cell phone in his/her possession at all times during the time of the delivery
- 2. Driver must call **N.J.R. Logistics Group** if he/she is unable to meet the specified pick up and delivery times
- 3. Driver must immediately call when he/she arrives at pickup point and records this arrival time on the bill of lading.
- 4. Driver must call the dock of the pick up point when loaded and must report the bill of lading number and record on the bill of lading. The "Piece Count" "Weight" and "Departure Time"
- 5. Driver Must Call Contract Holder enroute, in accordance with the check call schedule agreed to by the carrier's dispatcher.
- 6. Driver must call on arrival, at the destination and at this time, must be recorded on bill of lading
- 7. Driver must call from dock of the destination, when empty, to report and record the proof of delivery and the time out on the bill of lading
- 8. All bills of lading, delivery receipts and invoices must be submitted to contract holder using Epay Manager, within 48-Hours of delivery.

# CARRIER TERMS CONTINUED

- 9. No truck can be dispatched until a rate confirmation is signed, by an authorized carrier representative, without changes, and faxed to Contract Agreement Holder
- 10. Failure to comply with any of these requirements will result in a fine of \$100.00 per occurrence.
- 11. No shipment may be tendered to another carrier without the written consent of contract agreement holder. Failure to obtain such authorization will void the carrier's contract and rate agreement, for each unauthorized shipment tendered to another carrier.

# BROKER - CARRIER AGREEMENT

THIS BROKER - CARRIER AGREEMENT (The Agreement) is made and entered into this 20th

Day of April 2024, by and between Naomi Jeanette Robinson Logistics Group \_\_a North

Carolina corporation and licensed property transportation broker holding authority

conferred by the federal motor carrier safety administration (FMCSA) in \_Docket #

MC-272436 (Hereinafter Referred to as"Broker") and \_Naomi Jeanette Robinson Trucking. A

Licensed motor carrier conducting interstate property transportation services under

operating authority conferred by the FMCSA in docket # USDOT-\_\_3030152 (Hereafter to
as"Carrier"). Carrier and broker are sometimes referred to individually as a "Party" or
collectively as the parties."

**WHEREAS**, Broker is a Federally Licensed property transportation broker providing broker services as defined under 49 U.S.C. §13102(2) (Broker Services), is authorized by its customer(s) (Hereafter referred to as "Shippers" to negotiate rates and arrange to performed transportation services for shipper-customer of broker, and

## RATES, CHARGES & COMPENSATION

RATES & CHARGES: Carrier shall be entitled to the rates, charges and compensation set forth in load confirmation(s) asits sole exclusive compensation for providing transportation services hereunder, and carrier's acceptance of a shipment offered pursuant to this agreement shall be deemed as the acceptance by the carrier of the rates and terms offered by broker. No shipment tendered by broker to carrier shall be subject to rates or charges set forth in any tariff or rate schedule maintained by carrier, unless those rates and charges are specifically set forth in the load confirmation.

Naomi Jeanette Robinson logistics Group Freight Broker

- 1. Freight Broker 17.5% Gross Commodity (General Freight)
- 2. Freight Broker 17.5% of Gross Weight of Total Unit (Heavy Haul)
- 3. Freight Broker 17.5% of Cubic Feet of Trailer Legal Space (Specialized)
- 4. Delivering Carrier 9.375% of Gross

SIGNATURE:	Kareesha C. Robinson - CEO of Brokering Operations
SIGNATURE:	Cassandra M. Robinson - CEO of Forwarding Operations
SIGNATURE:	Ciara J. Robinson - CEO of Transloading Operations
SIGNATURE:	Dae Robinson - CEO of Cross Dock Operations

### INVOICING & PAYMENT

- I. It shall be carrier's responsibility to invoice broker for the transportation charges owing to carrier, using Epsy Manager, within thirty (30) days of delivery of the goods shipped, brokers responsibility to invoice shippers / customers shall be contingent upon carrier's properly invoicing broker and providing the supporting documentation required herein, using Epay Manager, electronic invoicing and documentation submission procedures are detailed in the accounts payable procedures addendum.
- II. It shall be broker's responsibility to invoice shipper for carrier's transportation charges and brokers commission or other fees and use it best efforts to collect payment of carrier's said transportation charges on carriers's behalf. However, broker shall not be directly liable to carrier for transportation charges due to owing to carrier's by shipper when shippers fail or refuse to remit payment to broker

NOTE: We pay delivering carriers with Venmo Business

### DETENTION & LAYOVER PAY

#### A. DETENTION PAY:

- a. General Freight: After 90-Minutes of acknowledging Naomi Jeanette Robinson Trucking at dock with proper paperwork signed, will start or begin a 90-Minute window.
- b. Heavy Haul: After 14-Hour Window is expunge the Detention pay is enforced. Naomi Jeanette Robinson Trucking must arrived at the 5th hour of the 14th hour Window to receive detention pay. After the 6th Hour has expired of the 14th hour window. It will be Layover pay.
- c. Specialized: After 14-Hour Window is expunge the Detention Pay is enforced. Naomi Jeanette Robinson Trucking must arrived at 3rd Hour of the 14th Hour Window to receive detention pay. After the 3rd Hour has expired of the 14th Hour Window. It will be Layover pay
- d. Detention pay is 7% of daily rate required at contract presentation.

#### B. LAYOVER PAY

- a. General Freight: After 7-Hours on-site, the layover pay will begin with 50% of Daily Income at contract presentation
- b. Heavy Haul & Specialized: After the original contract delivery date and the 14th Hour Window Detention specifications. Layover pay is 100% of contract agreement presentation income requirements