

RATE CONFIRMATION SHEET

SHIPPER RATE CONFIRMATION

Shipper: Trident Transport Llc - Chattanooga, TN

- Supply Rate - \$5,500.00
 - Tarp Income - \$50.00
 - Self Pay Broker - \$1,388.80
 - Self Pay Carrier - \$1,388.80
 - To The Truck - \$2,697.30
- Equilibrium Rate (Broker Gross Income) - [100% - \$5,500.00]
 - Tarp Income - \$50.00
 - Self Pay Carrier - \$1,388.80
 - To The Truck - \$2,697.30
 - Broker Net Income [Negotiable] - \$1,413.90
- Demand Rate (Carrier Gross Income - Demand) - [75% of Broker Gross w/Gross Income at \$6,555.27 - (\$2.75 per mile floor)]
 - Tarp Expense - \$50.00
 - Self Pay Carrier - \$1,388.80
 - To The Truck - \$5,166.47
- Carrier - Mileage Expenses ([6] Days Operation Expenses: \$5,166.47 - [\$2.06 per mile to truck])
 - Truck Income - \$2,697.30
 - Total Mileage - 2,519 Miles
 - MPG Rating - 5.9 mpg
 - Diesel Expense (427 Gallons x \$3.70 per gallon): \$1,579.90 - [\$0.63 per mile]
 - Average Speed - 61 mph
 - Tires Expense: \$1,712.92 - [\$0.68 per mile]
 - Oil & Lube Expenses: \$453.42 - [\$0.18 per mile]
 - Brakes Expenses: \$100.00 - [\$0.04 per mile]
 - Cooling System Flush: \$83.30 - [\$0.04 per mile]
 - Software Expenses: \$14.29 - [\$0.01 per mile]
 - Hardware Expenses: \$71.43 - [\$0.03 per mile]
 - Business Parking (Garage) 5,000 sq. feet: \$476.20 - [\$0.19 per mile]
 - Business Garage Utilities: \$303.58 - [\$0.13 per mile]
 - Commercial Property Tax in North Carolina (3.9% of Appraised Equity): \$371.43 - [\$0.15 per mile]
- Broker Net Income: [Negotiable]
 - Broker Responds to the Carrier Operating Cost. Broker starts a negotiation with Contract Agreement Parties

- Before Covid-19 The Industry was Operating under - \$1.08 per mile with a coast to coast run at: \$2,697.30 Carrier Operating Cost
- After Covid-19 Inflation Rose to: +53% for Carriers in today's market
- Carrier Negotiate on: Operating Expenses (+53% is on the table. With a Discount at the Fuel Pumps
- Broker Listen to the Carrier Negotiate with Fuel Expenses. The Broker looks for Fuel Card Discount to Obtain: A Fleet Card with multiple equipment with 2 to 3 drivers. Where the broker pays for fuel with their discount

Broker: N.J.R. Logistics Group - Rocky Mount, NC

Carrier: N.J.R. Trucking Llc - Rocky Mount, NC

Days to Pay: 19 - Days

Factoring Company: DAT Outgo

Starting Location: Dunkin / US. Route-301 North / Rocky Mount, NC

- Deadhead Mileage to Shipper - 127 Miles

Pick-up Location: Richmond, VA

- Delivery Mileage to Receiver - 2,392 Miles

Drop-Off Location: Missoula, MT

Total Mileage: 2,519 Miles

Diesel Fuel (400 gallons x \$3.74 per mile=)

\$1,496.00

Tire Expenses (8% of Wear and Tear)

\$1,982.00

Brake Expenses (2% of Wear & Tear)

\$84.00

HVAC & Cooling System Service

\$9.58

Oil & Lube Expenses (24% Mileage Wear & Tear)

\$420.00

Software, Apps, Load Boards Expenses (24% Usage)

\$119.05

Insurance

\$616.44

Meals

\$100.00

Showers

\$50.00

Washing & Drying

\$14.64

Detailing Equipment Expenses

\$250.00

Communication Expenses (Verizon Wireless)

\$71.43

Self Pay (Carrier & Broker Combo)

\$1,488.00

	<i>Business Expenses [(Office lease, Garage Lease, Taxes, Transportation to Meetings</i>	<i>\$245.00</i>
	<i>Hardware (ELD, GPS Systems</i>	<i>\$2.86</i>
	<i>GENERAL FREIGHT PRICE FLOOR WAS NEGOTIATED WITH ALL PARTIES AGREED TO EQUILIBRIUM PRICE TO ALL CARRIERS WITH</i> <i>SHIPPER - Supply Price: \$2.12 per mile</i> <i>BROKER - Demand Price - \$2.29 per mile</i> <i>CARRIER - Equilibrium Price - \$2.75 per mile</i> <ul style="list-style-type: none"> <i>Min. Amount of Mileage (300 Miles Min. Floor Chargeable)</i> 	

<i>Delivering Carrier Home Location</i> <i>N.J.R. Trucking</i> <i>6627 Annabella Road</i> <i>Rocky Mount, NC 27803</i> <i>4-Bed</i> <i>3.5-Baths</i> <i>2,807 Square Feet Home</i> <i>0.91 - Acres of Land</i>		
	<i>AFTER COVID SELF PAY BUDGET Daily</i> <i>(1st 12-Months)</i>	<i>BEFORE COVID SELF PAY BUDGET Daily</i> <i>(1st 12-Months)</i>
<i>House Payment</i> <i>[+\$29.70]</i>	<i>\$111.10</i> <i>Self Pay After Covid (2025)</i>	<i>\$81.40</i> <i>Self Pay Before Covid (2020)</i>
<i>Homeowner Dues</i> <i>[+\$0.00]</i>	<i>\$2.39</i> <i>Self Pay After Covid (2025)</i>	<i>\$2.39</i> <i>Self Pay Before Covid (2020)</i>
<i>Homeowner Insurance</i> <i>[+\$5.67]</i>	<i>\$10.43</i> <i>Self Pay After Covid (2025)</i>	<i>\$4.76</i> <i>Self Pay Before Covid (2020)</i>
<i>Utilities (2,807 Sq. Feet Home)</i> <i>[+\$5.63]</i>	<i>\$27.85</i> <i>Self Pay After Covid (2025)</i>	<i>\$22.22</i> <i>Self Pay Before Covid (2020)</i>
<i>Tesla Model S Plaid</i> <i>[+\$0.00]</i>	<i>\$20.00</i> <i>Self Pay After Covid (2025)</i>	<i>\$20.00</i> <i>Self Pay Before Covid (2020)</i>

<i>Entertainment</i> [+\$5.56]	\$27.78 <i>Self Pay After Covid (2025)</i>	\$22.22 <i>Self Pay Before Covid (2020)</i>
<i>Meal</i> [+\$5.00]	\$20.00 <i>Self Pay After Covid (2025)</i>	\$15.00 <i>Self Pay Before Covid (2020)</i>
<i>Healthcare (Blue Cross & Blue Shield)</i> [+\$21.43]	\$42.86 <i>Self Pay After Covid (2025)</i>	\$21.43 <i>Self Pay Before Covid (2020)</i>
<i>Internet (House)</i> [+\$0.49]	\$2.40 <i>Self Pay After Covid (2025)</i>	\$1.91 <i>Self Pay Before Covid (2020)</i>
<i>Cable Television (House)</i> [+\$4.53]	\$7.15 <i>Self Pay After Covid (2025)</i>	\$2.62 <i>Self Pay Before Covid (2020)</i>
<i>Washing Expense</i> [+\$0.48]	\$1.20 <i>Self Pay After Covid (2025)</i>	\$0.72 <i>Self Pay Before Covid (2020)</i>
<i>Misc.</i> [+\$6.50]	\$30.95 <i>Self Pay After Covid (2025)</i>	\$24.45 <i>Self Pay Before Covid (2020)</i>
	\$304.11 Daily Self Pay - (2025) <ul style="list-style-type: none"> Annually - \$76,635.72 Monthly - \$6,386.31 Hourly <ul style="list-style-type: none"> 14 On-duty Hours (HOS) - \$21.72 11 Driving Hours - \$27.64 9 Hour (HOS) Permit Load - \$33.79 Mileage <ul style="list-style-type: none"> Permit Load Restrictions [(Heavy Haul, Specialized, Over-sized) Avg. Speed - 30 mph] - 270 Miles Daily <ul style="list-style-type: none"> Permit - \$1.13 per mile Limited Restricted Routes or Transport[(Livestock. Moving Van or Car Transporter Avg. Speed 55 mph)] - 495 Miles Daily <ul style="list-style-type: none"> Limited Restrictions - \$0.62 per mile General Freight [(Dry Vans, Reefers, Flatbed, Step Decks, Bobtail, Dead Heading w/no restriction of speed or hours are not specified) Avg. Speed - 50 mph] - 500 Miles Daily <ul style="list-style-type: none"> General Freight - \$0.61 per mile 	\$218.90 Daily Self Pay - (2020) <ul style="list-style-type: none"> Annually - \$55,162.80 Monthly - \$4,596.90 Hourly <ul style="list-style-type: none"> 14 On-duty Hours (HOS) - \$15.64 11 Driving Hours - \$19.90 9 Hour (HOS) Permit Load - \$24.32 Mileage <ul style="list-style-type: none"> Permit Load Restrictions [(Heavy Haul, Specialized, Over-sized) Avg. Speed - 30 mph] - 270 Miles Daily <ul style="list-style-type: none"> Permit - \$0.82 per mile Limited Restricted Routes or Transport[(Livestock. Moving Van or Car Transporter Avg. Speed 55 mph)] - 495 Miles Daily <ul style="list-style-type: none"> Limited Restrictions - \$0.45 per mile General Freight [(Dry Vans, Reefers, Flatbed, Step Decks, Bobtail, Dead Heading w/no restriction of speed or hours are not specified) Avg. Speed - 50 mph] - 500 Miles Daily <ul style="list-style-type: none"> General Freight - \$0.44 per mile
<i>Total Self PAY BUDGET (Daily)</i> [+\$9.47 Hourly] [+\$0.31 Mileage]		

	<i>Self Pay After Covid (2025)</i>	<i>Self Pay Before Covid (2020)</i>
	<i>\$2.31 Avg. Rate Per Trailer on All Load Boards</i> <ul style="list-style-type: none"> Local LTL Per Job - \$1,155.00 <ul style="list-style-type: none"> Annually - \$207,900.00 Monthly - \$17,325.00 Weekly - \$5,775.00 Daily - \$1,155.00 Daily Income to Self Pay Ratio - 27 to 1 OTR Job - \$2,310.00 <ul style="list-style-type: none"> Annually - \$249,480.00 Monthly - \$20,790.00 Weekly - \$6,930.00 Daily - \$1,155.00 Daily Income to Self Pay Ratio - 27 to 1 	<i>\$2.75 Avg. Rate Per Trailer on All Load Boards</i> <ul style="list-style-type: none"> Local LTL Per Job - \$1,375.00 <ul style="list-style-type: none"> Annually - \$247,500.00 Monthly - \$20,625.00 Weekly - \$6,875.00 Daily - \$1,375.00 Daily Income to Self Pay Ratio - 16 to 1 OTR Job - \$4,125.00 <ul style="list-style-type: none"> Annually - \$445,500.00 Monthly - \$37,125.00 Weekly - \$12,375.00 Daily - \$4,125.00 Daily Income to Self Pay Ratio - 54 to 1
<i>INCOME Spot Market</i>	<i>Income After Covid (2025)</i>	<i>Income Before Covid (2020)</i>

**PROFESSIONAL APPEARANCE
AT SHIPPER**

<i>SHED</i>	<u><i>Trident Transport Llc</i></u>
<i>City</i>	<u><i>Richmond (127 Dead Head Miles)</i></u>
<i>State</i>	<u><i>Virginia</i></u>
<i>Zip Code</i>	<u><i>N/a</i></u>
<i>Date of Pickup</i>	<u><i>7/29/2025</i></u>
<i>Time of Pickup</i>	<u><i>Before 1:00pm</i></u>
<i>Temperature at Shipper</i>	<u><i>0°</i></u>
<i>Texture of Trailer Cleanliness (Deck Swept, Blown off, Etc.)</i>	<u><i>All Securement Equipment is properly secured while in transport</i></u>
<i>Phone Numbers: (Shippers, Security Gate, Etc.)</i>	<u><i>(727)591-8459</i></u>
<i>PU Numbers</i>	<u><i>MC# 848750</i></u>
<i>Physical Address</i>	<u><i>Chattanooga, TN</i></u>
<i>Shipping Hours</i>	<u><i>43.50 Driving Hours</i></u>
<i>Pallet Count</i>	<u><i>24</i></u>
<i>Case / Piece Count</i>	<u><i>N/a</i></u>

*PROFESSIONAL APPEARANCE AT
RECEIVER*

	<i>Consignee:</i>	<u>N.J.R. Logistic Group</u>
	<i>City</i>	<u>Rocky Mount.</u>
	<i>State</i>	<u>North Carolina</u>
	<i>Zip Code</i>	<u>27804</u>
	<i>Date of Delivery</i>	<u>8/3/2025</u>
	<i>Time of Delivery</i>	<u>Before 6:00pm</u> <u>Pacific Time</u>
	<i>Temperature at Receiver</i>	<u>0°</u>
	<i>Texture of Securement (No Straps Damage Goods, Load not shifted, Etc.)</i>	<u>Min. One 4" Strap per</u> <u>Pallet - Front "X" Straps</u> <u>Over Pallets - Tarp and</u> <u>other receiver</u> <u>request</u>
	<i>Phone Numbers (Receiver, Security Gate, Etc.)</i>	<u>(252)903-3751</u>
	<i>Delivery PO Number:</i>	<u>3030152</u>
	<i>Physical Address</i>	<u>Rocky Mount. NC</u>
	<i>Weight</i>	<u>25,000 lbs.</u>
	<i>Pallet Count</i>	<u>24</u>
	<i>Case / Piece Count</i>	<u>24</u>

LOAD INFORMATION

Bill of Lading #:

BOL# 27804RMNC

PO #:

PO# 24 HVAC Systems

Pick up Date:

Date 4/29/2025

<i>Deadhead Mileage to Shipper:</i>	<u>127</u> Mileage
<i>Diameter of Shipment on Trailer (Height):</i>	<u>98"</u>
<i>Radius of Shipment on Trailer (Height):</i>	<u>49"</u>
<i>Pallet Dimensions (Inches):</i>	Length <u>48</u> ,
	Width <u>42</u> ,
	Height <u>6</u> ,
<i>Length of Shipment Individually (feet):</i>	Length <u>40</u> ,
<i>Width of Shipment (feet):</i>	Width <u>40</u> ,
<i>Height of Shipment (feet)</i>	Height <u>8</u> ,
<i>Weight of Shipment (pounds):</i>	<u>25,000</u> lbs.
<i>Avg. Weight Per Piece (pounds):</i>	<u>1,041.6</u> lbs.
<i>Piece Count:</i>	<u>24</u> total
<i>Bundles Amount:</i>	<u>N/a</u> bundles
<i>Pallet Amount</i>	<u>24</u> pallets
<i>Gross Commodity:</i>	\$ <u>N/a</u>
<i>Commodity Type:</i>	<u>HVAC</u>
	Yes <u> </u> *
<i>Shipment Fabrication is Required (yes or no):</i>	No <u> </u>
<i>Special Equipment Required for Loading and Unloading (yes or no):</i>	Yes <u> </u> *
	No <u> </u>
	Yes <u> </u> *
<i>Crane Required for Fabrication (yes or no)</i>	No <u> </u>
	Yes <u> </u> *
<i>Heavy Equipment Required for Fabrication (yes or no)</i>	No <u> </u>
	Yes <u> </u> *
<i>Machines Onsite for Fabrication Purposes (yes or no)</i>	No <u> </u>
	Yes <u> </u> *
<i>Staging Area Required for Shipment: (yes or no)</i>	No <u> </u>
<i>Equipment Onsite For Stagging Unloading & Loading (yes or no)</i>	Yes <u> </u> *
	No <u> </u>
	Yes <u> </u>
<i>Loading Dock at Shipper and Receiver (yes or no)</i>	No <u> </u> *
	Yes <u> </u>
<i>Lumper Required at Shipper or Receiver (yes or no)</i>	No <u> </u> *
<i>Lumper Pay [(\$150.00 per 1,000 <u>lbs.</u>] Shipper & Receiver):</i>	\$ <u>0.00</u>

Shipper Loading Area Dimensions

Length 250'
Width 100'
Clearance Unlimited'

Receiver Unloading Area Dimensions:

Length 100'
Width 75'
Clearance 20'

*Temperature Required at Shipper (degrees of trailer at door
opening at shipper)*

0°

Temperature of Trailer at Transporting Goods to Destination:

0°

*Temperature Required at Receiver (degrees of trailer at door
opening at receiver)*

0°

EQUIPMENT INFORMATION

Tractor Make:

Peterbilt

Tractor Model

589

Tractor Year

2025

Tractor Axles Amount (include steer axle):

4

Steer Axle Rating:

18,000 lbs.

If Equipped w/Lift Axle Rating:

20,0000 lbs.

Drives Axle Rating:

46,000 lbs.

States Authority not Active at the Moment?

Wyoming, Idaho
Utah, Oregon, Washington State

Tractor Stacks Height (feet)

12.5'

Tractor Sleeper or Cab Height (feet)

7.5'

Tractor Tire Size (example 24.5" low pro or 22.5")

24.5" Low Pro. Super Single
Lift Axle

Tractor Fifth Wheel Height (inches):

48"

Tractor Wheelbase (inches)

300"

Tractor Steer Axle Type (Set Front or Set Back)

Set Front

Fifth Wheel Locking Jaws from Steer Axle Hub (inches)

273" (22.75')"

*Fifth Wheel Locking Jaws From 1st Trailer Axle Hub
(feet):*

32.75'

Tractor Tare Weight (pounds);

25,000 lbs.

Tractor GVWR:	<u>58,500</u> lbs.
Trailer Make	<u>Reitnouer</u>
Trailer Model:	<u>Bigger Bubba Tri Axle</u>
Trailer Year	<u>2026</u>
Trailer Length (feet):	<u>53'</u>
Trailer Width (feet):	<u>8.5'</u>
Trailer Floor Height Off The Ground (inches)	<u>55"</u>
Trailer Inside Height (inches):	<u>Open Deck</u> "
Trailer Width (feet):	<u>8.5'</u>
Trailer Amount of Axles:	<u>3</u>
Trailer Spacing from Last Drive Hub to Center of Trailer Axle Setup: (feet):	
Trailer Federal Bridge Rating (Including Last Drive Axle + Trailer Axles [pounds])	<u>32.75' Spacing @ 64,000</u> lbs.
Trailer Kingpin Setting (Inches)	<u>24"</u>
Trailer Width (feet):	<u>8.5'</u>
Trailer Interior Width (feet):	<u>Open Deck</u> '
Max. Legal Length w/Overhang on Front of Trailer and Rear of Trailer Where Trailer is Registered:	<u>55'</u>
Max. Legal Width w/Overhang on Sides without Permits where Registered:	<u>9'</u>
Max. Height of Shipment on or Inside Trailer at 13'6" Overhang Clearance:	<u>10.08'</u>
Max. Weight of Shipment to be scaled at 80,000 lbs. Heavy Weight?	<u>43,500</u> lbs.
	Length <u>11'</u>
	Width <u>8.5'</u>
If Equipped - Top Deck Dimensions	Height <u>4.5'</u>
	Length <u>0'</u>
	Width <u>0'</u>
If Equipped The Belly Deck Dimensions:	Height <u>0'</u>
	Length <u>42'</u>
	Width <u>8.5'</u>
If Equipped the Rear Deck Dimensions:	Height <u>3.42'</u>
	Length <u>53'</u>
Entire Floor Dimensions (if flat):	Width <u>8.5'</u>

Height Varies '

CARRIER INFORMATION

Carrier DOT w/Operating Authority Registered Location:	<u>North Carolina</u>
Carrier Name:	<u>N.J.R. Trucking Llc</u>
Carrier Main Address:	<u>6627 Annabella Road</u>
Carrier Home Location:	<u>Rocky Mount, NC</u>
Carrier Toll Free Phone Number (land Line):	<u>(844)415-3410</u>
Carrier (Voice Over Internet (Business Line):	<u>N/a</u>
Carrier Office Phone Number (land Line or VOI Phone):	<u>(252)877-2108</u>
Carrier Fax Phone Number:	<u>(252)877-2117</u>
Carrier Cell Phone Number	<u>(252)903-3751</u>
Motor Carrier (MC#) Number:	<u>38945</u>
United States Department of Transportation (USDOT#) Number:	<u>3030152</u>
Dispatcher Name	<u>Kareesha Robinson</u>
Dispatcher Location:	<u>Bethlehem, PA</u>
Dispatcher Office Number:	<u>(252)877-2108</u>
Dispatcher Cell Phone Number:	<u>(252)903-3751</u>
Daily Rate Required (Income Required for a Daily Operation of 9 to 11 hours driving)	<u>\$ 2.75 per mile or Less Begins Negotiation</u>

Self Pay

- *Carrier - \$ 0.56 per mile*
- *Broker - \$ 0.56 per mile*
- *Carrier Broker Combo
- \$ 1.11 per mile*

\$2,796.09 Self Pay Negotiation

Starting Point

Self Pay

- *Carrier - \$ 30.31 per
hour*
- *Broker - \$ 30.31 per hour*
- *Carrier Broker Combo
- \$ 60.62 per hour*

*Retention Pay Request After Length of Time After
Check in (minutes)*

*Percentage of Daily Rate Asking as Retention Pay
per Hour:*

61 %

*Delivering Miles Per Hour Average in Normal
Driving Conditions:*

55 mph

*Delivering Miles Per Hour Average in Wet Weather
Conditions:*

40 mph

*Delivering Miles Per Hour Average in Windy
Condition (25 mph or greater):*

Conditions Applies mph

Delivering Miles Per Hour Average in Congestion:

Conditions Applies mph

Delivering Carrier Normal Hours Driving Daily

9 Hours

*Delivering Carrier Demand Rate of Pay (per job,
percentage of commodity, or per mile)*

*\$24.32 per hour Self Pay
Negotiation Start Point '*

***NOTE - Carrier Notes*

Carrier is Not Responsible for Unloading Charge

***NOTE - Carrier Notes*

Carrier is Not Responsible for Pallet Exchange

<i>Spot Market (Trailers)</i>		<i>Spot Market (Region)</i>	
<i>Rates</i>		<i>Rates</i>	
<i>Dry Van</i>	<i>\$2.04 per mile</i>	<i>Northeast</i>	<i>\$2.06 per mile</i>

Refrigerated \$2.37 per mile
Open Deck \$2.51 per mile

South \$2.40 per mile
Midwest \$2.42 per mile
Gulf \$2.40 per mile
Pacific \$2.25 per mile

<i>Spot Market (Load Ratio)</i>	<i>Load to Trailer</i>
<i>Dry Van</i>	<i>3.74 Ratio</i>
<i>Refrigerated</i>	<i>4.44 Ratio</i>
<i>Open Deck</i>	<i>15.0 Ratio</i>

<i>Spot Market (Region Ratio)</i>	<i>Region to Trailer</i>
<i>Northeast</i>	<i>5.86 Ratio</i>
<i>South</i>	<i>9.6 Ratio</i>
<i>Midwest</i>	<i>6.03 Ratio</i>
<i>Gulf</i>	<i>9.6 Ratio</i>
<i>Pacific</i>	<i>7.4 Ratio</i>

<i>Housing Geographics</i>	<i>Location</i>
<i>Poorest City in America</i>	<i>Flint, MI</i>
<i>Fastest Growing City in America</i>	<i>Princeton, TX</i>
<i>Best City for Married Couples in America</i>	<i>Orlando, FL</i>
<i>Best City for Raising a Family in America</i>	<i>Fremont, CA</i>

<i>Housing Geographics</i>	<i>Avg. House Size</i>
<i>Flint, MI</i>	<i>2,000 Sq. Feet Homes</i>
<i>Princeton, TX</i>	<i>2,080 Sq. Feet Homes</i>
<i>Orlando, FL</i>	<i>1,852 Sq. Feet Homes</i>
<i>Fremont, CA</i>	<i>1,844 Sq. Feet Homes</i>

<i>Housing Geographics</i>	<i>Avg. Cost Per Sq. Feet</i>
<i>Flint, MI</i>	<i>\$152.66 per sq. feet</i>
<i>Princeton, TX</i>	<i>\$160.76 per sq. feet</i>
<i>Orlando, FL</i>	<i>\$181.58 per square feet</i>
<i>Fremont, CA</i>	<i>\$1,206.04 per sq. feet</i>

<i>Housing Geographics</i>	<i>Avg. Home Prices</i>
<i>Flint, MI</i>	<i>\$305,320.00</i>
<i>Princeton, TX</i>	<i>\$334,380.80</i>
<i>Orlando, FL</i>	<i>\$336,286.16</i>
<i>Fremont, CA</i>	<i>\$2,223,937.76</i>

<i>Housing Geographics</i>	<i>Avg, House Note (240-Months)</i>
<i>Flint, MI</i>	<i>\$1,272.17</i>
<i>Princeton, TX</i>	<i>\$1,393.25</i>
<i>Orlando, FL</i>	<i>\$1,401.19</i>
<i>Fremont, CA</i>	<i>\$9,266.41</i>

<i>Housing Geographics</i>	<i>Living Wage (Monthly)</i>
<i>Flint, MI</i>	<i>\$5,470.32</i>
<i>Princeton, TX</i>	<i>\$5,990.99</i>
<i>Orlando, FL</i>	<i>\$6,025.13</i>
<i>Fremont, CA</i>	<i>\$39,845.55</i>

<i>Housing Geographics</i>	<i>Trailers Trendsline Avg. Rate</i>	<i>Housing Geographics</i>	<i>Dry Van Rate to The Truck</i>
<i>Dry Van Trendslines Rate Avg.</i>	<i>\$2.04 per mile</i>	<i>Flint, MI</i>	<i>\$1.39 per mile to truck</i>
		<i>Princeton, TX</i>	<i>\$1.33 per mile to truck</i>
		<i>Orlando, FL</i>	<i>\$1.33 per mile to truck</i>
		<i>Fremont, CA</i>	<i>\$4.69 per mile to truck</i>
		<i>Equilibrium Rate</i>	<i>\$2.19 per mile to truck</i>
<i>Housing Geographics</i>	<i>Trailer Trendlines Avg. Rate</i>	<i>Housing Geographics</i>	<i>Refrigerated Rate to Truck</i>
<i>Refrigerated Trendslines Rate Avg.</i>	<i>\$2.37 per mile</i>	<i>Flint, MI</i>	<i>\$1.72 per mile to truck</i>
		<i>Princeton, TX</i>	<i>\$1.66 per mile to truck</i>
		<i>Orlando, FL</i>	<i>\$1.66 per mile to truck</i>
		<i>Fremont, CA</i>	<i>\$2.32 per mile to truck</i>
		<i>Equilibrium Rate</i>	<i>\$1.84 per mile to truck</i>
<i>Housing Geographics</i>	<i>Trailer Trendslines Avg. Rate</i>	<i>Housing Geographics</i>	<i>Flatbed Rate to Truck</i>
<i>Flatbed Trendslines Rate Avg.</i>	<i>\$2.51 per mile</i>	<i>Flint, MI</i>	<i>\$1.86 per mile to truck</i>
		<i>Princeton, TX</i>	<i>\$1.80 per mile to truck</i>
		<i>Orlando, FL</i>	<i>\$1.80 per mile to truck</i>
		<i>Fremont, CA</i>	<i>\$2.18 per mile to truck</i>
		<i>Equilibrium Rate</i>	<i>\$1.91 per mile to truck</i>
<i>Housing Geographics</i>	<i>Average Rate Brokered</i>	<i>Housing Geographics</i>	<i>Average Rate Brokered</i>
<i>All Statics</i>	<i>\$2.31 per mile rate</i>	<i>Flint, MI</i>	<i>\$1.66 per mile to truck</i>
		<i>Princeton, TX</i>	<i>\$1.60 per mile to truck</i>
		<i>Orlando, FL</i>	<i>\$1.60 per mile to truck</i>
		<i>Fremont, CA</i>	<i>\$3.07 per mile to truck</i>
		<i>Nationwide Equilibrium Rate</i>	<i>\$1.99 per mile to truck</i>

<i>Business Geographics</i>	<i>National Diesel Fuel Rate Per Gallon</i>	<i>Housing Geographics</i>	<i>Avg, Diesel Fuel Cost (8,500 Monthly Miles)</i>
<i>All Statics</i>	<i>\$3.74 per gallon on 7/26/2025 @ 8:57am</i>	<i>Flint, MI</i>	<i>\$5,998.12 ([1,603.7 Gals. @ 5.3 mpg]) - \$0.71 per mile</i>
		<i>Princeton, TX</i>	<i>\$4,816.60 ([1,287.8 Gals. @ 6.6 pg]) - \$0.56 per mile</i>
		<i>Orlando, FL</i>	<i>\$5,298.30 ([1,416.6 Gals @ 6mpg]) - \$0.63 per mile</i>
		<i>Fremont, CA</i>	<i>\$5,086.40 ([1,360 Gals @ 6.25 mpg]) - \$0.60 per mile</i>

SHIPMENT

<i>A</i>	<i>Rate Shipper Agrees to Paying the Truck (add lines "B through J" for total)</i>	<i>\$ <u>7,942.47 / Daily - \$1,588.50 / Hourly - \$158.85</u></i>
<i>B</i>	<i>Rate Shipper Agrees to Pay for Fuel</i>	<i>\$ <u>1,579.90</u></i>
<i>C</i>	<i>Rate Shipper Agrees to Pay for Permits</i>	<i>\$ <u>0.00</u></i>
<i>D</i>	<i>Rate Shipper Agrees to pay for Self Pay (Carrier & Broker Combo)</i>	<i>\$ <u>2,776.00</u></i>
<i>E</i>	<i>Rate Shipper Agrees to Pay for Structural Engineer</i>	<i>\$ <u>0.00</u></i>
<i>F</i>	<i>Rate Shipper Agrees to Pay for Escort or Pilot Car Service</i>	<i>\$ <u>0.00</u></i>
<i>G</i>	<i>Rate Shipper Agrees to pay for Professional Route Plan</i>	<i>\$ <u>0.00</u></i>
<i>H</i>	<i>Rate Shipper Agrees to Pay for Retention Pay</i>	<i>\$ <u>0.00</u></i>
<i>I</i>	<i>Rate The Shipper Agrees to Pay for Security, Securement and Special Equipment):</i>	<i>\$ <u>0.00 - Labor Charge</u></i>
<i>J</i>	<i>Rate The Shipper Agrees to Pay for Lumbers</i>	<i>\$ <u>0.00</u></i>
	<i>Rate Offered by N.J.R. Logistics Group on DAT Load Board (Any Load Board):</i>	<i>\$ <u>2.75 per mile</u></i>
	<i>Commodity Type:</i>	<i><u>HVAC Units</u></i>

	<i>Description of Commodity</i>	<u><i>24 HVAC's Units on 24 Pallets @ 1,042 lbs. Each</i></u>
	<i>Quantity of Commodity Shipped by Delivering Carrier</i>	<u><i>24</i></u>
	<i>Gross Commodity</i>	<u><i>Not Known</i></u>
<i>SPECIAL NOTE (Shipment)</i>	<i>Crates based upon weight or count will be calculated from the quantities loaded</i>	